

THE LONG & FOSTER MARKET MINUTE™

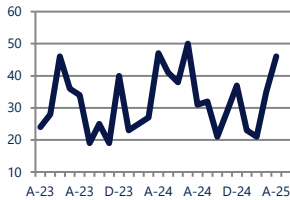
FOCUS ON: **GAYTON, GODWIN, AND WELLESLEY HOUSING MARKET**

APRIL 2025

Zip Code(s): 23233

Units Sold

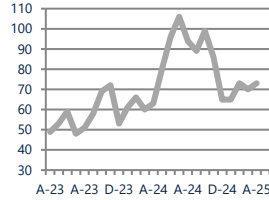
46



Down -2%
Vs. Year Ago

Active Inventory

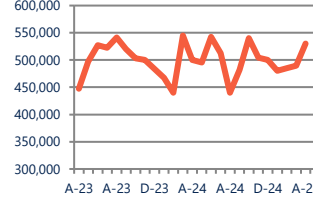
73



Up 16%
Vs. Year Ago

Median Sale Price

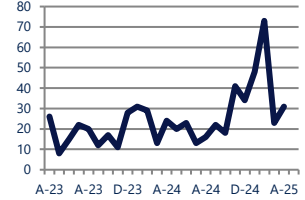
\$530,170



Up 6%
Vs. Year Ago

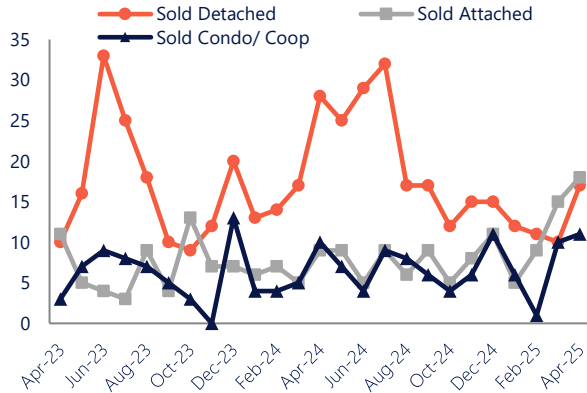
Days On Market

31



Up 29%
Vs. Year Ago

Units Sold*



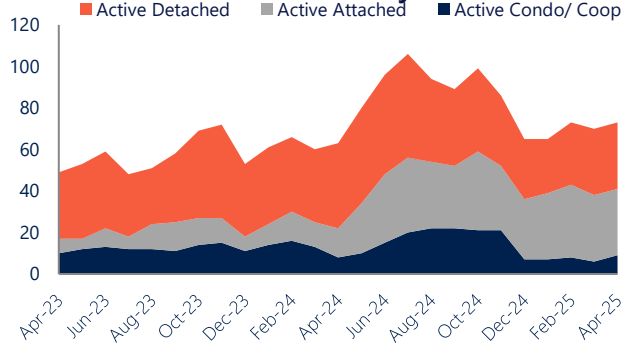
Units Sold

There was an increase in total units sold in April, with 46 sold this month in Gayton, Godwin, and Wellesley versus 35 last month, an increase of 31%. This month's total units sold was lower than at this time last year, a decrease of 2% versus April 2024.

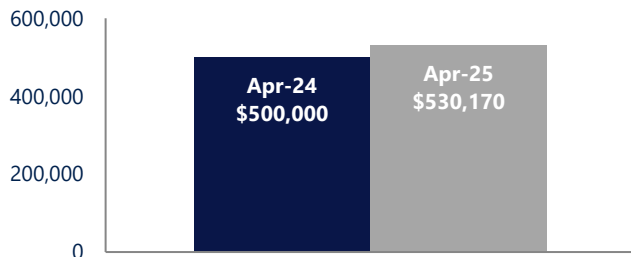
Active Inventory

Versus last year, the total number of homes available this month is higher by 10 units or 16%. The total number of active inventory this April was 73 compared to 63 in April 2024. This month's total of 73 is higher than the previous month's total supply of available inventory of 70, an increase of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Gayton, Godwin, and Wellesley Homes was \$500,000. This April, the median sale price was \$530,170, an increase of 6% or \$30,170 compared to last year. The current median sold price is 8% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Gayton, Godwin, and Wellesley are defined as properties listed in zip code/s 23233.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.

