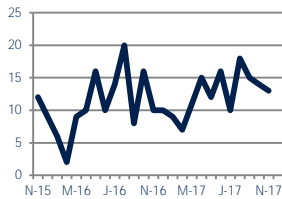




### Units Sold

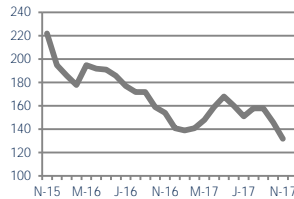
13



Up 30%  
Vs. Year Ago

### Active Inventory

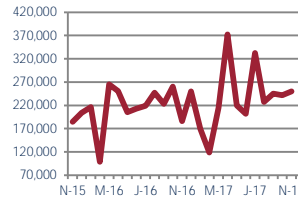
132



Down -14%  
Vs. Year Ago

### Median Sale Price

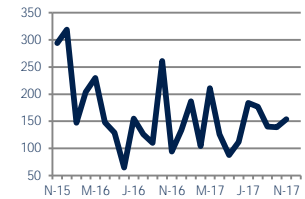
\$250,000



Up  
Vs. Year Ago

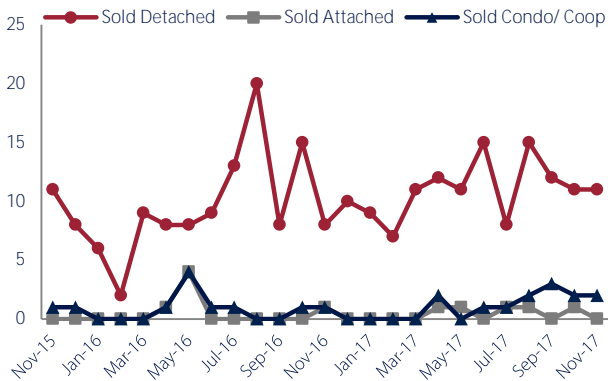
### Days On Market

154



Up  
Vs. Year Ago

### Units Sold\*



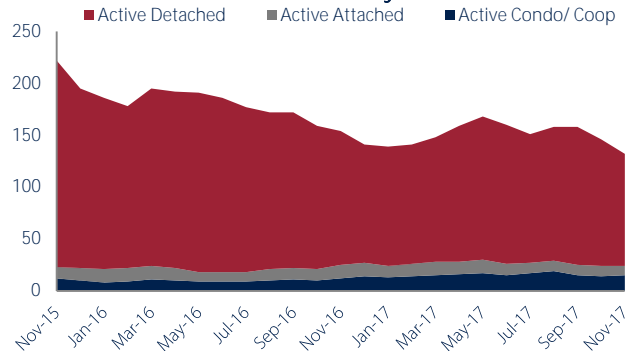
### Units Sold

There was a decrease in total units sold in November, with 13 sold this month in Middlesex County versus 14 last month, a decrease of 7%. This month's total units sold was higher than at this time last year, an increase of 30% versus November 2016.

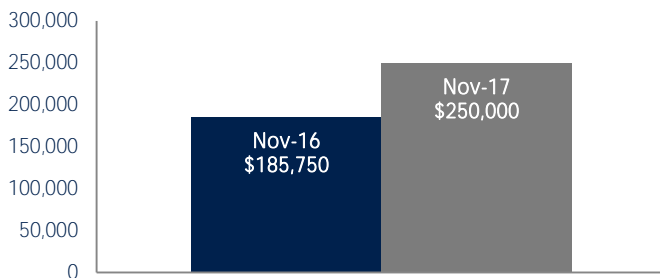
### Active Inventory

Versus last year, the total number of homes available this month is lower by 22 units or 14%. The total number of active inventory this November was 132 compared to 154 in November 2016. This month's total of 132 is lower than the previous month's total supply of available inventory of 146, a decrease of 10%.

