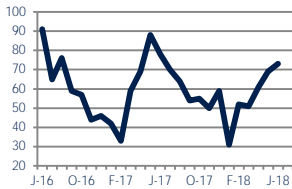


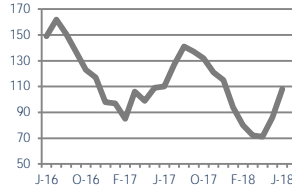


### Units Sold 73



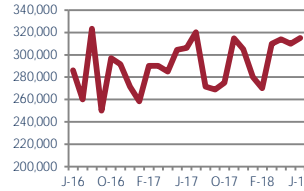
Down -6%  
Vs. Year Ago

### Active Inventory 108



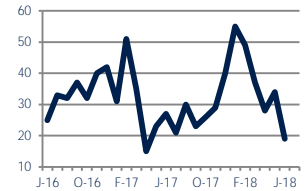
Down -2%  
Vs. Year Ago

### Median Sale Price \$314,900



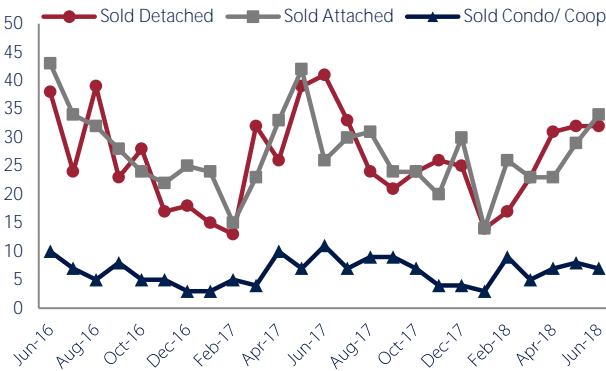
Up 3%  
Vs. Year Ago

### Days On Market 19



Down -30%  
Vs. Year Ago

### Units Sold\*



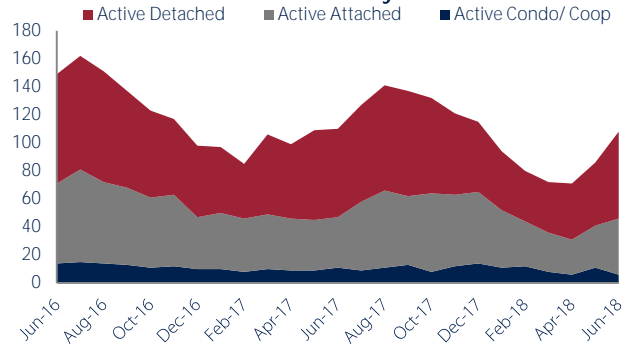
### Units Sold

There was an increase in total units sold in June, with 73 sold this month in Manassas City versus 69 last month, an increase of 6%. This month's total units sold was lower than at this time last year, a decrease of 6% versus June 2017.

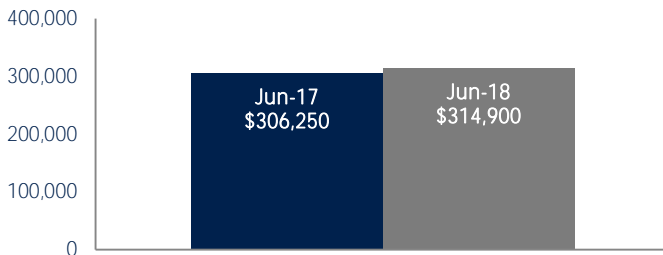
### Active Inventory

Versus last year, the total number of homes available this month is lower by 2 units or 2%. The total number of active inventory this June was 108 compared to 110 in June 2017. This month's total of 108 is higher than the previous month's total supply of available inventory of 86, an increase of 26%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Manassas City Homes was \$306,250. This June, the median sale price was \$314,900, an increase of 3% or \$8,650 compared to last year. The current median sold price is 2% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



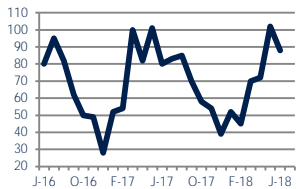
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

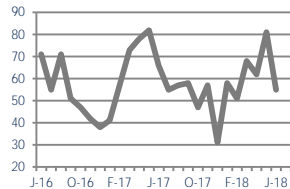
88



Up 10%  
Vs. Year Ago

### Current Contracts

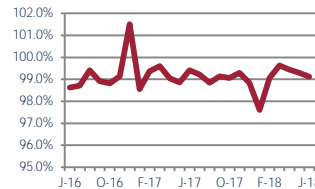
55



Down -17%  
Vs. Year Ago

### Sold Vs. List Price

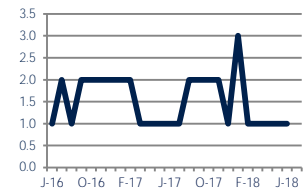
99.1%



No Change  
Vs. Year Ago

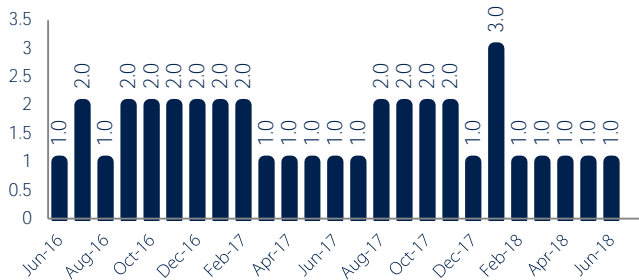
### Months of Supply

1.0



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

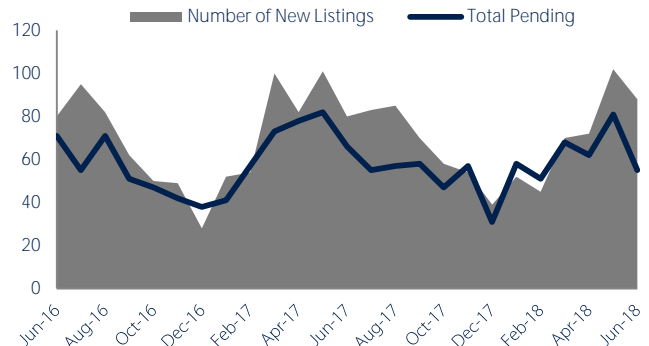
In June, there was 1.5 months of supply available in Manassas City. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

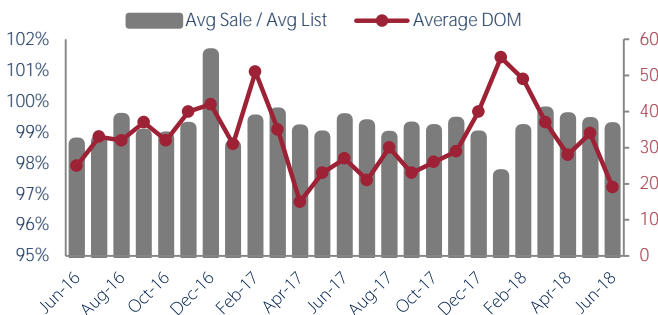
### New Listings & Current Contracts

This month there were 88 homes newly listed for sale in Manassas City compared to 80 in June 2017, an increase of 10%. There were 55 current contracts pending sale this June compared to 66 a year ago. The number of current contracts is 17% lower than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Manassas City was 99.1% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 19, lower than the average last year, which was 27, a decrease of 30%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

