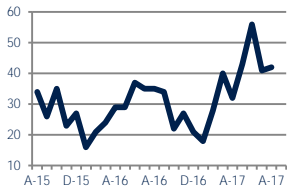
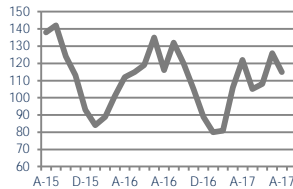


**Units Sold**  
42



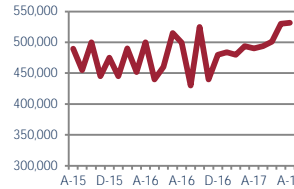
Up 20%  
Vs. Year Ago

**Active Inventory**  
115



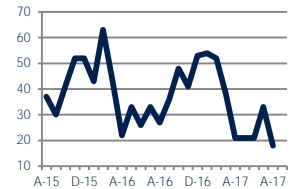
Down -1%  
Vs. Year Ago

**Median Sale Price**  
\$531,496



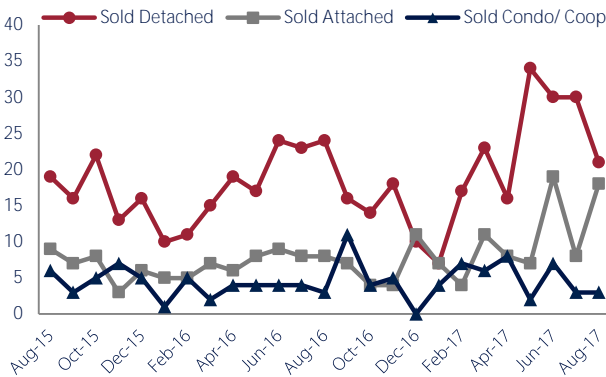
Up 6%  
Vs. Year Ago

**Days On Market**  
18



Down -33%  
Vs. Year Ago

**Units Sold\***



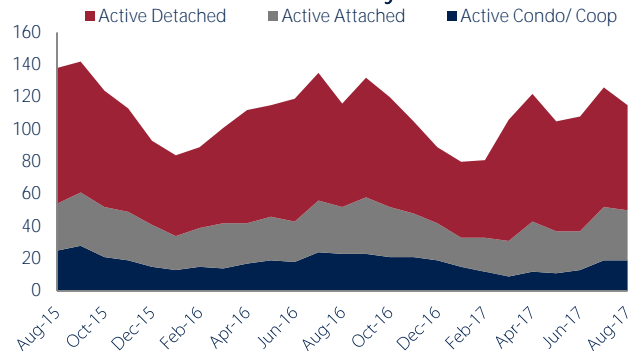
**Units Sold**

There was an increase in total units sold in August, with 42 sold this month in Fairfax City versus 41 last month, an increase of 2%. This month's total units sold was higher than at this time last year, an increase of 20% versus August 2016.

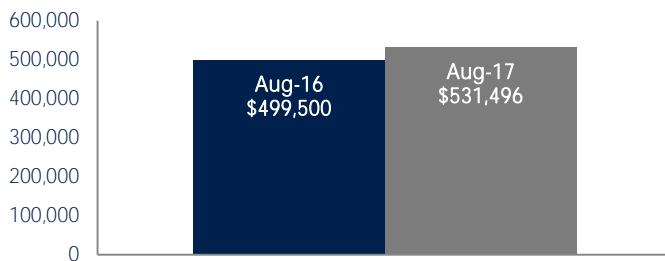
**Active Inventory**

Versus last year, the total number of homes available this month is lower by 1 units or 1%. The total number of active inventory this August was 115 compared to 116 in August 2016. This month's total of 115 is lower than the previous month's total supply of available inventory of 126, a decrease of 9%.

