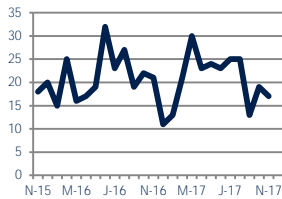




Units Sold

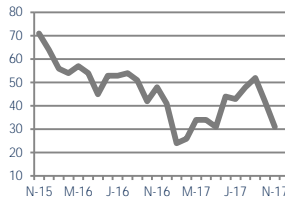
17



Down -19%
Vs. Year Ago

Active Inventory

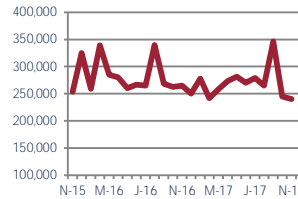
31



Down -35%
Vs. Year Ago

Median Sale Price

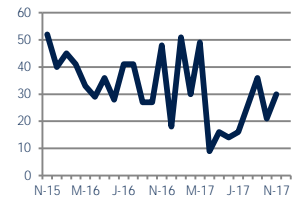
\$239,900



Down -9%
Vs. Year Ago

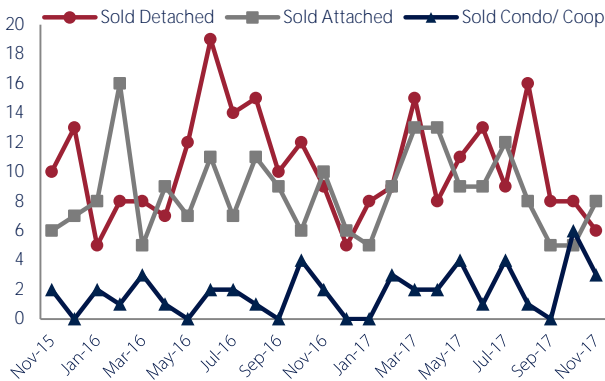
Days On Market

30



Down -38%
Vs. Year Ago

Units Sold*



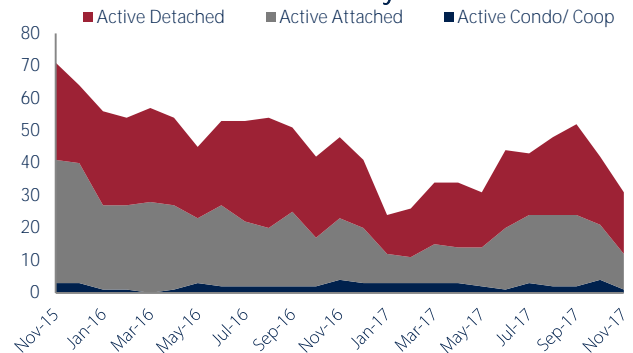
Units Sold

There was a decrease in total units sold in November, with 17 sold this month in Manassas Park City versus 19 last month, a decrease of 11%. This month's total units sold was lower than at this time last year, a decrease of 19% versus November 2016.

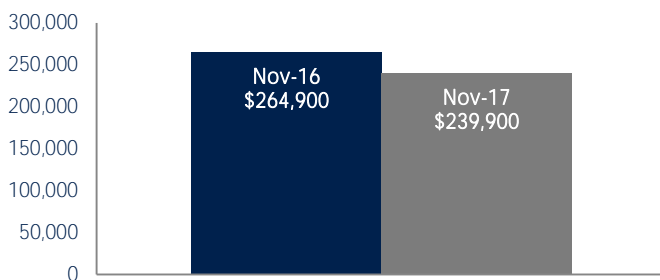
Active Inventory

Versus last year, the total number of homes available this month is lower by 17 units or 35%. The total number of active inventory this November was 31 compared to 48 in November 2016. This month's total of 31 is lower than the previous month's total supply of available inventory of 42, a decrease of 26%.

