



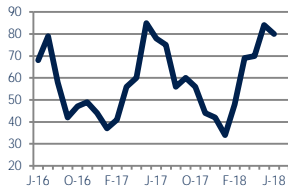
The Long & Foster Market Minute™

Focus On: North Reston Housing Market

June 2018

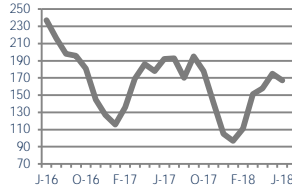
Zip Code(s): 20194 and 20190

Units Sold
80



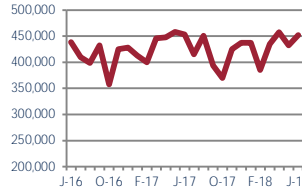
Up 3%
Vs. Year Ago

Active Inventory
167



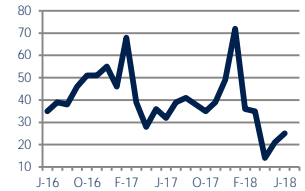
Down -13%
Vs. Year Ago

Median Sale Price
\$451,875



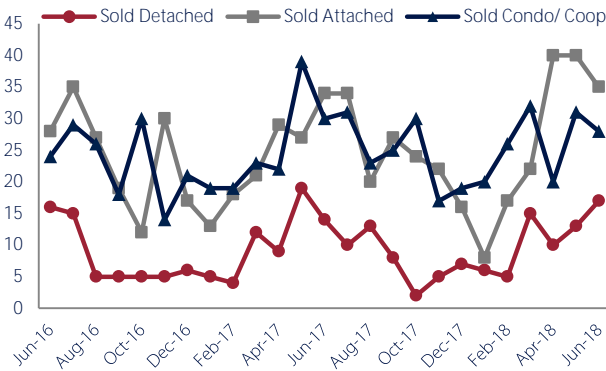
No Change
Vs. Year Ago

Days On Market
25



Down -22%
Vs. Year Ago

Units Sold*



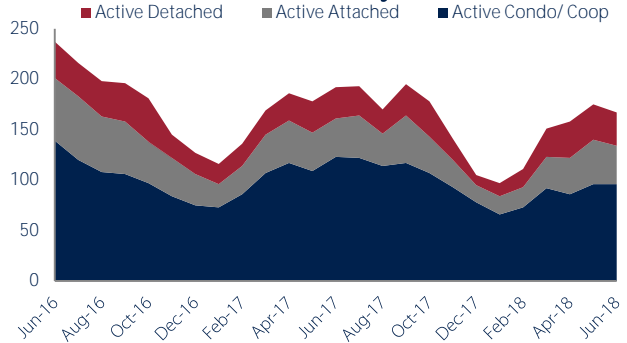
Units Sold

There was a decrease in total units sold in June, with 80 sold this month in North Reston versus 84 last month, a decrease of 5%. This month's total units sold was higher than at this time last year, an increase of 3% versus June 2017.

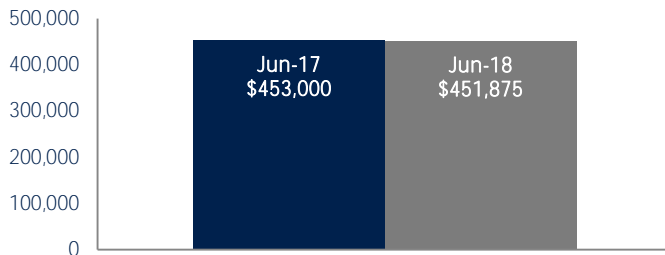
Active Inventory

Versus last year, the total number of homes available this month is lower by 25 units or 13%. The total number of active inventory this June was 167 compared to 192 in June 2017. This month's total of 167 is lower than the previous month's total supply of available inventory of 175, a decrease of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for North Reston Homes was \$453,000. This June, the median sale price was \$451,875, which is similar compared to a year ago. The current median sold price is 4% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

