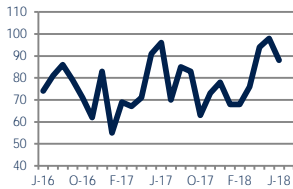


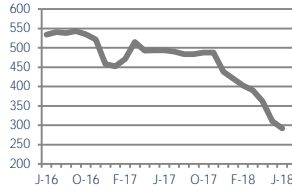
Zip Code(s): 23661 and 23666

**Units Sold**  
88



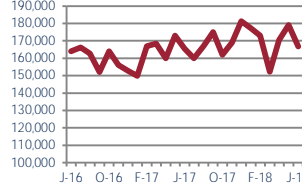
Down -8%  
Vs. Year Ago

**Active Inventory**  
292



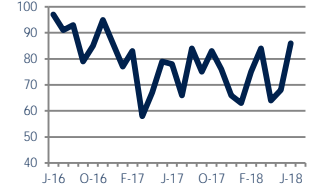
Down -41%  
Vs. Year Ago

**Median Sale Price**  
\$166,750



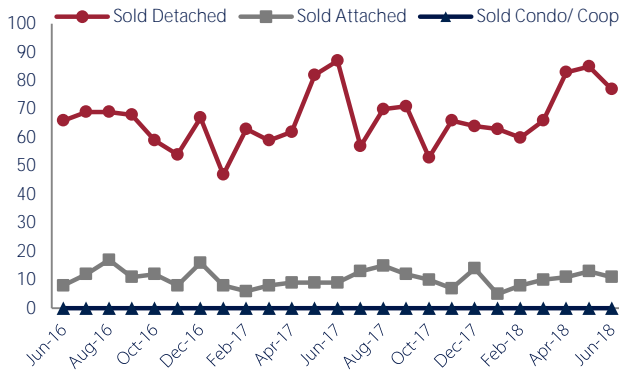
Up 1%  
Vs. Year Ago

**Days On Market**  
86



Up 10%  
Vs. Year Ago

### Units Sold\*



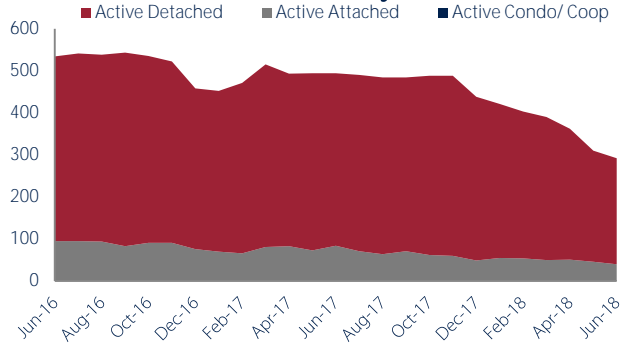
### Units Sold

There was a decrease in total units sold in June, with 88 sold this month in Riverdale, Greenwood Farms, and Eastern Hampton City versus 98 last month, a decrease of 10%. This month's total units sold was lower than at this time last year, a decrease of 8% versus June 2017.

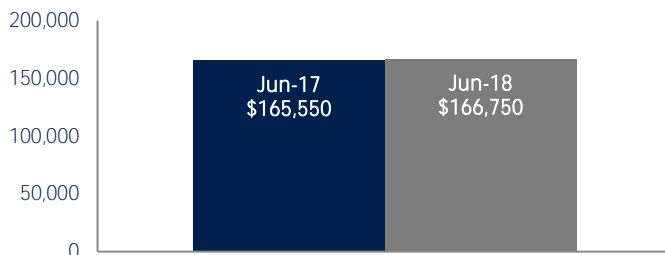
### Active Inventory

Versus last year, the total number of homes available this month is lower by 202 units or 41%. The total number of active inventory this June was 292 compared to 494 in June 2017. This month's total of 292 is lower than the previous month's total supply of available inventory of 310, a decrease of 6%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Riverdale, Greenwood Farms, and Eastern Hampton City Homes was \$165,550. This June, the median sale price was \$166,750, an increase of 1% or \$1,200 compared to last year. The current median sold price is 7% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Riverdale, Greenwood Farms, and Eastern Hampton City are defined as properties listed in zip code/s 23661 and 23666.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.