**Active Inventory\***



**Median Sale Price**



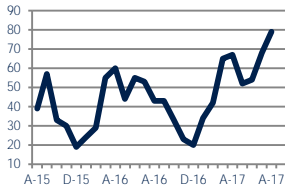
**Median Sale Price**

Last August, the median sale price for Fairfax City Homes was \$499,500. This August, the median sale price was \$531,496, an increase of 6% or \$31,996 compared to last year. The current median sold price is approximately the same as the median price in July.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

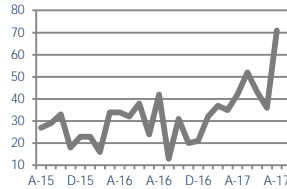


**New Listings**  
79



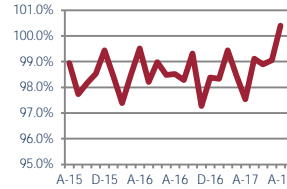
Up 84%  
Vs. Year Ago

**Current Contracts**  
71



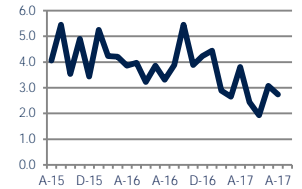
Up 69%  
Vs. Year Ago

**Sold Vs. List Price**  
100.4%



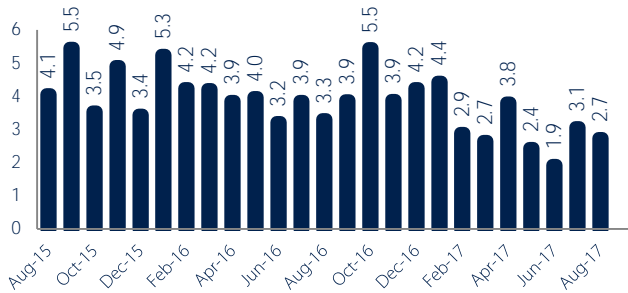
Up 1.9%  
Vs. Year Ago

**Months of Supply**  
2.7



Down -17%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

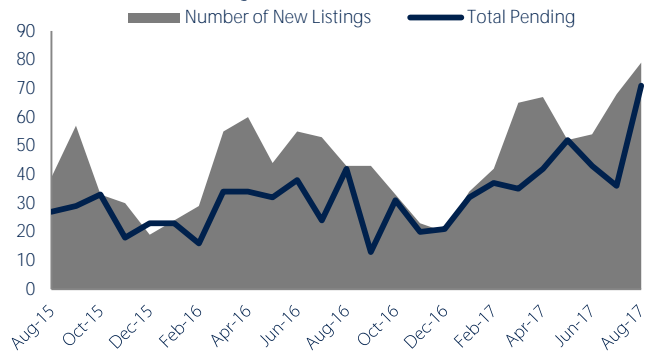
In August, there was 2.7 months of supply available in Fairfax City, compared to 3.3 in August 2016. That is a decrease of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

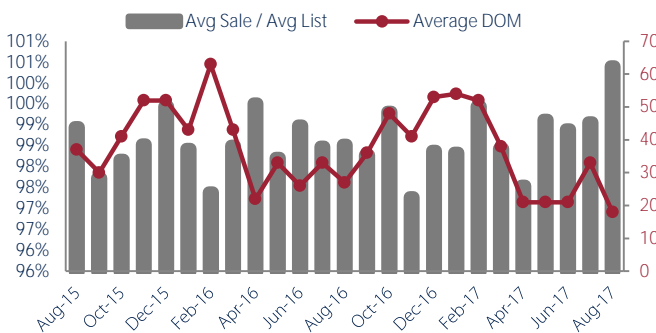
**New Listings & Current Contracts**

This month there were 79 homes newly listed for sale in Fairfax City compared to 43 in August 2016, an increase of 84%. There were 71 current contracts pending sale this August compared to 42 a year ago. The number of current contracts is 69% higher than last August.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In August, the average sale price in Fairfax City was 100.4% of the average list price, which is 1.9% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 18, lower than the average last year, which was 27, a decrease of 33%.