### Active Inventory\*



### Median Sale Price



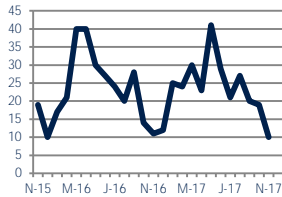
### Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last November, the median sale price for Middlesex County Homes was \$185,750. This November, the median sale price was \$250,000, an increase of \$64,250 compared to last year. The current median sold price is higher than in October.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

**New Listings**

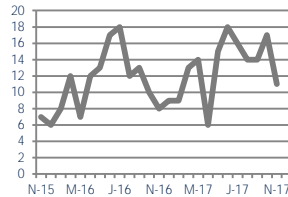
10



Down -9%  
Vs. Year Ago

**Current Contracts**

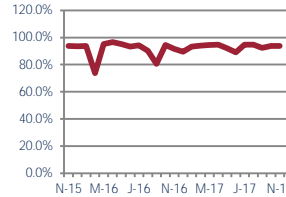
11



Up 38%  
Vs. Year Ago

**Sold Vs. List Price**

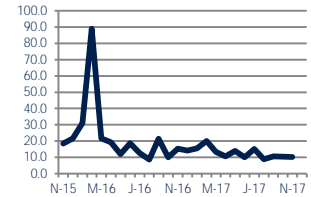
93.8%



Up 2.3%  
Vs. Year Ago

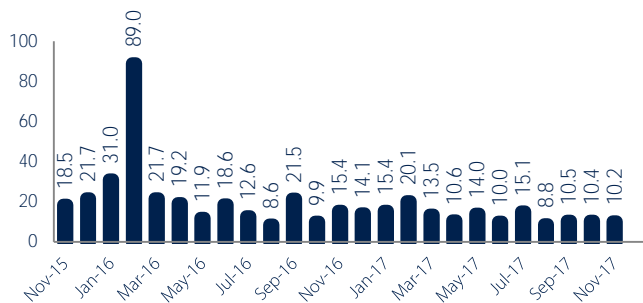
**Months of Supply**

10.2



Down -34%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

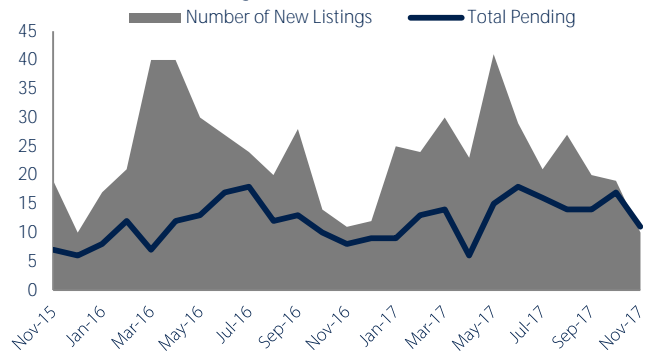
In November, there was 10.2 months of supply available in Middlesex County, compared to 15.4 in November 2016. That is a decrease of 34% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

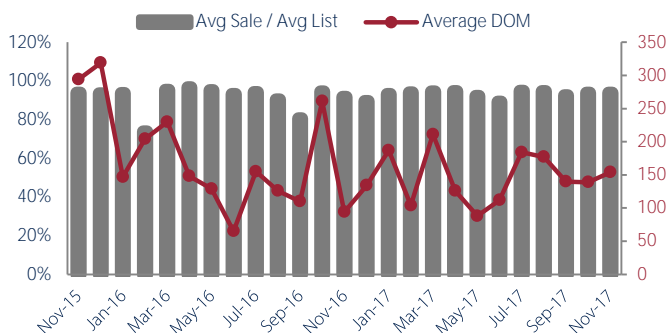
**New Listings & Current Contracts**

This month there were 10 homes newly listed for sale in Middlesex County compared to 11 in November 2016, a decrease of 9%. There were 11 current contracts pending sale this November compared to 8 a year ago. The number of current contracts is 38% higher than last November.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In November, the average sale price in Middlesex County was 93.8% of the average list price, which is 2.1% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 154, higher than the average last year, which was 94. This increase was impacted by the limited number of sales.