Active Inventory*



Median Sale Price



Median Sale Price

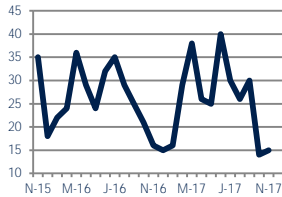
Last November, the median sale price for Manassas Park City Homes was \$264,900. This November, the median sale price was \$239,900, a decrease of 9% or \$25,000 compared to last year. The current median sold price is 2% lower than in October.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



New Listings

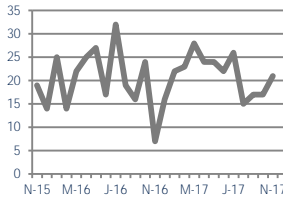
15



Down -6%
Vs. Year Ago

Current Contracts

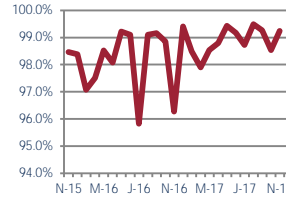
21



Up 200%
Vs. Year Ago

Sold Vs. List Price

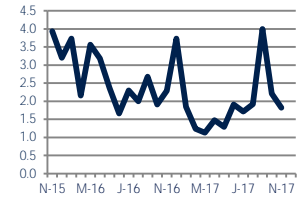
99.2%



Up 3.1%
Vs. Year Ago

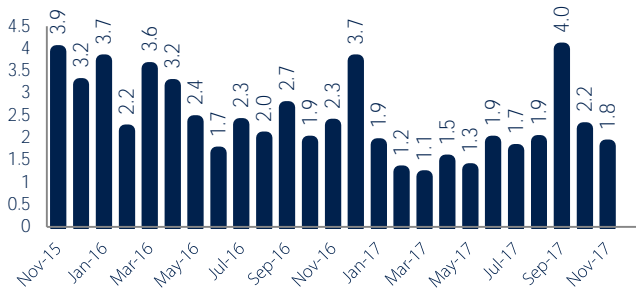
Months of Supply

1.8



Down -21%
Vs. Year Ago

Months Of Supply



Months of Supply

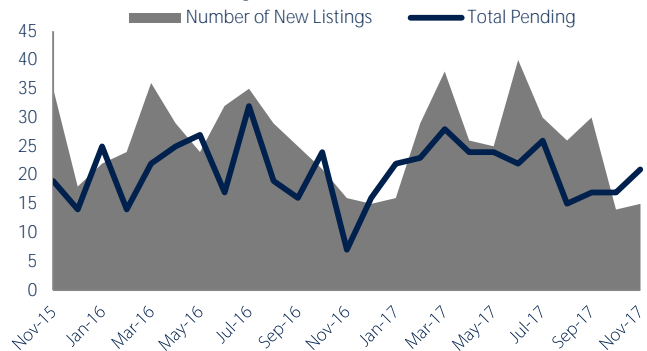
In November, there was 1.8 months of supply available in Manassas Park City, compared to 2.3 in November 2016. That is a decrease of 20% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

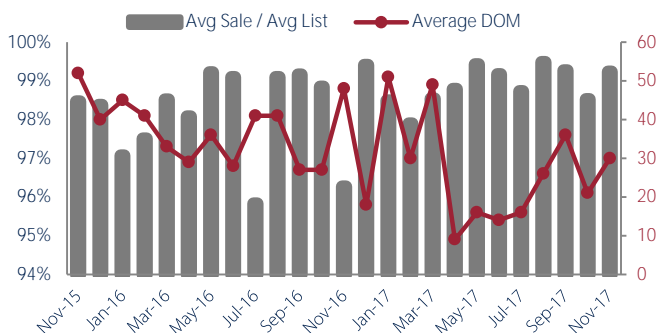
New Listings & Current Contracts

This month there were 15 homes newly listed for sale in Manassas Park City compared to 16 in November 2016, a decrease of 6%. There were 21 current contracts pending sale this November compared to 7 a year ago. The number of current contracts is 200% higher than last November.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In November, the average sale price in Manassas Park City was 99.2% of the average list price, which is 3.0% higher than at this time last year.

Days On Market

This month, the average number of days on market was 30, lower than the average last year, which was 48, a decrease of 38%.