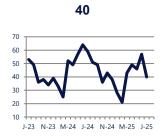
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: SNELL, SPOTSYLVANIA, AND PARTLOW HOUSING MARKET

JULY 2025

Zip Code(s): 22553, 22551 and 22534

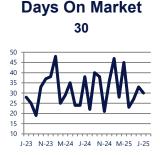


Units Sold

118
170
150
130

Active Inventory





Down -32% Vs. Year Ago

Down -9% Vs. Year Ago

J-23 N-23 M-24 J-24 N-24 M-25 J-25

Up 20% Vs. Year Ago

Median Sale Price

Down -21% Vs. Year Ago



90

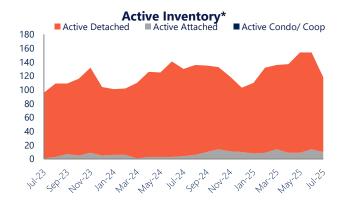
70

Units Sold

There was a decrease in total units sold in July, with 40 sold this month in Snell, Spotsylvania, and Partlow versus 57 last month, a decrease of 30%. This month's total units sold was lower than at this time last year, a decrease of 32% versus July 2024.

Active Inventory

Versus last year, the total number of homes available this month is lower by 12 units or 9%. The total number of active inventory this July was 118 compared to 130 in July 2024. This month's total of 118 is lower than the previous month's total supply of available inventory of 154, a decrease of 23%.





Median Sale Price

Last July, the median sale price for Snell, Spotsylvania, and Partlow Homes was \$539,900. This July, the median sale price was \$649,950, an increase of \$110,050 compared to last year. The current median sold price is higher than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Snell, Spotsylvania, and Partlow are defined as properties listed in zip code/s 22553, 22551 and 22534.

RE



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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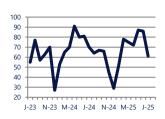
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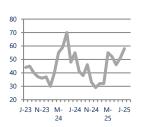
61



Down -13% Vs. Year Ago

Current Contracts

58



Up 5% Vs. Year Ago

Sold Vs. List Price

98.1%



Down -0.9% Vs. Year Ago

Months of Supply

3.0



Up 34% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

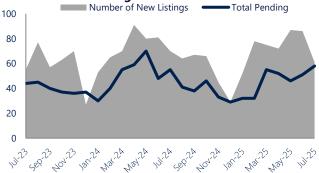
This month there were 61 homes newly listed for sale in Snell, Spotsylvania, and Partlow compared to 70 in July 2024, a decrease of 13%. There were 58 current contracts pending sale this July compared to 55 a year ago. The number of current contracts is 5% higher than last July.

Months of Supply

In July, there was 3.0 months of supply available in Snell, Spotsylvania, and Partlow, compared to 2.2 in July 2024. That is an increase of 34% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price / List Price & DOM



50 Sale Price to List Price Ratio

40 In July, the average sale price in Snell, Spotsylvania, and Partlow 30 was 98.1% of the average list price, which is 0.9% lower than at this time last year.

Days On Market

This month, the average number of days on market was 30, lower than the average last year, which was 38, a decrease of 21%.

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