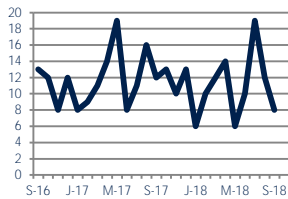


Units Sold

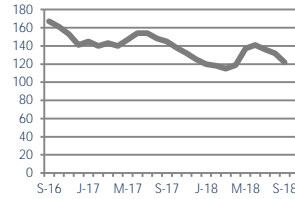
8



Down -33%
Vs. Year Ago

Active Inventory

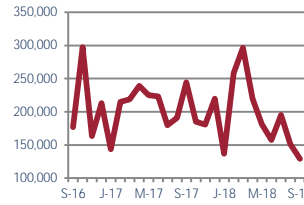
122



Down -16%
Vs. Year Ago

Median Sale Price

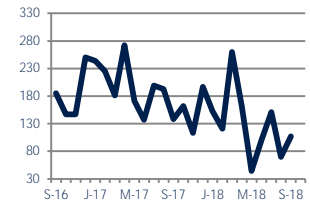
\$129,000



Down
Vs. Year Ago

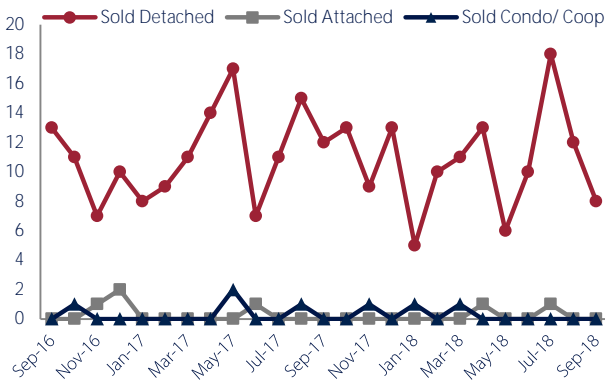
Days On Market

107



Down -22%
Vs. Year Ago

Units Sold*



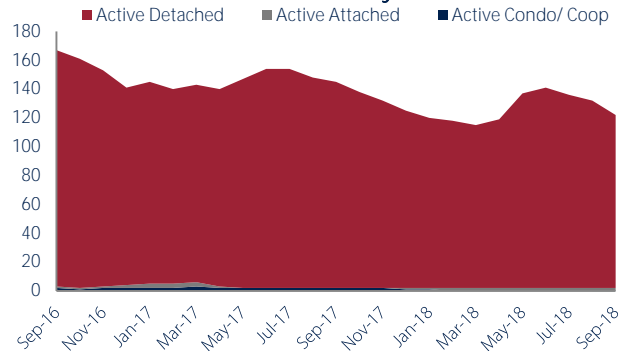
Units Sold

There was a decrease in total units sold in September, with 8 sold this month in Mathews County versus 12 last month, a decrease of 33%. This month's total units sold was lower than at this time last year, a decrease of 33% versus September 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 23 units or 16%. The total number of active inventory this September was 122 compared to 145 in September 2017. This month's total of 122 is lower than the previous month's total supply of available inventory of 132, a decrease of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last September, the median sale price for Mathews County Homes was \$244,500. This September, the median sale price was \$129,000, a decrease of \$115,500 compared to last year. The current median sold price is lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

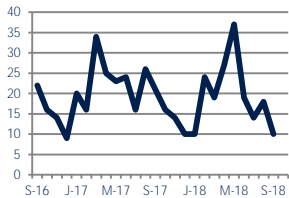


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CBRAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CBRAR or Long & Foster Real Estate, Inc.



New Listings

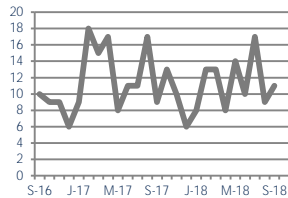
10



Down -52%
Vs. Year Ago

Current Contracts

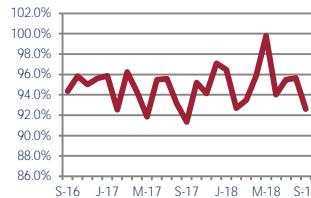
11



Up 22%
Vs. Year Ago

Sold Vs. List Price

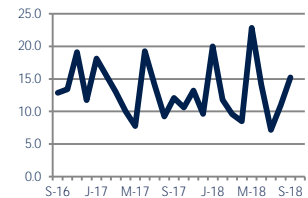
92.6%



Up 1.4%
Vs. Year Ago

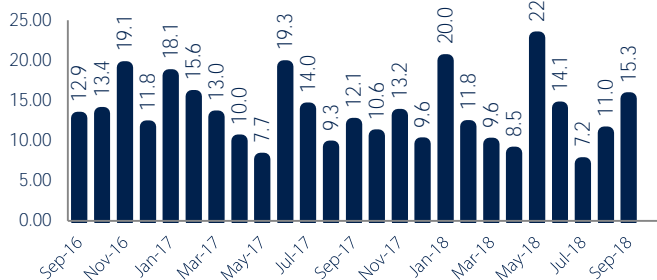
Months of Supply

15.3



Up 26%
Vs. Year Ago

Months Of Supply



Months of Supply

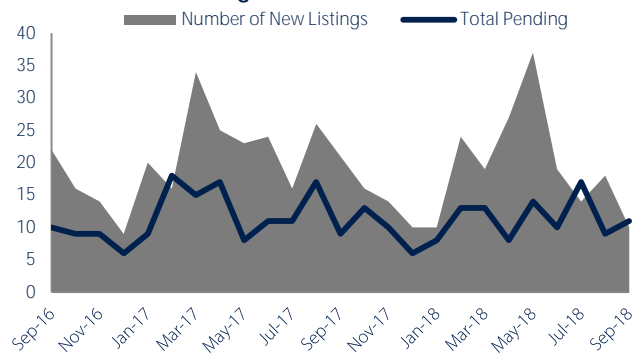
In September, there was 15.3 months of supply available in Mathews County, compared to 12.1 in September 2017. That is an increase of 26% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

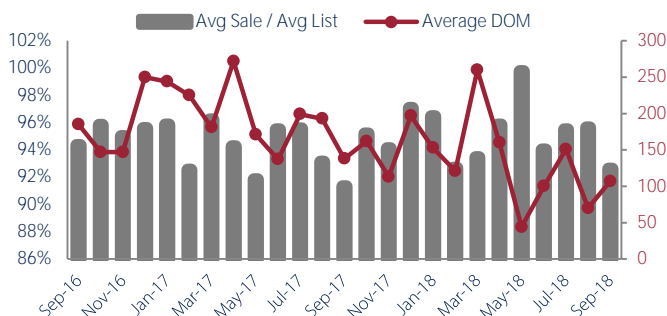
New Listings & Current Contracts

This month there were 10 homes newly listed for sale in Mathews County compared to 21 in September 2017, a decrease of 52%. There were 11 current contracts pending sale this September compared to 9 a year ago. The number of current contracts is 22% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Mathews County was 92.6% of the average list price, which is 1.3% higher than at this time last year.

Days On Market

This month, the average number of days on market was 107, lower than the average last year, which was 138, a decrease of 22%.



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