

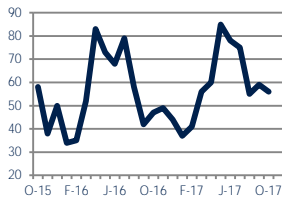
## Focus On: North Reston Housing Market

October 2017

Zip Code(s): 20194 and 20190

### Units Sold

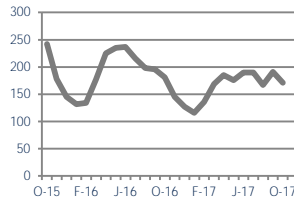
56



Up 19%  
Vs. Year Ago

### Active Inventory

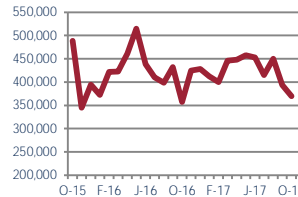
171



Down -6%  
Vs. Year Ago

### Median Sale Price

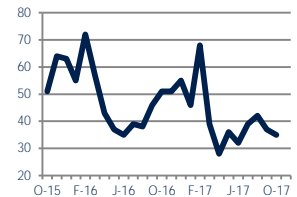
\$370,000



Up 3%  
Vs. Year Ago

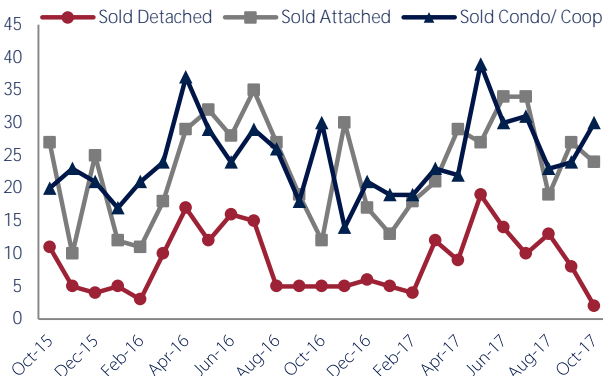
### Days On Market

35



Down -31%  
Vs. Year Ago

### Units Sold\*



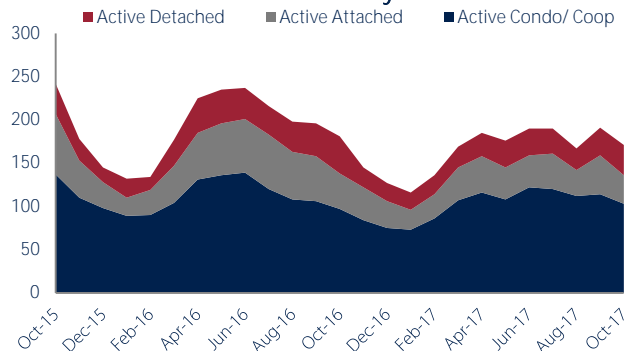
### Units Sold

There was a decrease in total units sold in October, with 56 sold this month in North Reston versus 59 last month, a decrease of 5%. This month's total units sold was higher than at this time last year, an increase of 19% versus October 2016.

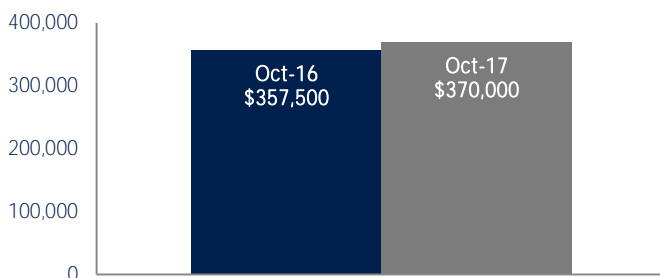
### Active Inventory

Versus last year, the total number of homes available this month is lower by 10 units or 6%. The total number of active inventory this October was 171 compared to 181 in October 2016. This month's total of 171 is lower than the previous month's total supply of available inventory of 191, a decrease of 10%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last October, the median sale price for North Reston Homes was \$357,500. This October, the median sale price was \$370,000, an increase of 3% or \$12,500 compared to last year. The current median sold price is 6% lower than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

