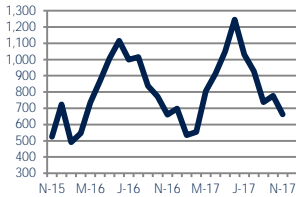


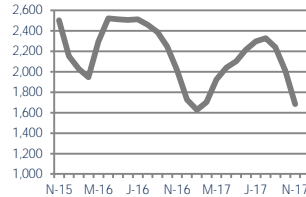


### Units Sold 662



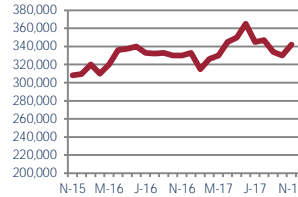
No Change  
Vs. Year Ago

### Active Inventory 1,685



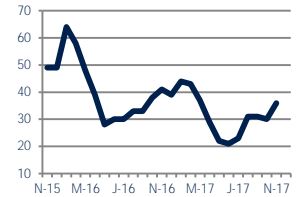
Down -16%  
Vs. Year Ago

### Median Sale Price \$342,000



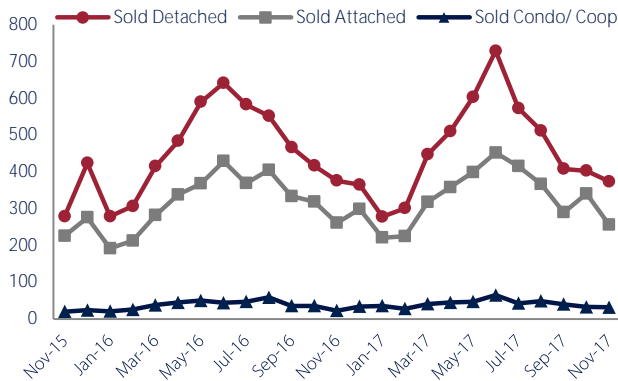
Up 4%  
Vs. Year Ago

### Days On Market 36



Down -12%  
Vs. Year Ago

### Units Sold\*



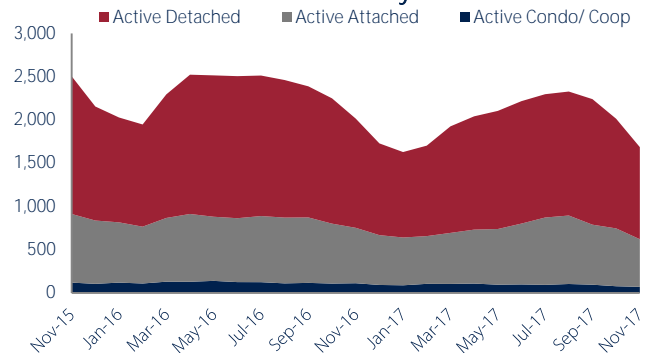
### Units Sold

There was a decrease in total units sold in November, with 662 sold this month in Prince William County, Manassas and Manassas Park, a decrease of 15%. This month's total units sold is similar compared to a year ago.

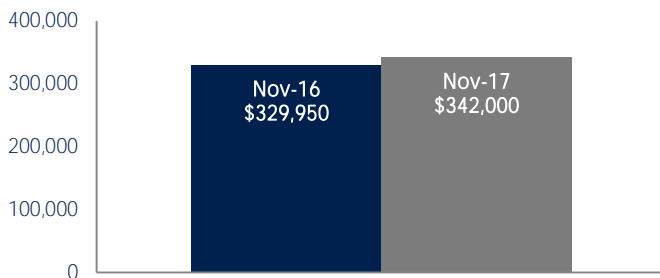
### Active Inventory

Versus last year, the total number of homes available this month is lower by 330 units or 16%. The total number of active inventory this November was 1,685 compared to 2,015 in November 2016. This month's total of 1,685 is lower than the previous month's total supply of available inventory of 2,013, a decrease of 16%.

