

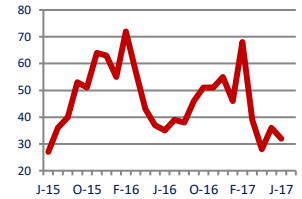
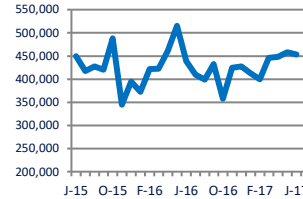
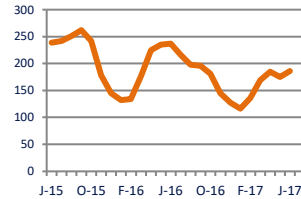
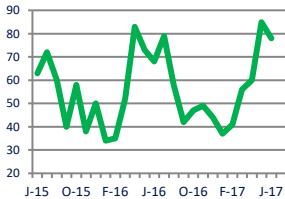


## Focus On: North Reston Housing Market

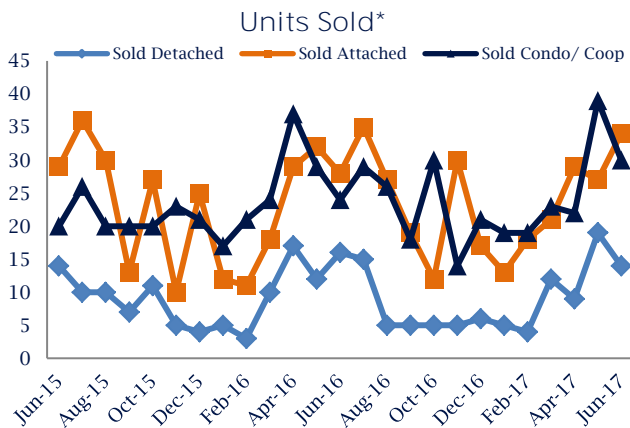
June 2017

Zip Code(s): 20194 and 20190

<b>Units Sold</b> 78	<b>Active Inventory</b> 186	<b>Median Sale Price</b> \$453,000	<b>Days On Market</b> 32
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Up 15% Vs. Year Ago	Down -22% Vs. Year Ago	Up 3% Vs. Year Ago	Down -9% Vs. Year Ago
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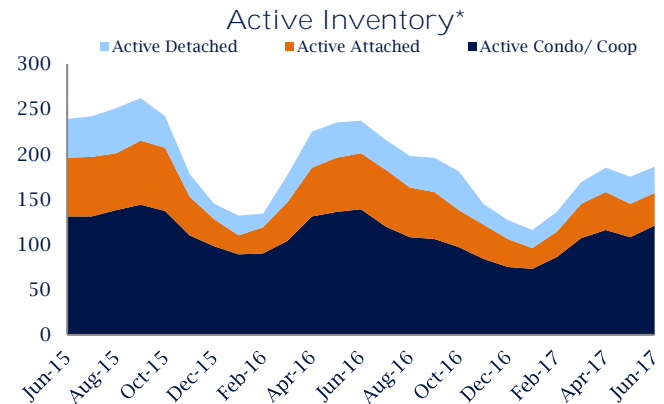


### Units Sold

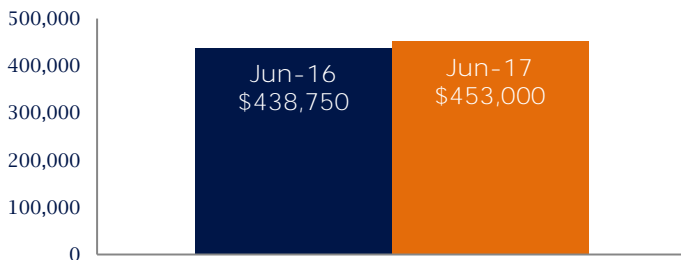
There was a decrease in total units sold in June, with 78 sold this month in North Reston versus 85 last month, a decrease of 8%. This month's total units sold was higher than at this time last year, an increase of 15% versus June 2016.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 51 units or 22%. The total number of active inventory this June was 186 compared to 237 in June 2016. This month's total of 186 is higher than the previous month's total supply of available inventory of 175, an increase of 6%.



