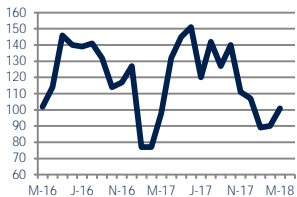




Units Sold

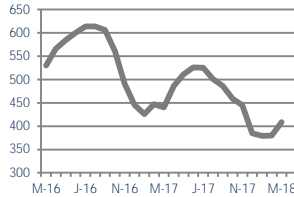
101



Up 3%
Vs. Year Ago

Active Inventory

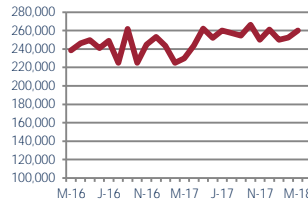
409



Down -7%
Vs. Year Ago

Median Sale Price

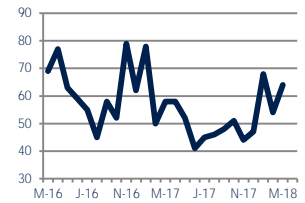
\$260,000



Up 13%
Vs. Year Ago

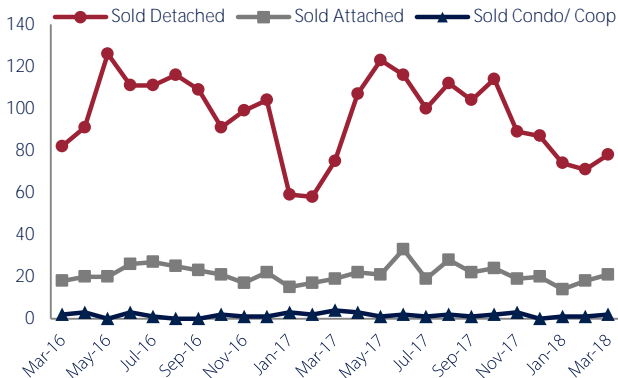
Days On Market

64



Up 10%
Vs. Year Ago

Units Sold*



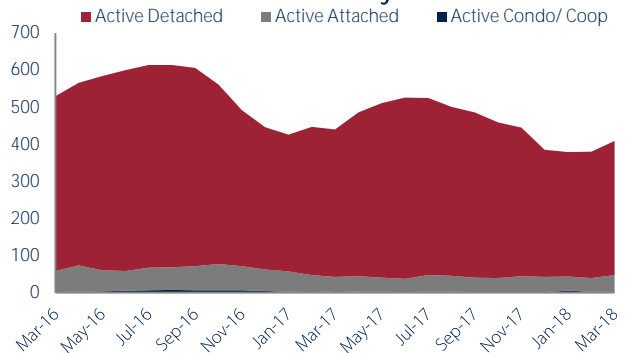
Units Sold

There was an increase in total units sold in March, with 101 sold this month in Frederick County versus 90 last month, an increase of 12%. This month's total units sold was higher than at this time last year, an increase of 3% versus March 2017.

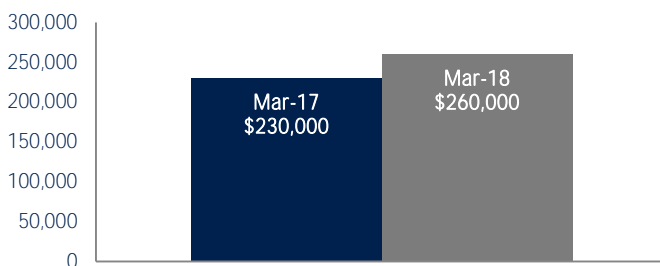
Active Inventory

Versus last year, the total number of homes available this month is lower by 31 units or 7%. The total number of active inventory this March was 409 compared to 440 in March 2017. This month's total of 409 is higher than the previous month's total supply of available inventory of 380, an increase of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last March, the median sale price for Frederick County Homes was \$230,000. This March, the median sale price was \$260,000, an increase of 13% or \$30,000 compared to last year. The current median sold price is 3% higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

