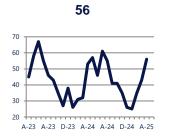
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: MOUNT VERNON AND FORT HUNT HOUSING MARKET

APRIL 2025

Zip Code(s): 22308 and 22309

Units Sold



68 90 80 70 60 60 40

Active Inventory



Median Sale Price



Up 6% Vs. Year Ago

Up 10% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Up 20% Vs. Year Ago

Up 15% Vs. Year Ago



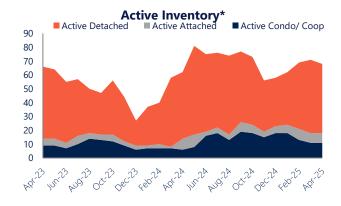
30 20

Units Sold

There was an increase in total units sold in April, with 56 sold this month in Mount Vernon and Fort Hunt versus 43 last month, an increase of 30%. This month's total units sold was higher than at this time last year, an increase of 6% versus April 2024.

Active Inventory

Versus last year, the total number of homes available this month is higher by 6 units or 10%. The total number of active inventory this April was 68 compared to 62 in April 2024. This month's total of 68 is lower than the previous month's total supply of available inventory of 71, a decrease of 4%.





Median Sale Price

Last April, the median sale price for Mount Vernon and Fort Hunt Homes was \$715,000. This April, the median sale price was \$857,750, an increase of 20% or \$142,750 compared to last year. The current median sold price is 6% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Mount Vernon and Fort Hunt are defined as properties listed in zip code/s 22308 and 22309.

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*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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MARKET MINUTE™

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APRIL 2025

Zip Code(s): 22308 and 22309



90

70

60

50

40

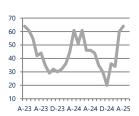
70

A-23 A-23 D-23 A-24 A-24 D-24 A-25 **Down -7%**

Vs. Year Ago

Current Contracts

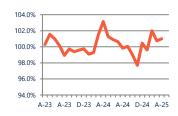
64



Up 5% Vs. Year Ago

Sold Vs. List Price

101.0%



Down -2.1% Vs. Year Ago

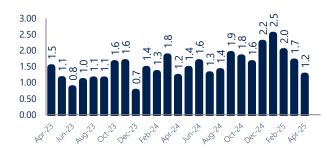
Months of Supply

1.2



No Change Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 70 homes newly listed for sale in Mount Vernon and Fort Hunt compared to 75 in April 2024, a decrease of 7%. There were 64 current contracts pending sale this April compared to 61 a year ago. The number of current contracts is 5% higher than last April.

Months of Supply

In April, there was 1.2 months of supply available in Mount Vernon and Fort Hunt. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.





Sale Price to List Price Ratio

In April, the average sale price in Mount Vernon and Fort Hunt was 101.0% of the average list price, which is 2.2% lower than at this time last year.

Days On Market

This month, the average number of days on market was 15, higher than the average last year, which was 13, an increase of 15%.

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