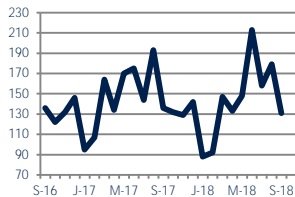




### Units Sold

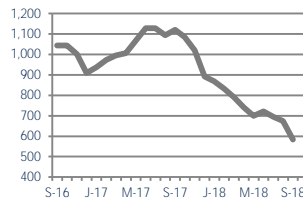
131



Down -4%  
Vs. Year Ago

### Active Inventory

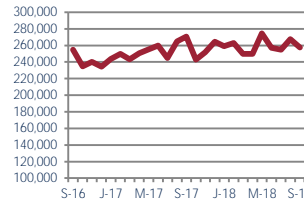
583



Down -48%  
Vs. Year Ago

### Median Sale Price

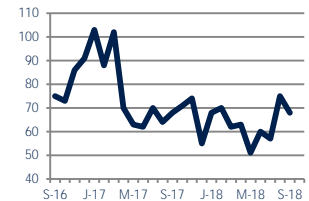
\$257,500



Down -5%  
Vs. Year Ago

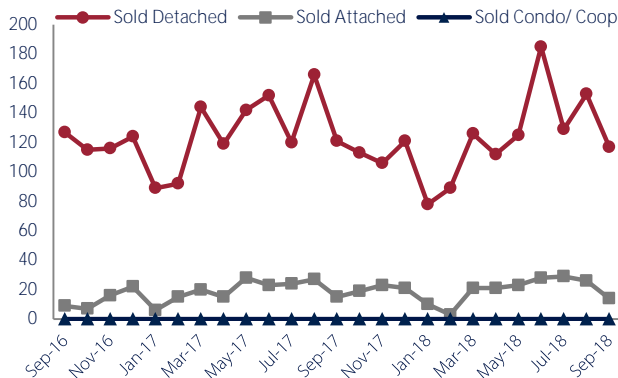
### Days On Market

68



No Change  
Vs. Year Ago

### Units Sold\*



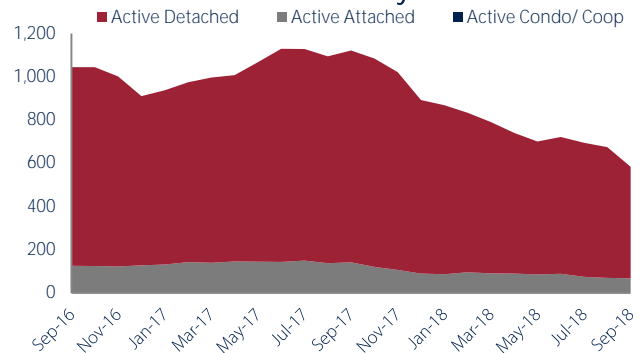
### Units Sold

There was a decrease in total units sold in September, with 131 sold this month in Suffolk City versus 179 last month, a decrease of 27%. This month's total units sold was lower than at this time last year, a decrease of 4% versus September 2017.

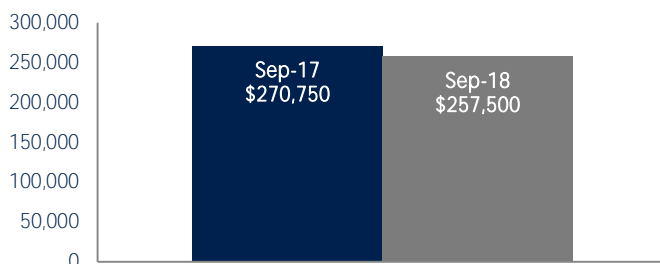
### Active Inventory

Versus last year, the total number of homes available this month is lower by 538 units or 48%. The total number of active inventory this September was 583 compared to 1,121 in September 2017. This month's total of 583 is lower than the previous month's total supply of available inventory of 674, a decrease of 14%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Suffolk City Homes was \$270,750. This September, the median sale price was \$257,500, a decrease of 5% or \$13,250 compared to last year. The current median sold price is 4% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



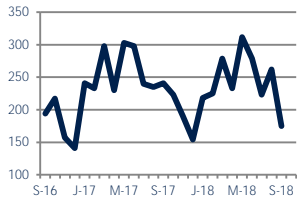
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.





