

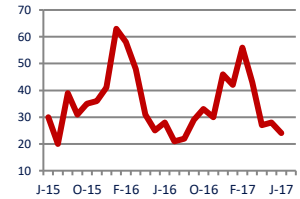
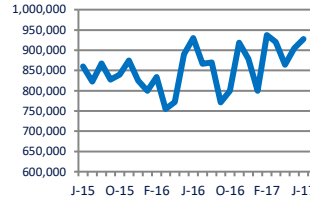
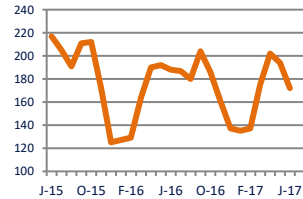
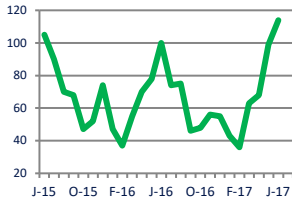


Focus On: North Arlington Housing Market

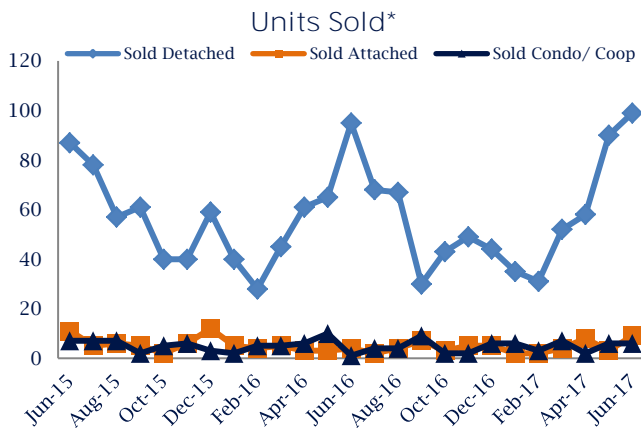
June 2017

Zip Code(s): 22207, 22205 and 22213

Units Sold 114	Active Inventory 172	Median Sale Price \$927,450	Days On Market 24
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Up 14% Vs. Year Ago	Down -9% Vs. Year Ago	No Change Vs. Year Ago	Down -14% Vs. Year Ago
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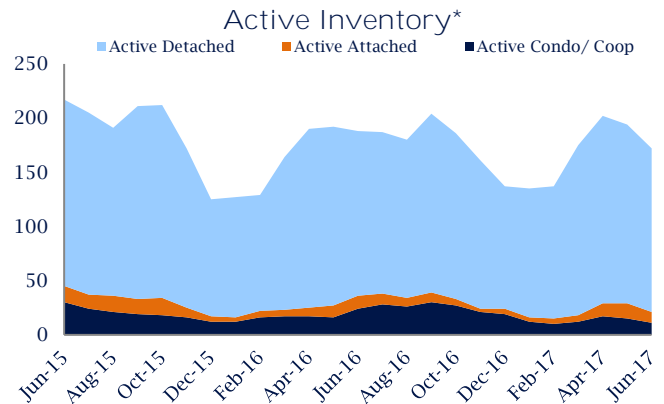


Units Sold

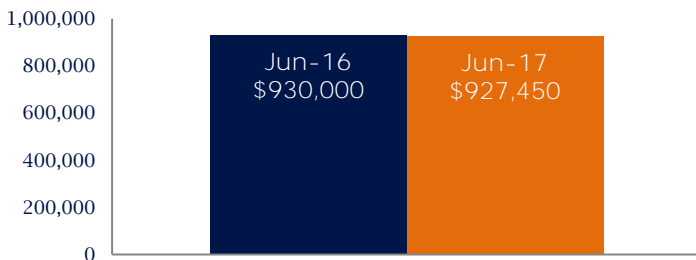
There was an increase in total units sold in June, with 114 sold this month in North Arlington versus 99 last month, an increase of 15%. This month's total units sold was higher than at this time last year, an increase of 14% versus June 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 16 units or 9%. The total number of active inventory this June was 172 compared to 188 in June 2016. This month's total of 172 is lower than the previous month's total supply of available inventory of 194, a decrease of 11%.



