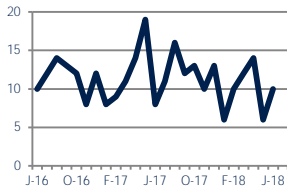


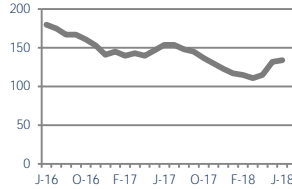


Units Sold 10



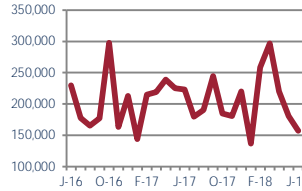
Up
Vs. Year Ago

Active Inventory 134



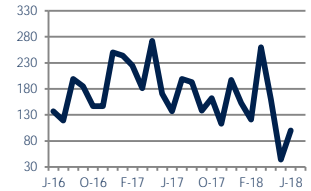
Down -13%
Vs. Year Ago

Median Sale Price \$157,500



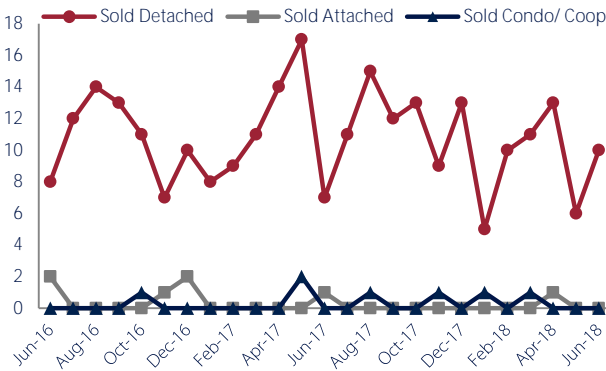
Down
Vs. Year Ago

Days On Market 100



Down -27%
Vs. Year Ago

Units Sold*



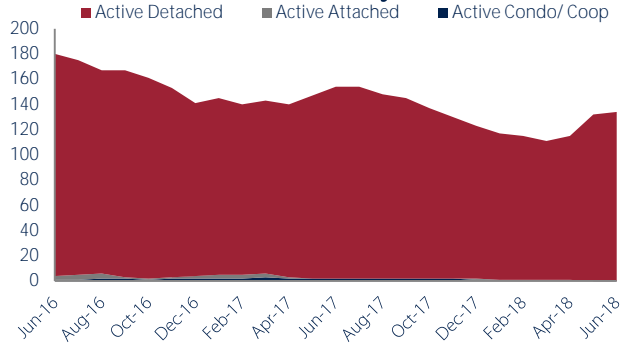
Units Sold

With relatively few transactions, there was an increase in total units sold in June, with 10 sold this month in Mathews County. This month's total units sold was higher than at this time last year, an increase from June 2017.

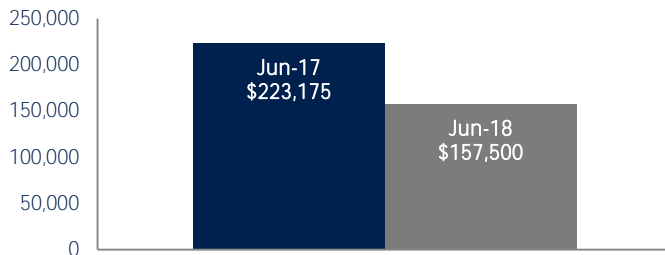
Active Inventory

Versus last year, the total number of homes available this month is lower by 20 units or 13%. The total number of active inventory this June was 134 compared to 154 in June 2017. This month's total of 134 is higher than the previous month's total supply of available inventory of 132, an increase of 2%.

