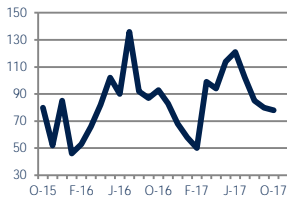


Zip Code(s): 22191

### Units Sold

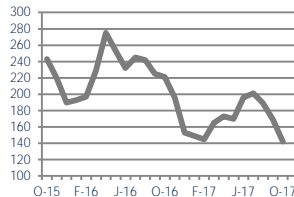
78



Down -16%  
Vs. Year Ago

### Active Inventory

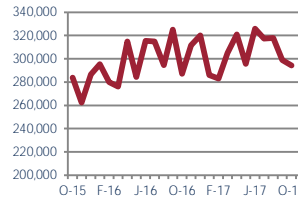
142



Down -36%  
Vs. Year Ago

### Median Sale Price

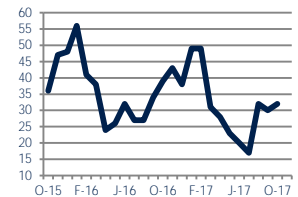
\$294,350



Up 3%  
Vs. Year Ago

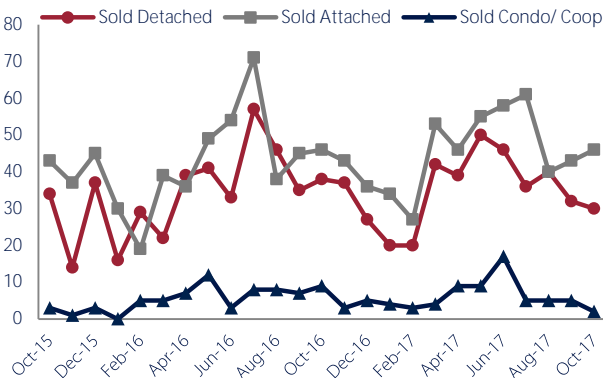
### Days On Market

32



Down -18%  
Vs. Year Ago

### Units Sold\*



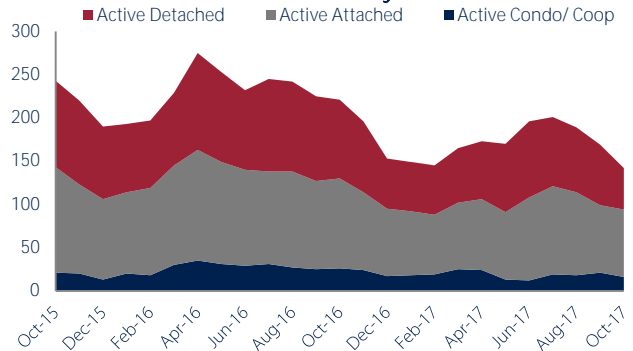
### Units Sold

There was a decrease in total units sold in October, with 78 sold this month in Featherstone, River Bend Estates, and Southern Woodbridge versus 80 last month, a decrease of 3%. This month's total units sold was lower than at this time last year, a decrease of 16% versus October 2016.

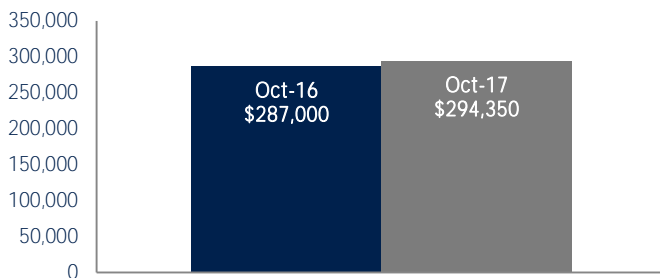
### Active Inventory

Versus last year, the total number of homes available this month is lower by 79 units or 36%. The total number of active inventory this October was 142 compared to 221 in October 2016. This month's total of 142 is lower than the previous month's total supply of available inventory of 169, a decrease of 16%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