### Active Inventory\*



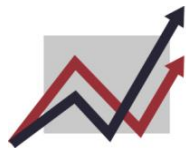
### Median Sale Price



### Median Sale Price

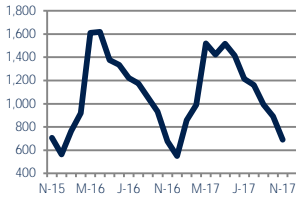
Last November, the median sale price for Prince William County, Manassas and Manassas Park Homes was \$329,950. This November, the median sale price was \$342,000, an increase of 4% or \$12,050 compared to last year. The current median sold price is 4% higher than in October.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



## New Listings

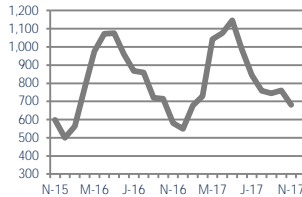
691



Up 2%  
Vs. Year Ago

## Current Contracts

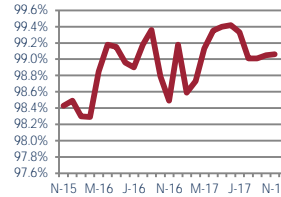
682



Up 18%  
Vs. Year Ago

## Sold Vs. List Price

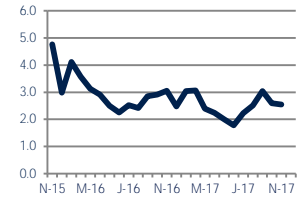
99.1%



Up 0.6%  
Vs. Year Ago

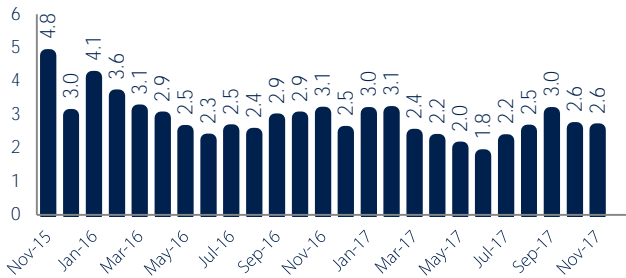
## Months of Supply

2.6



Down -16%  
Vs. Year Ago

## Months Of Supply



## Months of Supply

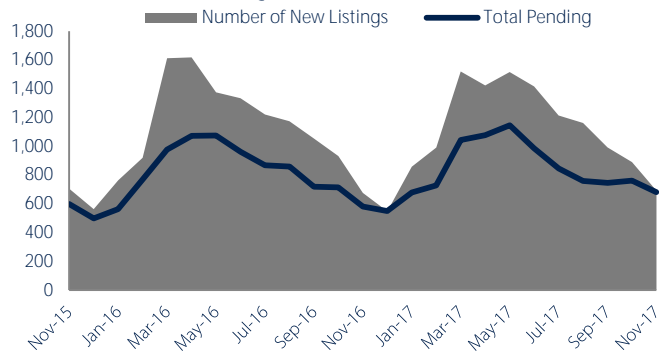
In November, there was 2.5 months of supply available in Prince William County, Manassas and Manassas Park, compared to 3.1 in November 2016. That is a decrease of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

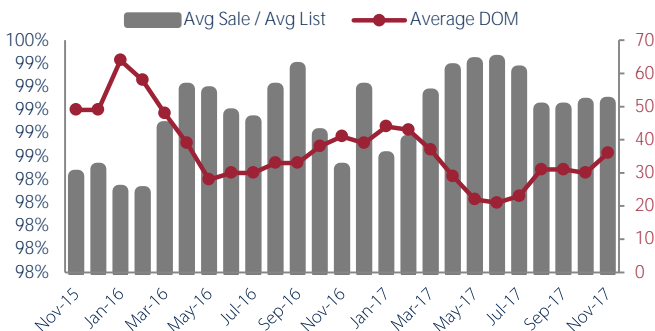
## New Listings & Current Contracts

This month there were 691 homes newly listed for sale in Prince William County, Manassas and Manassas Park compared to 676 in November 2016, an increase of 2%. There were 682 current contracts pending sale this November compared to 580 a year ago. The number of current contracts is 18% higher than last November.

## New Listings & Current Contracts



## Sale Price/ List Price & DOM



## Sale Price to List Price Ratio

In November, the average sale price in Prince William County, Manassas and Manassas Park was 99.1% of the average list price, which is 0.6% higher than at this time last year.

## Days On Market

This month, the average number of days on market was 36, lower than the average last year, which was 41, a decrease of 12%.