North Reston are defined as properties listed in zip code/s 20194 and 20190.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE





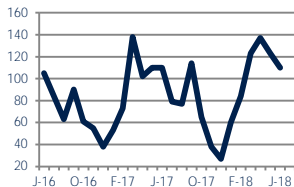
Focus On: North Reston Housing Market

June 2018

Zip Code(s): 20194 and 20190

New Listings

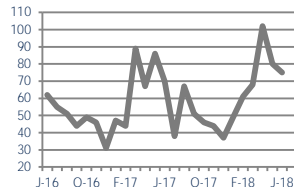
110



No Change
Vs. Year Ago

Current Contracts

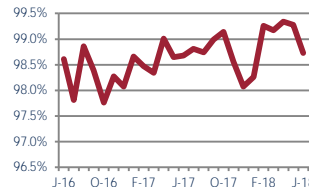
75



Up 7%
Vs. Year Ago

Sold Vs. List Price

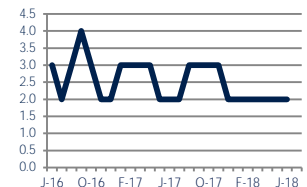
98.7%



No Change
Vs. Year Ago

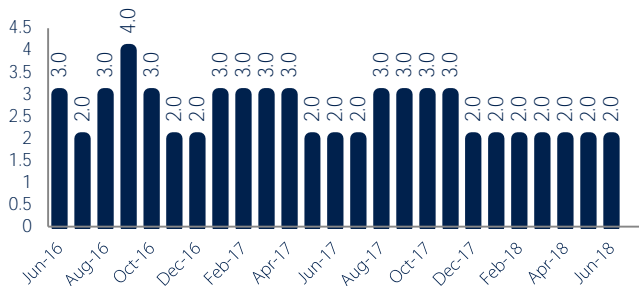
Months of Supply

2.0



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

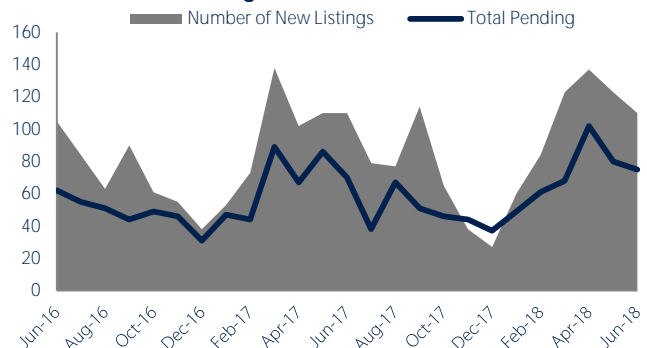
In June, there was 2.1 months of supply available in North Reston, compared to 2.5 in June 2017. That is a decrease of 15% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

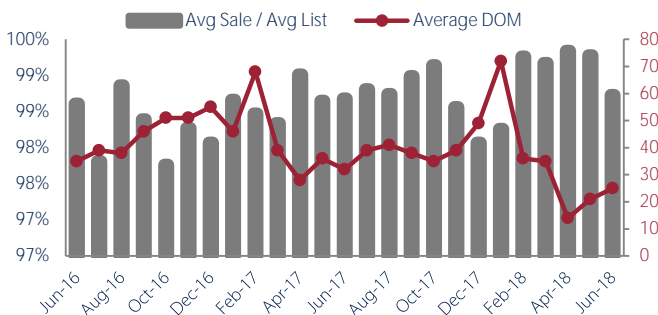
New Listings & Current Contracts

This month there were 110 homes newly listed for sale in North Reston, which is similar to the amount in June 2017. There were 75 current contracts pending sale this June compared to 70 a year ago. The number of current contracts is 7% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in North Reston was 98.7% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 25, lower than the average last year, which was 32, a decrease of 22%.



North Reston are defined as properties listed in zip code/s 20194 and 20190.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

