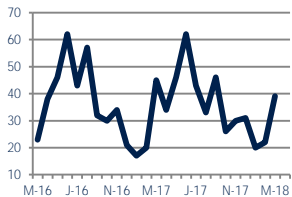




Zip Code(s): 23113

Units Sold

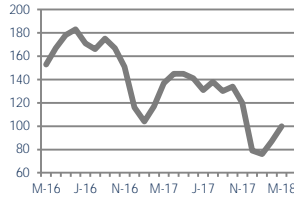
39



Down  
Vs. Year Ago

Active Inventory

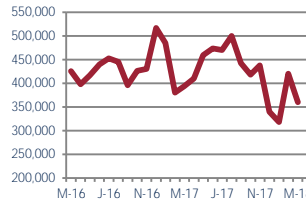
100



Down -27%  
Vs. Year Ago

Median Sale Price

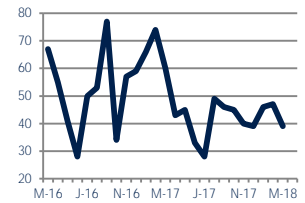
\$360,000



Down -9%  
Vs. Year Ago

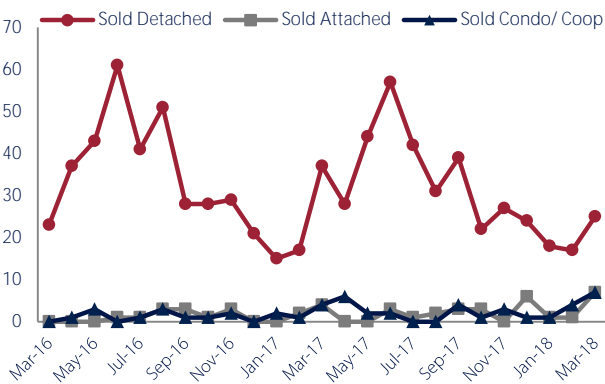
Days On Market

39



Down -35%  
Vs. Year Ago

Units Sold\*



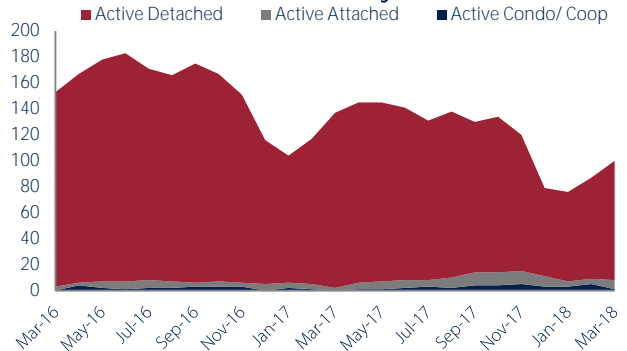
Units Sold

With relatively few transactions, there was an increase in total units sold in March, with 39 sold this month in Robious Corridor. This month's total units sold was lower than at this time last year, a decrease from March 2017.

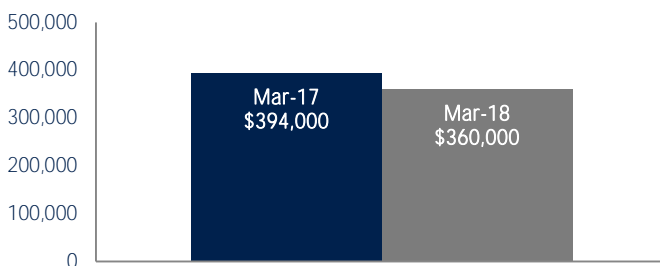
Active Inventory

Versus last year, the total number of homes available this month is lower by 37 units or 27%. The total number of active inventory this March was 100 compared to 137 in March 2017. This month's total of 100 is higher than the previous month's total supply of available inventory of 87, an increase of 15%.

