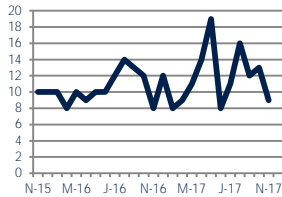




Units Sold

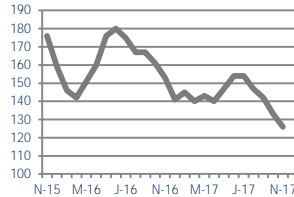
9



Up 13%
Vs. Year Ago

Active Inventory

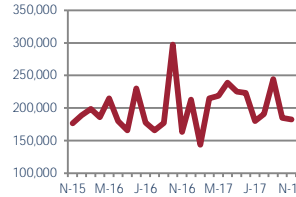
126



Down -18%
Vs. Year Ago

Median Sale Price

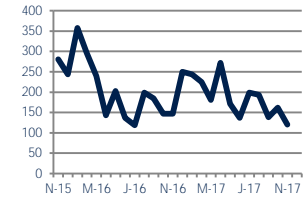
\$182,400



Up 12%
Vs. Year Ago

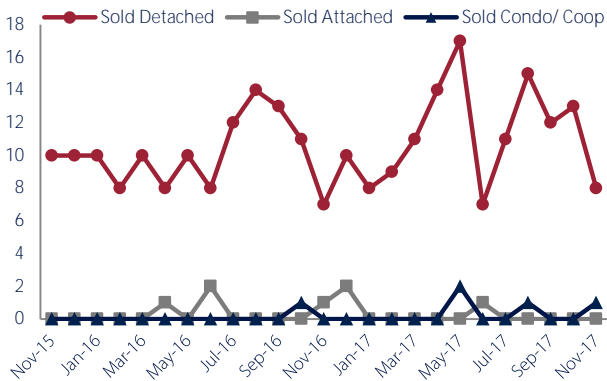
Days On Market

120



Down -18%
Vs. Year Ago

Units Sold*



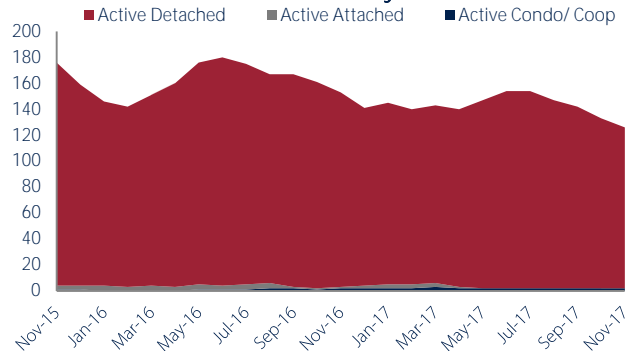
Units Sold

There was a decrease in total units sold in November, with 9 sold this month in Mathews County versus 13 last month, a decrease of 31%. This month's total units sold was higher than at this time last year, an increase of 13% versus November 2016.

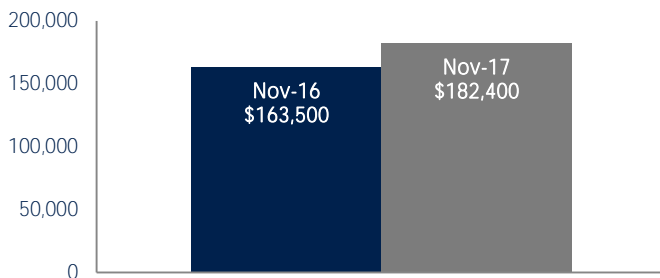
Active Inventory

Versus last year, the total number of homes available this month is lower by 27 units or 18%. The total number of active inventory this November was 126 compared to 153 in November 2016. This month's total of 126 is lower than the previous month's total supply of available inventory of 133, a decrease of 5%.

