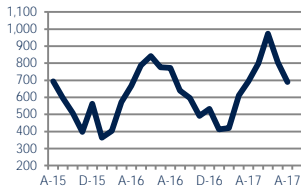
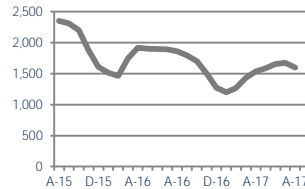


Units Sold
689



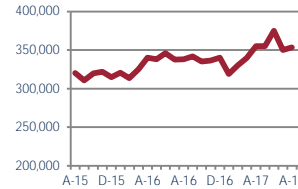
Down -11%
Vs. Year Ago

Active Inventory
1,599



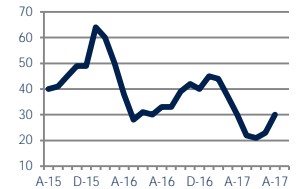
Down -14%
Vs. Year Ago

Median Sale Price
\$353,500



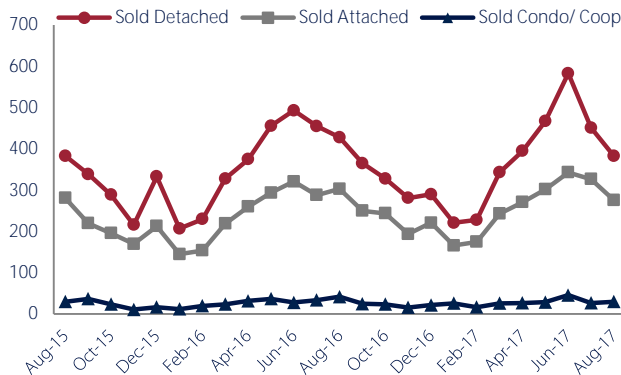
Up 5%
Vs. Year Ago

Days On Market
30



Down -9%
Vs. Year Ago

Units Sold*



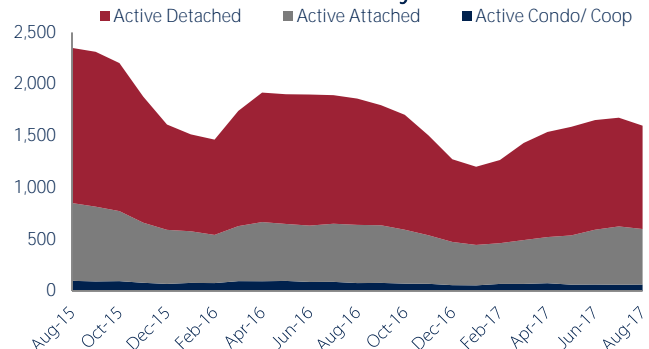
Units Sold

There was a decrease in total units sold in August, with 689 sold this month in Prince William County versus 805 last month, a decrease of 14%. This month's total units sold was lower than at this time last year, a decrease of 11% versus August 2016.

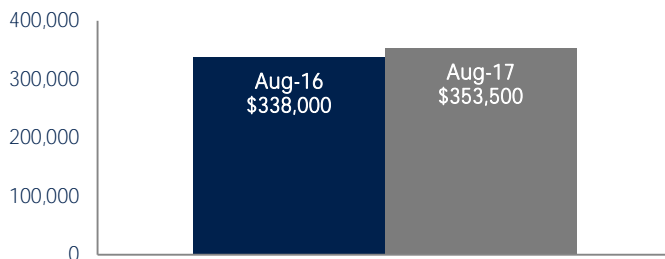
Active Inventory

Versus last year, the total number of homes available this month is lower by 262 units or 14%. The total number of active inventory this August was 1,599 compared to 1,861 in August 2016. This month's total of 1,599 is lower than the previous month's total supply of available inventory of 1,676, a decrease of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

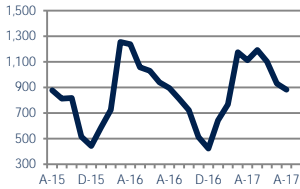
Last August, the median sale price for Prince William County Homes was \$338,000. This August, the median sale price was \$353,500, an increase of 5% or \$15,500 compared to last year. The current median sold price is 1% higher than in July.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



New Listings

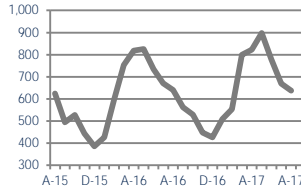
882



Down -2%
Vs. Year Ago

Current Contracts

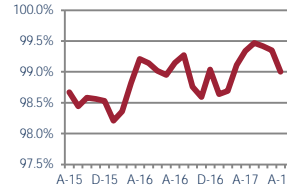
638



No Change
Vs. Year Ago

Sold Vs. List Price

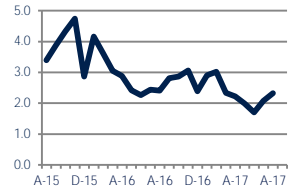
99.0%



No Change
Vs. Year Ago

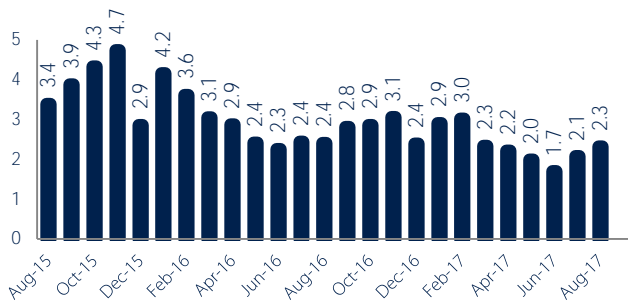
Months of Supply

2.3



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

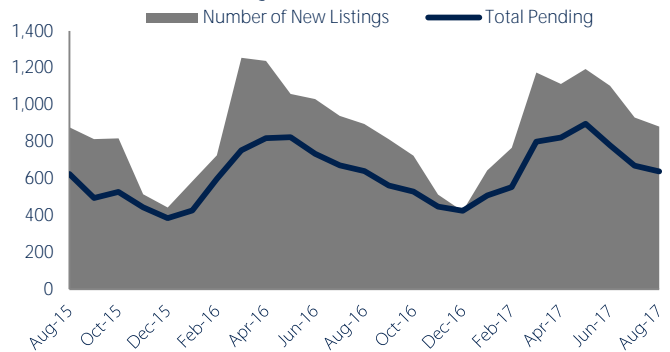
In August, there was 2.3 months of supply available in Prince William County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

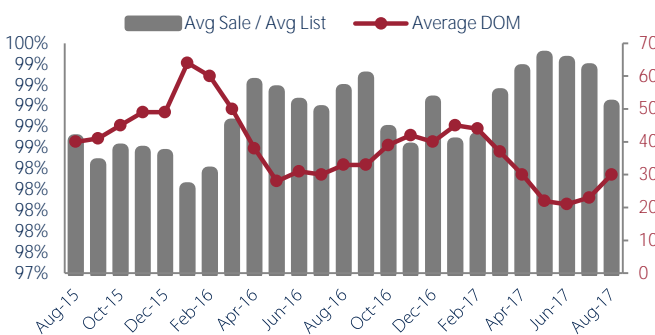
New Listings & Current Contracts

This month there were 882 homes newly listed for sale in Prince William County compared to 896 in August 2016, a decrease of 2%. There were 638 current contracts pending sale this August, consistent with the volume a year ago. The number of current contracts is 5% lower than last month.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In August, the average sale price in Prince William County was 99.0% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 30, lower than the average last year, which was 33, a decrease of 9%.