



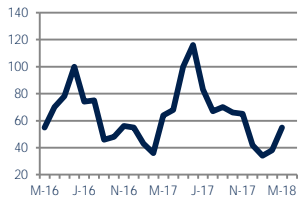
## Focus On: North Arlington Housing Market

March 2018

Zip Code(s): 22207, 22205 and 22213

### Units Sold

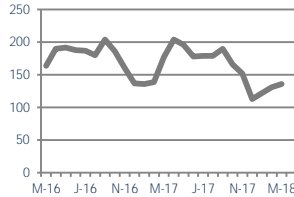
55



Down -14%  
Vs. Year Ago

### Active Inventory

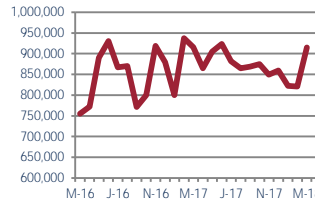
136



Down -23%  
Vs. Year Ago

### Median Sale Price

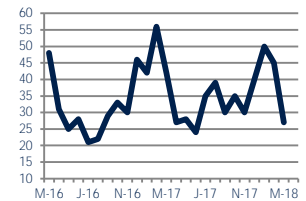
\$915,000



No Change  
Vs. Year Ago

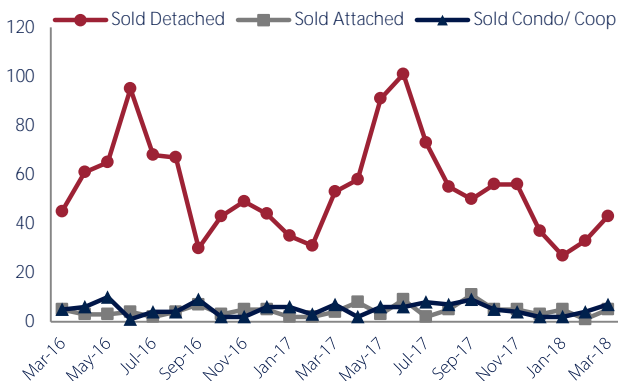
### Days On Market

27



Down -36%  
Vs. Year Ago

### Units Sold\*



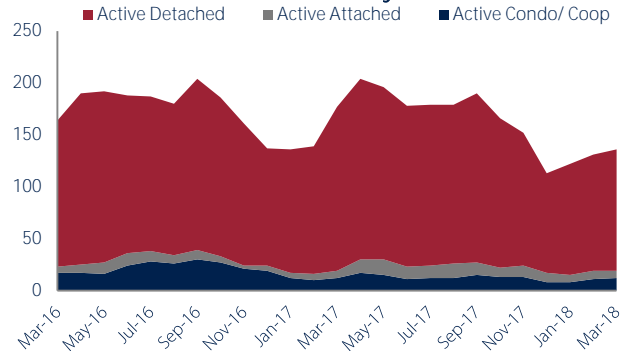
### Units Sold

There was an increase in total units sold in March, with 55 sold this month in North Arlington. This month's total units sold was lower than at this time last year.

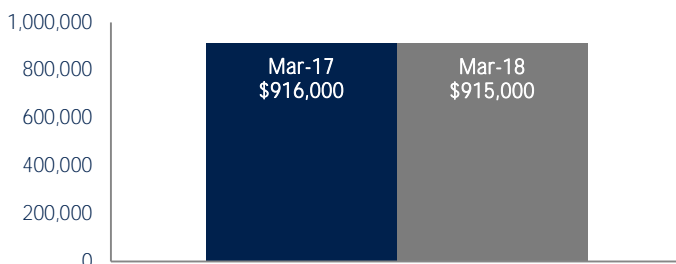
### Active Inventory

Versus last year, the total number of homes available this month is lower by 41 units or 23%. The total number of active inventory this March was 136 compared to 177 in March 2017. This month's total of 136 is higher than the previous month's total supply of available inventory of 131, an increase of 4%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last March, the median sale price for North Arlington Homes was \$916,000. This March, the median sale price was \$915,000, which is similar compared to a year ago. The current median sold price is 12% lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

