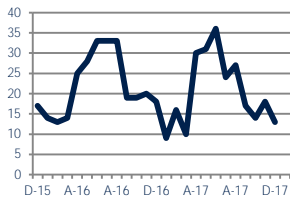




Zip Code(s): 20171

Units Sold

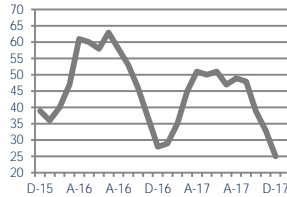
13



Down -28%
Vs. Year Ago

Active Inventory

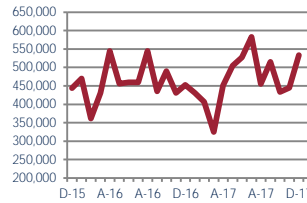
25



Down -11%
Vs. Year Ago

Median Sale Price

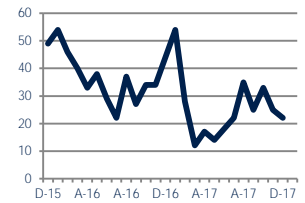
\$533,000



Up 18%
Vs. Year Ago

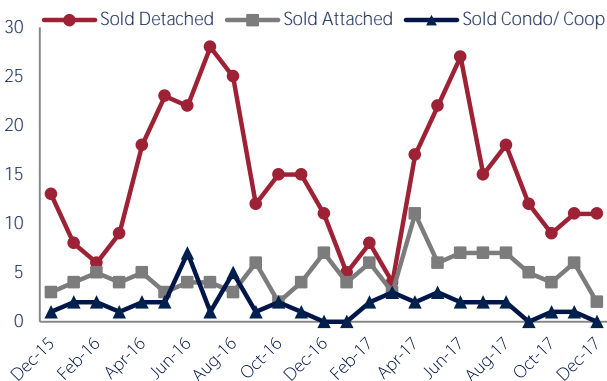
Days On Market

22



Down
Vs. Year Ago

Units Sold*



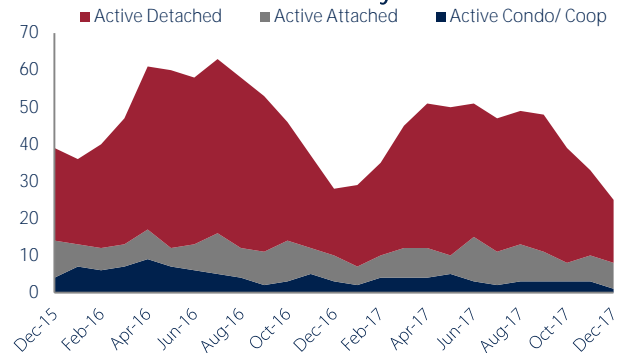
Units Sold

There was a decrease in total units sold in December, with 13 sold this month in Oak Hill versus 18 last month, a decrease of 28%. This month's total units sold was lower than at this time last year, a decrease of 28% versus December 2016.

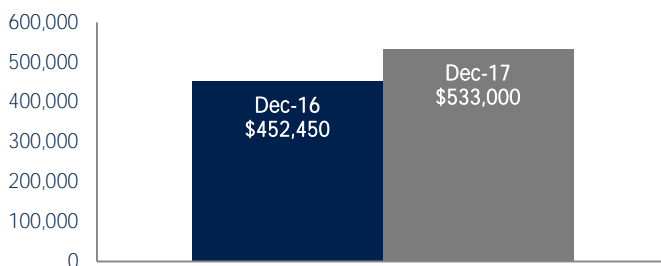
Active Inventory

Versus last year, the total number of homes available this month is lower by 3 units or 11%. The total number of active inventory this December was 25 compared to 28 in December 2016. This month's total of 25 is lower than the previous month's total supply of available inventory of 33, a decrease of 24%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Oak Hill Homes was \$452,450. This December, the median sale price was \$533,000, an increase of 18% or \$80,550 compared to last year. The current median sold price is 20% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Oak Hill are defined as properties listed in zip code/s 20171.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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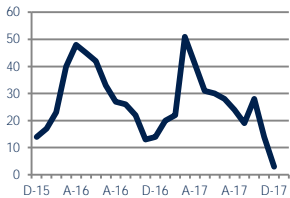




