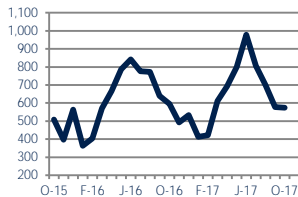




### Units Sold

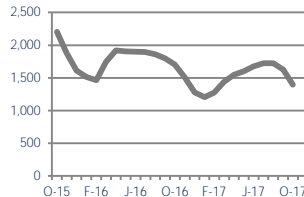
574



Down -4%  
Vs. Year Ago

### Active Inventory

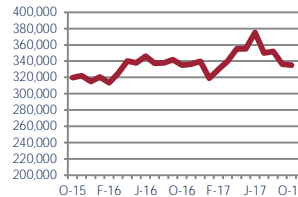
1,398



Down -18%  
Vs. Year Ago

### Median Sale Price

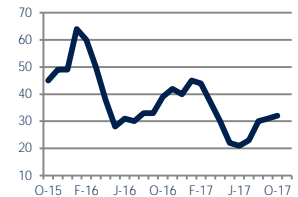
\$335,000



No Change  
Vs. Year Ago

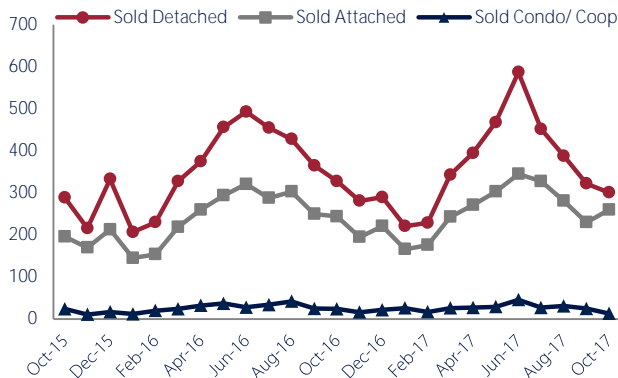
### Days On Market

32



Down -18%  
Vs. Year Ago

### Units Sold\*



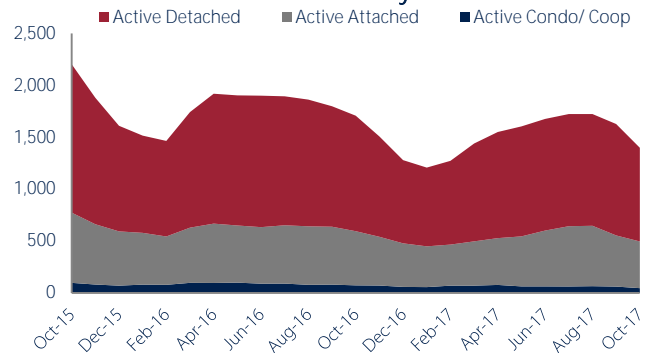
### Units Sold

There was a decrease in total units sold in October, with 574 sold this month in Prince William County versus 577 last month, a decrease of 1%. This month's total units sold was lower than at this time last year, a decrease of 4% versus October 2016.

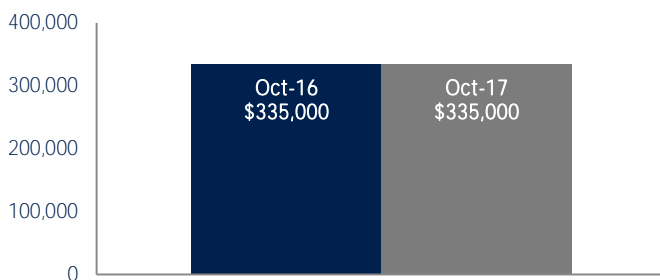
### Active Inventory

Versus last year, the total number of homes available this month is lower by 309 units or 18%. The total number of active inventory this October was 1,398 compared to 1,707 in October 2016. This month's total of 1,398 is lower than the previous month's total supply of available inventory of 1,627, a decrease of 14%.

