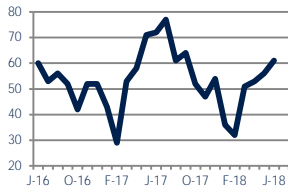
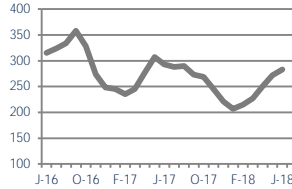


### Units Sold 61



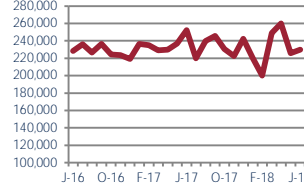
Down -15%  
Vs. Year Ago

### Active Inventory 283



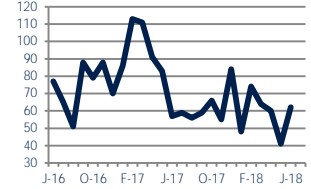
Down -3%  
Vs. Year Ago

### Median Sale Price \$229,900



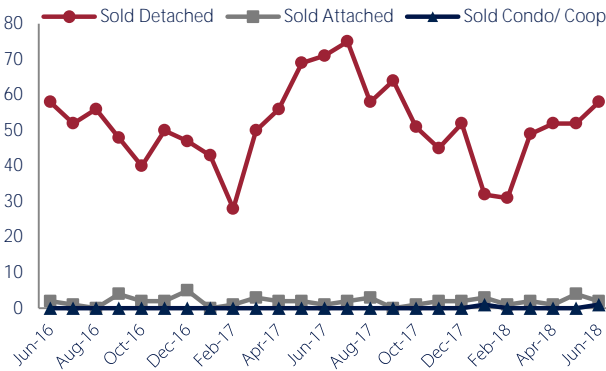
Down -9%  
Vs. Year Ago

### Days On Market 62



Up 9%  
Vs. Year Ago

### Units Sold\*



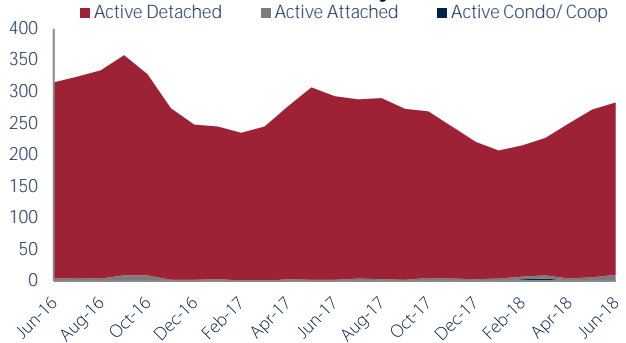
### Units Sold

There was an increase in total units sold in June, with 61 sold this month in Orange County versus 56 last month, an increase of 9%. This month's total units sold was lower than at this time last year, a decrease of 15% versus June 2017.

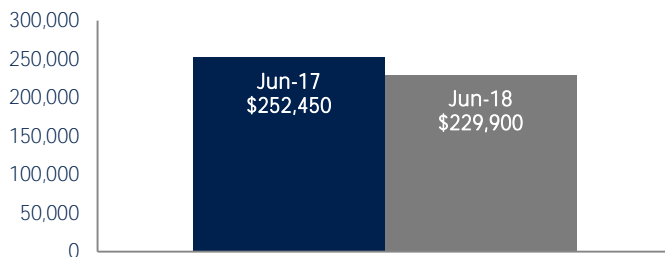
### Active Inventory

Versus last year, the total number of homes available this month is lower by 10 units or 3%. The total number of active inventory this June was 283 compared to 293 in June 2017. This month's total of 283 is higher than the previous month's total supply of available inventory of 272, an increase of 4%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Orange County Homes was \$252,450. This June, the median sale price was \$229,900, a decrease of 9% or \$22,550 compared to last year. The current median sold price is 2% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



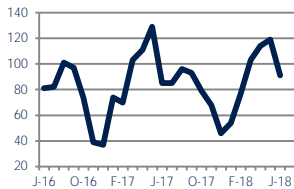
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

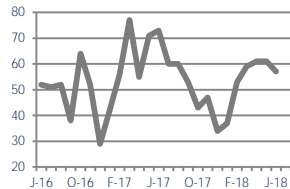
91



Up 7%  
Vs. Year Ago

### Current Contracts

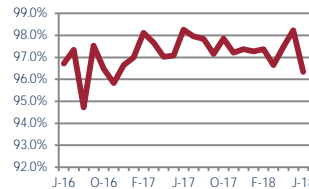
57



Down -22%  
Vs. Year Ago

### Sold Vs. List Price

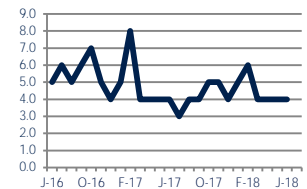
96.3%



Down -2%  
Vs. Year Ago

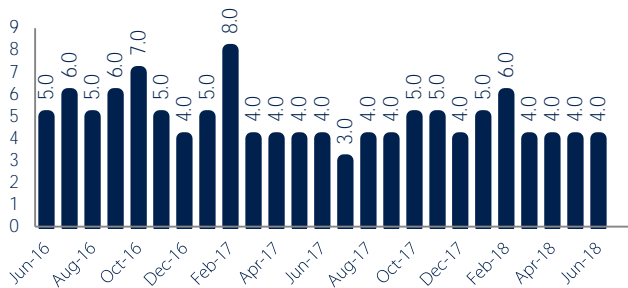
### Months of Supply

4.0



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

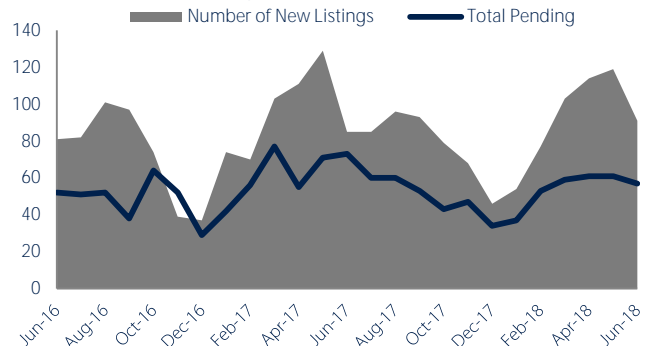
In June, there was 4.6 months of supply available in Orange County, compared to 4.1 in June 2017. That is an increase of 14% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

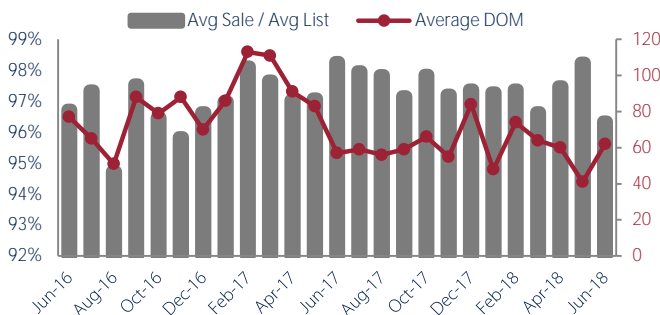
### New Listings & Current Contracts

This month there were 91 homes newly listed for sale in Orange County compared to 85 in June 2017, an increase of 7%. There were 57 current contracts pending sale this June compared to 73 a year ago. The number of current contracts is 22% lower than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Orange County was 96.3% of the average list price, which is 1.9% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 62, higher than the average last year, which was 57, an increase of 9%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

