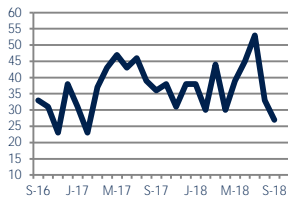


Zip Code(s): 23703

### Units Sold

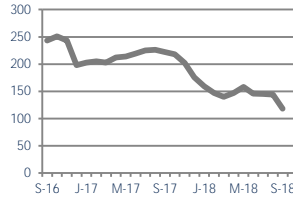
27



Down -25%  
Vs. Year Ago

### Active Inventory

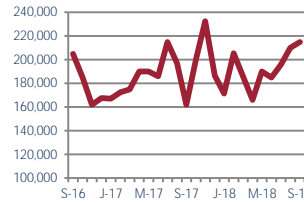
118



Down -47%  
Vs. Year Ago

### Median Sale Price

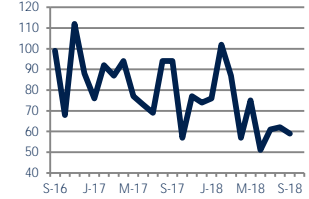
\$215,000



Up  
Vs. Year Ago

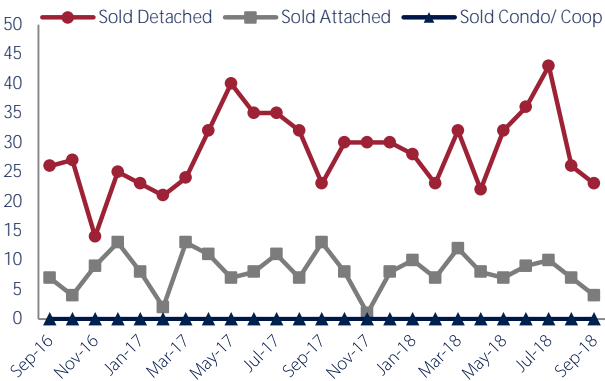
### Days On Market

59



Down -37%  
Vs. Year Ago

### Units Sold\*



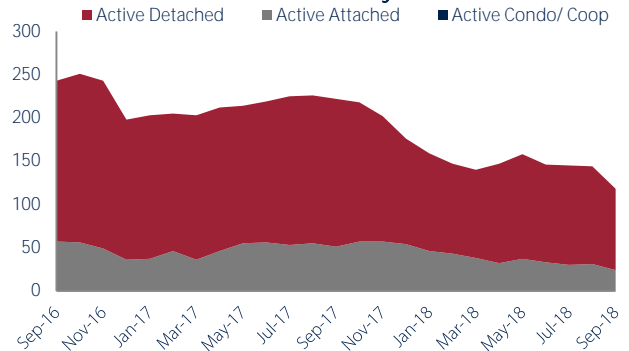
### Units Sold

There was a decrease in total units sold in September, with 27 sold this month in Edgefield and Churchland versus 33 last month, a decrease of 18%. This month's total units sold was lower than at this time last year, a decrease of 25% versus September 2017.

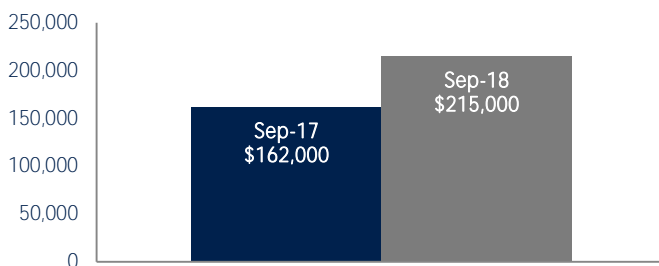
### Active Inventory

Versus last year, the total number of homes available this month is lower by 104 units or 47%. The total number of active inventory this September was 118 compared to 222 in September 2017. This month's total of 118 is lower than the previous month's total supply of available inventory of 144, a decrease of 18%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last September, the median sale price for Edgefield and Churchland Homes was \$162,000. This September, the median sale price was \$215,000, an increase of \$53,000 compared to last year. The current median sold price is higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Edgefield and Churchland are defined as properties listed in zip code/s 23703.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.



