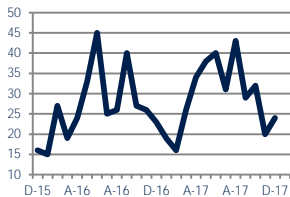




Units Sold

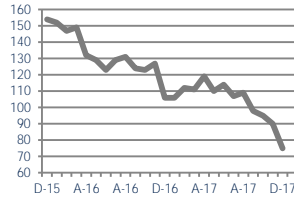
24



Up 4%
Vs. Year Ago

Active Inventory

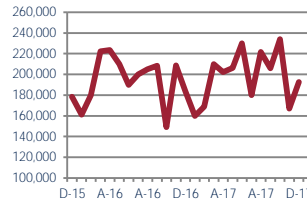
75



Down -29%
Vs. Year Ago

Median Sale Price

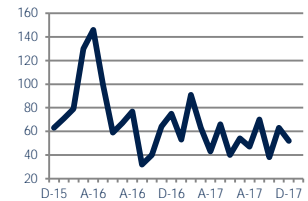
\$192,500



Up 5%
Vs. Year Ago

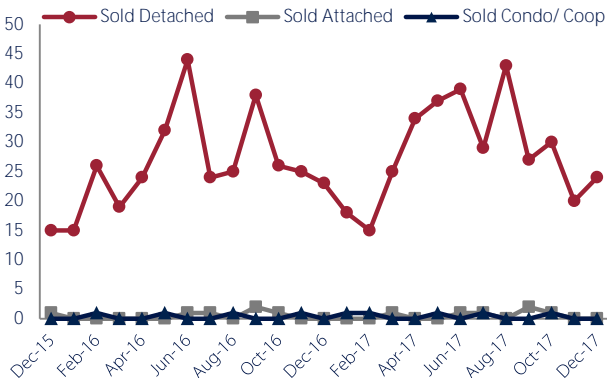
Days On Market

52



Down -31%
Vs. Year Ago

Units Sold*



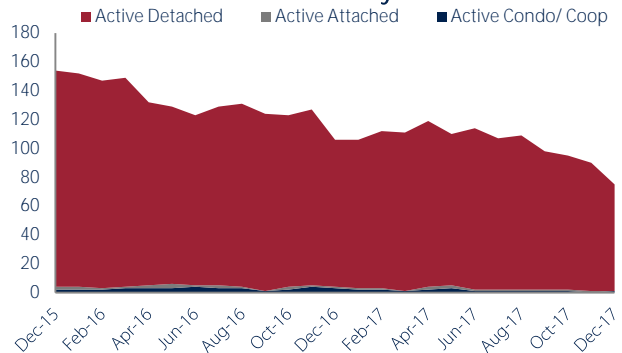
Units Sold

There was an increase in total units sold in December, with 24 sold this month in Prince George County versus 20 last month, an increase of 20%. This month's total units sold was higher than at this time last year, an increase of 4% versus December 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 31 units or 29%. The total number of active inventory this December was 75 compared to 106 in December 2016. This month's total of 75 is lower than the previous month's total supply of available inventory of 90, a decrease of 17%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Prince George County Homes was \$184,000. This December, the median sale price was \$192,500, an increase of 5% or \$8,500 compared to last year. The current median sold price is 15% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



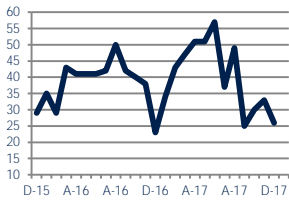
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.
Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.





New Listings

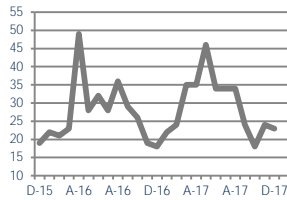
26



Up 13%
Vs. Year Ago

Current Contracts

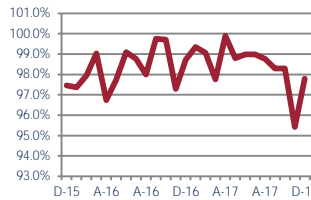
23



Up 28%
Vs. Year Ago

Sold Vs. List Price

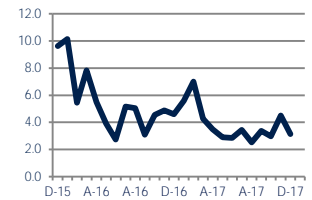
97.8%



Down -0.9%
Vs. Year Ago

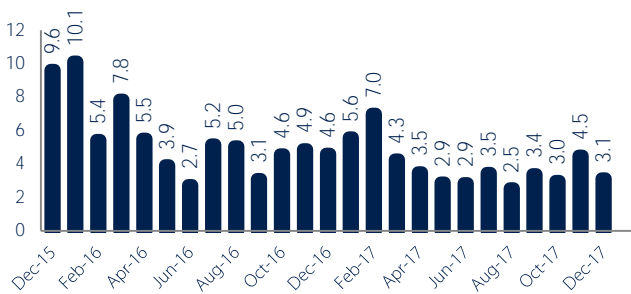
Months of Supply

3.1



Down -32%
Vs. Year Ago

Months Of Supply



Months of Supply

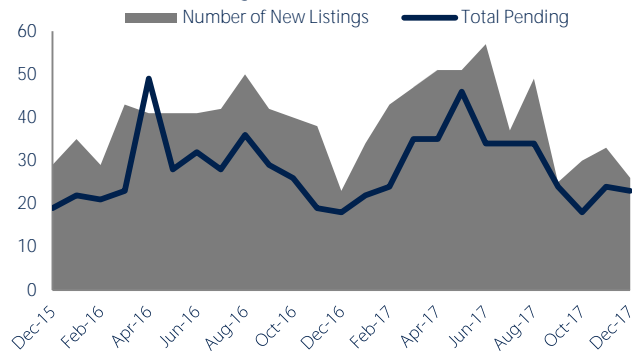
In December, there was 3.1 months of supply available in Prince George County, compared to 4.6 in December 2016. That is a decrease of 32% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

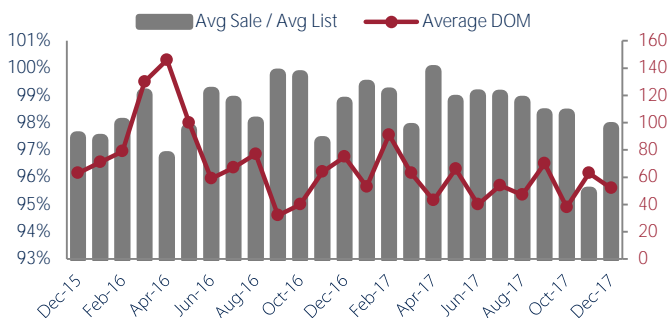
New Listings & Current Contracts

This month there were 26 homes newly listed for sale in Prince George County compared to 23 in December 2016, an increase of 13%. There were 23 current contracts pending sale this December compared to 18 a year ago. The number of current contracts is 28% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Prince George County was 97.8% of the average list price, which is 0.9% lower than at this time last year.

Days On Market

This month, the average number of days on market was 52, lower than the average last year, which was 75, a decrease of 31%.



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