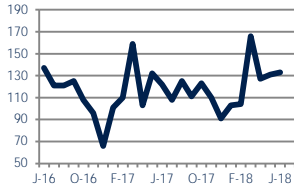




Zip Code(s): 23661 and 23666

### New Listings

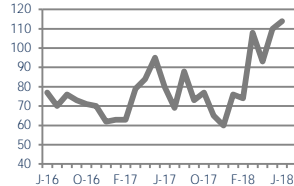
133



Up 9%  
Vs. Year Ago

### Current Contracts

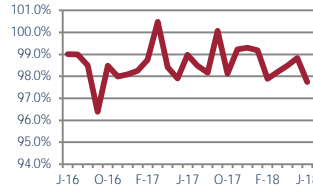
114



Up 43%  
Vs. Year Ago

### Sold Vs. List Price

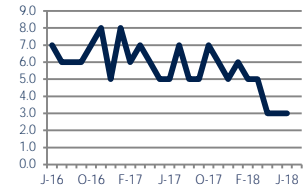
97.8%



Down -1.2%  
Vs. Year Ago

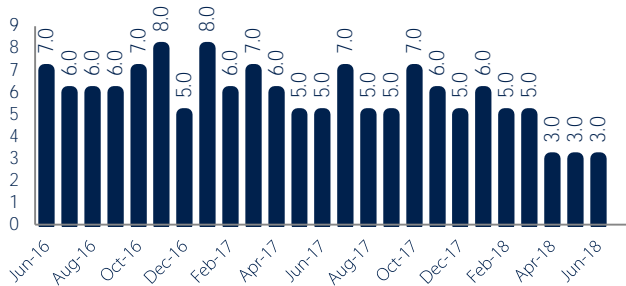
### Months of Supply

3.0



Down -40%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

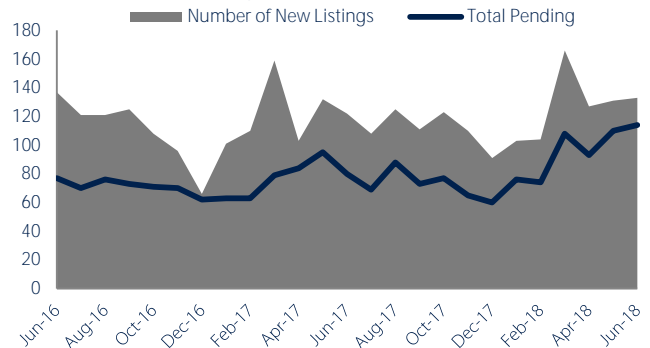
In June, there was 3.3 months of supply available in Riverdale, Greenwood Farms, and Eastern Hampton City, compared to 5.1 in June 2017. That is a decrease of 36% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

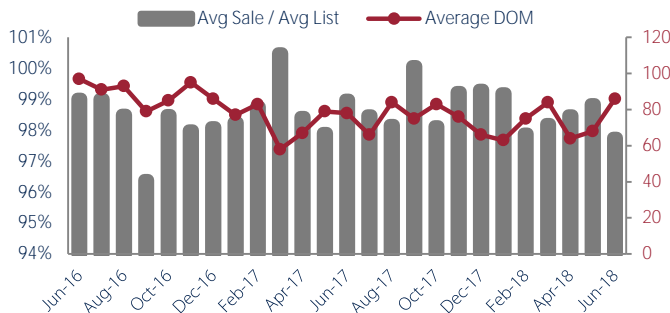
### New Listings & Current Contracts

This month there were 133 homes newly listed for sale in Riverdale, Greenwood Farms, and Eastern Hampton City compared to 122 in June 2017, an increase of 9%. There were 114 current contracts pending sale this June compared to 80 a year ago. The number of current contracts is 43% higher than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Riverdale, Greenwood Farms, and Eastern Hampton City was 97.8% of the average list price, which is 1.2% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 86, higher than the average last year, which was 78, an increase of 10%.



Riverdale, Greenwood Farms, and Eastern Hampton City are defined as properties listed in zip code/s 23661 and 23666.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.

