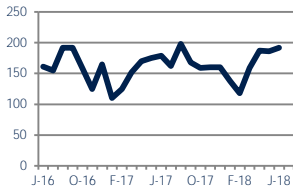


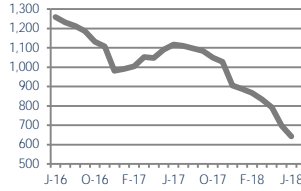


### Units Sold 192



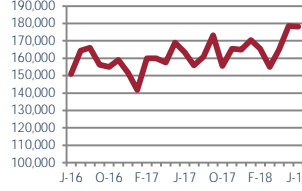
Up 7%  
Vs. Year Ago

### Active Inventory 642



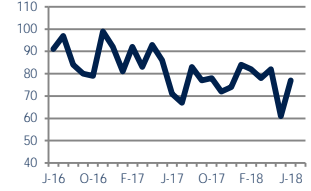
Down -43%  
Vs. Year Ago

### Median Sale Price \$178,200



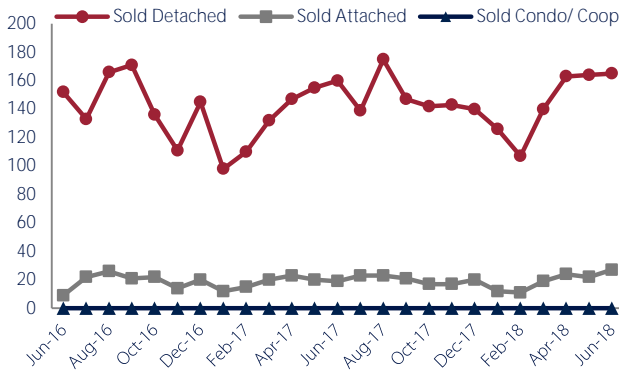
Up 9%  
Vs. Year Ago

### Days On Market 77



Up 8%  
Vs. Year Ago

### Units Sold\*



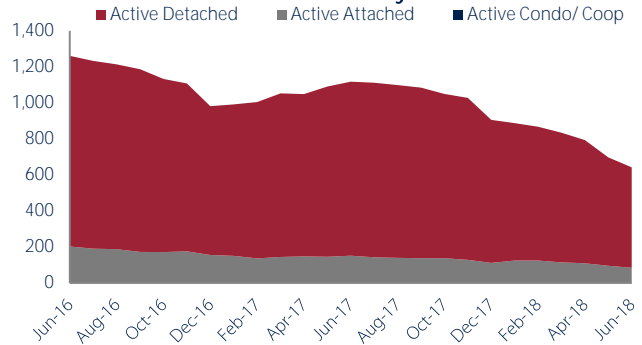
### Units Sold

There was an increase in total units sold in June, with 192 sold this month in Hampton City versus 186 last month, an increase of 3%. This month's total units sold was higher than at this time last year, an increase of 7% versus June 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 475 units or 43%. The total number of active inventory this June was 642 compared to 1,117 in June 2017. This month's total of 642 is lower than the previous month's total supply of available inventory of 697, a decrease of 8%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Hampton City Homes was \$163,500. This June, the median sale price was \$178,200, an increase of 9% or \$14,700 compared to last year. The current median sold price is approximately the same as the median price in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



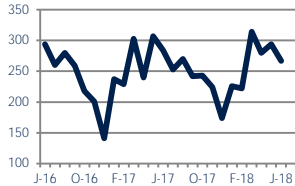
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.





### New Listings

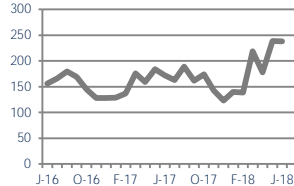
267



Down -6%  
Vs. Year Ago

### Current Contracts

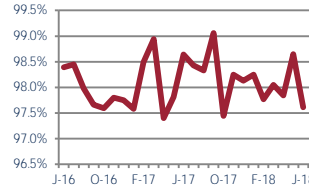
238



Up 38%  
Vs. Year Ago

### Sold Vs. List Price

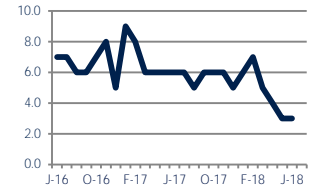
97.6%



Down -1%  
Vs. Year Ago

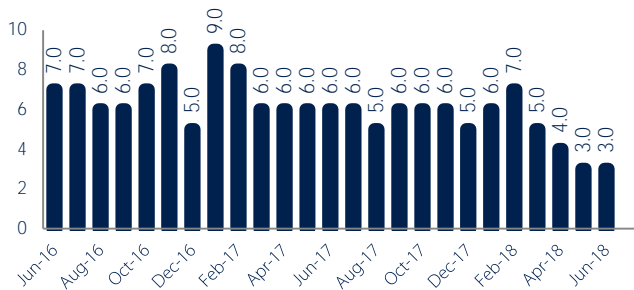
### Months of Supply

3.0



Down -50%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

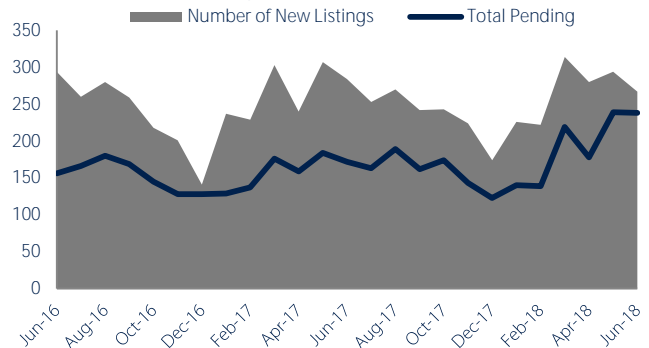
In June, there was 3.3 months of supply available in Hampton City, compared to 6.2 in June 2017. That is a decrease of 46% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

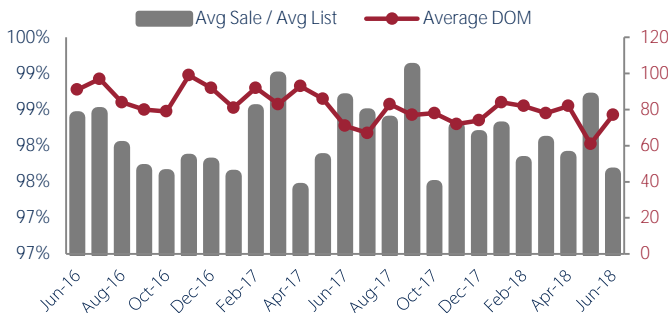
### New Listings & Current Contracts

This month there were 267 homes newly listed for sale in Hampton City compared to 284 in June 2017, a decrease of 6%. There were 238 current contracts pending sale this June compared to 172 a year ago. The number of current contracts remained stable as compared to last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Hampton City was 97.6% of the average list price, which is 1.0% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 77, higher than the average last year, which was 71, an increase of 8%.



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