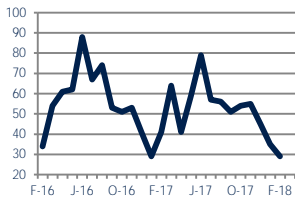




Zip Code(s): 23060

### Units Sold

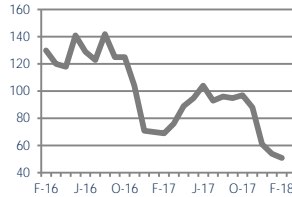
29



Down -29%  
Vs. Year Ago

### Active Inventory

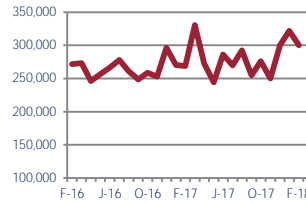
51



Down -26%  
Vs. Year Ago

### Median Sale Price

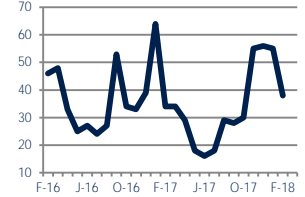
\$299,950



Up 12%  
Vs. Year Ago

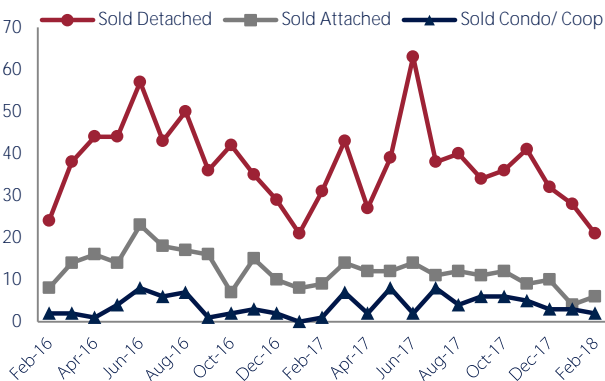
### Days On Market

38



Up 12%  
Vs. Year Ago

### Units Sold\*



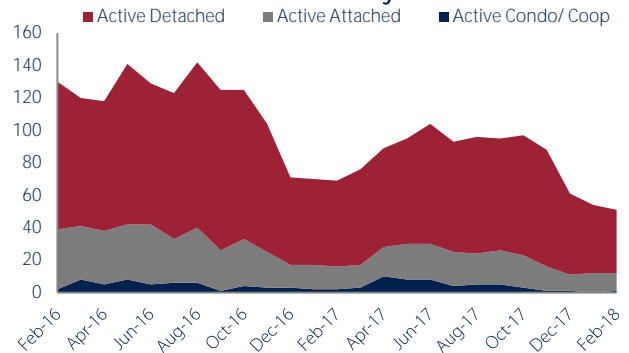
### Units Sold

There was a decrease in total units sold in February, with 29 sold this month in South Glen Allen versus 35 last month, a decrease of 17%. This month's total units sold was lower than at this time last year, a decrease of 29% versus February 2017.

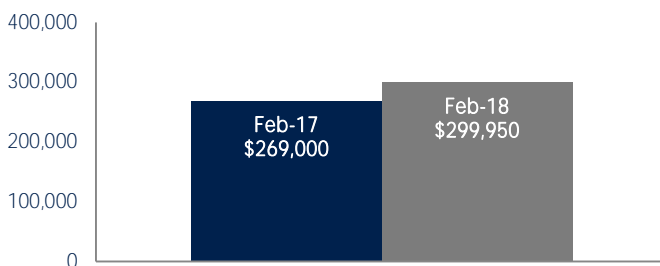
### Active Inventory

Versus last year, the total number of homes available this month is lower by 18 units or 26%. The total number of active inventory this February was 51 compared to 69 in February 2017. This month's total of 51 is lower than the previous month's total supply of available inventory of 54, a decrease of 6%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last February, the median sale price for South Glen Allen Homes was \$269,000. This February, the median sale price was \$299,950, an increase of 12% or \$30,950 compared to last year. The current median sold price is 7% lower than in January.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