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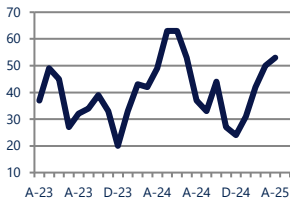
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APRIL 2025

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New Listings

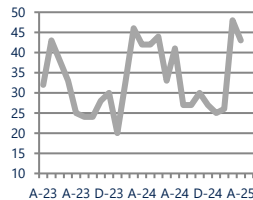
53



Up 8%
Vs. Year Ago

Current Contracts

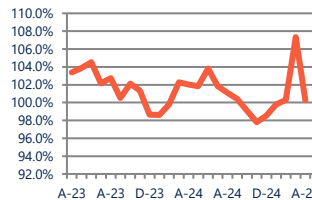
43



Up 2%
Vs. Year Ago

Sold Vs. List Price

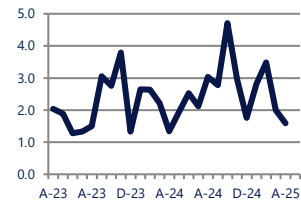
100.3%



Down -1.7%
Vs. Year Ago

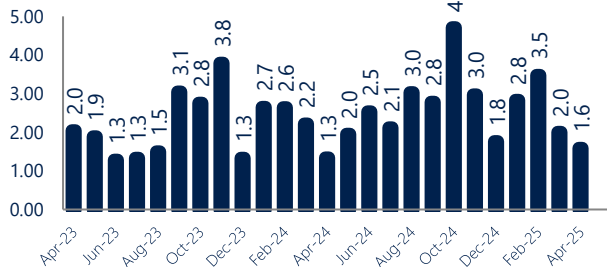
Months of Supply

1.6



Up 19%
Vs. Year Ago

Months Of Supply



Months of Supply

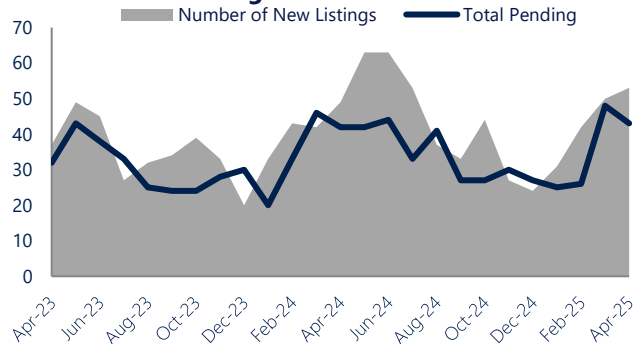
In April, there was 1.6 months of supply available in Gayton, Godwin, and Wellesley, compared to 1.3 in April 2024. That is an increase of 18% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

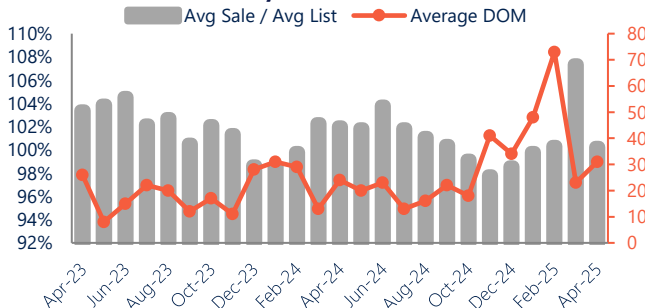
New Listings & Current Contracts

This month there were 53 homes newly listed for sale in Gayton, Godwin, and Wellesley compared to 49 in April 2024, an increase of 8%. There were 43 current contracts pending sale this April compared to 42 a year ago. The number of current contracts is 2% higher than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Gayton, Godwin, and Wellesley was 100.3% of the average list price, which is 1.8% lower than at this time last year.

Days On Market

This month, the average number of days on market was 31, higher than the average last year, which was 24, an increase of 29%.

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