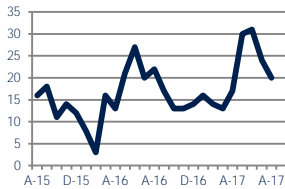
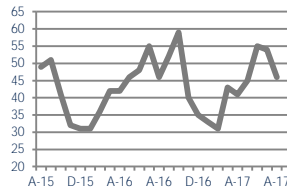


Units Sold
20



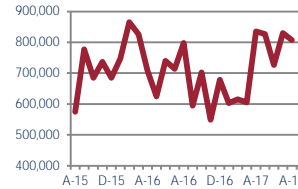
Down -9%
Vs. Year Ago

Active Inventory
46



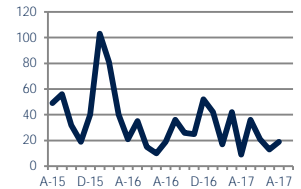
No Change
Vs. Year Ago

Median Sale Price
\$807,750



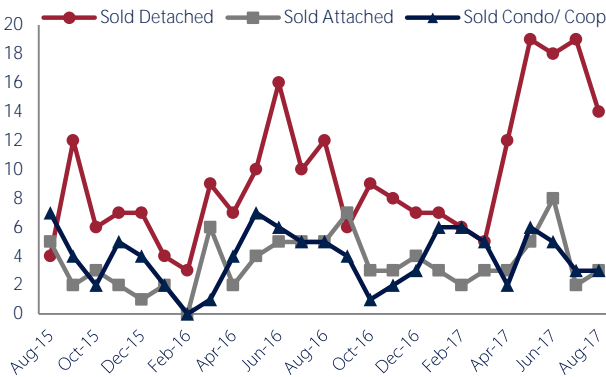
Up 1%
Vs. Year Ago

Days On Market
19



No Change
Vs. Year Ago

Units Sold*



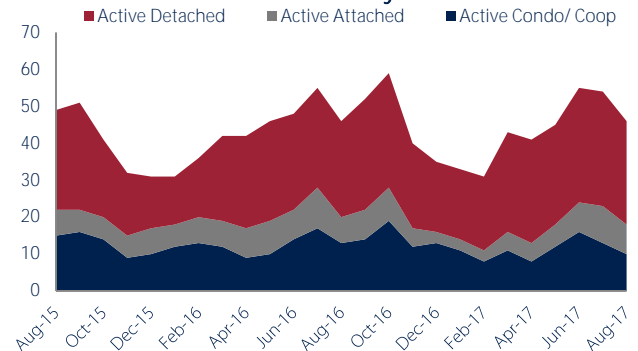
Units Sold

There was a decrease in total units sold in August, with 20 sold this month in Falls Church City versus 24 last month, a decrease of 17%. This month's total units sold was lower than at this time last year, a decrease of 9% versus August 2016.

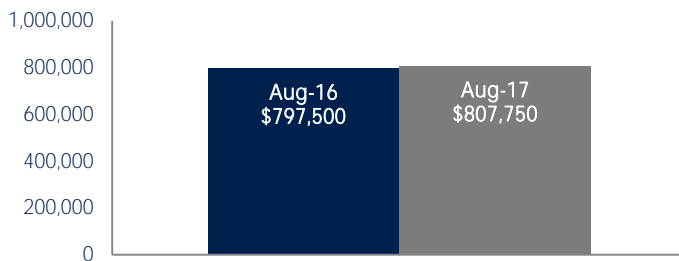
Active Inventory

The total number of homes available this month is 46 units, which is similar compared to a year ago. This month's total of 46 is lower than the previous month's total supply of available inventory of 54, a decrease of 15%.

Active Inventory*



Median Sale Price

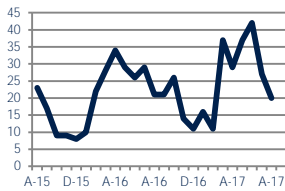


Median Sale Price

Last August, the median sale price for Falls Church City Homes was \$797,500. This August, the median sale price was \$807,750, an increase of 1% or \$10,250 compared to last year. The current median sold price is 3% lower than in July.

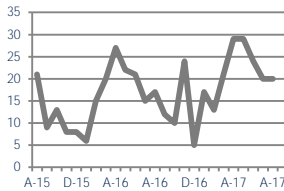
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

New Listings 20



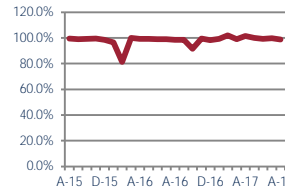
Down -5%
Vs. Year Ago

Current Contracts 20



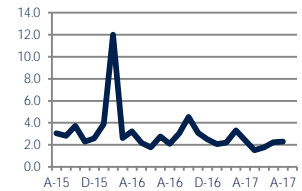
Up 18%
Vs. Year Ago

Sold Vs. List Price 98.7%



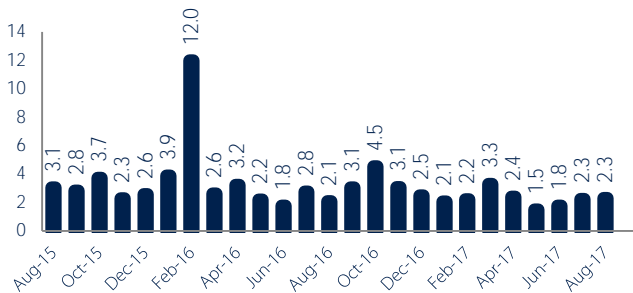
No Change
Vs. Year Ago

Months of Supply 2.3



Up 10%
Vs. Year Ago

Months Of Supply



Months of Supply

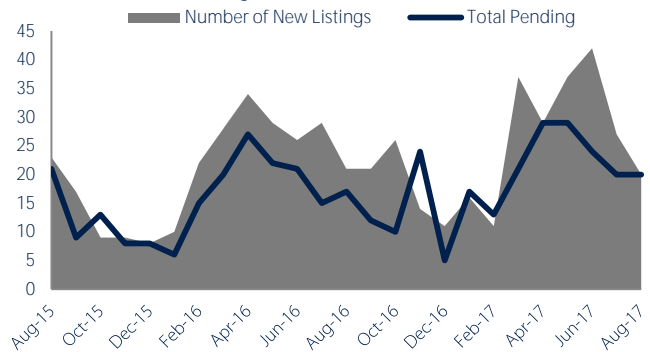
In August, there was 2.3 months of supply available in Falls Church City, compared to 2.1 in August 2016. That is an increase of 10% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

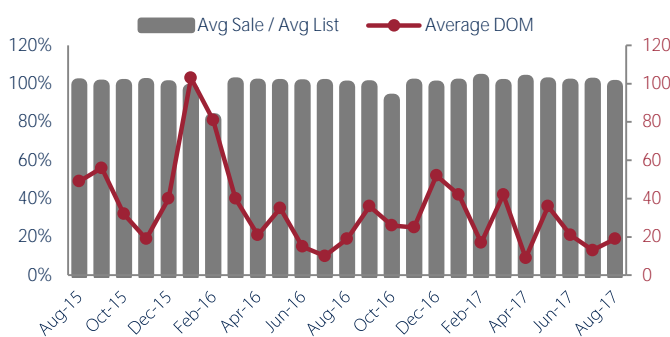
New Listings & Current Contracts

This month there were 20 homes newly listed for sale in Falls Church City compared to 21 in August 2016, a decrease of 5%. There were 20 current contracts pending sale this August compared to 17 a year ago. The number of current contracts remained stable as compared to last August.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In August, the average sale price in Falls Church City was 98.7% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 19, which is similar compared to a year ago.