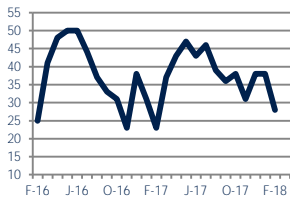




Zip Code(s): 23703

Units Sold

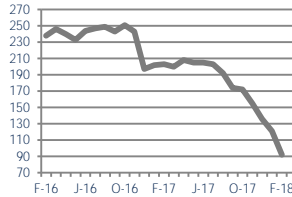
28



Up 22%
Vs. Year Ago

Active Inventory

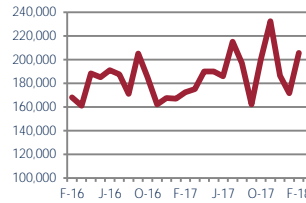
92



Down -55%
Vs. Year Ago

Median Sale Price

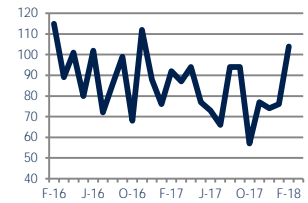
\$205,500



Up 19%
Vs. Year Ago

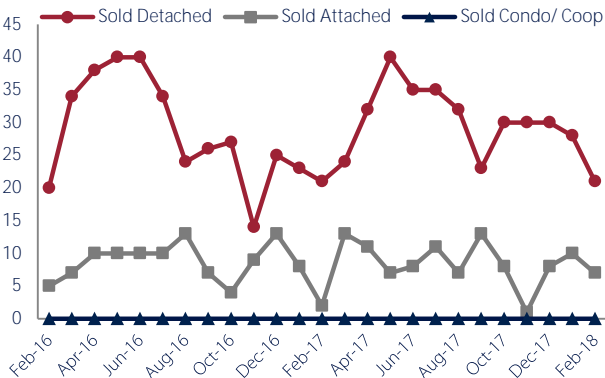
Days On Market

104



Up 13%
Vs. Year Ago

Units Sold*



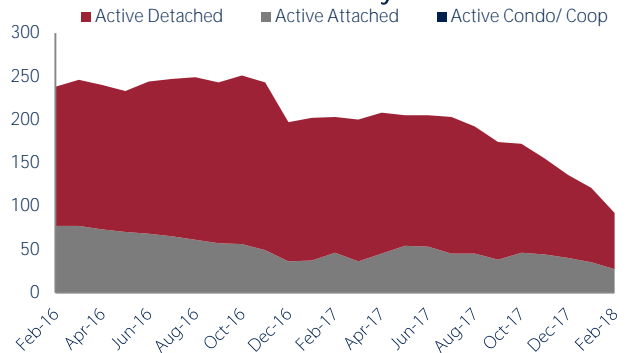
Units Sold

There was a decrease in total units sold in February, with 28 sold this month in Edgefield and Churchland versus 38 last month, a decrease of 26%. This month's total units sold was higher than at this time last year, an increase of 22% versus February 2017.

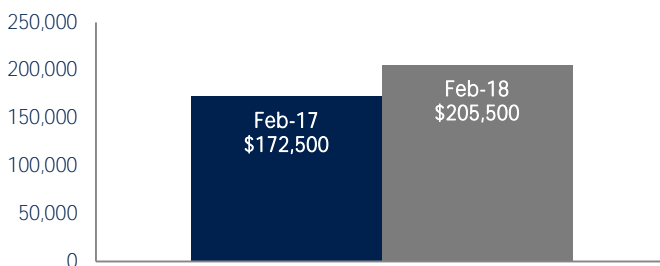
Active Inventory

Versus last year, the total number of homes available this month is lower by 111 units or 55%. The total number of active inventory this February was 92 compared to 203 in February 2017. This month's total of 92 is lower than the previous month's total supply of available inventory of 121, a decrease of 24%.

