



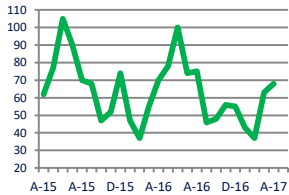
## Focus On: North Arlington Housing Market

April 2017

Zip Code(s): 22207, 22205 and 22213

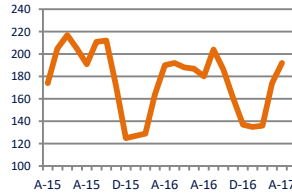
### Units Sold

68



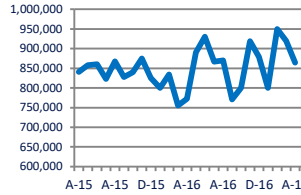
### Active Inventory

192



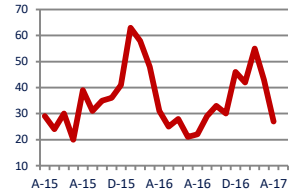
### Median Sale Price

\$864,500



### Days On Market

27



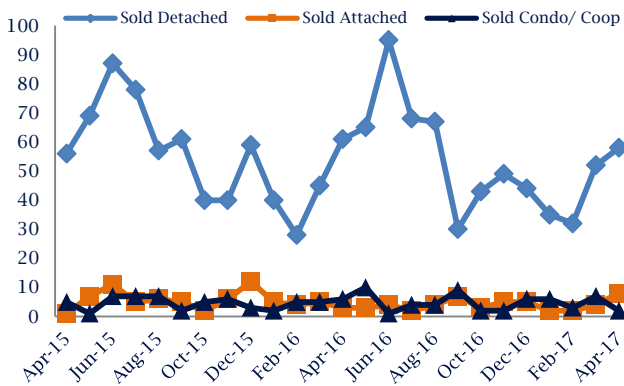
Down -3%  
Vs. Year Ago

Up 1%  
Vs. Year Ago

Up 12%  
Vs. Year Ago

Down -13%  
Vs. Year Ago

### Units Sold\*



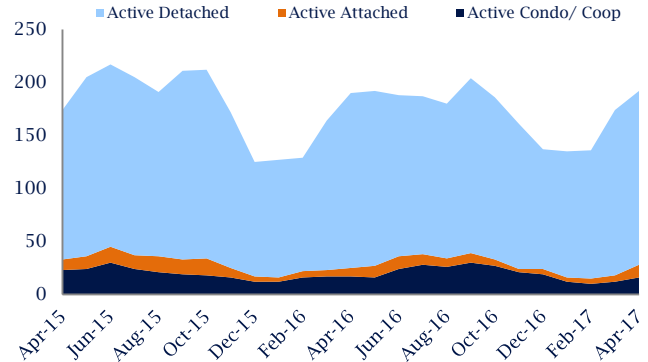
### Units Sold

There was an increase in total units sold in April, with 68 sold this month in North Arlington versus 63 last month, an increase of 8%. This month's total units sold was lower than at this time last year, a decrease of 3% versus April 2016.

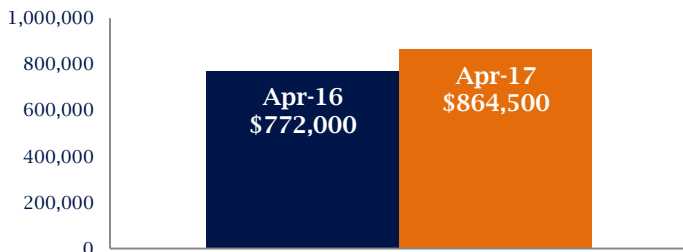
### Active Inventory

Versus last year, the total number of homes available this month is higher by 2 units or 1%. The total number of active inventory this April was 192 compared to 190 in April 2016. This month's total of 192 is higher than the previous month's total supply of available inventory of 174, an increase of 10%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last April, the median sale price for North Arlington Homes was \$772,000. This April, the median sale price was \$864,500, an increase of 12% or \$92,500 compared to last year. The current median sold price is 6% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

North Arlington are defined as properties listed in zip code/s 22207, 22205 and 22213.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



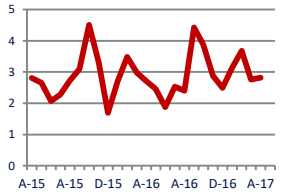
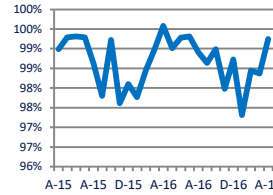
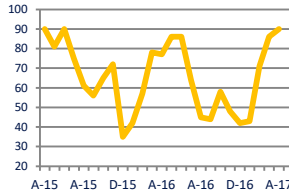
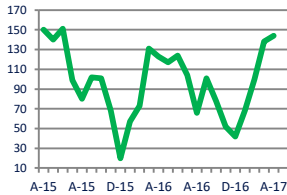


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April 2017

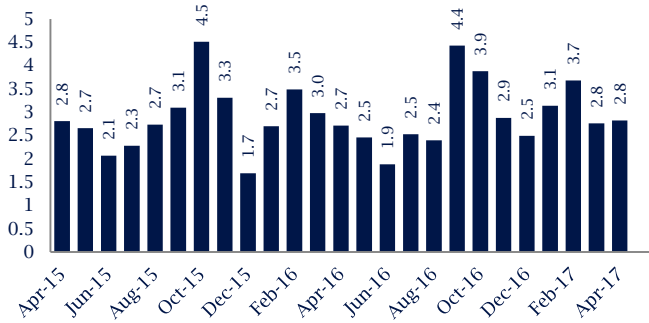
Zip Code(s): 22207, 22205 and 22213

<b>New Listings</b> 144	<b>Current Contracts</b> 90	<b>Sold Vs. List Price</b> 99.3%	<b>Months of Supply</b> 2.8
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<b>Up 17%</b> Vs. Year Ago	<b>Up 17%</b> Vs. Year Ago	<b>No Change</b> Vs. Year Ago	<b>Up 4%</b> Vs. Year Ago
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### Months Of Supply



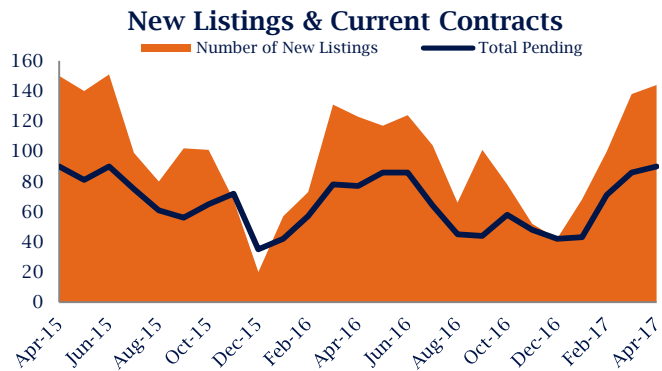
### Months of Supply

In April, there was 2.8 months of supply available in North Arlington, compared to 2.7 in April 2016. That is an increase of 4% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts

This month there were 144 homes newly listed for sale in North Arlington compared to 123 in April 2016, an increase of 17%. There were 90 current contracts pending sale this April compared to 77 a year ago. The number of current contracts is 17% higher than last April.



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In April, the average sale price in North Arlington was 99.3% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 27, lower than the average last year, which was 31, a decrease of 13%.

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