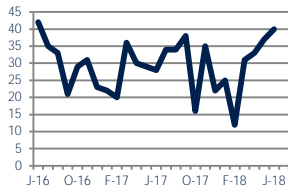


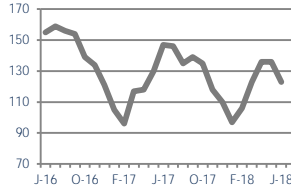


**Units Sold**  
40



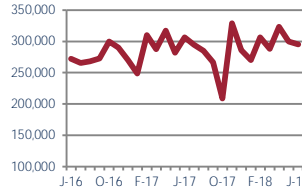
**Up**  
Vs. Year Ago

**Active Inventory**  
123



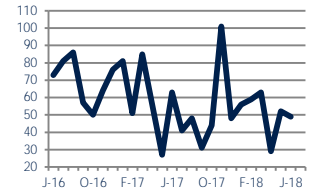
**Down -16%**  
Vs. Year Ago

**Median Sale Price**  
\$295,000



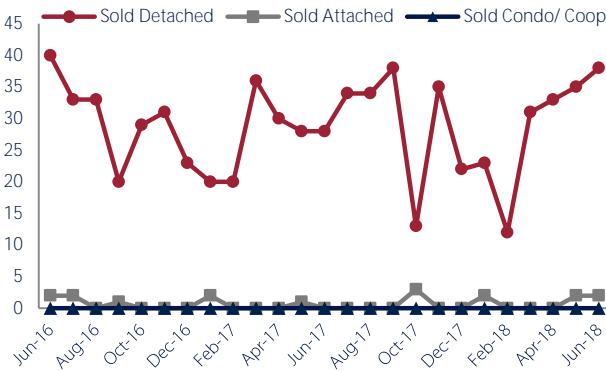
**Down -4%**  
Vs. Year Ago

**Days On Market**  
49



**Down -22%**  
Vs. Year Ago

### Units Sold\*



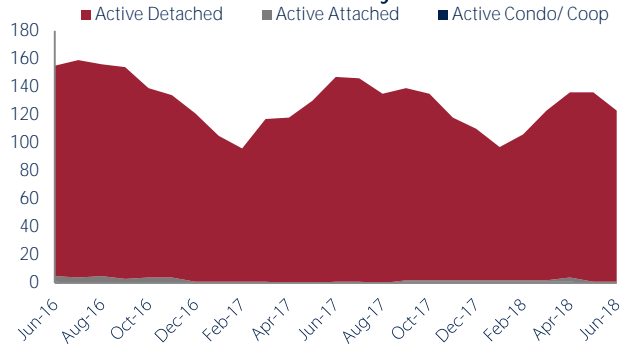
### Units Sold

There was an increase in total units sold in June, with 40 sold this month in King George County. This month's total units sold was higher than at this time last year.

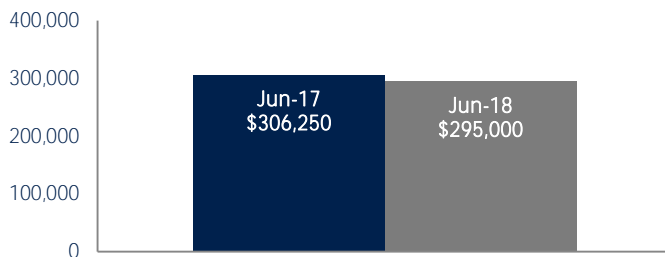
### Active Inventory

Versus last year, the total number of homes available this month is lower by 24 units or 16%. The total number of active inventory this June was 123 compared to 147 in June 2017. This month's total of 123 is lower than the previous month's total supply of available inventory of 136, a decrease of 10%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for King George County Homes was \$306,250. This June, the median sale price was \$295,000, a decrease of 4% or \$11,250 compared to last year. The current median sold price is 2% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



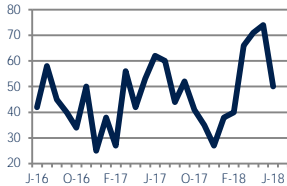
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

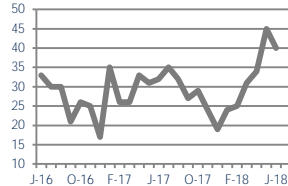
50



Down -19%  
Vs. Year Ago

### Current Contracts

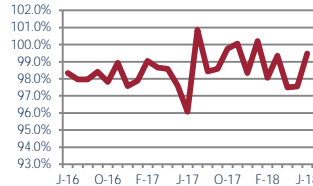
40



Up 25%  
Vs. Year Ago

### Sold Vs. List Price

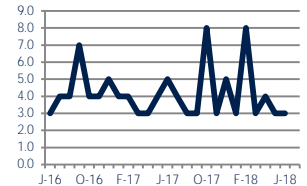
99.5%



Up 3.5%  
Vs. Year Ago

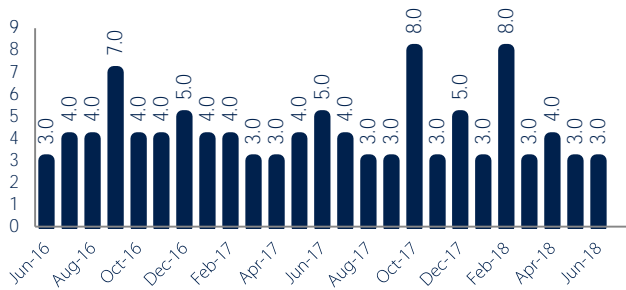
### Months of Supply

3.0



Down -40%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

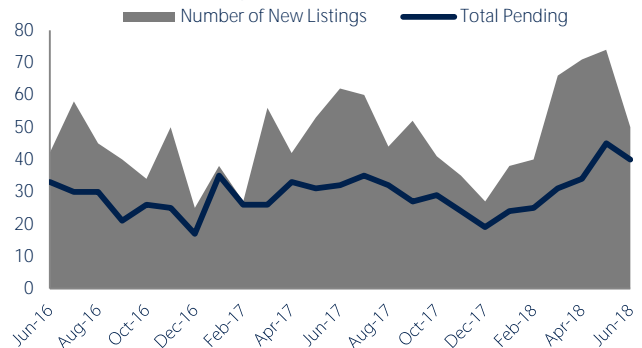
In June, there was 3.1 months of supply available in King George County, compared to 5.3 in June 2017. That is a decrease of 41% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

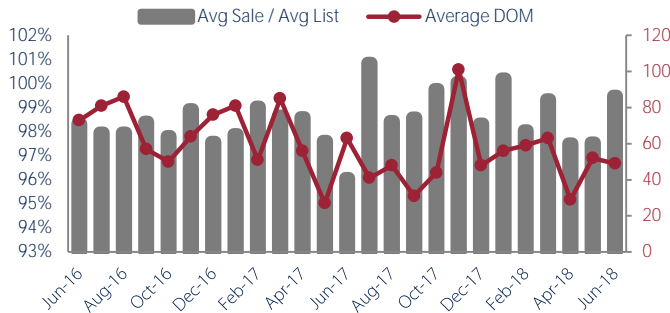
### New Listings & Current Contracts

This month there were 50 homes newly listed for sale in King George County compared to 62 in June 2017, a decrease of 19%. There were 40 current contracts pending sale this June compared to 32 a year ago. The number of current contracts is 25% higher than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in King George County was 99.5% of the average list price, which is 3.4% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 49, lower than the average last year, which was 63, a decrease of 22%.



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