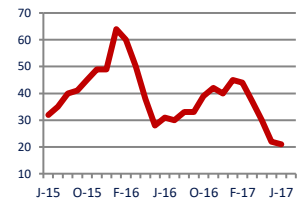
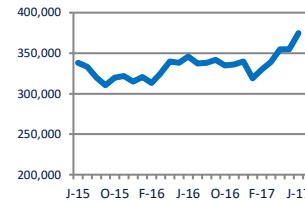
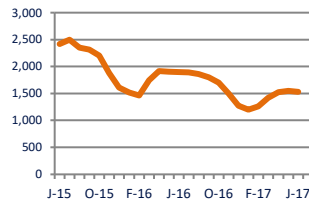
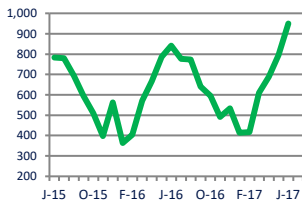




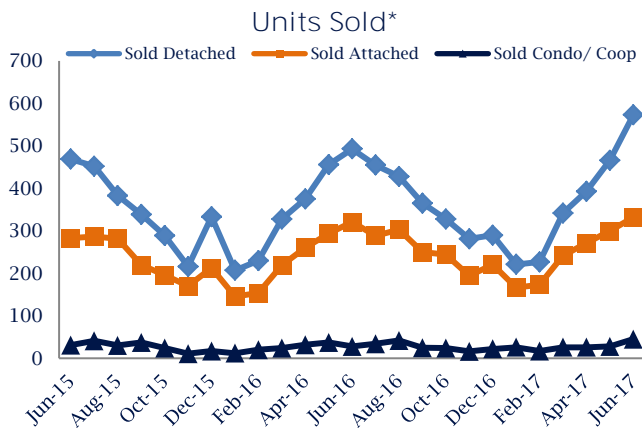
Focus On: Prince William County Housing Market

June 2017

<b>Units Sold</b> 950	<b>Active Inventory</b> 1,533	<b>Median Sale Price</b> \$375,000	<b>Days On Market</b> 21
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Up 13% Vs. Year Ago	Down -19% Vs. Year Ago	Up 8% Vs. Year Ago	Down -32% Vs. Year Ago
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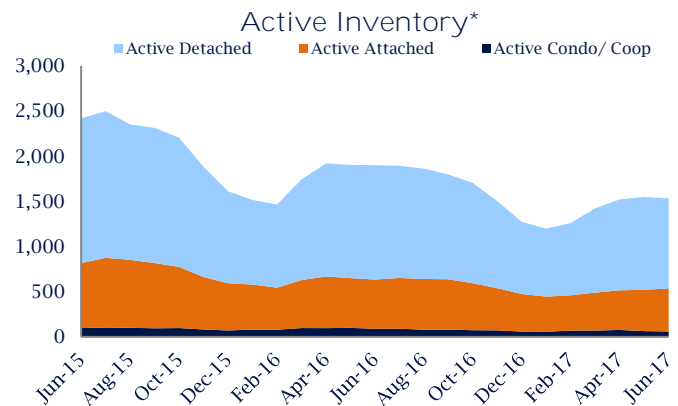


**Units Sold**

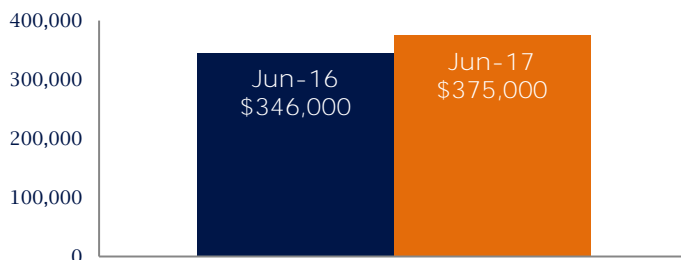
There was an increase in total units sold in June, with 950 sold this month in Prince William County versus 794 last month, an increase of 20%. This month's total units sold was higher than at this time last year, an increase of 13% versus June 2016.

**Active Inventory**

Versus last year, the total number of homes available this month is lower by 367 units or 19%. The total number of active inventory this June was 1,533 compared to 1,900 in June 2016. This month's total of 1,533 is lower than the previous month's total supply of available inventory of 1,548, a decrease of 1%.



