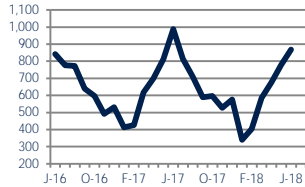


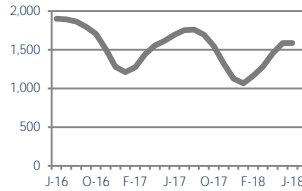


Units Sold
869



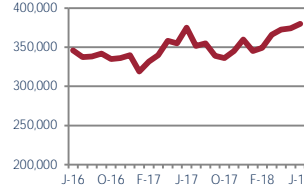
Down -12%
Vs. Year Ago

Active Inventory
1,588



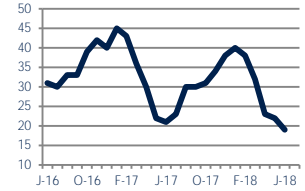
Down -6%
Vs. Year Ago

Median Sale Price
\$380,000



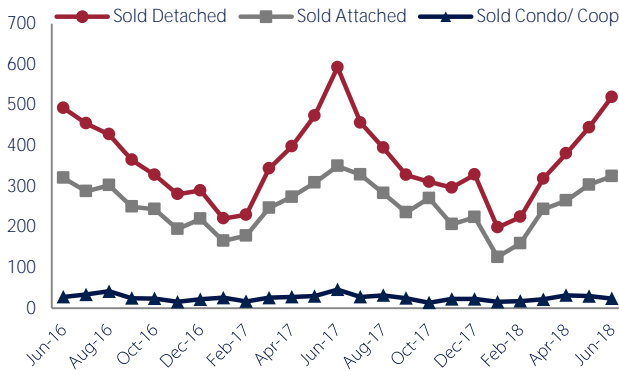
Up 1%
Vs. Year Ago

Days On Market
19



Down -10%
Vs. Year Ago

Units Sold*



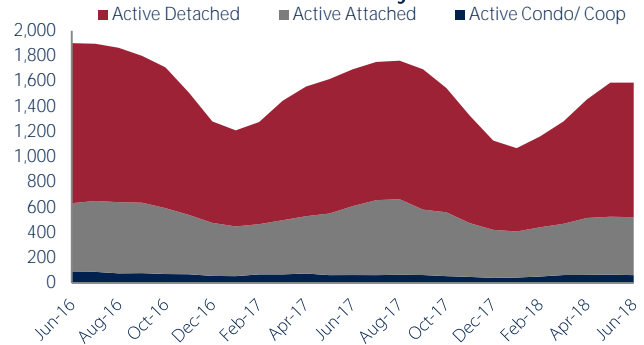
Units Sold

There was an increase in total units sold in June, with 869 sold this month in Prince William County versus 779 last month, an increase of 12%. This month's total units sold was lower than at this time last year, a decrease of 12% versus June 2017.

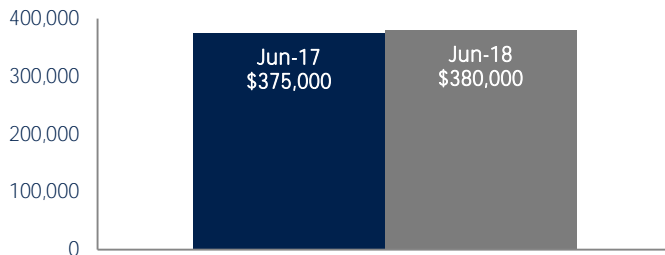
Active Inventory

Versus last year, the total number of homes available this month is lower by 106 units or 6%. The total number of active inventory this June was 1588 compared to 1,694 in June 2017. This month's supply remained stable as compared to last month.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Prince William County Homes was \$375,000. This June, the median sale price was \$380,000, an increase of 1% or \$5,000 compared to last year. The current median sold price is 2% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



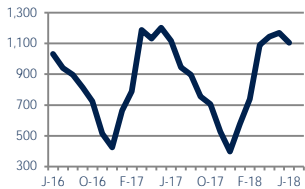
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





New Listings

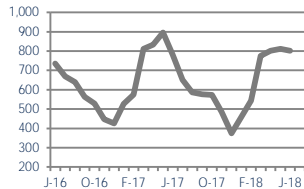
1,104



Down -1%
Vs. Year Ago

Current Contracts

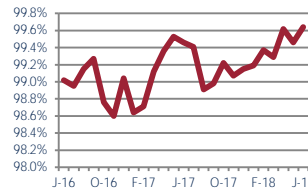
801



Up 2%
Vs. Year Ago

Sold Vs. List Price

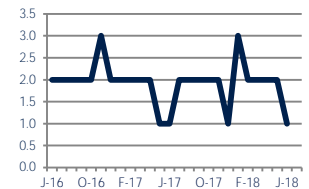
99.6%



No Change
Vs. Year Ago

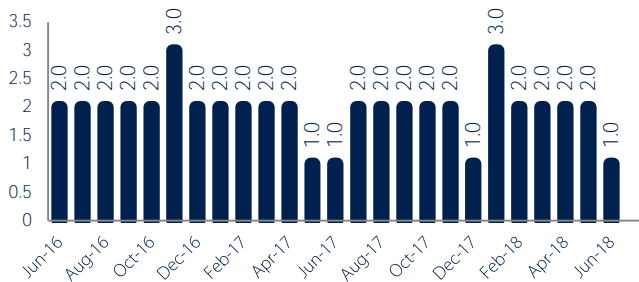
Months of Supply

1.0



No Change
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

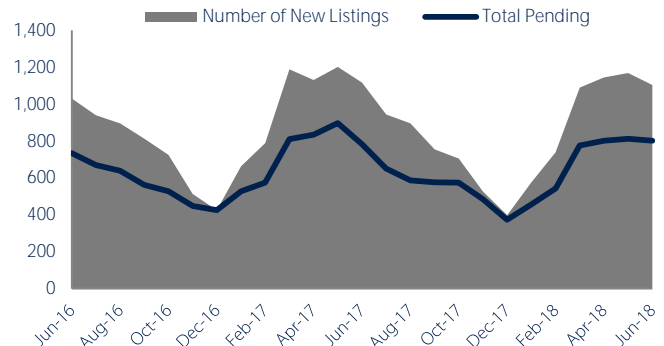
This month there were 1,104 homes newly listed for sale in Prince William County compared to 1,117 in June 2017, a decrease of 1%. There were 801 current contracts pending sale this June compared to 782 a year ago. The number of current contracts is 2% higher than last June.

Months of Supply

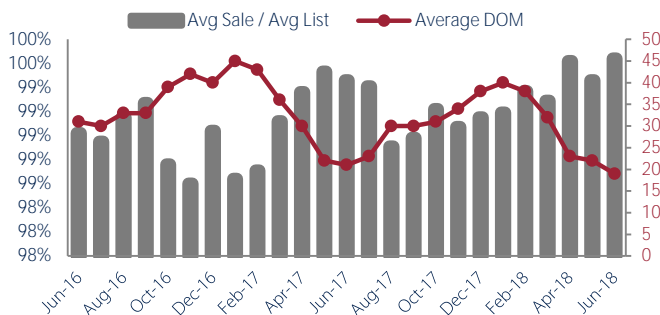
In June, there was 1.8 months of supply available in Prince William County, compared to 1.7 in June 2017. That is an increase of 7% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Prince William County was 99.6% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 19, lower than the average last year, which was 21, a decrease of 10%.



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