### Active Inventory\*



### Median Sale Price



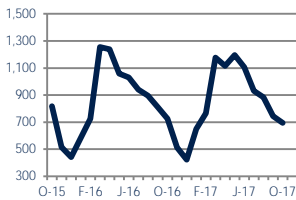
### Median Sale Price

Last October, the median sale price for Prince William County Homes was \$335,000. This October, the median sale price was approximately the same at \$335,000. The current median sold price is also similar to the median price in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

### New Listings

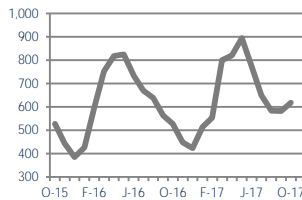
695



Down -4%  
Vs. Year Ago

### Current Contracts

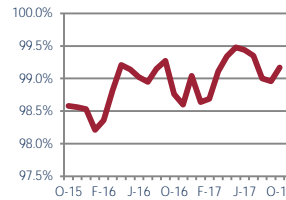
618



Up 17%  
Vs. Year Ago

### Sold Vs. List Price

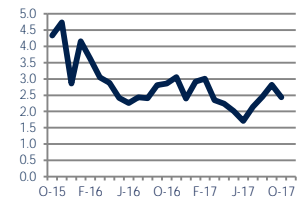
99.2%



No Change  
Vs. Year Ago

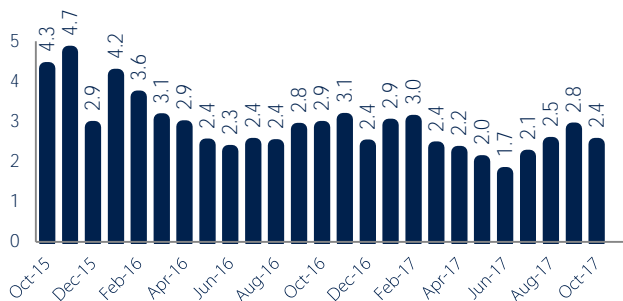
### Months of Supply

2.4



Down -15%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

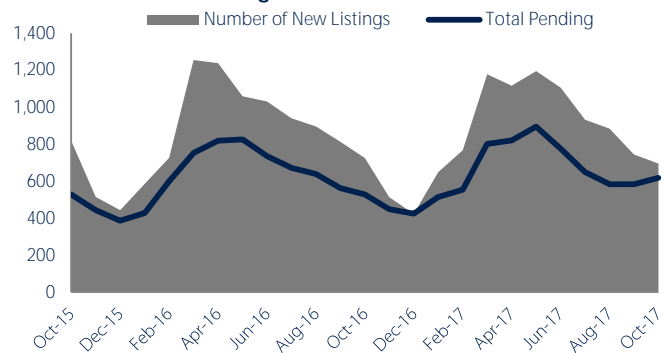
In October, there was 2.4 months of supply available in Prince William County, compared to 2.9 in October 2016. That is a decrease of 15% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

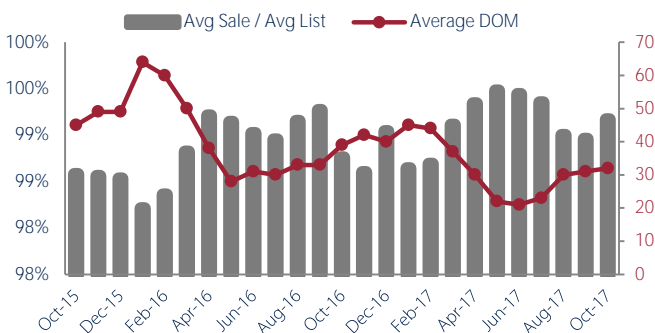
### New Listings & Current Contracts

This month there were 695 homes newly listed for sale in Prince William County compared to 725 in October 2016, a decrease of 4%. There were 618 current contracts pending sale this October compared to 528 a year ago. The number of current contracts is 17% higher than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Prince William County was 99.2% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 32, lower than the average last year, which was 39, a decrease of 18%.