Zip Code(s): 20171

New Listings

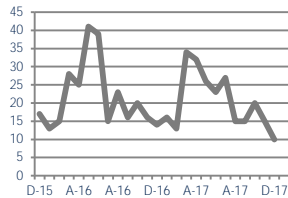
3



Down -79%
Vs. Year Ago

Current Contracts

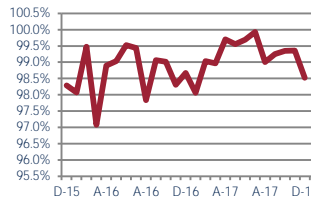
10



Down -29%
Vs. Year Ago

Sold Vs. List Price

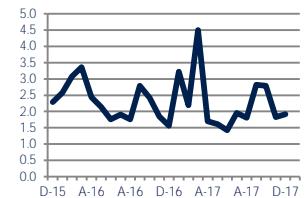
98.5%



No Change
Vs. Year Ago

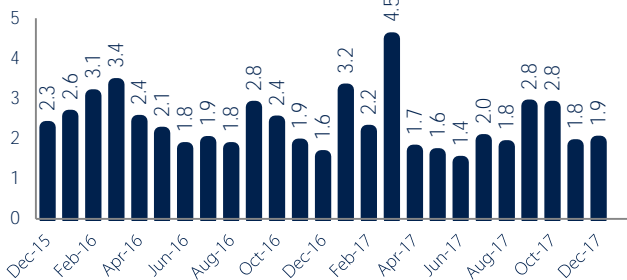
Months of Supply

1.9



Up 23%
Vs. Year Ago

Months Of Supply



Months of Supply

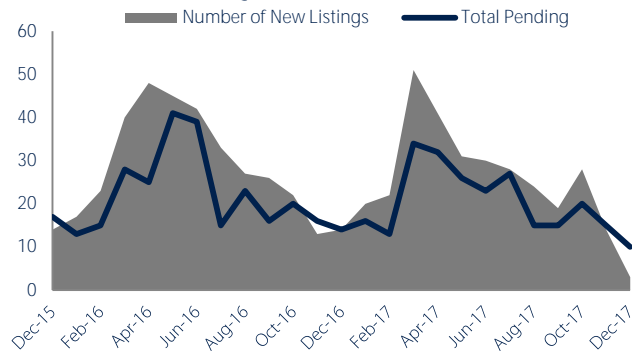
In December, there was 1.9 months of supply available in Oak Hill, compared to 1.6 in December 2016. That is an increase of 24% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

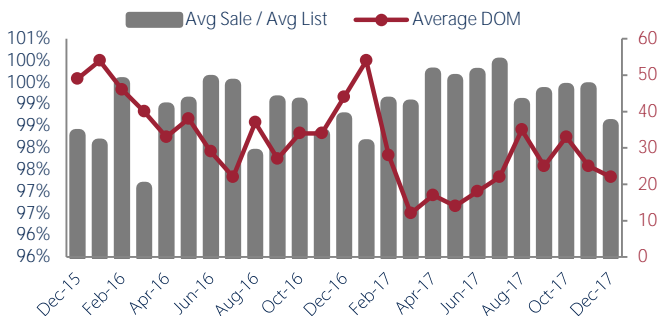
New Listings & Current Contracts

This month there were 3 homes newly listed for sale in Oak Hill compared to 14 in December 2016, a decrease of 79%. There were 10 current contracts pending sale this December compared to 14 a year ago. The number of current contracts is 29% lower than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Oak Hill was 98.5% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 22, lower than the average last year, which was 44. This decrease was impacted by the limited number of sales.



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