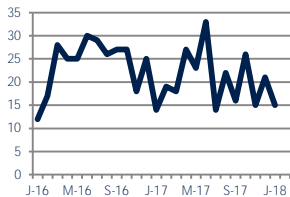




Units Sold

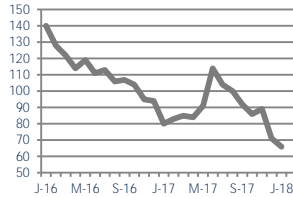
15



Up 7%  
Vs. Year Ago

Active Inventory

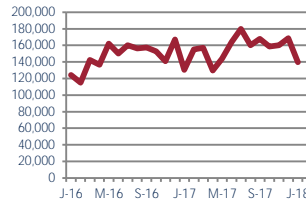
66



Down -18%  
Vs. Year Ago

Median Sale Price

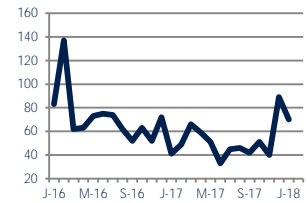
\$139,750



Up 7%  
Vs. Year Ago

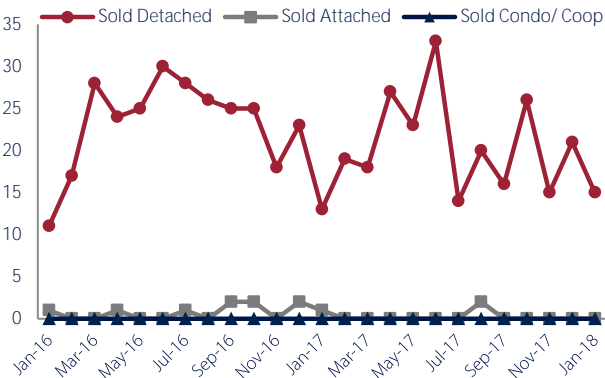
Days On Market

70



Up  
Vs. Year Ago

Units Sold\*



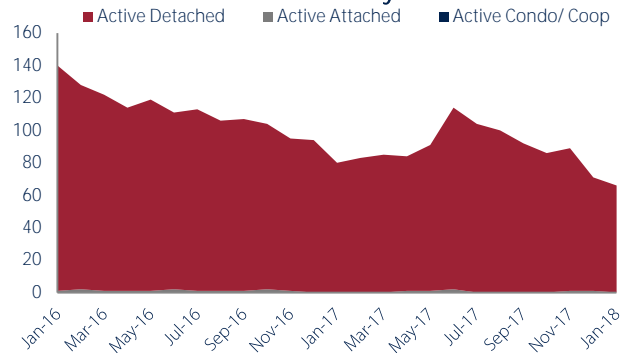
Units Sold

There was a decrease in total units sold in January, with 15 sold this month in Dinwiddie County versus 21 last month, a decrease of 29%. This month's total units sold was higher than at this time last year, an increase of 7% versus January 2017.

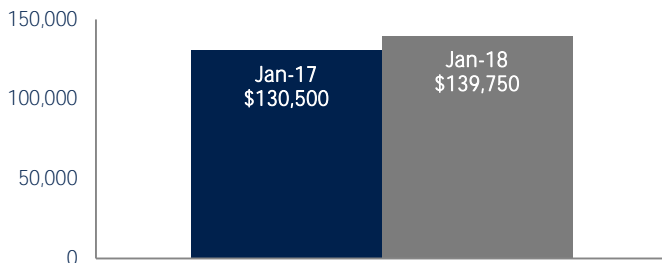
Active Inventory

Versus last year, the total number of homes available this month is lower by 14 units or 18%. The total number of active inventory this January was 66 compared to 80 in January 2017. This month's total of 66 is lower than the previous month's total supply of available inventory of 71, a decrease of 7%.