Active Inventory*



Median Sale Price



Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last June, the median sale price for Mathews County Homes was \$223,175. This June, the median sale price was \$157,500, a decrease of \$65,675 compared to last year. The current median sold price is lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



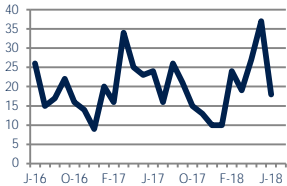
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CBRAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CBRAR or Long & Foster Real Estate, Inc.





New Listings

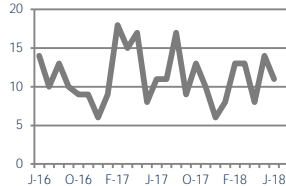
18



Down -25%
Vs. Year Ago

Current Contracts

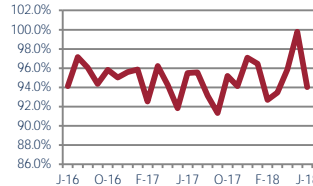
11



No Change
Vs. Year Ago

Sold Vs. List Price

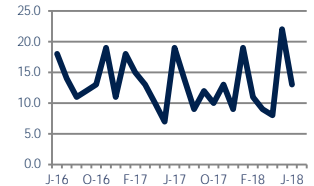
94.0%



Down -1.5%
Vs. Year Ago

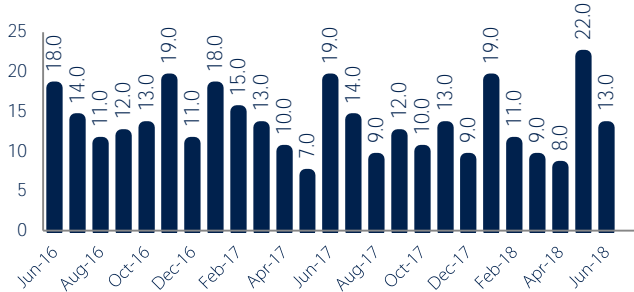
Months of Supply

13.0



Down -32%
Vs. Year Ago

Months Of Supply



Months of Supply

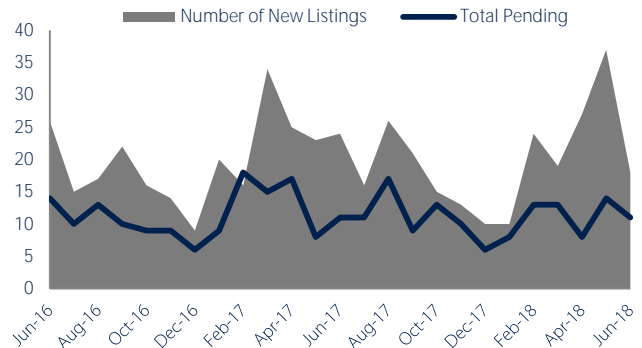
In June, there was 13.4 months of supply available in Mathews County, compared to 19.3 in June 2017. That is a decrease of 30% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

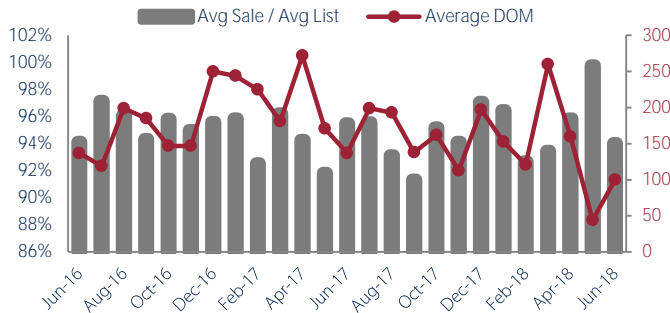
New Listings & Current Contracts

This month there were 18 homes newly listed for sale in Mathews County compared to 24 in June 2017, a decrease of 25%. There were 11 current contracts pending sale this June, consistent with the volume a year ago. The number of current contracts is 21% lower than last month.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Mathews County was 94.0% of the average list price, which is 1.5% lower than at this time last year.

Days On Market

This month, the average number of days on market was 100, lower than the average last year, which was 137, a decrease of 27%.



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