THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: ROBIOUS CORRIDOR HOUSING MARKET

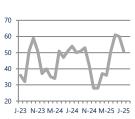
JULY 2025

Zip Code(s): 23113

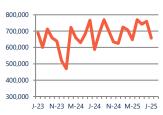




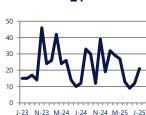
Active Inventory 51



Median Sale Price \$657,500



Days On Market



Up Vs. Year Ago

Down -6% Vs. Year Ago

Up 12% Vs. Year Ago

Up 75% Vs. Year Ago



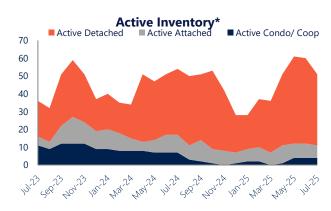


Units Sold

There was an increase in total units sold in July, with 52 sold this month in Robious Corridor. This month's total units sold was higher than at this time last year.

Active Inventory

Versus last year, the total number of homes available this month is lower by 3 units or 6%. The total number of active inventory this July was 51 compared to 54 in July 2024. This month's total of 51 is lower than the previous month's total supply of available inventory of 60, a decrease of 15%.



Median Sale Price Median Sale Price



Last July, the median sale price for Robious Corridor Homes was \$587,500. This July, the median sale price was \$657,500, an increase of 12% or \$70,000 compared to last year. The current median sold price is 13% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Robious Corridor are defined as properties listed in zip code/s 23113.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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MARKET MINUTE™

FOCUS ON: ROBIOUS CORRIDOR HOUSING MARKET

JULY 2025

Zip Code(s): 23113

New Listings

35



Down -17% Vs. Year Ago

Current Contracts

36



Up 13% Vs. Year Ago

Sold Vs. List Price

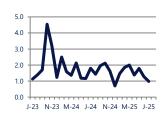
100.4%



Down -1.5% Vs. Year Ago

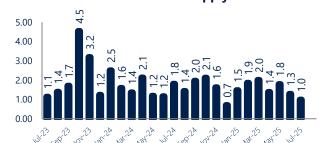
Months of Supply

1.0



Down -46% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 35 homes newly listed for sale in Robious Corridor compared to 42 in July 2024, a decrease of 17%. There were 36 current contracts pending sale this July compared to 32 a year ago. The number of current contracts is 13% higher than last July.

Months of Supply

In July, there was 1.0 months of supply available in Robious Corridor, compared to 1.8 in July 2024. That is a decrease of 46% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts Number of New Listings Total Pending



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In July, the average sale price in Robious Corridor was 100.4% of the average list price, which is 1.5% lower than at this time last year.

Days On Market

This month, the average number of days on market was 21, higher than the average last year, which was 12, an increase of 75%.

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