



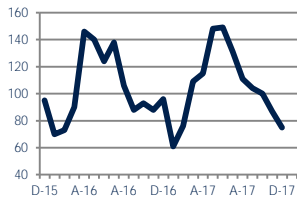
Focus On: Reston Housing Market

December 2017

Zip Code(s): 20194, 20190 and 20191

Units Sold

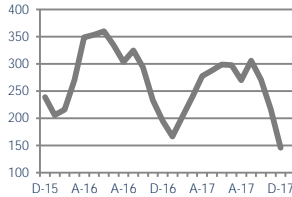
75



Down -22%
Vs. Year Ago

Active Inventory

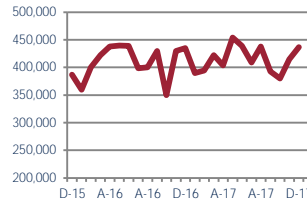
146



Down -25%
Vs. Year Ago

Median Sale Price

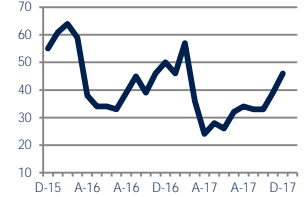
\$437,000



No Change
Vs. Year Ago

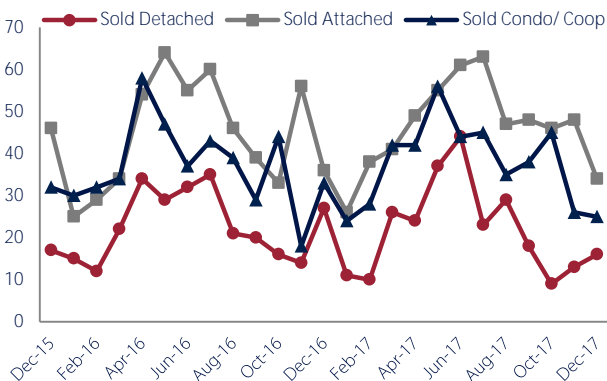
Days On Market

46



Down -8%
Vs. Year Ago

Units Sold*



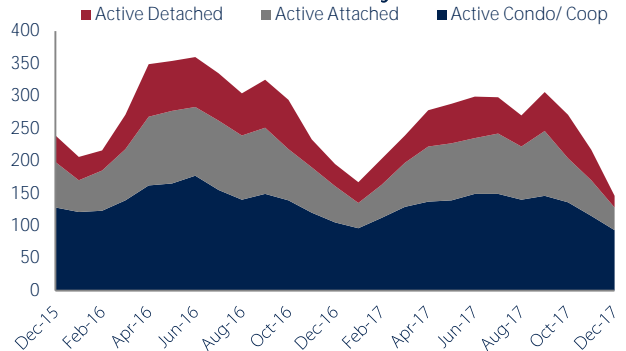
Units Sold

There was a decrease in total units sold in December, with 75 sold this month in Reston versus 87 last month, a decrease of 14%. This month's total units sold was lower than at this time last year, a decrease of 22% versus December 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 49 units or 25%. The total number of active inventory this December was 146 compared to 195 in December 2016. This month's total of 146 is lower than the previous month's total supply of available inventory of 217, a decrease of 33%.

Active Inventory*



Median Sale Price

Last December, the median sale price for Reston Homes was \$434,950. This December, the median sale price was \$437,000, which is similar compared to a year ago. The current median sold price is 5% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Median Sale Price



Reston are defined as properties listed in zip code/s 20194, 20190 and 20191.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE



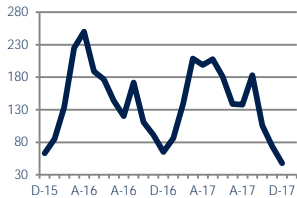
Focus On: Reston Housing Market

December 2017

Zip Code(s): 20194, 20190 and 20191

New Listings

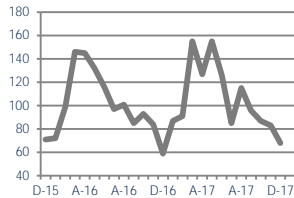
48



Down -26%
Vs. Year Ago

Current Contracts

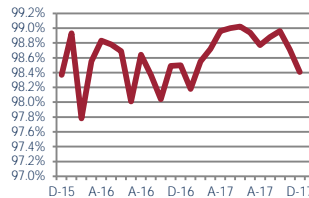
68



Up 15%
Vs. Year Ago

Sold Vs. List Price

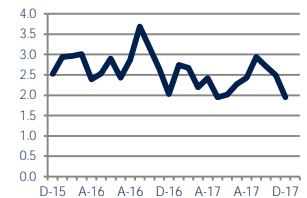
98.4%



No Change
Vs. Year Ago

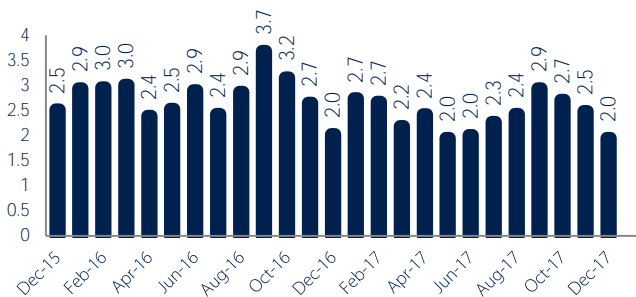
Months of Supply

2.0



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

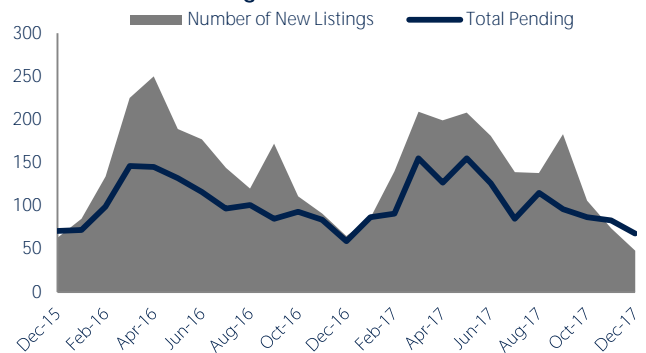
In December, there was 1.9 months of supply available in Reston. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

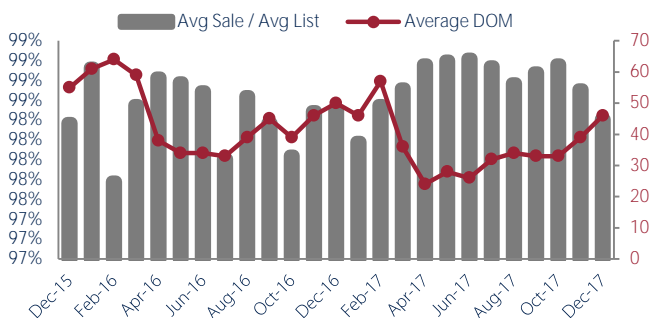
New Listings & Current Contracts

This month there were 48 homes newly listed for sale in Reston compared to 65 in December 2016, a decrease of 26%. There were 68 current contracts pending sale this December compared to 59 a year ago. The number of current contracts is 15% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Reston was 98.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 46, lower than the average last year, which was 50, a decrease of 8%.



Reston are defined as properties listed in zip code/s 20194, 20190 and 20191.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

