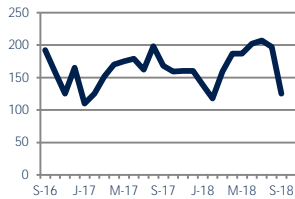


Units Sold

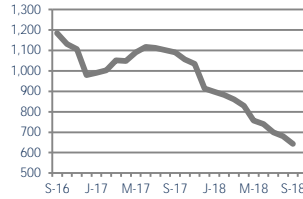
125



Down -26%
Vs. Year Ago

Active Inventory

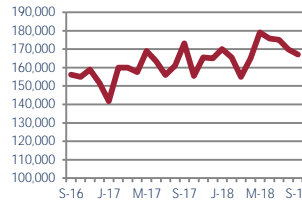
643



Down -41%
Vs. Year Ago

Median Sale Price

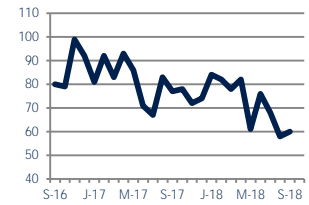
\$167,000



Down -4%
Vs. Year Ago

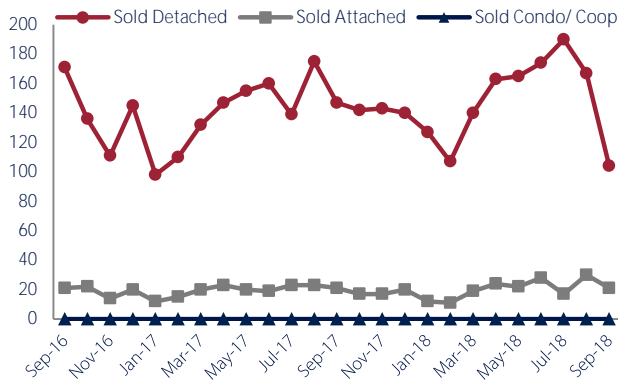
Days On Market

60



Down -22%
Vs. Year Ago

Units Sold*



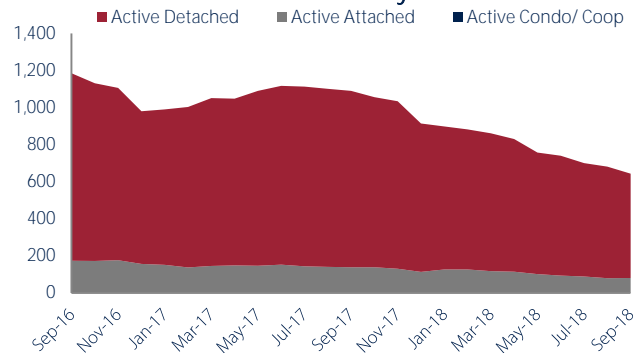
Units Sold

There was a decrease in total units sold in September, with 125 sold this month in Hampton City. This month's total units sold was lower than at this time last year.

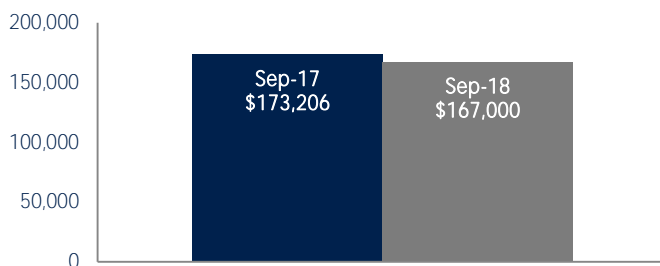
Active Inventory

Versus last year, the total number of homes available this month is lower by 447 units or 41%. The total number of active inventory this September was 643 compared to 1,090 in September 2017. This month's total of 643 is lower than the previous month's total supply of available inventory of 681, a decrease of 6%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Hampton City Homes was \$173,206. This September, the median sale price was \$167,000, a decrease of 4% or \$6,206 compared to last year. The current median sold price is 2% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



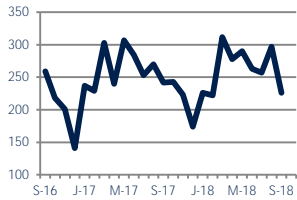
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.





