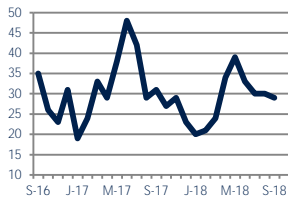


Units Sold

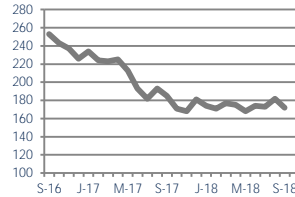
29



Down -6%
Vs. Year Ago

Active Inventory

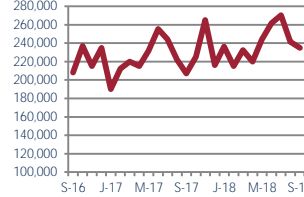
172



Down -7%
Vs. Year Ago

Median Sale Price

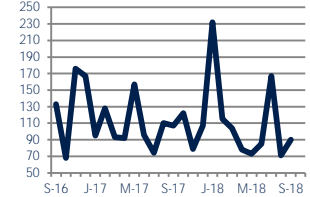
\$235,000



Up 14%
Vs. Year Ago

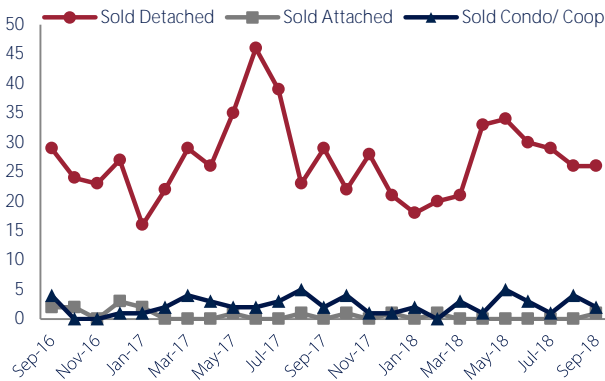
Days On Market

90



Down -16%
Vs. Year Ago

Units Sold*



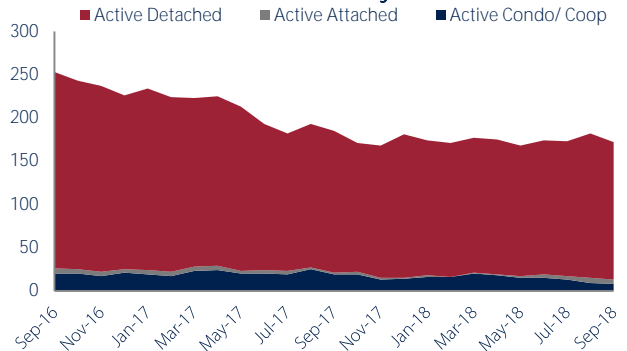
Units Sold

There was a decrease in total units sold in September, with 29 sold this month in Gloucester County versus 30 last month, a decrease of 3%. This month's total units sold was lower than at this time last year, a decrease of 6% versus September 2017.

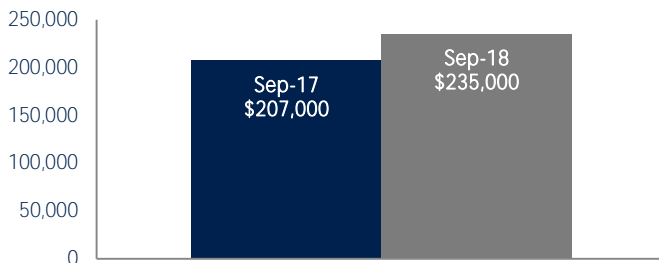
Active Inventory

Versus last year, the total number of homes available this month is lower by 13 units or 7%. The total number of active inventory this September was 172 compared to 185 in September 2017. This month's total of 172 is lower than the previous month's total supply of available inventory of 182, a decrease of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Gloucester County Homes was \$207,000. This September, the median sale price was \$235,000, an increase of 14% or \$28,000 compared to last year. The current median sold price is 3% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

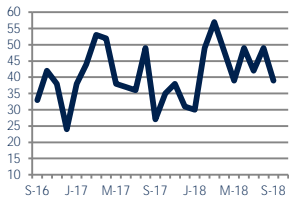


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CBRAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CBRAR or Long & Foster Real Estate, Inc.