### New Listings

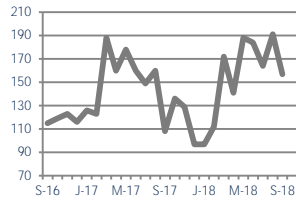
175



Down -27%  
Vs. Year Ago

### Current Contracts

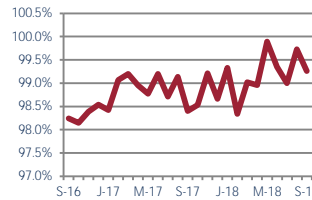
157



Up 45%  
Vs. Year Ago

### Sold Vs. List Price

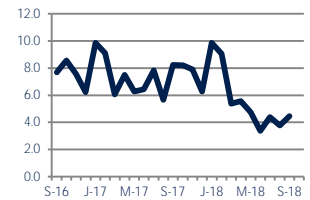
99.3%



Up 0.9%  
Vs. Year Ago

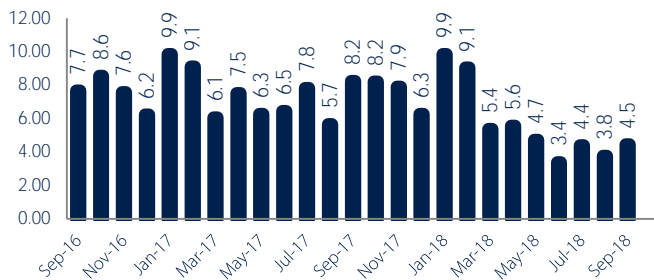
### Months of Supply

4.5



Down -46%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

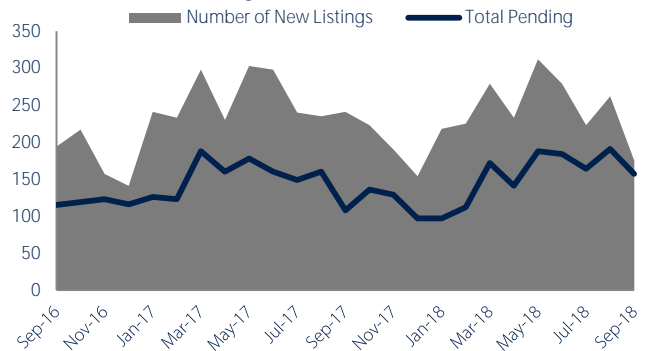
In September, there was 4.5 months of supply available in Suffolk City, compared to 8.2 in September 2017. That is a decrease of 46% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

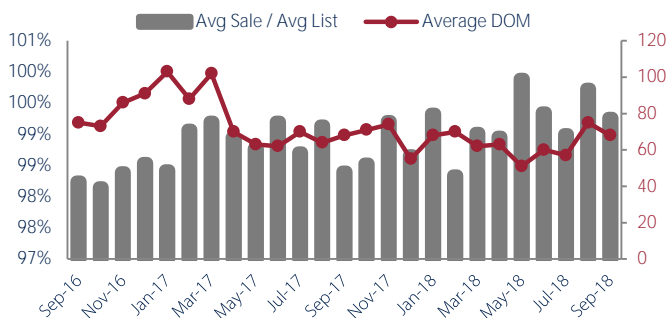
### New Listings & Current Contracts

This month there were 175 homes newly listed for sale in Suffolk City compared to 241 in September 2017, a decrease of 27%. There were 157 current contracts pending sale this September compared to 108 a year ago. The number of current contracts is 45% higher than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Suffolk City was 99.3% of the average list price, which is 0.9% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 68, which is similar compared to a year ago.



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