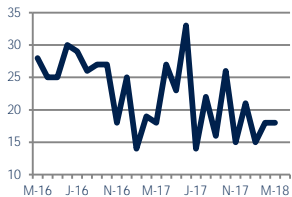




Units Sold

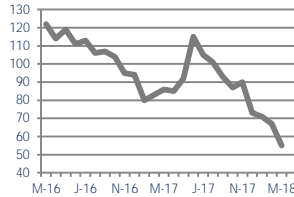
18



No Change  
Vs. Year Ago

Active Inventory

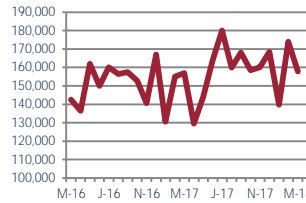
55



Down -36%  
Vs. Year Ago

Median Sale Price

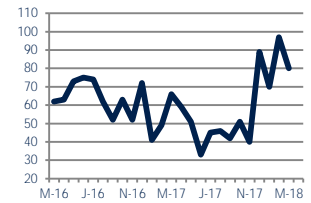
\$157,750



Up 1%  
Vs. Year Ago

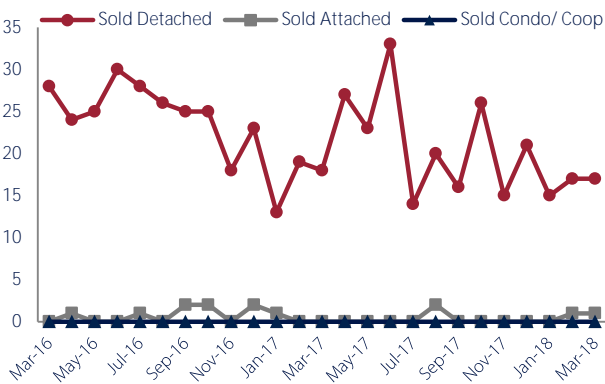
Days On Market

80



Up 21%  
Vs. Year Ago

Units Sold\*



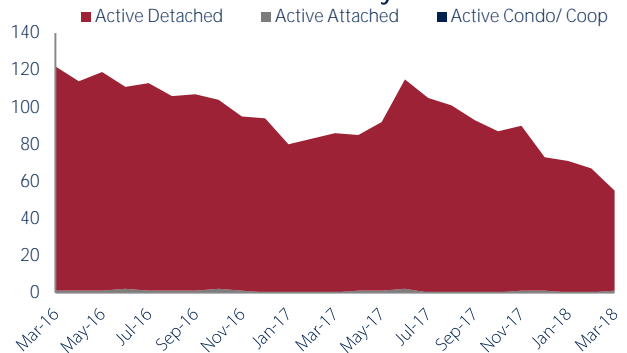
Units Sold

The number of units sold remained stable in March, with 18 sold this month in Dinwiddie County. This month's total units sold is similar compared to a year ago.

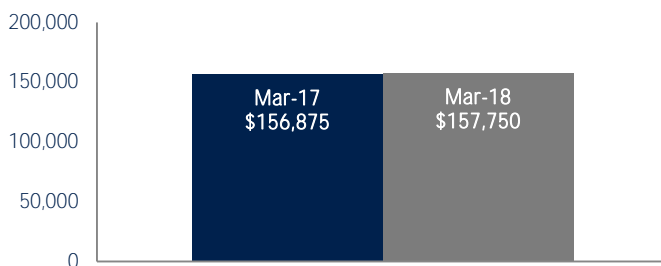
Active Inventory

Versus last year, the total number of homes available this month is lower by 31 units or 36%. The total number of active inventory this March was 55 compared to 86 in March 2017. This month's total of 55 is lower than the previous month's total supply of available inventory of 67, a decrease of 18%.

