

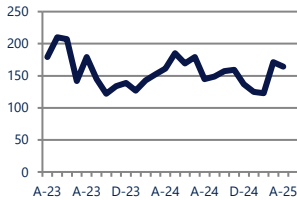
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: **HAMPTON CITY HOUSING MARKET**

APRIL 2025

Units Sold

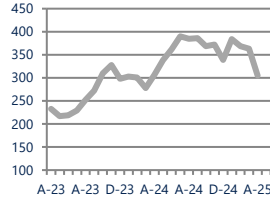
164



Up 2%
Vs. Year Ago

Active Inventory

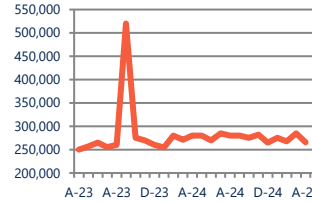
305



No Change
Vs. Year Ago

Median Sale Price

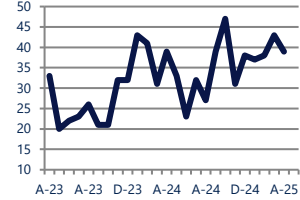
\$265,950



Down -5%
Vs. Year Ago

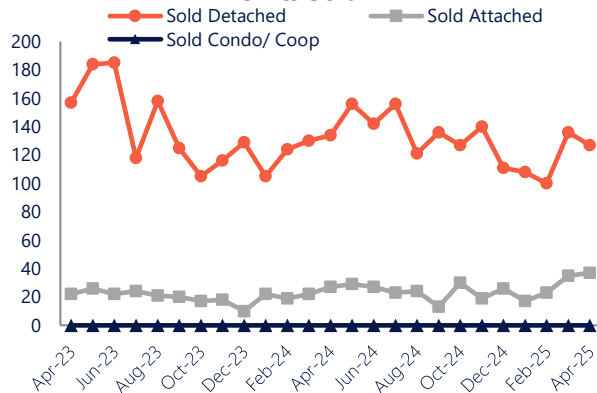
Days On Market

39



No Change
Vs. Year Ago

Units Sold*



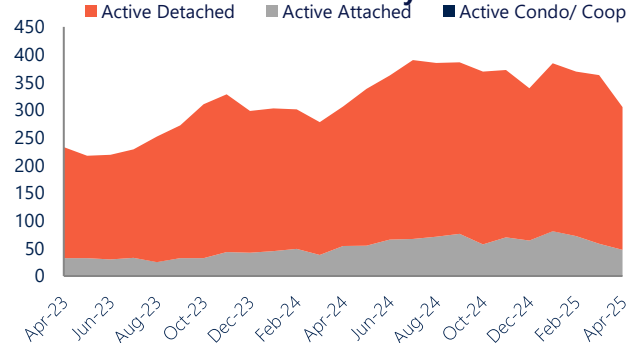
Units Sold

There was a decrease in total units sold in April, with 164 sold this month in Hampton City versus 171 last month, a decrease of 4%. This month's total units sold was higher than at this time last year, an increase of 2% versus April 2024.

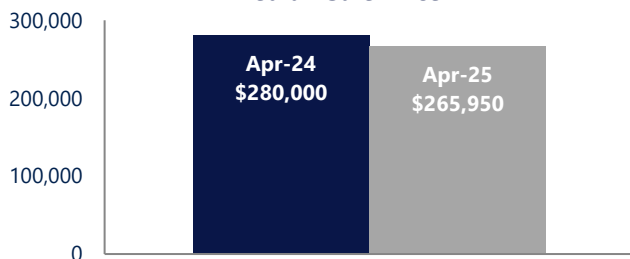
Active Inventory

The total number of homes available this month is 305 units, which is similar compared to a year ago. This month's total of 305 is lower than the previous month's total supply of available inventory of 363, a decrease of 16%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Hampton City Homes was \$280,000. This April, the median sale price was \$265,950, a decrease of 5% or \$14,050 compared to last year. The current median sold price is 7% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

