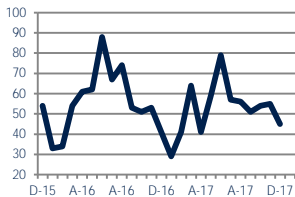




Zip Code(s): 23060

Units Sold

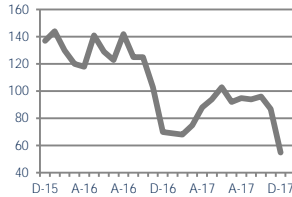
45



Up 10%  
Vs. Year Ago

Active Inventory

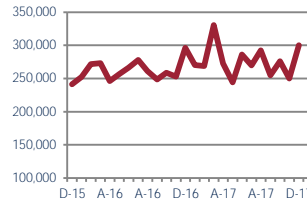
55



Down -21%  
Vs. Year Ago

Median Sale Price

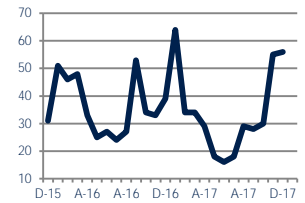
\$300,000



Up 1%  
Vs. Year Ago

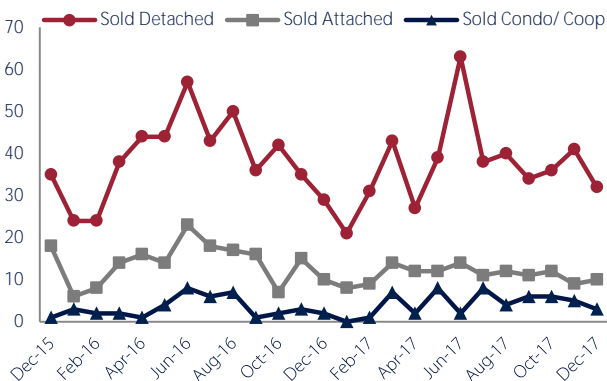
Days On Market

56



Up 44%  
Vs. Year Ago

Units Sold\*



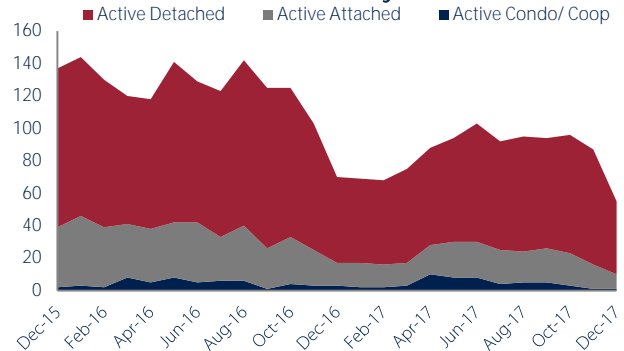
Units Sold

There was a decrease in total units sold in December, with 45 sold this month in South Glen Allen versus 55 last month, a decrease of 18%. This month's total units sold was higher than at this time last year, an increase of 10% versus December 2016.

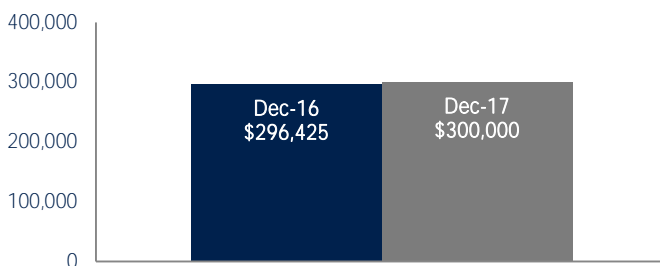
Active Inventory

Versus last year, the total number of homes available this month is lower by 15 units or 21%. The total number of active inventory this December was 55 compared to 70 in December 2016. This month's total of 55 is lower than the previous month's total supply of available inventory of 87, a decrease of 37%.

