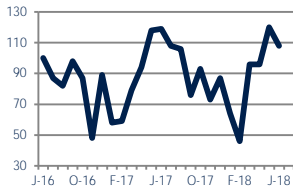


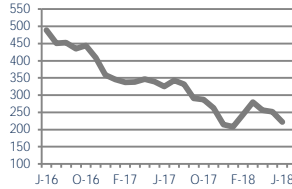


### Units Sold 108



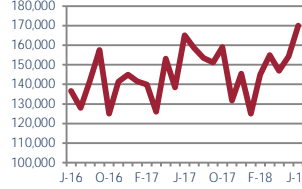
Down -9%  
Vs. Year Ago

### Active Inventory 222



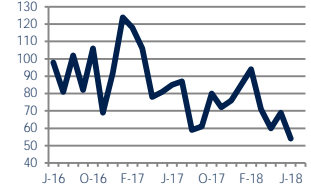
Down -32%  
Vs. Year Ago

### Median Sale Price \$170,000



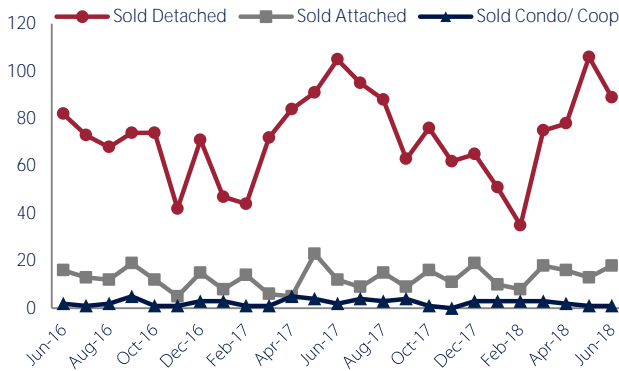
Up 3%  
Vs. Year Ago

### Days On Market 54



Down -36%  
Vs. Year Ago

### Units Sold\*



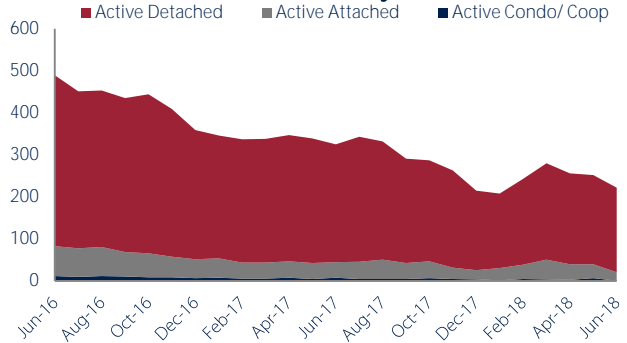
### Units Sold

There was a decrease in total units sold in June, with 108 sold this month in Lynchburg City versus 120 last month, a decrease of 10%. This month's total units sold was lower than at this time last year, a decrease of 9% versus June 2017.

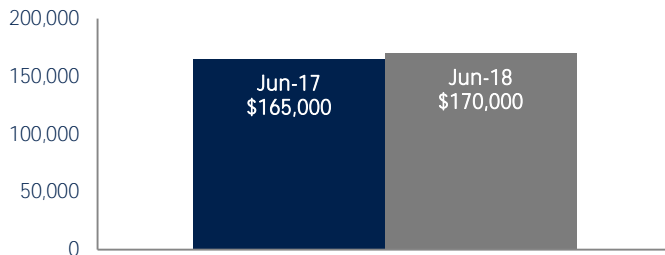
### Active Inventory

Versus last year, the total number of homes available this month is lower by 103 units or 32%. The total number of active inventory this June was 222 compared to 325 in June 2017. This month's total of 222 is lower than the previous month's total supply of available inventory of 252, a decrease of 12%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Lynchburg City Homes was \$165,000. This June, the median sale price was \$170,000, an increase of 3% or \$5,000 compared to last year. The current median sold price is 10% higher than in May.

