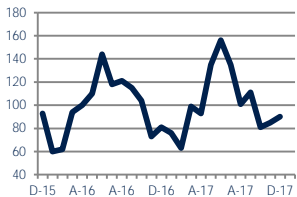




Zip Code(s): 22193

Units Sold

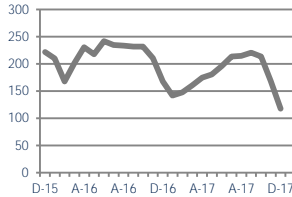
90



Up 11%  
Vs. Year Ago

Active Inventory

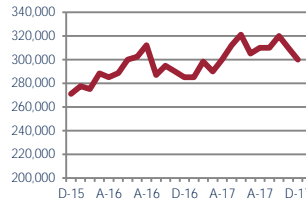
118



Down -30%  
Vs. Year Ago

Median Sale Price

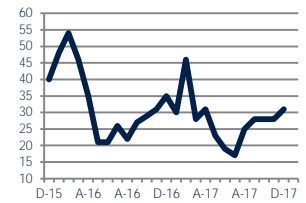
\$300,000



Up 5%  
Vs. Year Ago

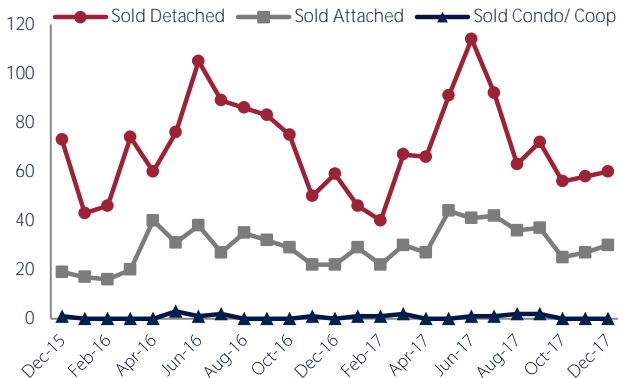
Days On Market

31



Down -11%  
Vs. Year Ago

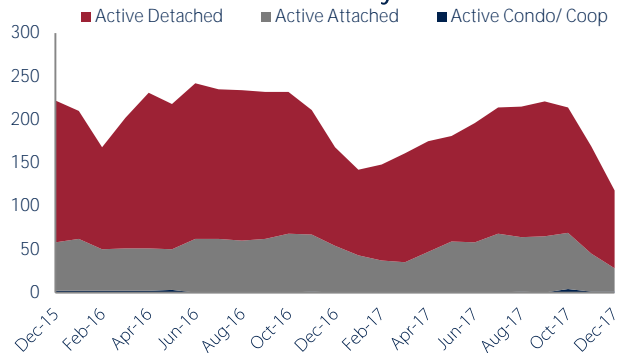
Units Sold\*



Units Sold

There was an increase in total units sold in December, with 90 sold this month in Dale City versus 85 last month, an increase of 6%. This month's total units sold was higher than at this time last year, an increase of 11% versus December 2016.

Active Inventory\*



Active Inventory

Versus last year, the total number of homes available this month is lower by 50 units or 30%. The total number of active inventory this December was 118 compared to 168 in December 2016. This month's total of 118 is lower than the previous month's total supply of available inventory of 169, a decrease of 30%.

Median Sale Price



Median Sale Price

Last December, the median sale price for Dale City Homes was \$285,000. This December, the median sale price was \$300,000, an increase of 5% or \$15,000 compared to last year. The current median sold price is 3% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Dale City are defined as properties listed in zip code/s 22193.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



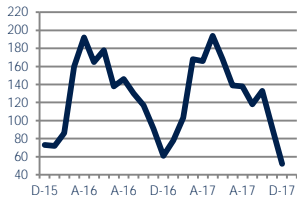
## Focus On: Dale City Housing Market

December 2017

Zip Code(s): 22193

### New Listings

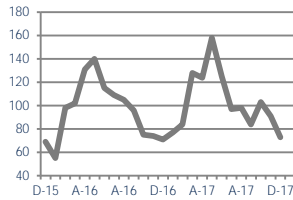
52



Down -15%  
Vs. Year Ago

### Current Contracts

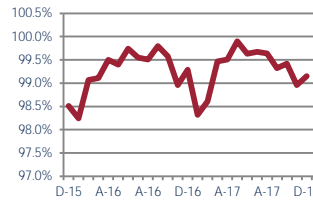
73



Up 3%  
Vs. Year Ago

### Sold Vs. List Price

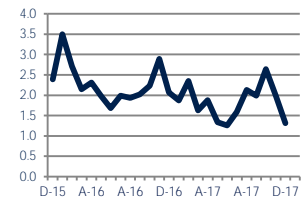
99.2%



No Change  
Vs. Year Ago

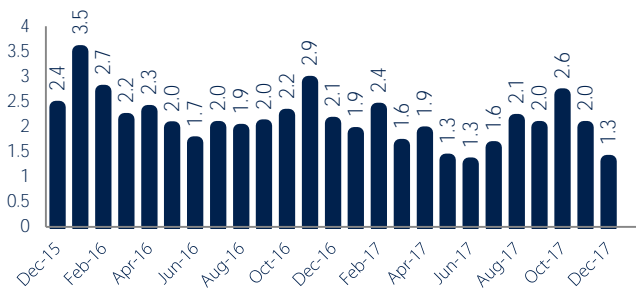
### Months of Supply

1.3



Down -37%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

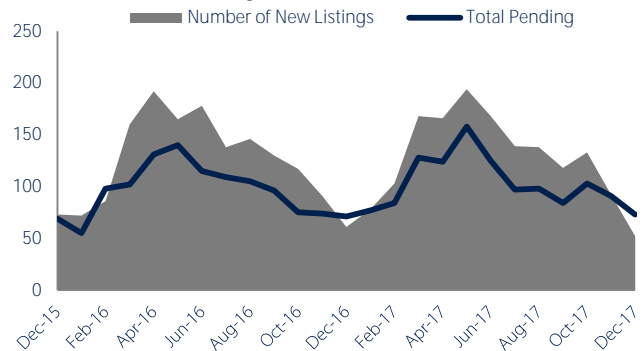
In December, there was 1.3 months of supply available in Dale City, compared to 2.1 in December 2016. That is a decrease of 37% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

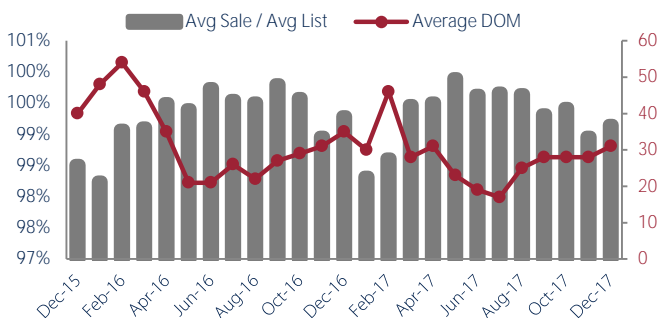
### New Listings & Current Contracts

This month there were 52 homes newly listed for sale in Dale City compared to 61 in December 2016, a decrease of 15%. There were 73 current contracts pending sale this December compared to 71 a year ago. The number of current contracts is 3% higher than last December.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In December, the average sale price in Dale City was 99.2% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 31, lower than the average last year, which was 35, a decrease of 11%.



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