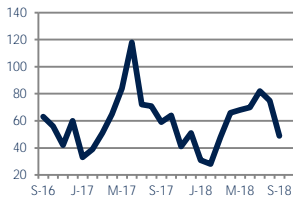


Zip Code(s): 20136 and 20181

### Units Sold

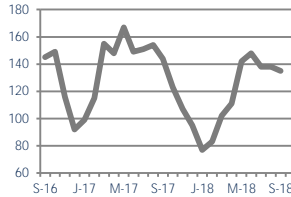
49



Down -17%  
Vs. Year Ago

### Active Inventory

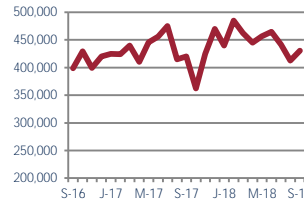
135



Down -6%  
Vs. Year Ago

### Median Sale Price

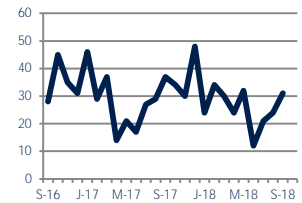
\$430,500



Up 3%  
Vs. Year Ago

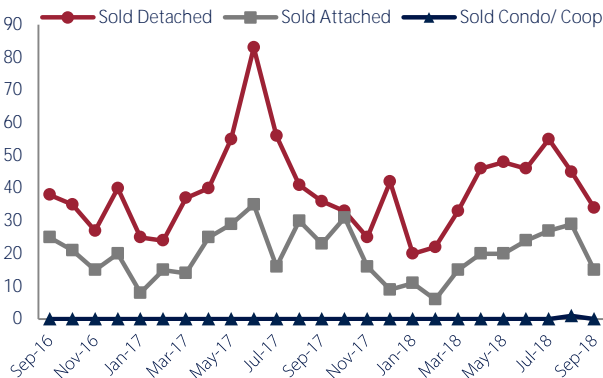
### Days On Market

31



Down -16%  
Vs. Year Ago

### Units Sold\*



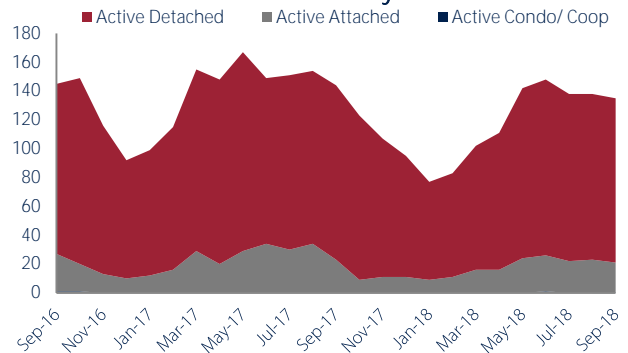
### Units Sold

There was a decrease in total units sold in September, with 49 sold this month in Nokesville and Bristow versus 75 last month, a decrease of 35%. This month's total units sold was lower than at this time last year, a decrease of 17% versus September 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 9 units or 6%. The total number of active inventory this September was 135 compared to 144 in September 2017. This month's total of 135 is lower than the previous month's total supply of available inventory of 138, a decrease of 2%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Nokesville and Bristow Homes was \$419,900. This September, the median sale price was \$430,500, an increase of 3% or \$10,600 compared to last year. The current median sold price is 4% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Nokesville and Bristow are defined as properties listed in zip code/s 20136 and 20181.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S  
INTERNATIONAL REAL ESTATE

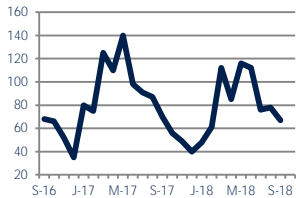




Zip Code(s): 20136 and 20181

### New Listings

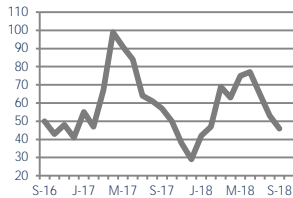
67



Down -4%  
Vs. Year Ago

### Current Contracts

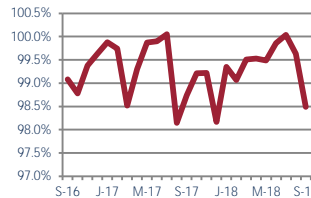
46



Down -19%  
Vs. Year Ago

### Sold Vs. List Price

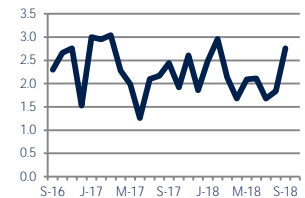
98.5%



No Change  
Vs. Year Ago

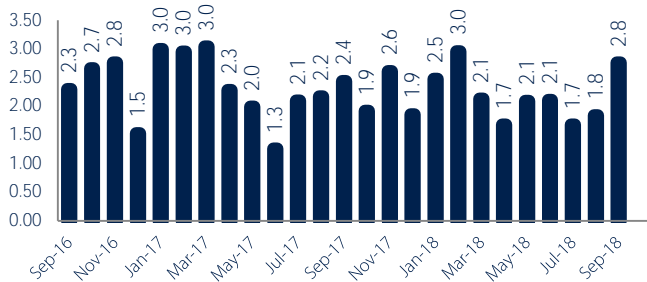
### Months of Supply

2.8



Up 13%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

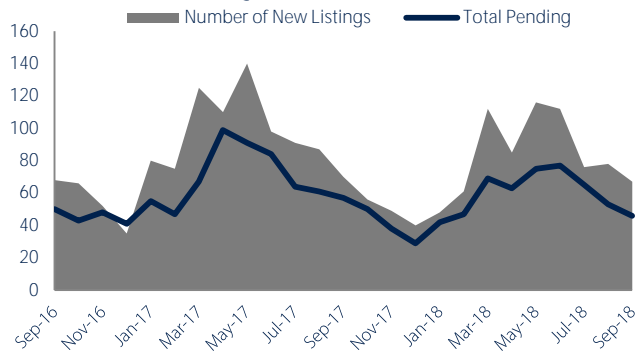
In September, there was 2.8 months of supply available in Nokesville and Bristow, compared to 2.4 in September 2017. That is an increase of 13% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

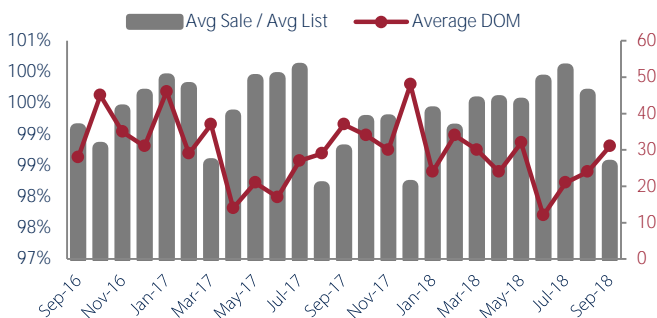
### New Listings & Current Contracts

This month there were 67 homes newly listed for sale in Nokesville and Bristow compared to 70 in September 2017, a decrease of 4%. There were 46 current contracts pending sale this September compared to 57 a year ago. The number of current contracts is 19% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Nokesville and Bristow was 98.5% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 31, lower than the average last year, which was 37, a decrease of 16%.



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