New Listings

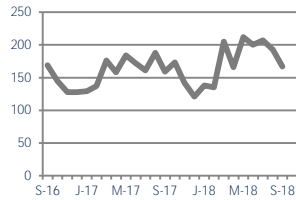
226



Down -7%
Vs. Year Ago

Current Contracts

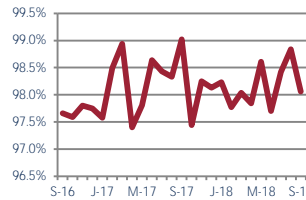
167



Up 5%
Vs. Year Ago

Sold Vs. List Price

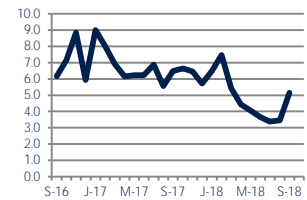
98.1%



Down -1%
Vs. Year Ago

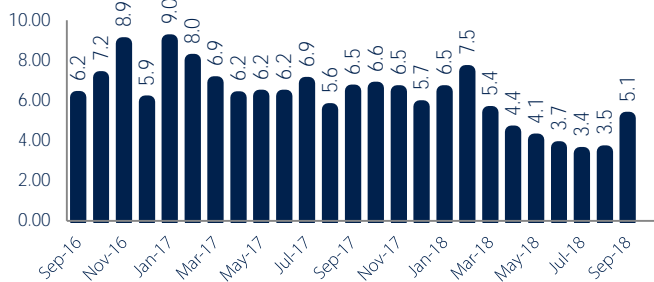
Months of Supply

5.1



Down -21%
Vs. Year Ago

Months Of Supply



Months of Supply

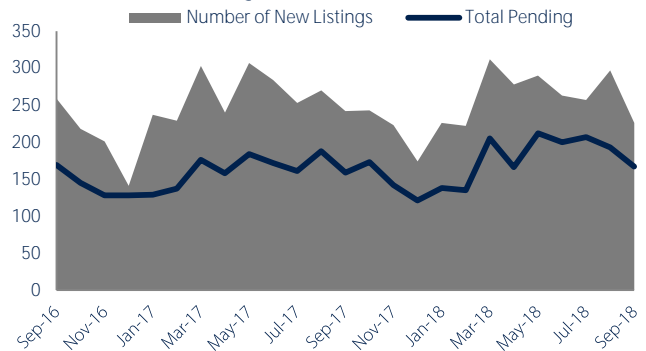
In September, there was 5.1 months of supply available in Hampton City, compared to 6.5 in September 2017. That is a decrease of 21% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

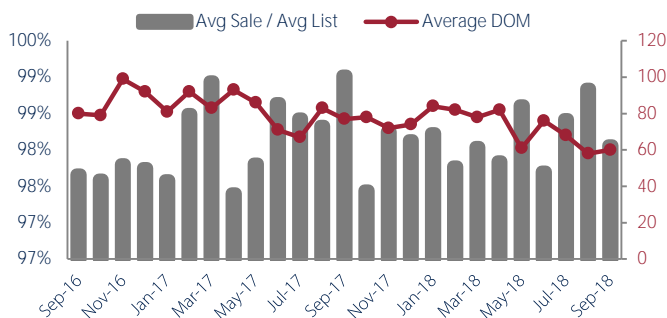
New Listings & Current Contracts

This month there were 226 homes newly listed for sale in Hampton City compared to 242 in September 2017, a decrease of 7%. There were 167 current contracts pending sale this September compared to 159 a year ago. The number of current contracts is 5% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Hampton City was 98.1% of the average list price, which is 1.0% lower than at this time last year.

Days On Market

This month, the average number of days on market was 60, lower than the average last year, which was 77, a decrease of 22%.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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