Active Inventory\*



Median Sale Price



Median Sale Price

Last January, the median sale price for Dinwiddie County Homes was \$130,500. This January, the median sale price was \$139,750, an increase of 7% or \$9,250 compared to last year. The current median sold price is 17% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

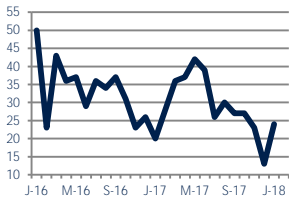


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.



### New Listings

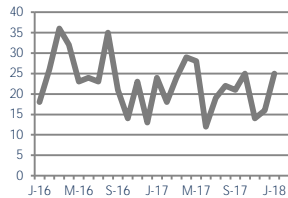
24



Up 20%  
Vs. Year Ago

### Current Contracts

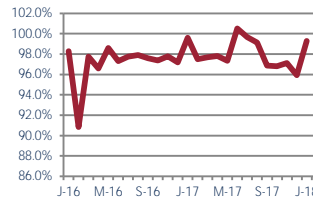
25



Up 4%  
Vs. Year Ago

### Sold Vs. List Price

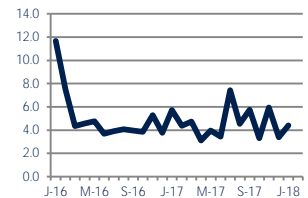
99.3%



No Change  
Vs. Year Ago

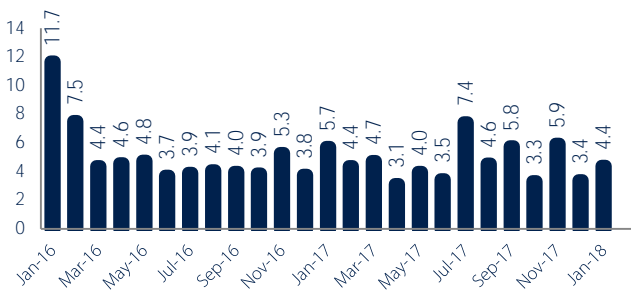
### Months of Supply

4.4



Down -23%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

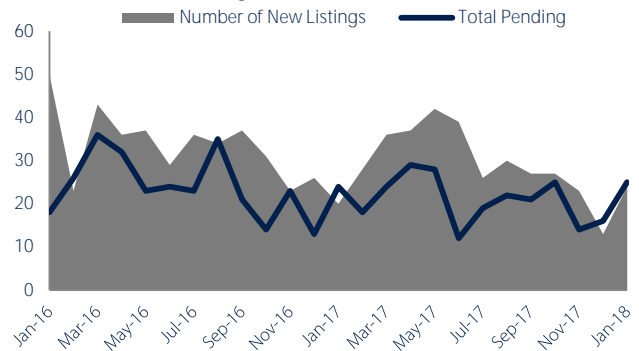
In January, there was 4.4 months of supply available in Dinwiddie County, compared to 5.7 in January 2017. That is a decrease of 23% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

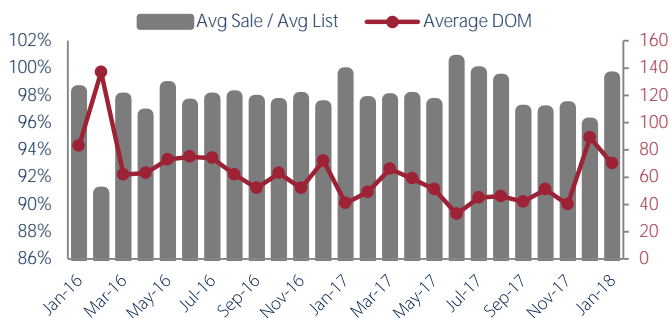
### New Listings & Current Contracts

This month there were 24 homes newly listed for sale in Dinwiddie County compared to 20 in January 2017, an increase of 20%. There were 25 current contracts pending sale this January compared to 24 a year ago. The number of current contracts is 4% higher than last January.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In January, the average sale price in Dinwiddie County was 99.3% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 70, higher than the average last year, which was 41. This increase was impacted by the limited number of sales.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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