Active Inventory\*



Median Sale Price



Median Sale Price

Last March, the median sale price for Robious Corridor Homes was \$394,000. This March, the median sale price was \$360,000, a decrease of 9% or \$34,000 compared to last year. The current median sold price is 14% lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Robious Corridor are defined as properties listed in zip code/s 23113.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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CHRISTIE'S  
INTERNATIONAL REAL ESTATE



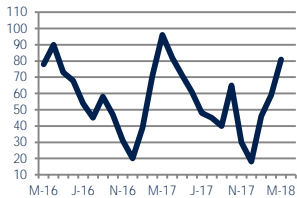
## Focus On: Robious Corridor Housing Market

March 2018

Zip Code(s): 23113

### New Listings

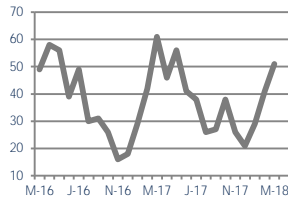
81



Down -16%  
Vs. Year Ago

### Current Contracts

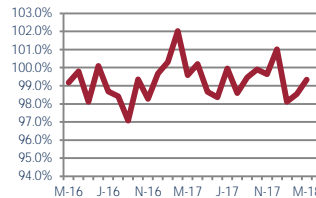
51



Down -16%  
Vs. Year Ago

### Sold Vs. List Price

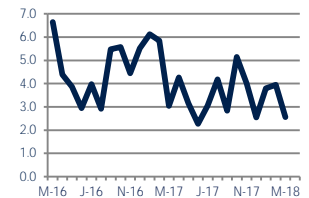
99.3%



No Change  
Vs. Year Ago

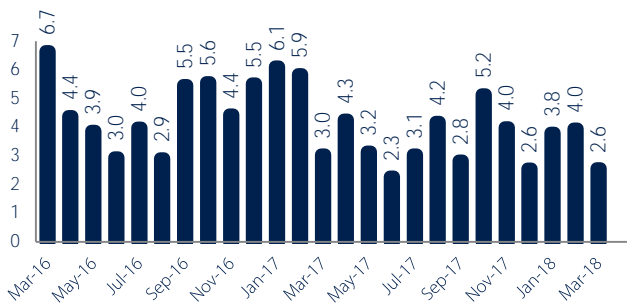
### Months of Supply

2.6



Down -16%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

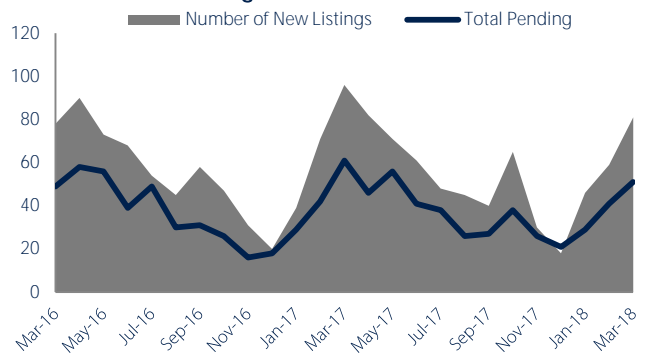
In March, there was 2.6 months of supply available in Robious Corridor, compared to 3.0 in March 2017. That is a decrease of 16% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

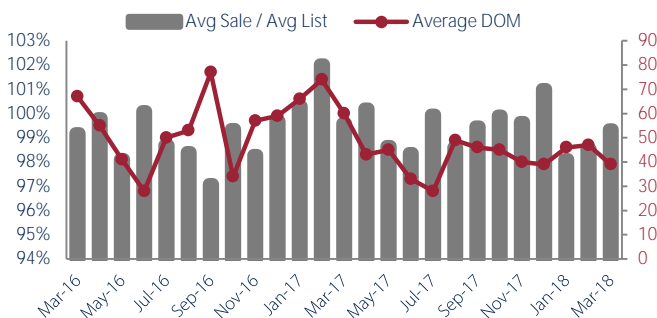
### New Listings & Current Contracts

This month there were 81 homes newly listed for sale in Robious Corridor compared to 96 in March 2017, a decrease of 16%. There were 51 current contracts pending sale this March compared to 61 a year ago. The number of current contracts is 16% lower than last March.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In March, the average sale price in Robious Corridor was 99.3% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 39, lower than the average last year, which was 60, a decrease of 35%.



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