Median Sale Price



Median Sale Price

Last June, the median sale price for North Arlington Homes was \$930,000. This June, the median sale price was \$927,450, which is similar compared to a year ago. The current median sold price is 2% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

North Arlington are defined as properties listed in zip code/s 22207, 22205 and 22213.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



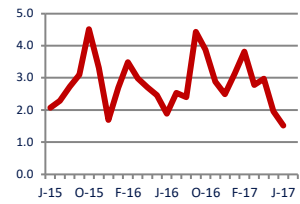
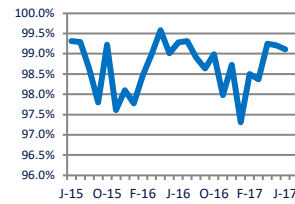
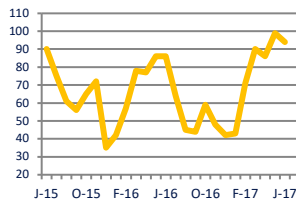
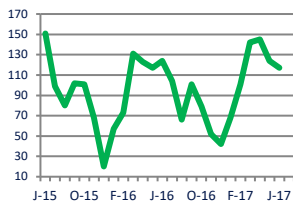


Focus On: North Arlington Housing Market

June 2017

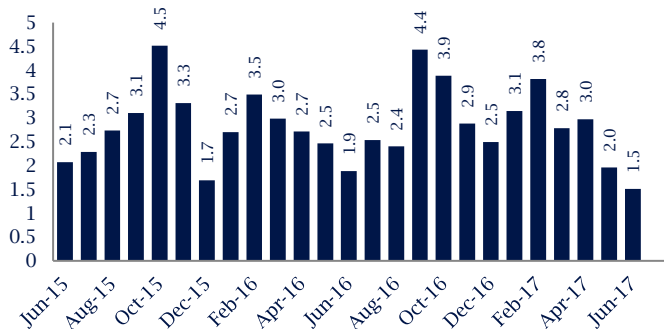
Zip Code(s): 22207, 22205 and 22213

New Listings 117	Current Contracts 94	Sold Vs. List Price 99.1%	Months of Supply 1.5
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Down -6% Vs. Year Ago	Up 9% Vs. Year Ago	No Change Vs. Year Ago	Down -20% Vs. Year Ago
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Months Of Supply



Months of Supply

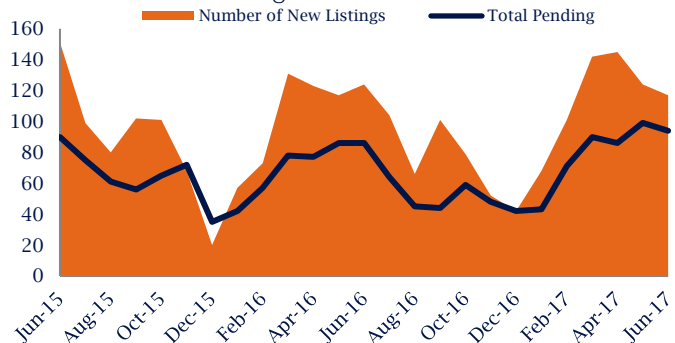
In June, there was 1.5 months of supply available in North Arlington, compared to 1.9 in June 2016. That is a decrease of 20% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

This month there were 117 homes newly listed for sale in North Arlington compared to 124 in June 2016, a decrease of 6%. There were 94 current contracts pending sale this June compared to 86 a year ago. The number of current contracts is 9% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in North Arlington was 99.1% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 24, lower than the average last year, which was 28, a decrease of 14%.

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