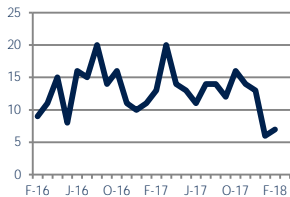




Units Sold

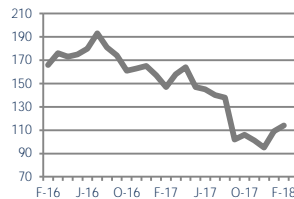
7



Down
Vs. Year Ago

Active Inventory

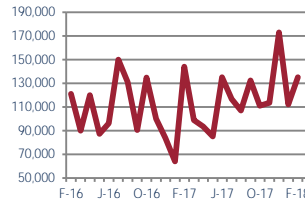
114



Down -22%
Vs. Year Ago

Median Sale Price

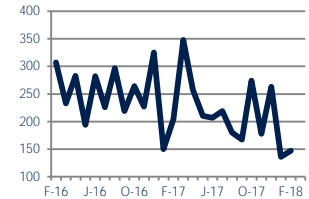
\$135,000



Down -6%
Vs. Year Ago

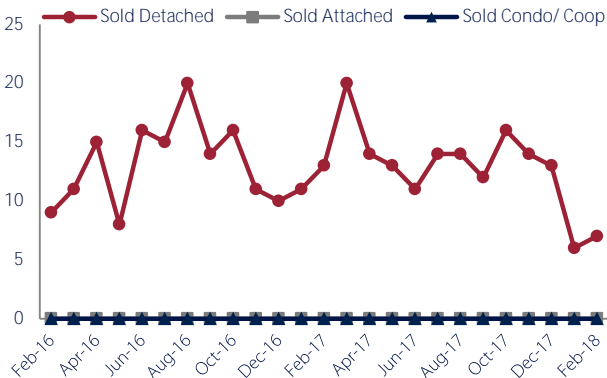
Days On Market

147



Down -28%
Vs. Year Ago

Units Sold*



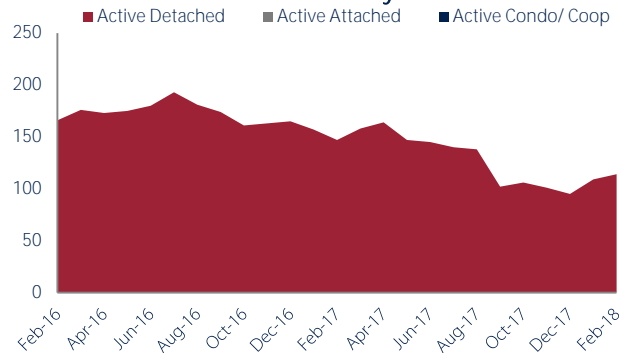
Units Sold

With relatively few transactions, there was an increase in total units sold in February, with 7 sold this month in Halifax County. This month's total units sold was lower than at this time last year, a decrease from February 2017.

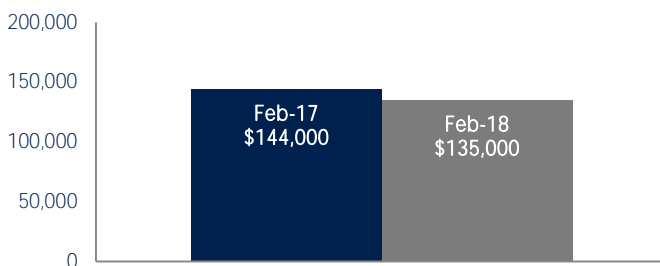
Active Inventory

Versus last year, the total number of homes available this month is lower by 33 units or 22%. The total number of active inventory this February was 114 compared to 147 in February 2017. This month's total of 114 is higher than the previous month's total supply of available inventory of 109, an increase of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last February, the median sale price for Halifax County Homes was \$144,000. This February, the median sale price was \$135,000, a decrease of 6% or \$9,000 compared to last year. The current median sold price is 20% higher than in January.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

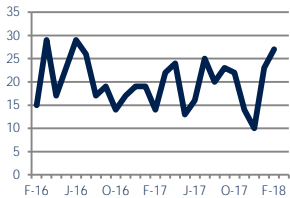


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by SPPLBR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of SPPLBR or Long & Foster Real Estate, Inc.



