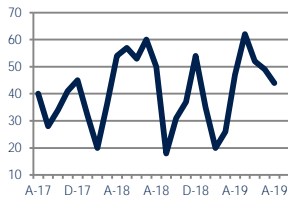


Zip Code(s): 22101

### Units Sold

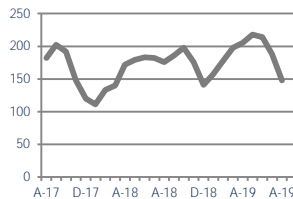
44



**Down -12%**  
Vs. Year Ago

### Active Inventory

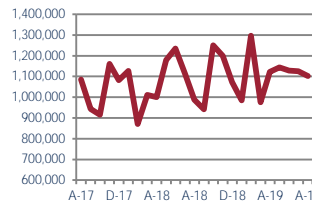
148



**Down -16%**  
Vs. Year Ago

### Median Sale Price

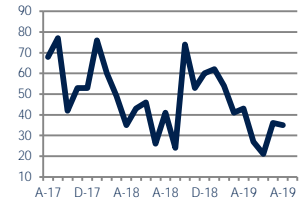
\$1,102,500



**Up 12%**  
Vs. Year Ago

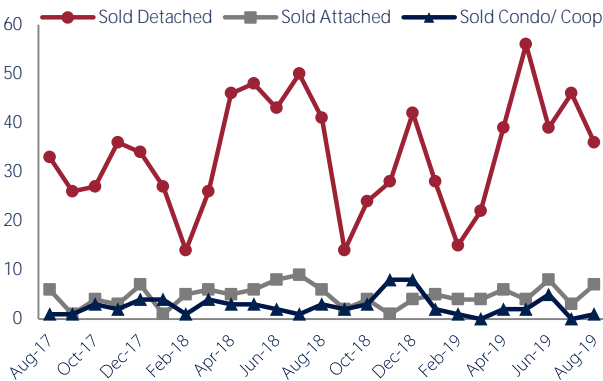
### Days On Market

35



**Down -15%**  
Vs. Year Ago

### Units Sold\*



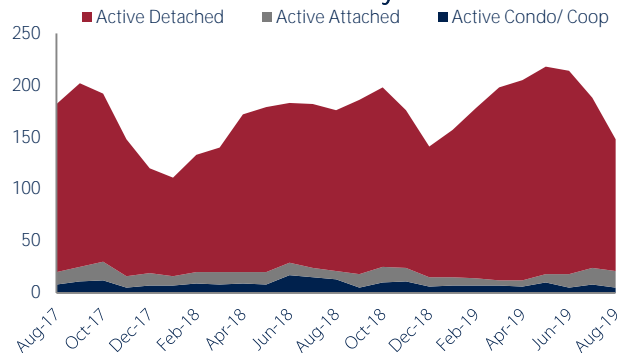
### Units Sold

There was a decrease in total units sold in August, with 44 sold this month in Eastern McLean versus 49 last month, a decrease of 10%. This month's total units sold was lower than at this time last year, a decrease of 12% versus August 2018.

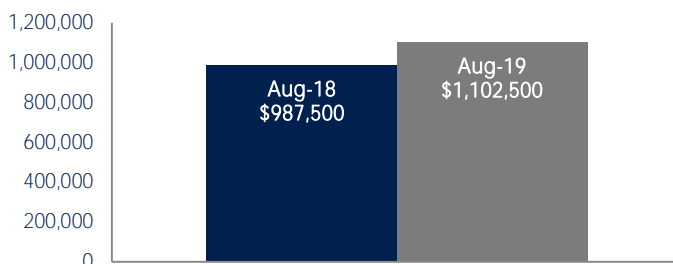
### Active Inventory

Versus last year, the total number of homes available this month is lower by 28 units or 16%. The total number of active inventory this August was 148 compared to 176 in August 2018. This month's total of 148 is lower than the previous month's total supply of available inventory of 188, a decrease of 21%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last August, the median sale price for Eastern McLean Homes was \$987,500. This August, the median sale price was \$1,102,500, an increase of 12% or \$115,000 compared to last year. The current median sold price is 2% lower than in July.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Eastern McLean are defined as properties listed in zip code/s 22101.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