North Arlington are defined as properties listed in zip code/s 22207, 22205 and 22213.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S  
INTERNATIONAL REAL ESTATE



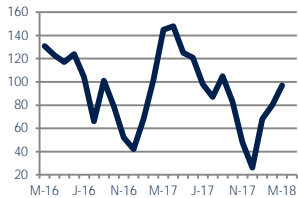
## Focus On: North Arlington Housing Market

March 2018

Zip Code(s): 22207, 22205 and 22213

### New Listings

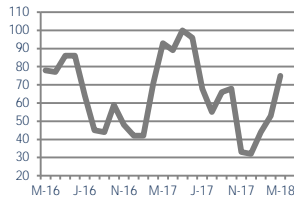
97



Down -33%  
Vs. Year Ago

### Current Contracts

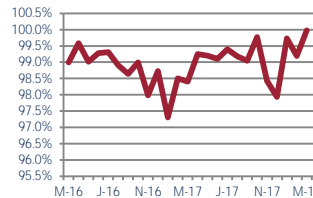
75



Down -19%  
Vs. Year Ago

### Sold Vs. List Price

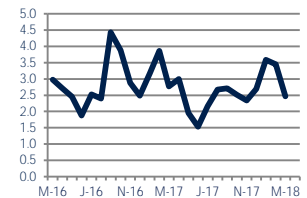
100.0%



Up 1.6%  
Vs. Year Ago

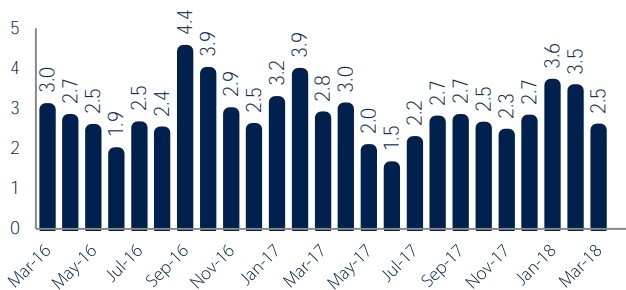
### Months of Supply

2.5



Down -11%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

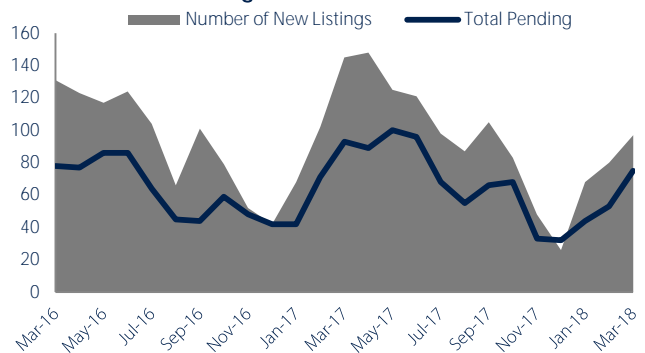
In March, there was 2.5 months of supply available in North Arlington, compared to 2.8 in March 2017. That is a decrease of 11% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

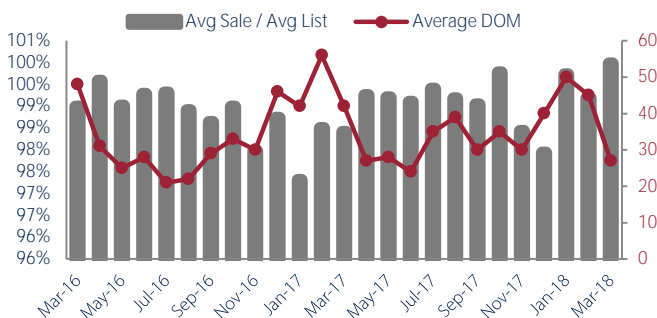
### New Listings & Current Contracts

This month there were 97 homes newly listed for sale in North Arlington compared to 145 in March 2017, a decrease of 33%. There were 75 current contracts pending sale this March compared to 93 a year ago. The number of current contracts is 19% lower than last March.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In March, the average sale price in North Arlington was 100.0% of the average list price, which is 1.6% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 27, lower than the average last year, which was 42, a decrease of 36%.



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