

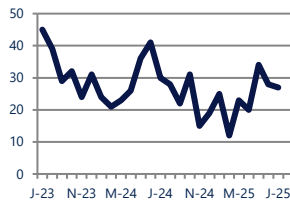
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: **PRINCE GEORGE COUNTY HOUSING MARKET**

JULY 2025

Units Sold

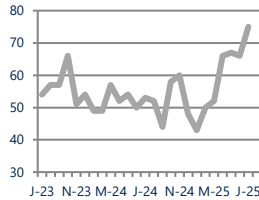
27



Down -10%
Vs. Year Ago

Active Inventory

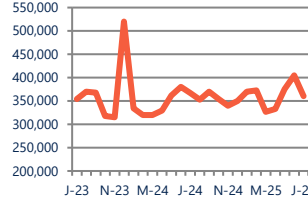
75



Up 42%
Vs. Year Ago

Median Sale Price

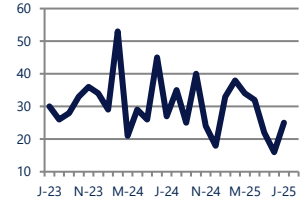
\$360,000



Down -2%
Vs. Year Ago

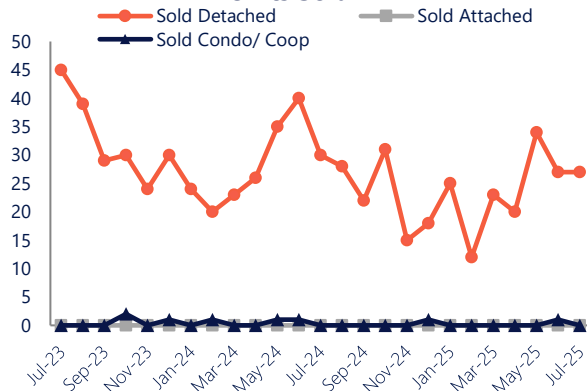
Days On Market

25



Down -7%
Vs. Year Ago

Units Sold*



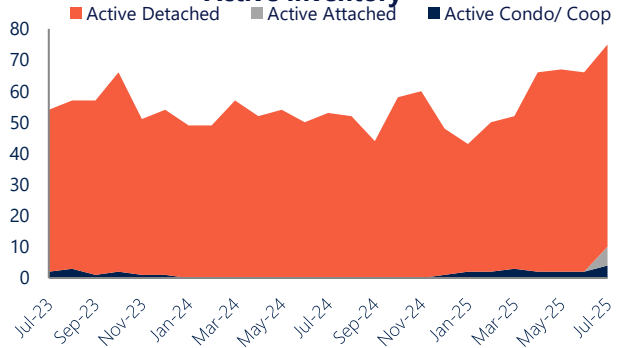
Units Sold

There was a decrease in total units sold in July, with 27 sold this month in Prince George County versus 28 last month, a decrease of 4%. This month's total units sold was lower than at this time last year, a decrease of 10% versus July 2024.

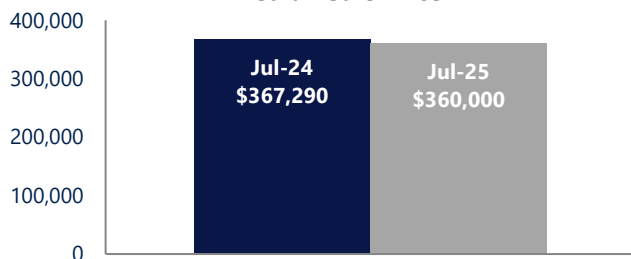
Active Inventory

Versus last year, the total number of homes available this month is higher by 22 units or 42%. The total number of active inventory this July was 75 compared to 53 in July 2024. This month's total of 75 is higher than the previous month's total supply of available inventory of 66, an increase of 14%.