### Median Sale Price



### Median Sale Price

Last June, the median sale price for North Reston Homes was \$438,750. This June, the median sale price was \$453,000, an increase of 3% or \$14,250 compared to last year. The current median sold price is 1% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

North Reston are defined as properties listed in zip code/s 20194 and 20190.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



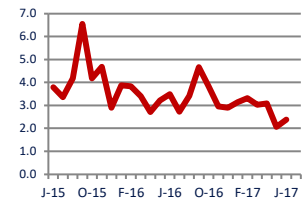
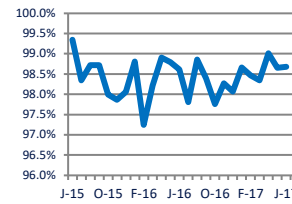
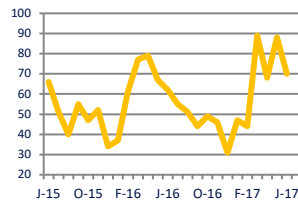
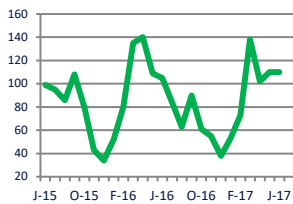


# Focus On: North Reston Housing Market

June 2017

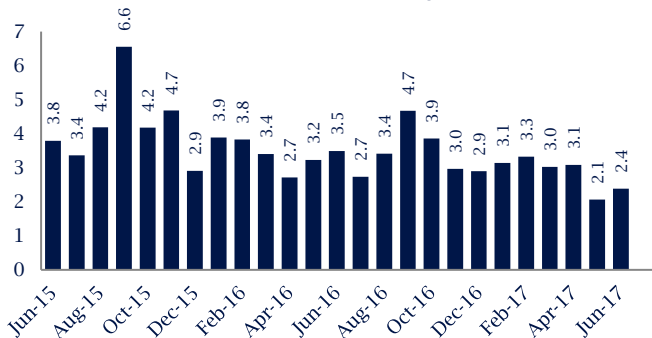
Zip Code(s): 20194 and 20190

<b>New Listings</b> 110	<b>Current Contracts</b> 70	<b>Sold Vs. List Price</b> 98.7%	<b>Months of Supply</b> 2.4
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Up 5% Vs. Year Ago	Up 13% Vs. Year Ago	No Change Vs. Year Ago	Down -32% Vs. Year Ago
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Months Of Supply



## Months of Supply

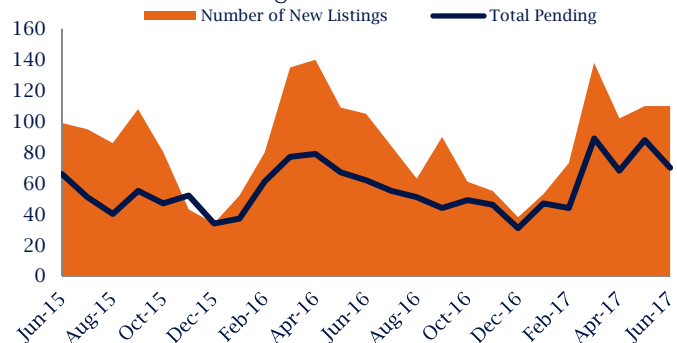
In June, there was 2.4 months of supply available in North Reston, compared to 3.5 in June 2016. That is a decrease of 32% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

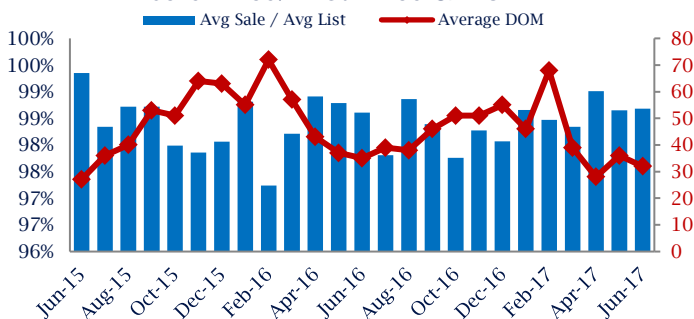
## New Listings & Current Contracts

This month there were 110 homes newly listed for sale in North Reston compared to 105 in June 2016, an increase of 5%. There were 70 current contracts pending sale this June compared to 62 a year ago. The number of current contracts is 13% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



## Sale Price to List Price Ratio

In June, the average sale price in North Reston was 98.7% of the average list price, which is similar compared to a year ago.

## Days On Market

This month, the average number of days on market was 32, lower than the average last year, which was 35, a decrease of 9%.

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