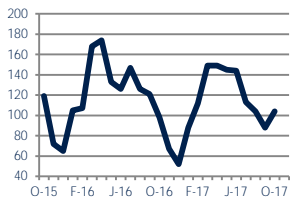
Last October, the median sale price for Featherstone, River Bend Estates, and Southern Woodbridge Homes was \$287,000. This October, the median sale price was \$294,350, an increase of 3% or \$7,350 compared to last year. The current median sold price is 2% lower than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Zip Code(s): 22191

### New Listings

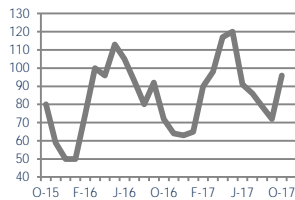
104



**Up 6%**  
Vs. Year Ago

### Current Contracts

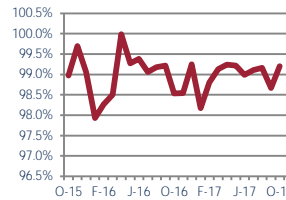
96



**Up 33%**  
Vs. Year Ago

### Sold Vs. List Price

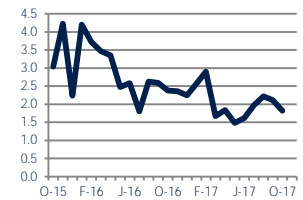
99.2%



**Up 0.7%**  
Vs. Year Ago

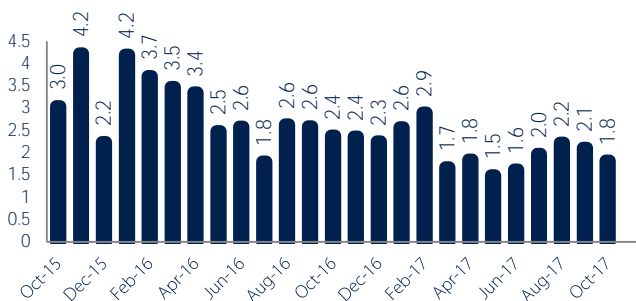
### Months of Supply

1.8



**Down -24%**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

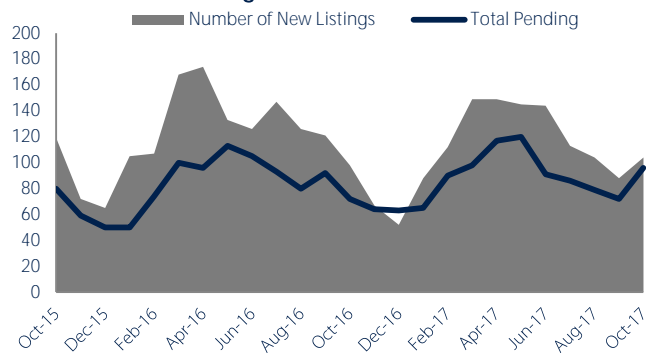
In October, there was 1.8 months of supply available in Featherstone, River Bend Estates, and Southern Woodbridge, compared to 2.4 in October 2016. That is a decrease of 23% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

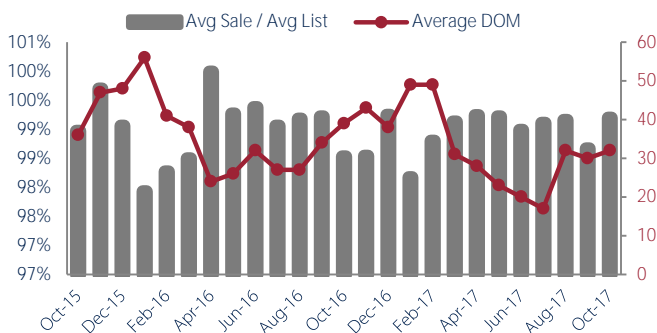
### New Listings & Current Contracts

This month there were 104 homes newly listed for sale in Featherstone, River Bend Estates, and Southern Woodbridge compared to 98 in October 2016, an increase of 6%. There were 96 current contracts pending sale this October compared to 72 a year ago. The number of current contracts is 33% higher than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Featherstone, River Bend Estates, and Southern Woodbridge was 99.2% of the average list price, which is 0.7% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 32, lower than the average last year, which was 39, a decrease of 18%.