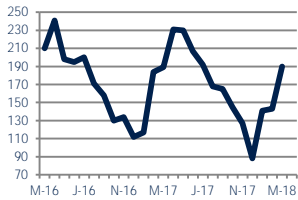


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



New Listings

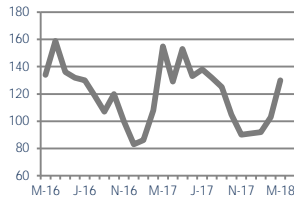
190



Up 1%
Vs. Year Ago

Current Contracts

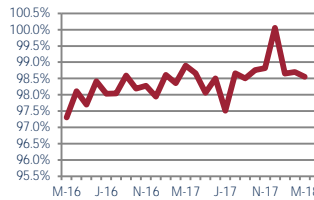
130



Down -16%
Vs. Year Ago

Sold Vs. List Price

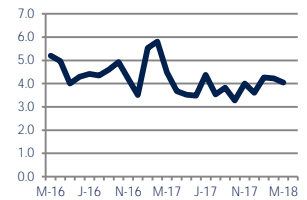
98.6%



No Change
Vs. Year Ago

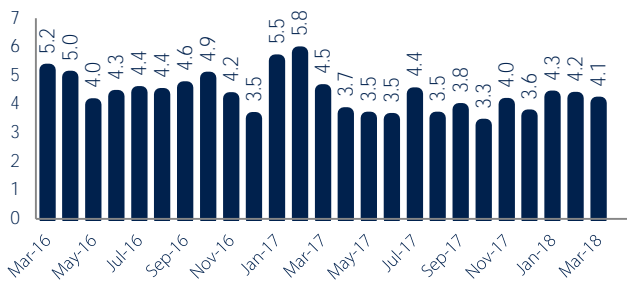
Months of Supply

4.1



Down -10%
Vs. Year Ago

Months Of Supply



Months of Supply

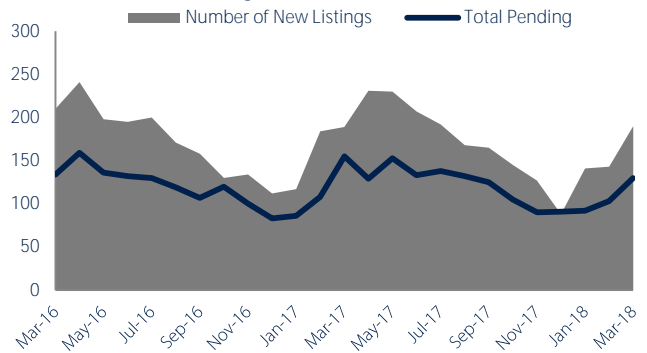
In March, there was 4.0 months of supply available in Frederick County, compared to 4.5 in March 2017. That is a decrease of 10% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

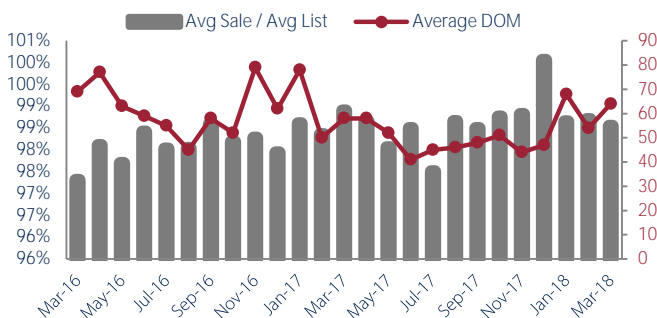
New Listings & Current Contracts

This month there were 190 homes newly listed for sale in Frederick County compared to 189 in March 2017, an increase of 1%. There were 130 current contracts pending sale this March compared to 155 a year ago. The number of current contracts is 16% lower than last March.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Frederick County was 98.6% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 64, higher than the average last year, which was 58, an increase of 10%.



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