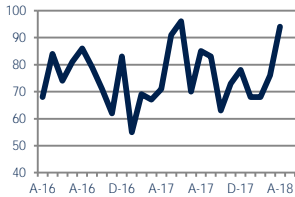


Zip Code(s): 23661 and 23666

Units Sold

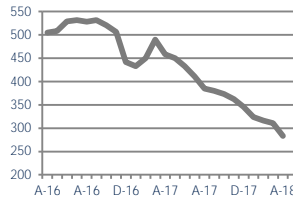
94



Up 32%
Vs. Year Ago

Active Inventory

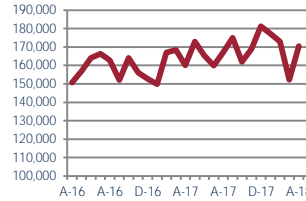
283



Down -38%
Vs. Year Ago

Median Sale Price

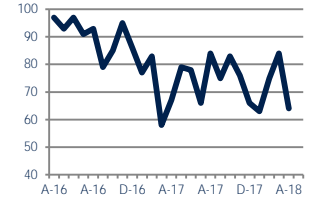
\$170,500



Up 7%
Vs. Year Ago

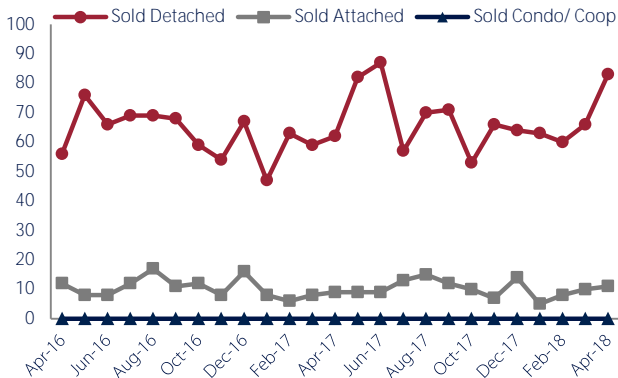
Days On Market

64



Down -4%
Vs. Year Ago

Units Sold*



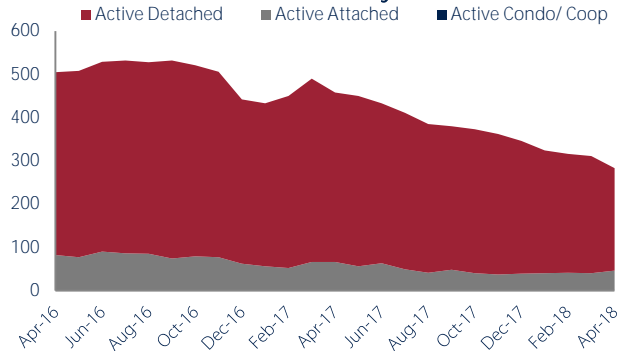
Units Sold

There was an increase in total units sold in April, with 94 sold this month in Riverdale, Greenwood Farms, and Eastern Hampton City versus 76 last month, an increase of 24%. This month's total units sold was higher than at this time last year, an increase of 32% versus April 2017.

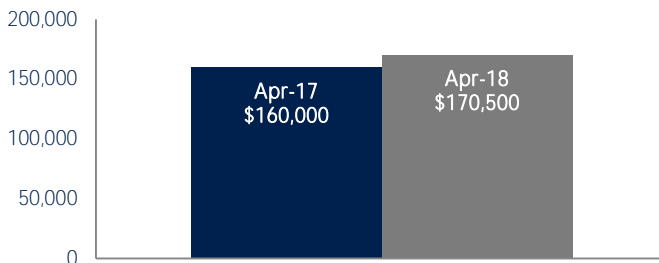
Active Inventory

Versus last year, the total number of homes available this month is lower by 175 units or 38%. The total number of active inventory this April was 283 compared to 458 in April 2017. This month's total of 283 is lower than the previous month's total supply of available inventory of 311, a decrease of 9%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Riverdale, Greenwood Farms, and Eastern Hampton City Homes was \$160,000. This April, the median sale price was \$170,500, an increase of 7% or \$10,500 compared to last year. The current median sold price is 12% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Riverdale, Greenwood Farms, and Eastern Hampton City are defined as properties listed in zip code/s 23661 and 23666.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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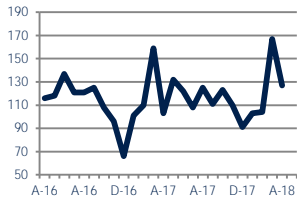
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 23661 and 23666