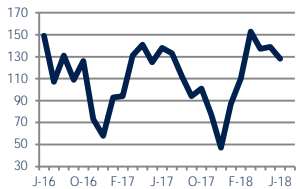
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.

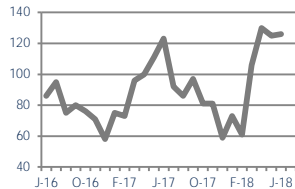


**New Listings**  
128



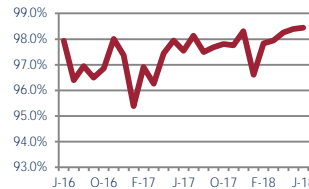
Down -7%  
Vs. Year Ago

**Current Contracts**  
126



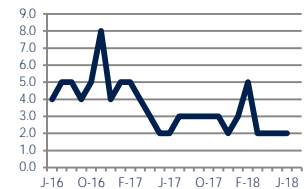
Up 2%  
Vs. Year Ago

**Sold Vs. List Price**  
98.5%



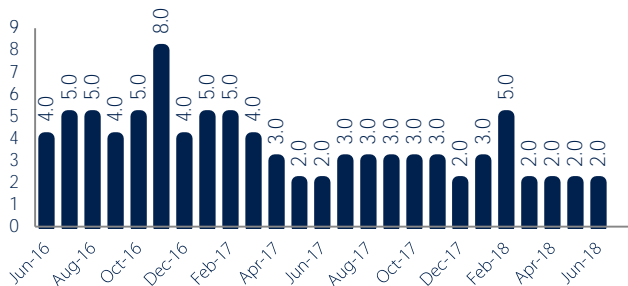
Up 0.9%  
Vs. Year Ago

**Months of Supply**  
2.0



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

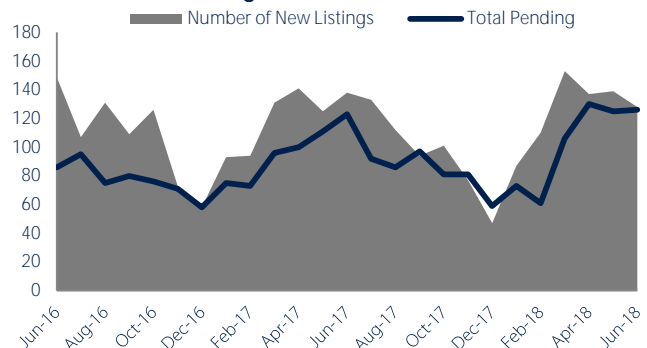
In June, there was 2.1 months of supply available in Lynchburg City, compared to 2.7 in June 2017. That is a decrease of 25% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

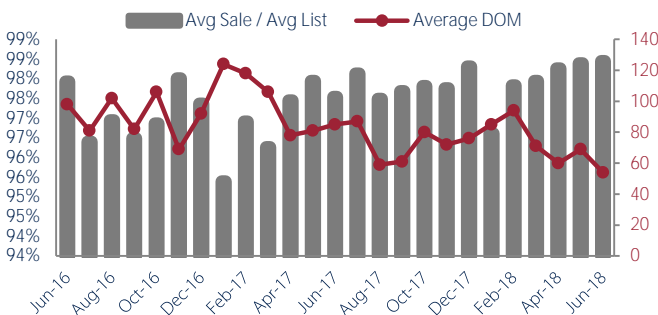
### New Listings & Current Contracts

This month there were 128 homes newly listed for sale in Lynchburg City compared to 138 in June 2017, a decrease of 7%. There were 126 current contracts pending sale this June compared to 123 a year ago. The number of current contracts is 2% higher than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Lynchburg City was 98.5% of the average list price, which is 0.9% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 54, lower than the average last year, which was 85, a decrease of 36%.



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