New Listings

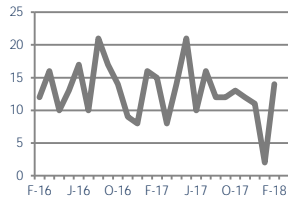
27



Up 93%
Vs. Year Ago

Current Contracts

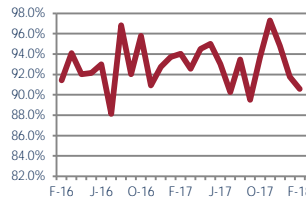
14



Down -7%
Vs. Year Ago

Sold Vs. List Price

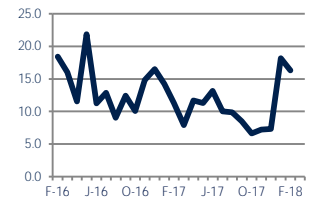
90.6%



Down -3.7%
Vs. Year Ago

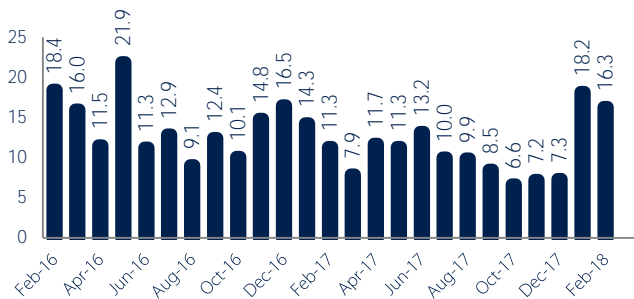
Months of Supply

16.3



Up 44%
Vs. Year Ago

Months Of Supply



Months of Supply

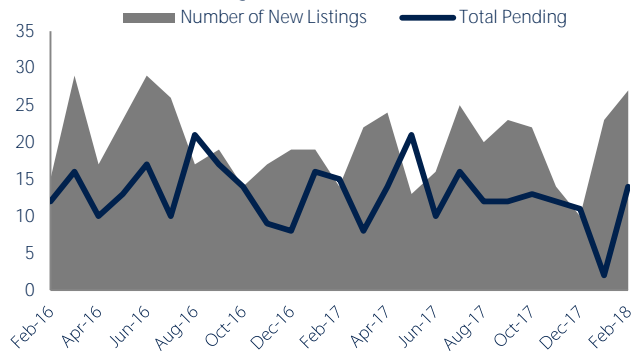
In February, there was 16.3 months of supply available in Halifax County, compared to 11.3 in February 2017. That is an increase of 44% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

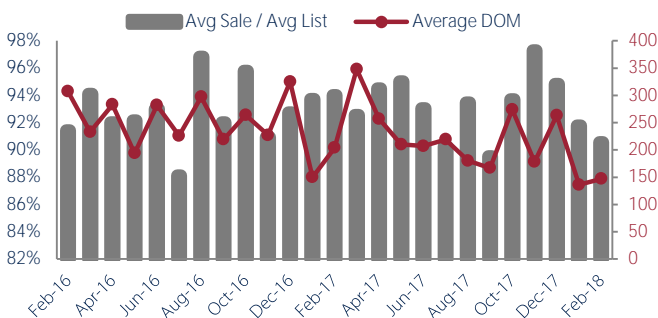
New Listings & Current Contracts

This month there were 27 homes newly listed for sale in Halifax County compared to 14 in February 2017, an increase of 93%. There were 14 current contracts pending sale this February compared to 15 a year ago. The number of current contracts is 7% lower than last February.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In February, the average sale price in Halifax County was 90.6% of the average list price, which is 3.5% lower than at this time last year.

Days On Market

This month, the average number of days on market was 147, lower than the average last year, which was 204, a decrease of 28%.



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