Active Inventory*



Median Sale Price



Median Sale Price

Last February, the median sale price for Edgefield and Churchland Homes was \$172,500. This February, the median sale price was \$205,500, an increase of 19% or \$33,000 compared to last year. The current median sold price is 20% higher than in January.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Edgefield and Churchland are defined as properties listed in zip code/s 23703.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

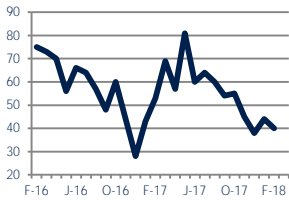
Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.



Zip Code(s): 23703

New Listings

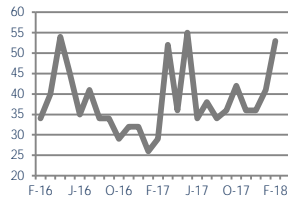
40



Down -25%
Vs. Year Ago

Current Contracts

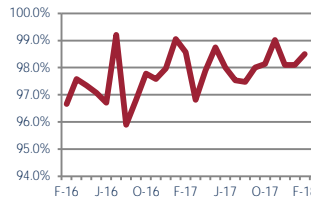
53



Up 83%
Vs. Year Ago

Sold Vs. List Price

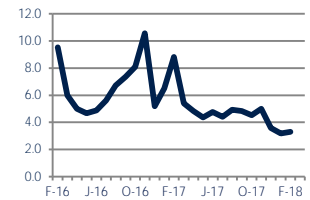
98.5%



No Change
Vs. Year Ago

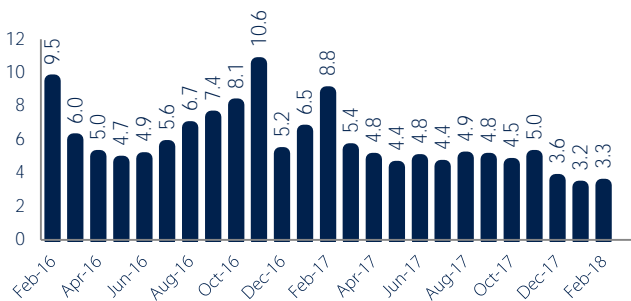
Months of Supply

3.3



Down -63%
Vs. Year Ago

Months Of Supply



Months of Supply

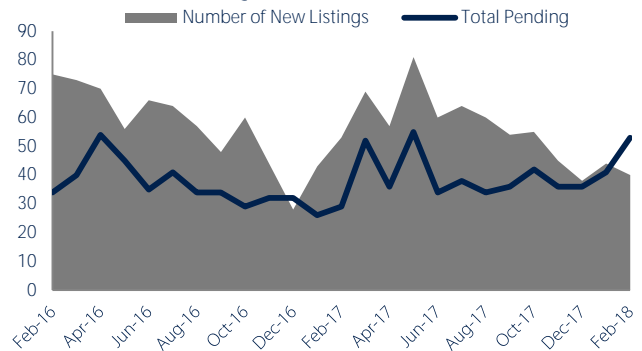
In February, there was 3.3 months of supply available in Edgefield and Churchland, compared to 8.8 in February 2017. That is a decrease of 63% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

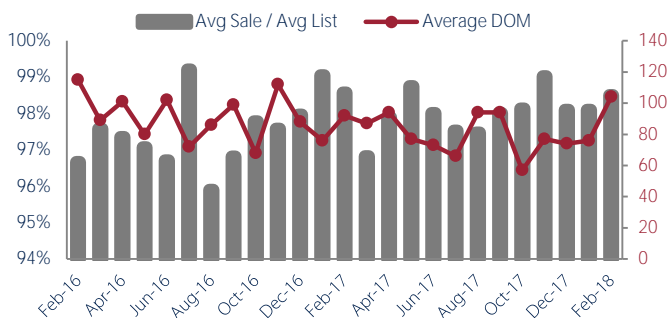
New Listings & Current Contracts

This month there were 40 homes newly listed for sale in Edgefield and Churchland compared to 53 in February 2017, a decrease of 25%. There were 53 current contracts pending sale this February compared to 29 a year ago. The number of current contracts is 83% higher than last February.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In February, the average sale price in Edgefield and Churchland was 98.5% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 104, higher than the average last year, which was 92, an increase of 13%.



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