**CHRISTIE'S**  
INTERNATIONAL REAL ESTATE

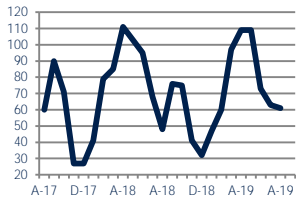




Zip Code(s): 22101

### New Listings

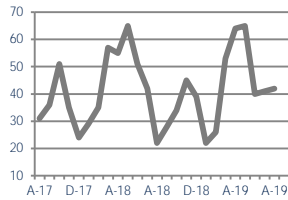
61



Up 27%  
Vs. Year Ago

### Current Contracts

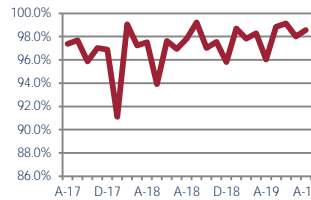
42



Up 91%  
Vs. Year Ago

### Sold Vs. List Price

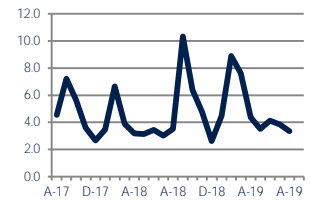
98.6%



Up 0.8%  
Vs. Year Ago

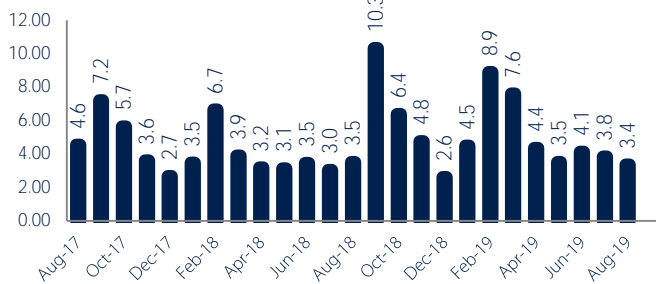
### Months of Supply

3.4



Down -5%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

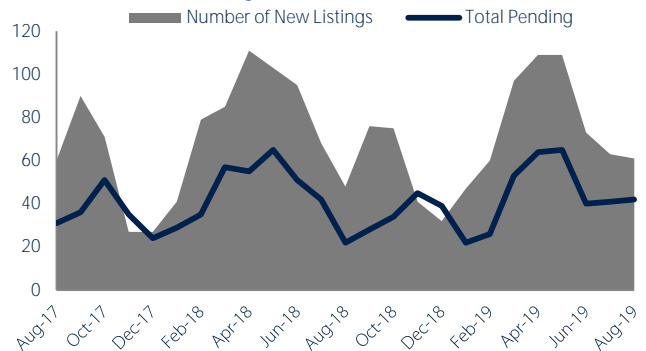
In August, there was 3.4 months of supply available in Eastern McLean, compared to 3.5 in August 2018. That is a decrease of 4% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

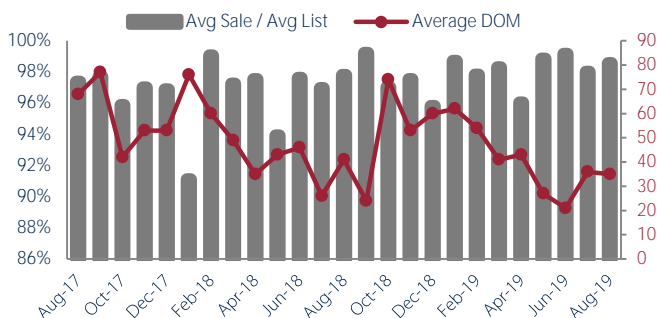
### New Listings & Current Contracts

This month there were 61 homes newly listed for sale in Eastern McLean compared to 48 in August 2018, an increase of 27%. There were 42 current contracts pending sale this August compared to 22 a year ago. The number of current contracts is 91% higher than last August.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In August, the average sale price in Eastern McLean was 98.6% of the average list price, which is 0.8% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 35, lower than the average last year, which was 41, a decrease of 15%.



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