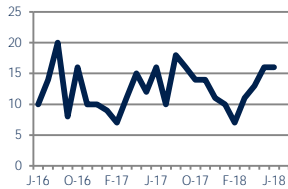


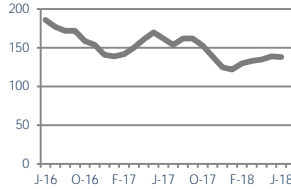


### Units Sold 16



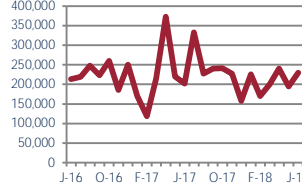
No Change  
Vs. Year Ago

### Active Inventory 138



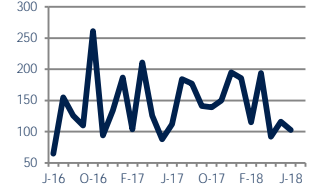
Down -15%  
Vs. Year Ago

### Median Sale Price \$230,000



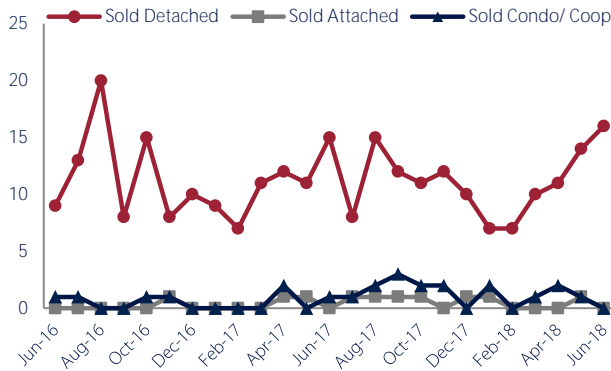
Up 14%  
Vs. Year Ago

### Days On Market 103



Down -8%  
Vs. Year Ago

### Units Sold\*



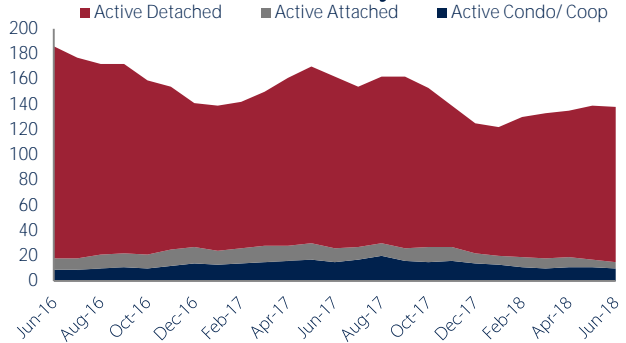
### Units Sold

The number of units sold remained stable in June, with 16 sold this month in Middlesex County. This month's total units sold is similar compared to a year ago.

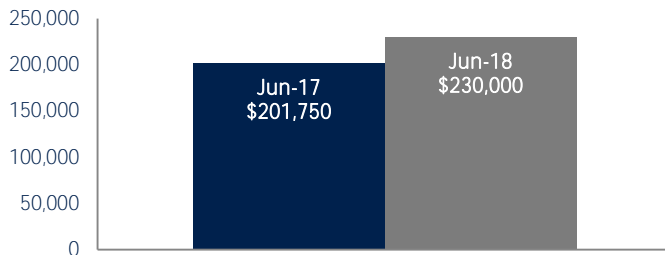
### Active Inventory

Versus last year, the total number of homes available this month is lower by 24 units or 15%. The total number of active inventory this June was 138 compared to 162 in June 2017. This month's total of 138 is lower than the previous month's total supply of available inventory of 139, a decrease of 1%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Middlesex County Homes was \$201,750. This June, the median sale price was \$230,000, an increase of 14% or \$28,250 compared to last year. The current median sold price is 18% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



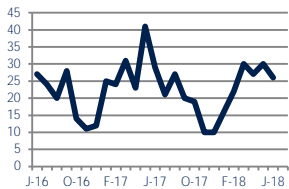
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CBRAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CBRAR or Long & Foster Real Estate, Inc.





### New Listings

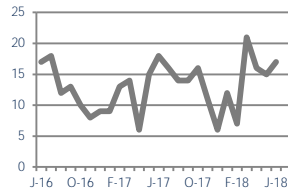
26



**Down -10%**  
Vs. Year Ago

### Current Contracts

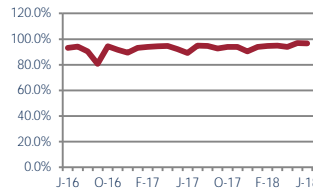
17



**Down -6%**  
Vs. Year Ago

### Sold Vs. List Price

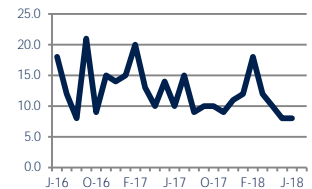
96.7%



**Up**  
Vs. Year Ago

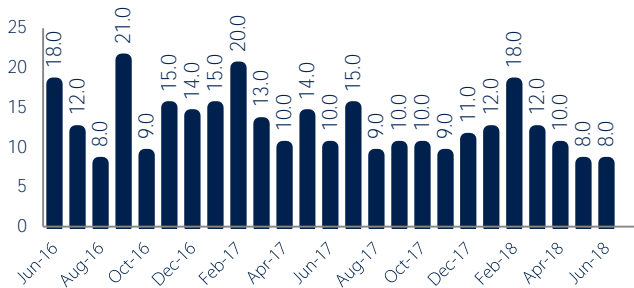
### Months of Supply

8.0



**Down -20%**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

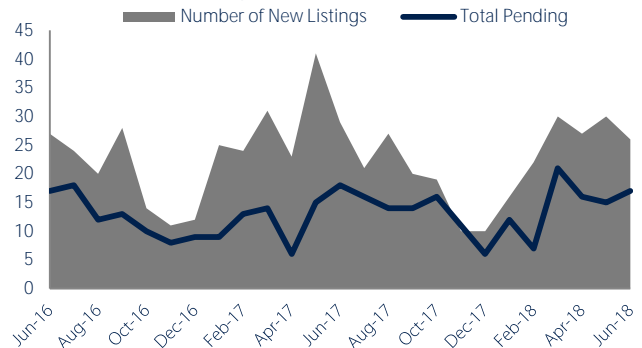
In June, there was 8.6 months of supply available in Middlesex County, compared to 10.1 in June 2017. That is a decrease of 15% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

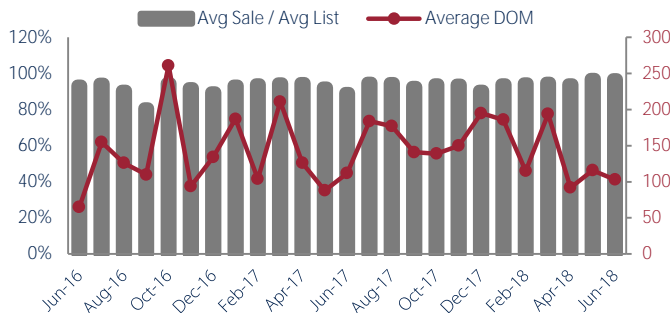
### New Listings & Current Contracts

This month there were 26 homes newly listed for sale in Middlesex County compared to 29 in June 2017, a decrease of 10%. There were 17 current contracts pending sale this June compared to 18 a year ago. The number of current contracts is 6% lower than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Middlesex County was 96.7% of the average list price, which is higher than at this time last year.

### Days On Market

This month, the average number of days on market was 103, lower than the average last year, which was 112, a decrease of 8%.



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