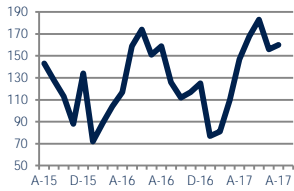


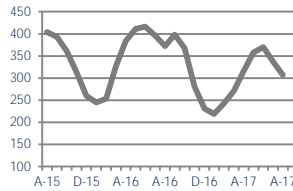
Zip Code(s): 22043, 22044, 22041, 22042 and 22046

**Units Sold**  
160



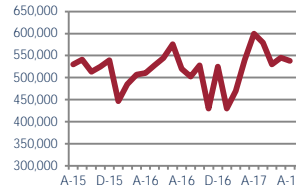
**Up 1%**  
Vs. Year Ago

**Active Inventory**  
307



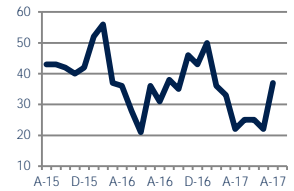
**Down -17%**  
Vs. Year Ago

**Median Sale Price**  
\$537,681

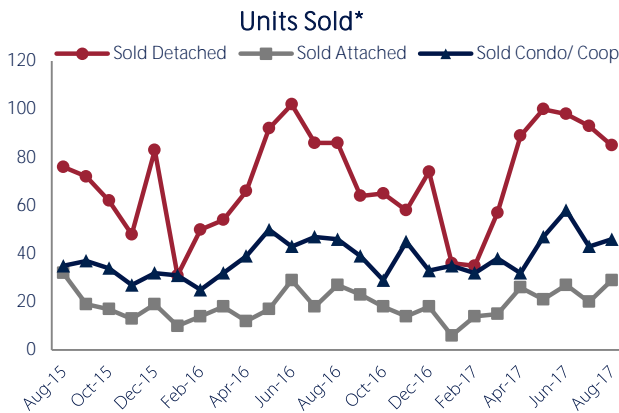


**Up 3%**  
Vs. Year Ago

**Days On Market**  
37



**Up 19%**  
Vs. Year Ago

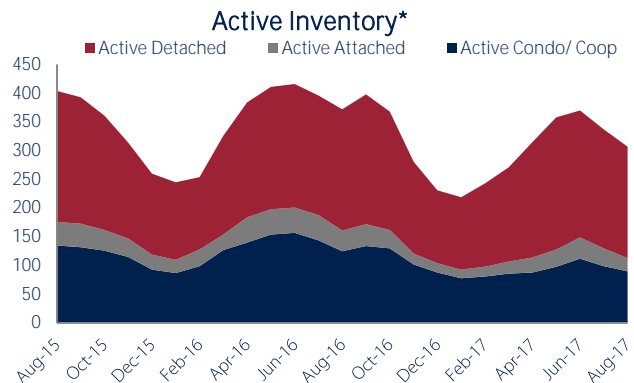


## Units Sold

There was an increase in total units sold in August, with 160 sold this month in Falls Church, Baileys Crossroads, and Seven Corners versus 156 last month, an increase of 3%. This month's total units sold was higher than at this time last year, an increase of 1% versus August 2016.

## Active Inventory

Versus last year, the total number of homes available this month is lower by 65 units or 17%. The total number of active inventory this August was 307 compared to 372 in August 2016. This month's total of 307 is lower than the previous month's total supply of available inventory of 337, a decrease of 9%.

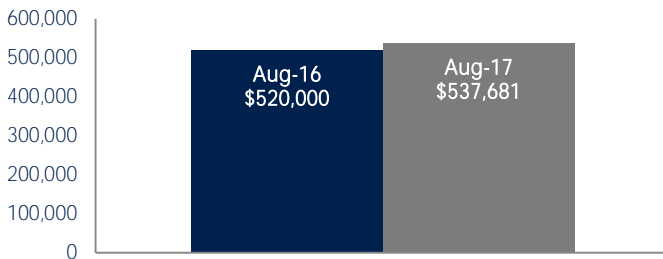


## Median Sale Price

Last August, the median sale price for Falls Church, Baileys Crossroads, and Seven Corners Homes was \$520,000. This August, the median sale price was \$537,681, an increase of 3% or \$17,681 compared to last year. The current median sold price is 1% lower than in July.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