**Median Sale Price**



**Median Sale Price**

Last June, the median sale price for Prince William County Homes was \$346,000. This June, the median sale price was \$375,000, an increase of 8% or \$29,000 compared to last year. The current median sold price is 6% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

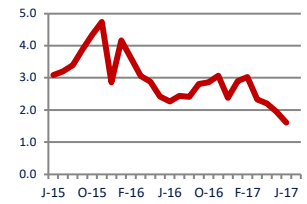
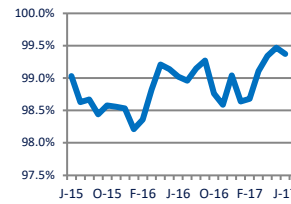
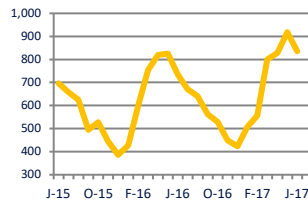
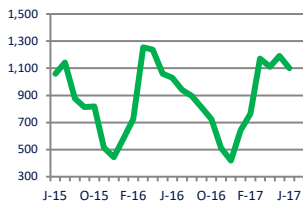




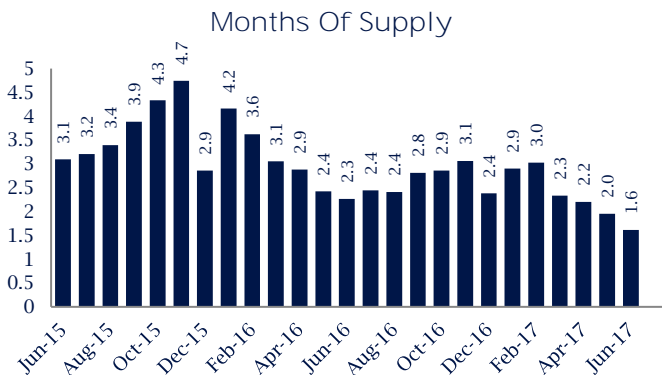
# Focus On: Prince William County Housing Market

June 2017

<b>New Listings</b> 1,101	<b>Current Contracts</b> 835	<b>Sold Vs. List Price</b> 99.4%	<b>Months of Supply</b> 1.6
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Up 7% Vs. Year Ago	Up 14% Vs. Year Ago	No Change Vs. Year Ago	Down -29% Vs. Year Ago
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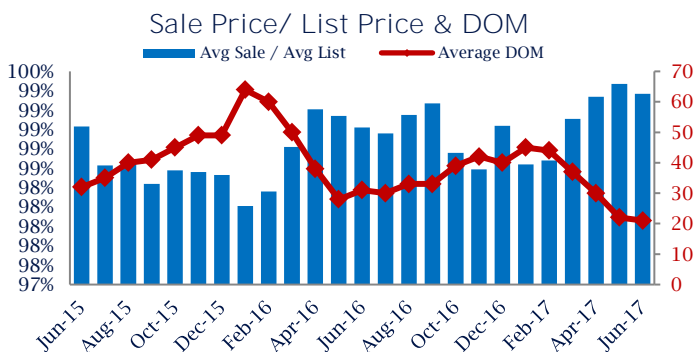
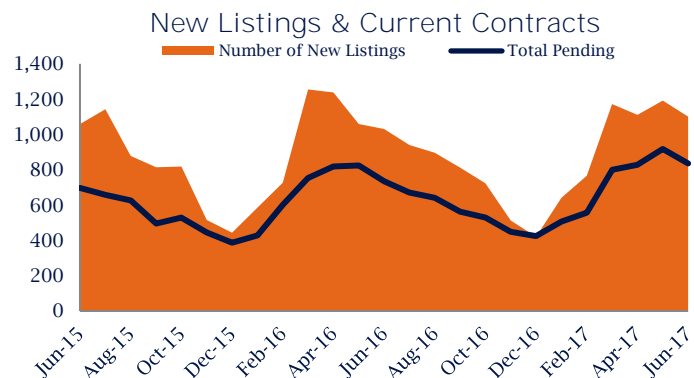


## Months of Supply

In June, there was 1.6 months of supply available in Prince William County, compared to 2.3 in June 2016. That is a decrease of 28% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

**New Listings & Current Contracts**  
This month there were 1,101 homes newly listed for sale in Prince William County compared to 1,031 in June 2016, an increase of 7%. There were 835 current contracts pending sale this June compared to 735 a year ago. The number of current contracts is 14% higher than last June.



## Sale Price to List Price Ratio

In June, the average sale price in Prince William County was 99.4% of the average list price, which is similar compared to a year ago.

## Days On Market

This month, the average number of days on market was 21, lower than the average last year, which was 31, a decrease of 32%.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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