New Listings

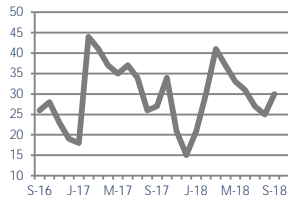
39



Up 44%
Vs. Year Ago

Current Contracts

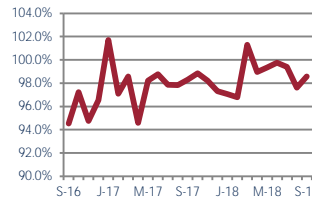
30



Up 11%
Vs. Year Ago

Sold Vs. List Price

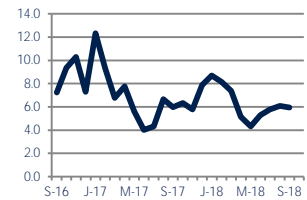
98.6%



No Change
Vs. Year Ago

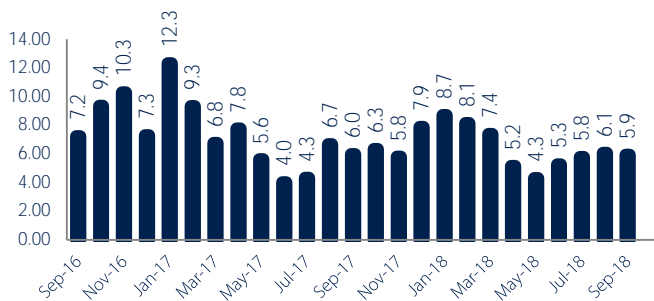
Months of Supply

5.9



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

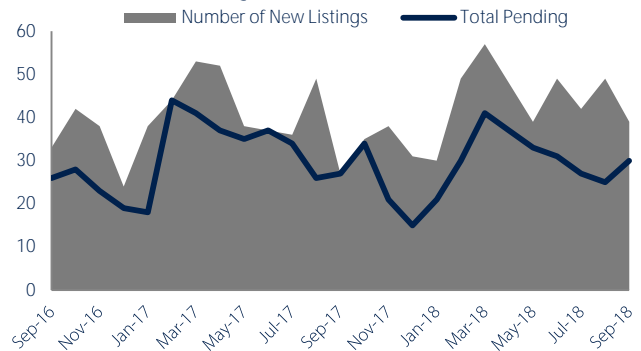
In September, there was 5.9 months of supply available in Gloucester County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

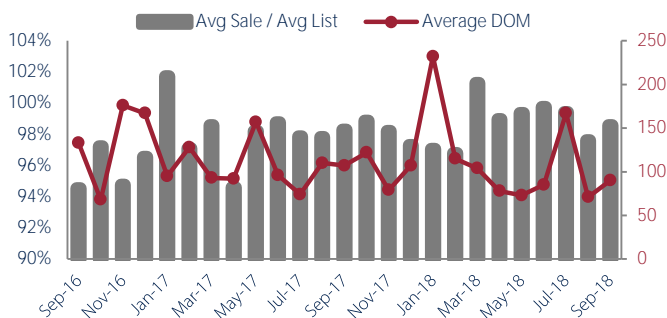
New Listings & Current Contracts

This month there were 39 homes newly listed for sale in Gloucester County compared to 27 in September 2017, an increase of 44%. There were 30 current contracts pending sale this September compared to 27 a year ago. The number of current contracts is 11% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Gloucester County was 98.6% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 90, lower than the average last year, which was 107, a decrease of 16%.



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