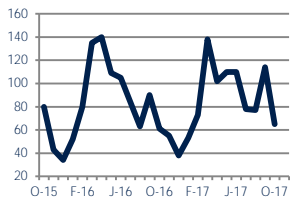
## Focus On: North Reston Housing Market

October 2017

Zip Code(s): 20194 and 20190

### New Listings

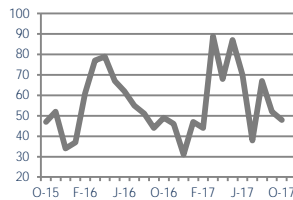
65



Up 7%  
Vs. Year Ago

### Current Contracts

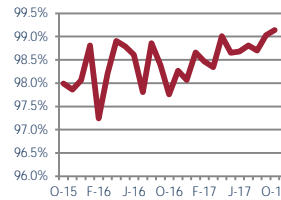
48



Down -2%  
Vs. Year Ago

### Sold Vs. List Price

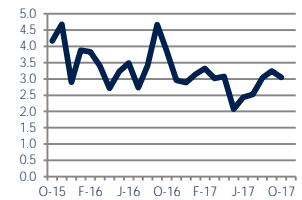
99.1%



Up 1.4%  
Vs. Year Ago

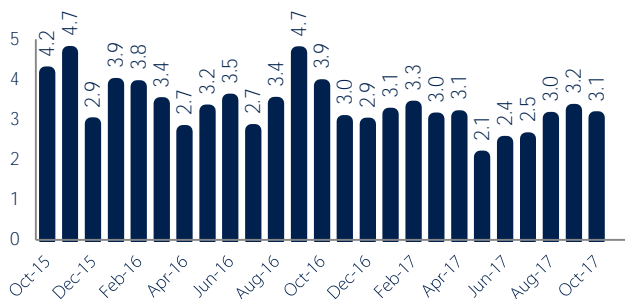
### Months of Supply

3.1



Down -21%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

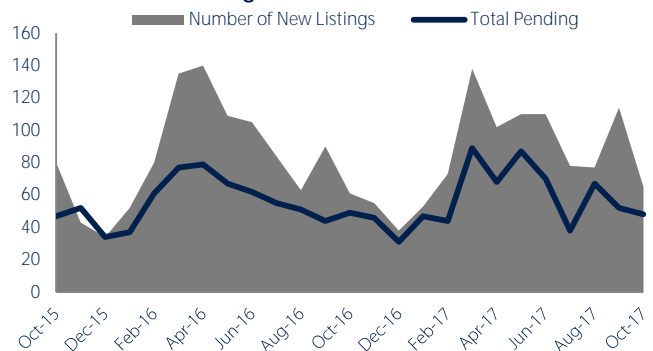
In October, there was 3.1 months of supply available in North Reston, compared to 3.9 in October 2016. That is a decrease of 21% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

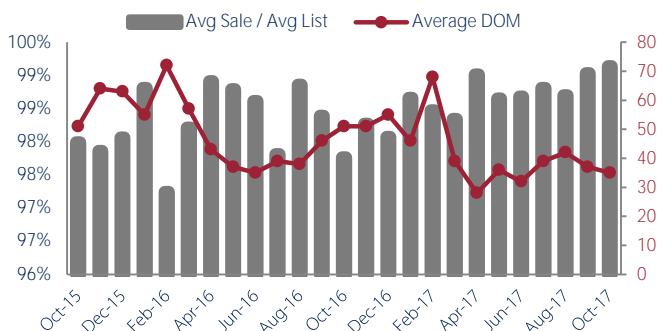
### New Listings & Current Contracts

This month there were 65 homes newly listed for sale in North Reston compared to 61 in October 2016, an increase of 7%. There were 48 current contracts pending sale this October compared to 49 a year ago. The number of current contracts is 2% lower than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in North Reston was 99.1% of the average list price, which is 1.4% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 35, lower than the average last year, which was 51, a decrease of 31%.