Active Inventory*



Median Sale Price



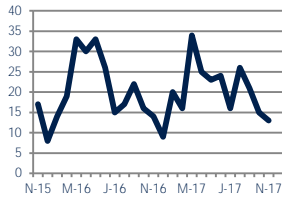
Median Sale Price

Last November, the median sale price for Mathews County Homes was \$163,500. This November, the median sale price was \$182,400, an increase of 12% or \$18,900 compared to last year. The current median sold price is 1% lower than in October.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

New Listings

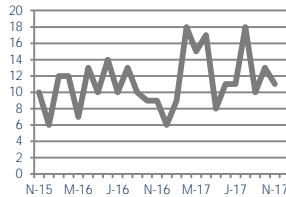
13



Down -7%
Vs. Year Ago

Current Contracts

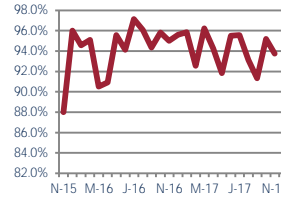
11



Up 22%
Vs. Year Ago

Sold Vs. List Price

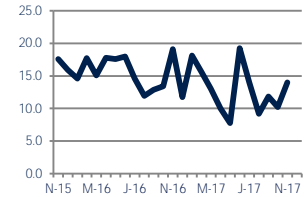
93.8%



Down -1.3%
Vs. Year Ago

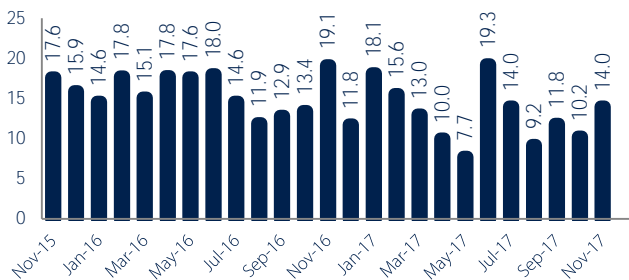
Months of Supply

14.0



Down -27%
Vs. Year Ago

Months Of Supply



Months of Supply

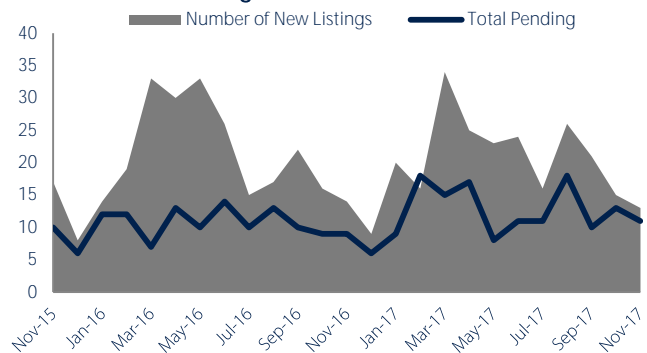
In November, there was 14.0 months of supply available in Mathews County, compared to 19.1 in November 2016. That is a decrease of 27% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

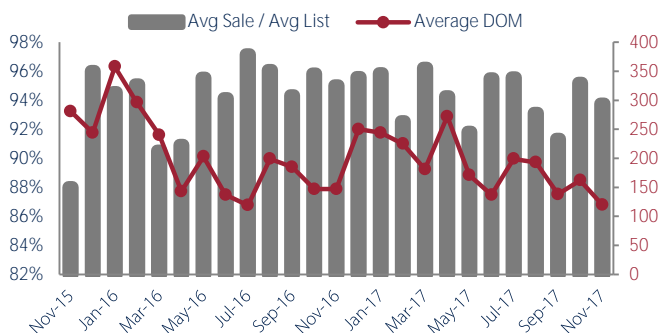
New Listings & Current Contracts

This month there were 13 homes newly listed for sale in Mathews County compared to 14 in November 2016, a decrease of 7%. There were 11 current contracts pending sale this November compared to 9 a year ago. The number of current contracts is 22% higher than last November.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In November, the average sale price in Mathews County was 93.8% of the average list price, which is 1.3% lower than at this time last year.

Days On Market

This month, the average number of days on market was 120, lower than the average last year, which was 147, a decrease of 18%.