## Median Sale Price

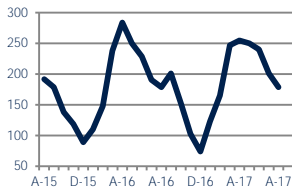




Zip Code(s): 22043, 22044, 22041, 22042 and 22046

### New Listings

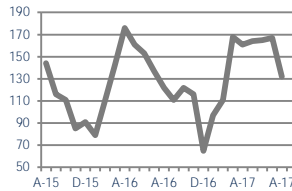
179



No Change  
Vs. Year Ago

### Current Contracts

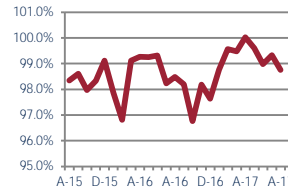
132



Up 8%  
Vs. Year Ago

### Sold Vs. List Price

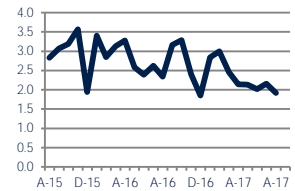
98.8%



No Change  
Vs. Year Ago

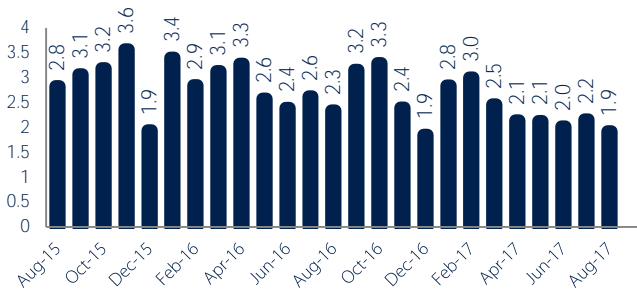
### Months of Supply

1.9



Down -18%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

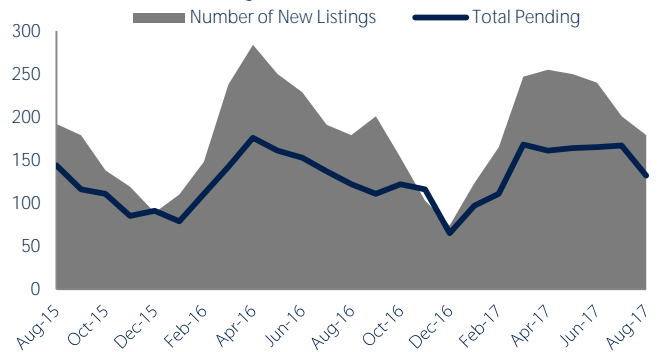
In August, there was 1.9 months of supply available in Falls Church, Baileys Crossroads, and Seven Corners, compared to 2.3 in August 2016. That is a decrease of 18% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

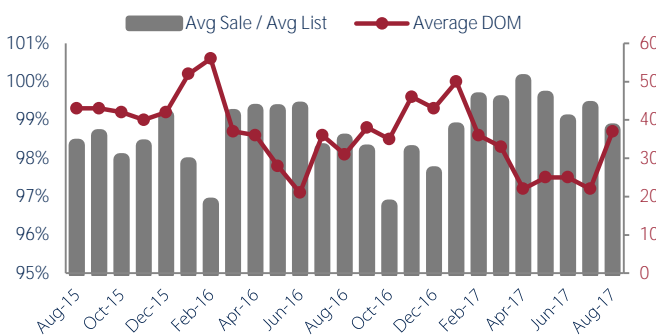
### New Listings & Current Contracts

This month there were 179 homes newly listed for sale in Falls Church, Baileys Crossroads, and Seven Corners, which is similar to the amount in August 2016. There were 132 current contracts pending sale this August compared to 122 a year ago. The number of current contracts is 8% higher than last August.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In August, the average sale price in Falls Church, Baileys Crossroads, and Seven Corners was 98.8% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 37, higher than the average last year, which was 31, an increase of 19%.