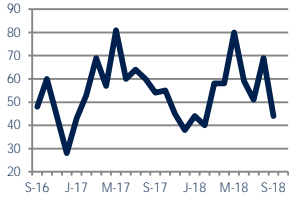
CHRISTIE'S  
INTERNATIONAL REAL ESTATE



Zip Code(s): 23703

**New Listings**

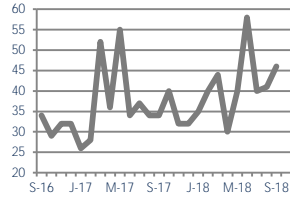
44



**Down -19%**  
Vs. Year Ago

**Current Contracts**

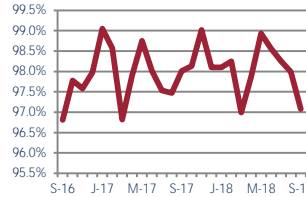
46



**Up 35%**  
Vs. Year Ago

**Sold Vs. List Price**

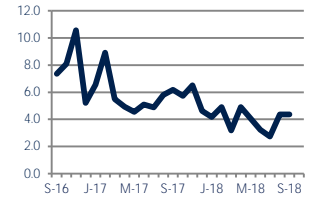
97.1%



**Down -0.9%**  
Vs. Year Ago

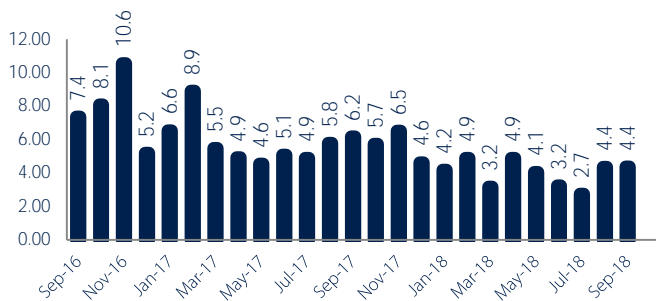
**Months of Supply**

4.4



**Down -29%**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

In September, there was 4.4 months of supply available in Edgefield and Churchland, compared to 6.2 in September 2017. That is a decrease of 29% versus a year ago.

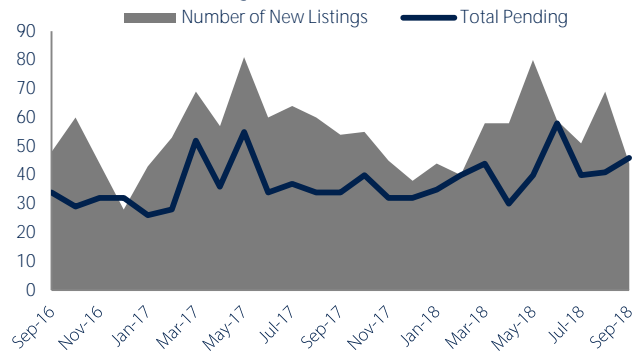
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

**New Listings & Current Contracts**

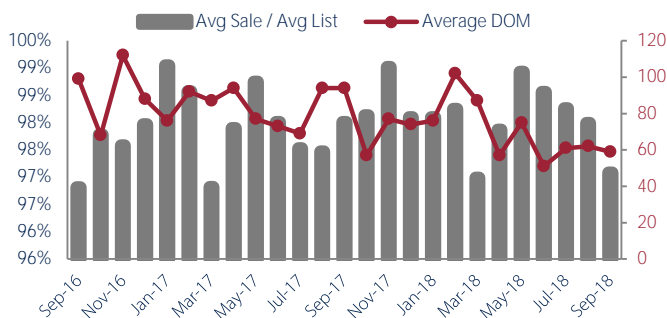
This month there were 44 homes newly listed for sale in Edgefield and Churchland compared to 54 in September 2017, a decrease of 19%.

There were 46 current contracts pending sale this September compared to 34 a year ago. The number of current contracts is 35% higher than last September.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In September, the average sale price in Edgefield and Churchland was 97.1% of the average list price, which is 0.9% lower than at this time last year.

**Days On Market**

This month, the average number of days on market was 59, lower than the average last year, which was 94, a decrease of 37%.



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