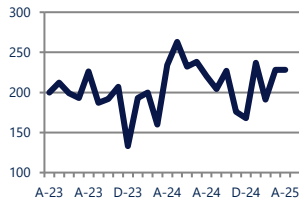
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: **HAMPTON CITY HOUSING MARKET**

APRIL 2025

New Listings

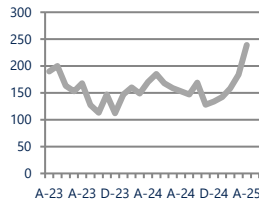
228



Down -3%
Vs. Year Ago

Current Contracts

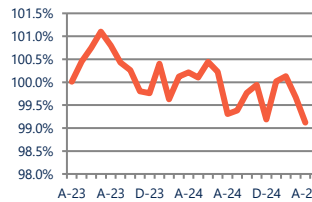
239



Up 41%
Vs. Year Ago

Sold Vs. List Price

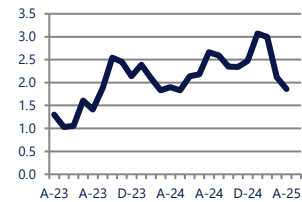
99.1%



Down -1.1%
Vs. Year Ago

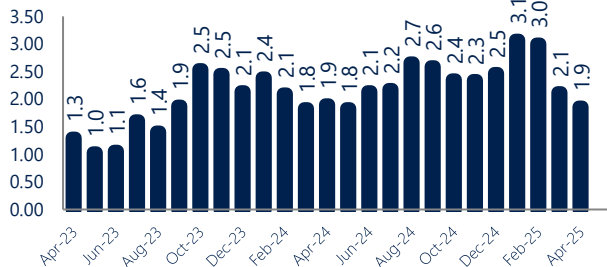
Months of Supply

1.9



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

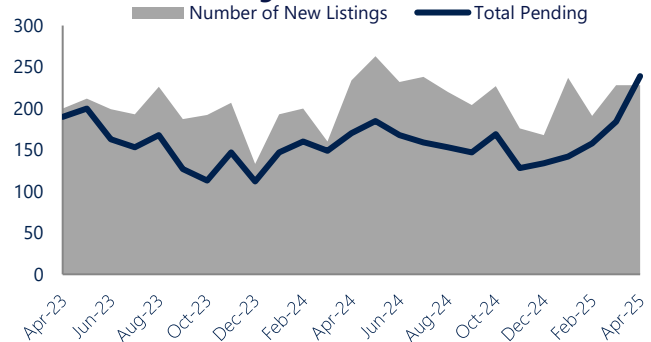
In April, there was 1.9 months of supply available in Hampton City. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

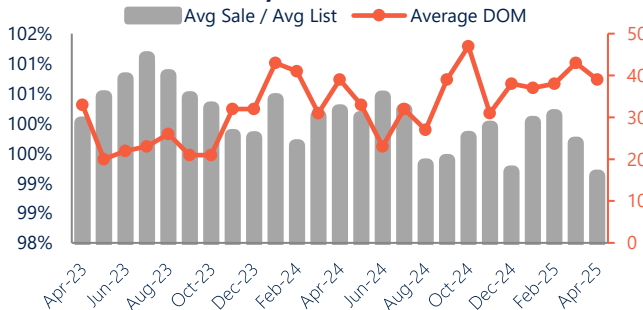
New Listings & Current Contracts

This month there were 228 homes newly listed for sale in Hampton City compared to 234 in April 2024, a decrease of 3%. There were 239 current contracts pending sale this April compared to 170 a year ago. The number of current contracts is 41% higher than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Hampton City was 99.1% of the average list price, which is 1.1% lower than at this time last year.

Days On Market

This month, the average number of days on market was 39, which is similar compared to a year ago.