New Listings

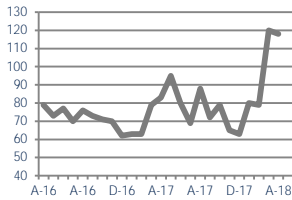
127



Up 23%
Vs. Year Ago

Current Contracts

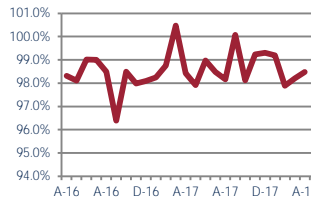
118



Up 42%
Vs. Year Ago

Sold Vs. List Price

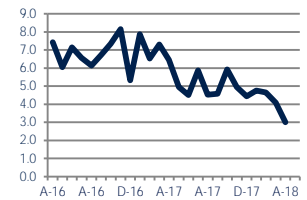
98.5%



No Change
Vs. Year Ago

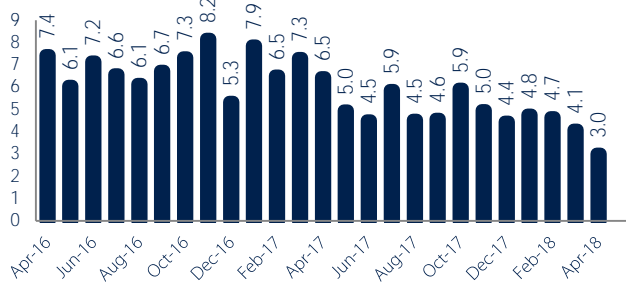
Months of Supply

3.0



Down -53%
Vs. Year Ago

Months Of Supply



Months of Supply

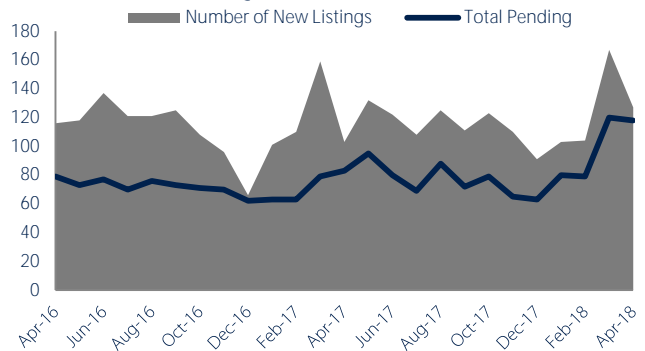
In April, there was 3.0 months of supply available in Riverdale, Greenwood Farms, and Eastern Hampton City, compared to 6.5 in April 2017. That is a decrease of 53% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

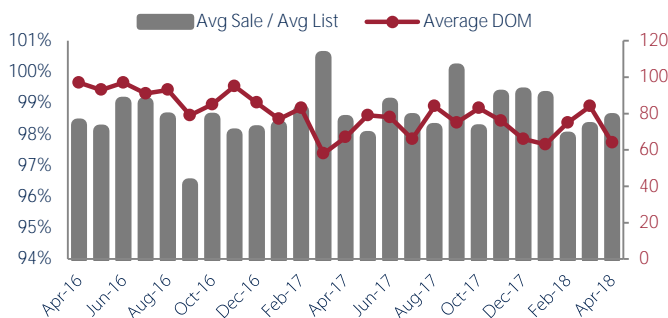
New Listings & Current Contracts

This month there were 127 homes newly listed for sale in Riverdale, Greenwood Farms, and Eastern Hampton City compared to 103 in April 2017, an increase of 23%. There were 118 current contracts pending sale this April compared to 83 a year ago. The number of current contracts is 42% higher than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Riverdale, Greenwood Farms, and Eastern Hampton City was 98.5% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 64, lower than the average last year, which was 67, a decrease of 4%.



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