South Glen Allen are defined as properties listed in zip code/s 23060.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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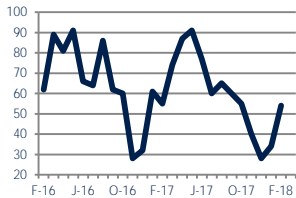




Zip Code(s): 23060

### New Listings

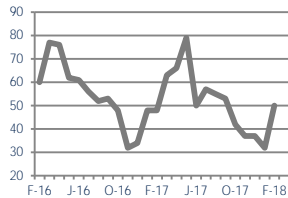
54



Down -2%  
Vs. Year Ago

### Current Contracts

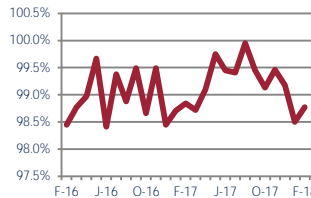
50



Up 4%  
Vs. Year Ago

### Sold Vs. List Price

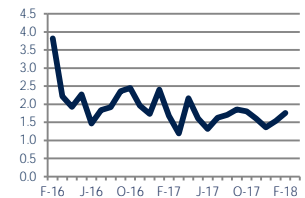
98.8%



No Change  
Vs. Year Ago

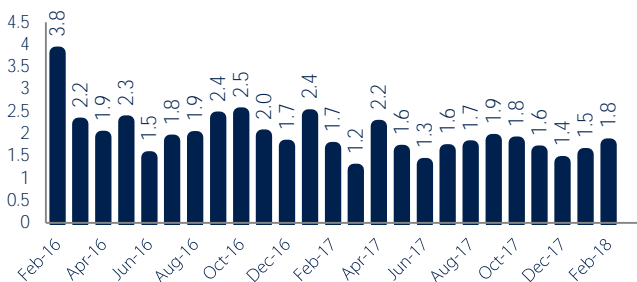
### Months of Supply

1.8



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

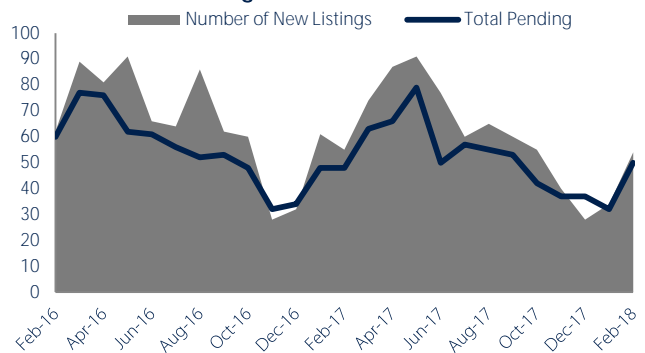
In February, there was 1.8 months of supply available in South Glen Allen. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

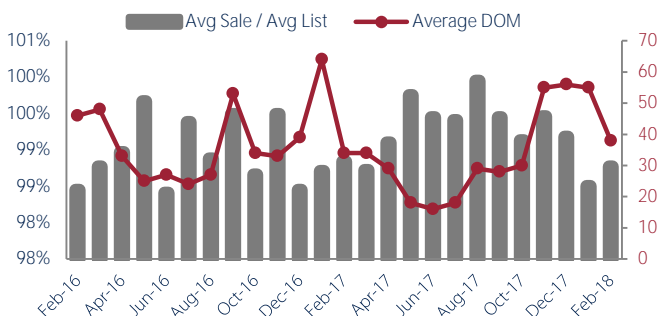
### New Listings & Current Contracts

This month there were 54 homes newly listed for sale in South Glen Allen compared to 55 in February 2017, a decrease of 2%. There were 50 current contracts pending sale this February compared to 48 a year ago. The number of current contracts is 4% higher than last February.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In February, the average sale price in South Glen Allen was 98.8% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 38, higher than the average last year, which was 34, an increase of 12%.



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