Active Inventory\*



Median Sale Price



Median Sale Price

Last December, the median sale price for South Glen Allen Homes was \$296,425. This December, the median sale price was \$300,000, an increase of 1% or \$3,575 compared to last year. The current median sold price is 20% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



South Glen Allen are defined as properties listed in zip code/s 23060.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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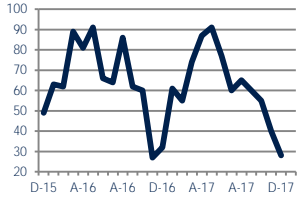




Zip Code(s): 23060

### New Listings

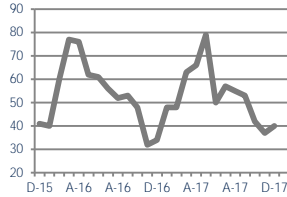
28



**Down -13%**  
Vs. Year Ago

### Current Contracts

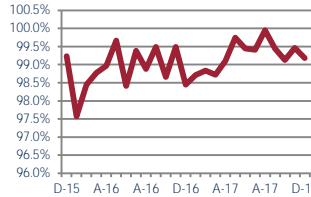
40



**Up 18%**  
Vs. Year Ago

### Sold Vs. List Price

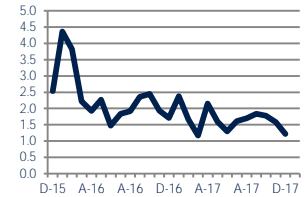
99.2%



**Up 0.7%**  
Vs. Year Ago

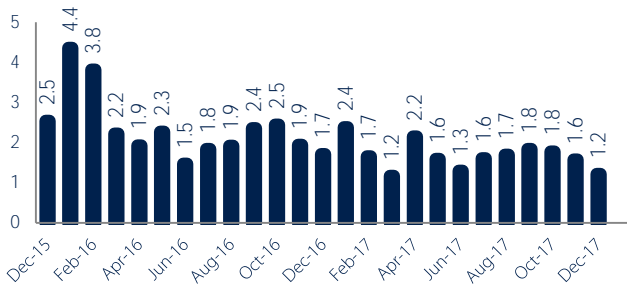
### Months of Supply

1.2



**Down -29%**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

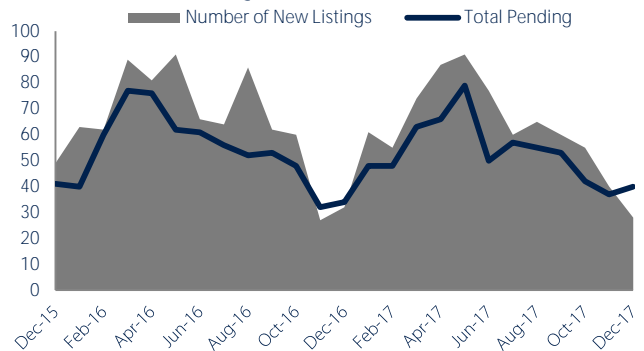
In December, there was 1.2 months of supply available in South Glen Allen, compared to 1.7 in December 2016. That is a decrease of 28% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

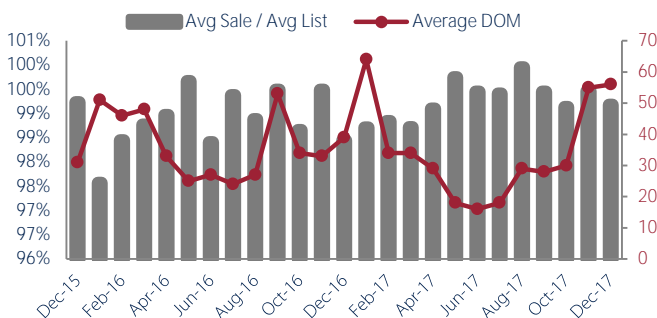
### New Listings & Current Contracts

This month there were 28 homes newly listed for sale in South Glen Allen compared to 32 in December 2016, a decrease of 13%. There were 40 current contracts pending sale this December compared to 34 a year ago. The number of current contracts is 18% higher than last December.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In December, the average sale price in South Glen Allen was 99.2% of the average list price, which is 0.7% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 56, higher than the average last year, which was 39, an increase of 44%.



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