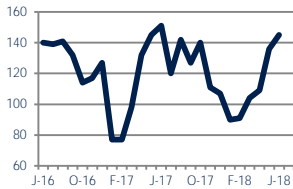


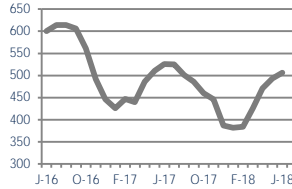


Units Sold
145



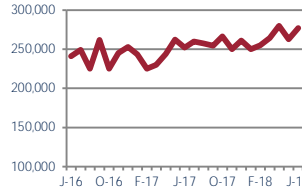
Down -4%
Vs. Year Ago

Active Inventory
506



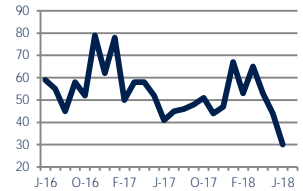
Down -4%
Vs. Year Ago

Median Sale Price
\$277,000



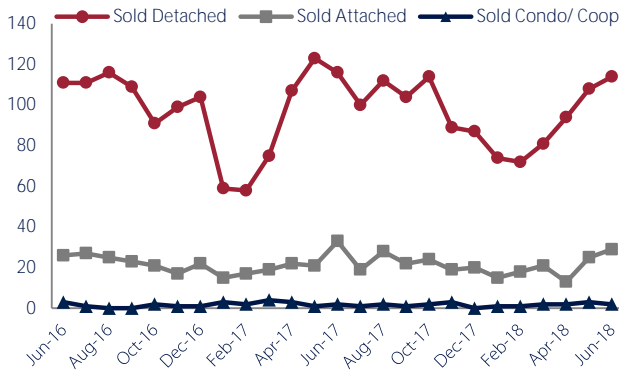
Up 10%
Vs. Year Ago

Days On Market
30



Down -27%
Vs. Year Ago

Units Sold*



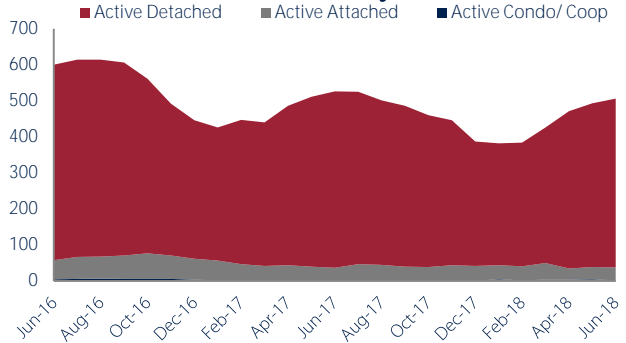
Units Sold

There was an increase in total units sold in June, with 145 sold this month in Frederick County versus 136 last month, an increase of 7%. This month's total units sold was lower than at this time last year, a decrease of 4% versus June 2017.

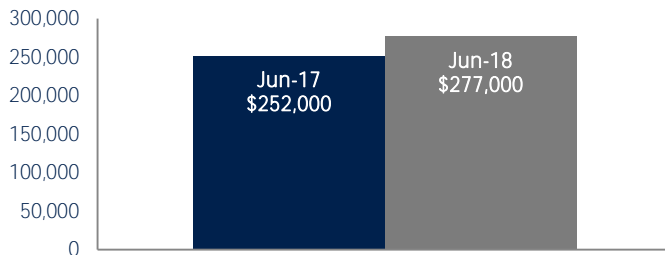
Active Inventory

Versus last year, the total number of homes available this month is lower by 20 units or 4%. The total number of active inventory this June was 506 compared to 526 in June 2017. This month's total of 506 is higher than the previous month's total supply of available inventory of 493, an increase of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Frederick County Homes was \$252,000. This June, the median sale price was \$277,000, an increase of 10% or \$25,000 compared to last year. The current median sold price is 6% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

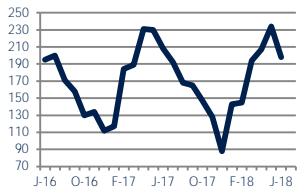


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



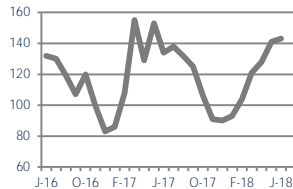


New Listings 198



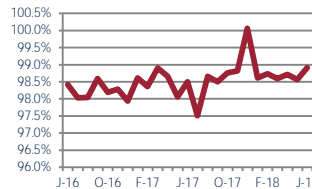
Down -5%
Vs. Year Ago

Current Contracts 143



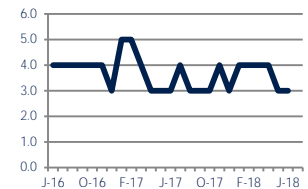
Up 7%
Vs. Year Ago

Sold Vs. List Price 98.9%



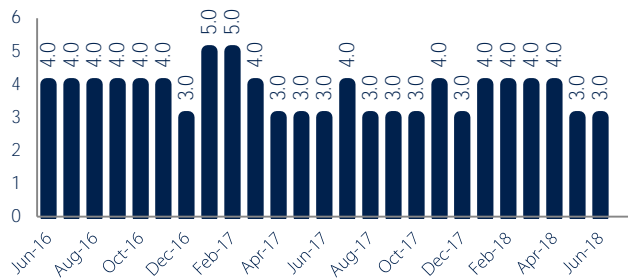
No Change
Vs. Year Ago

Months of Supply 3.0



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

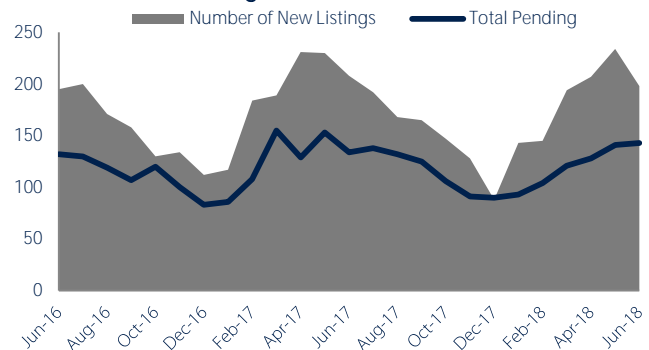
In June, there was 3.5 months of supply available in Frederick County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

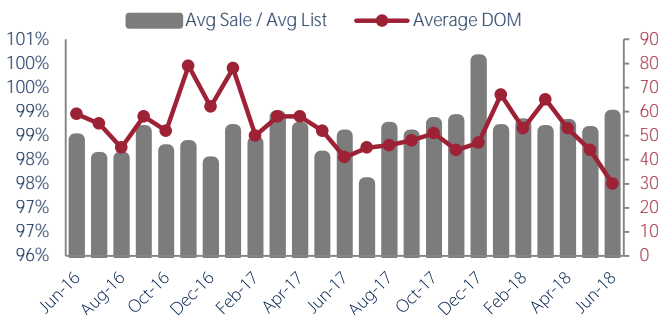
New Listings & Current Contracts

This month there were 198 homes newly listed for sale in Frederick County compared to 208 in June 2017, a decrease of 5%. There were 143 current contracts pending sale this June compared to 134 a year ago. The number of current contracts is 7% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Frederick County was 98.9% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 30, lower than the average last year, which was 41, a decrease of 27%.



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