Active Inventory\*



Median Sale Price



Median Sale Price

Last March, the median sale price for Dinwiddie County Homes was \$156,875. This March, the median sale price was \$157,750, an increase of 1% or \$875 compared to last year. The current median sold price is 9% lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



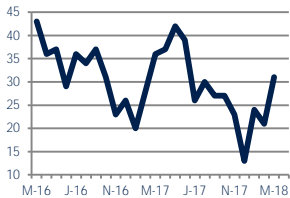
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.





### New Listings

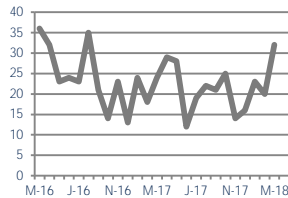
31



Down -14%  
Vs. Year Ago

### Current Contracts

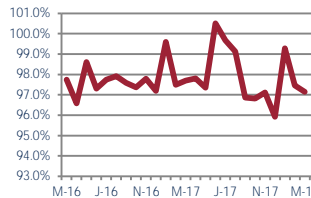
32



Up 33%  
Vs. Year Ago

### Sold Vs. List Price

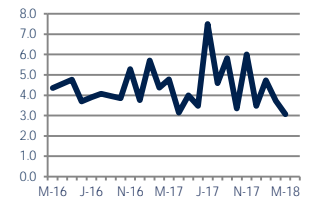
97.1%



Down -0.6%  
Vs. Year Ago

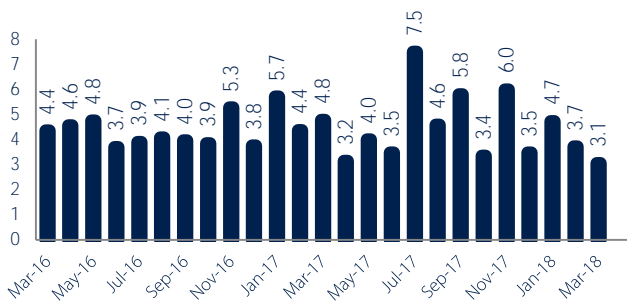
### Months of Supply

3.1



Down -36%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

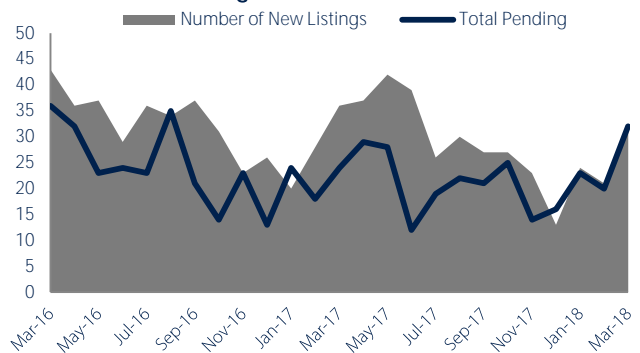
In March, there was 3.1 months of supply available in Dinwiddie County, compared to 4.8 in March 2017. That is a decrease of 36% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

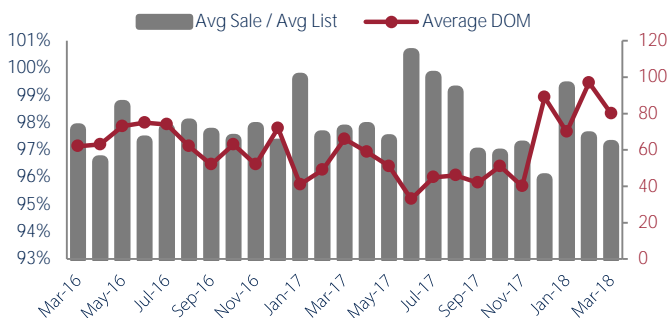
### New Listings & Current Contracts

This month there were 31 homes newly listed for sale in Dinwiddie County compared to 36 in March 2017, a decrease of 14%. There were 32 current contracts pending sale this March compared to 24 a year ago. The number of current contracts is 33% higher than last March.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In March, the average sale price in Dinwiddie County was 97.1% of the average list price, which is 0.6% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 80, higher than the average last year, which was 66, an increase of 21%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.