Active Inventory*



Median Sale Price



Median Sale Price

Last July, the median sale price for Prince George County Homes was \$367,290. This July, the median sale price was \$360,000, a decrease of 2% or \$7,290 compared to last year. The current median sold price is 11% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

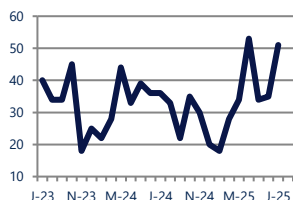
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: **PRINCE GEORGE COUNTY HOUSING MARKET**

JULY 2025

New Listings

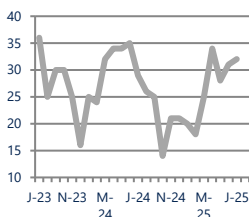
51



Up 42%
Vs. Year Ago

Current Contracts

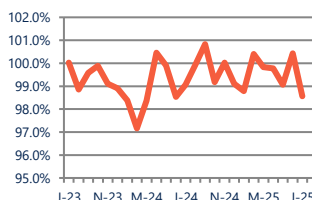
32



Up 10%
Vs. Year Ago

Sold Vs. List Price

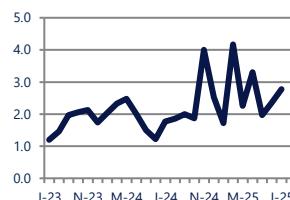
98.6%



Down -0.5%
Vs. Year Ago

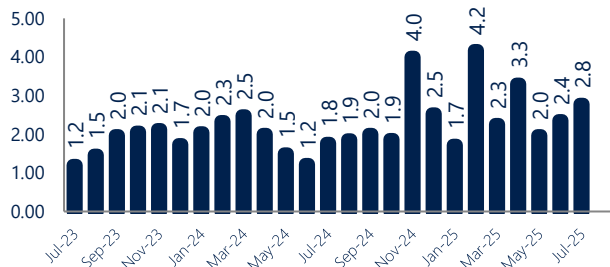
Months of Supply

2.8



Up 57%
Vs. Year Ago

Months Of Supply



Months of Supply

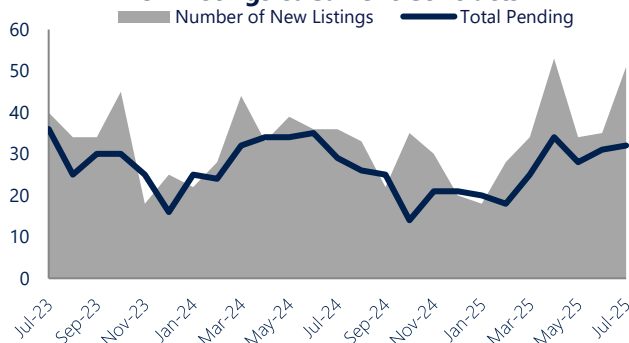
In July, there was 2.8 months of supply available in Prince George County, compared to 1.8 in July 2024. That is an increase of 57% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

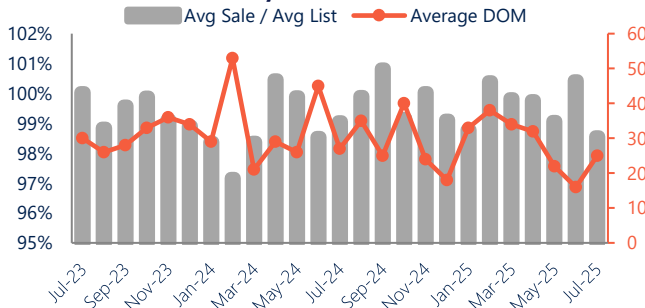
New Listings & Current Contracts

This month there were 51 homes newly listed for sale in Prince George County compared to 36 in July 2024, an increase of 42%. There were 32 current contracts pending sale this July compared to 29 a year ago. The number of current contracts is 10% higher than last July.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In July, the average sale price in Prince George County was 98.6% of the average list price, which is 0.5% lower than at this time last year.

Days On Market

This month, the average number of days on market was 25, lower than the average last year, which was 27, a decrease of 7%.