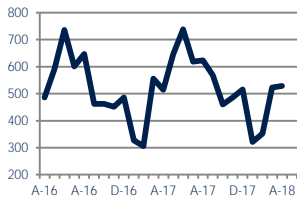




### Units Sold

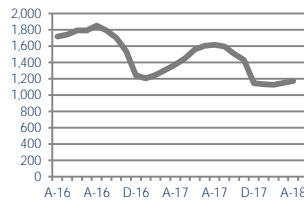
528



Up 3%  
Vs. Year Ago

### Active Inventory

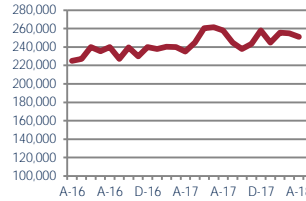
1,173



Down -15%  
Vs. Year Ago

### Median Sale Price

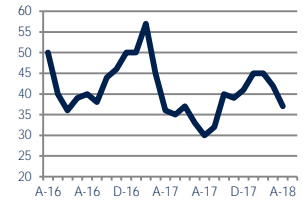
\$251,250



Up 7%  
Vs. Year Ago

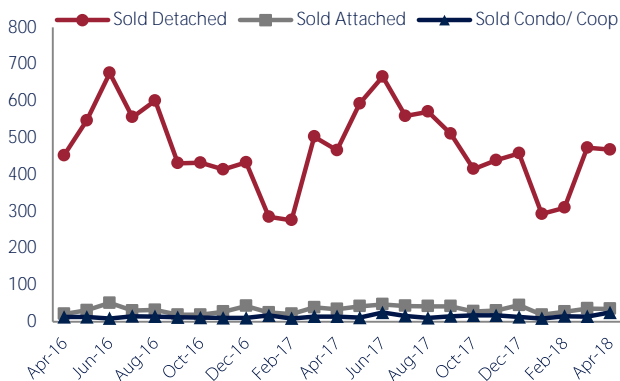
### Days On Market

37



Up 3%  
Vs. Year Ago

### Units Sold\*



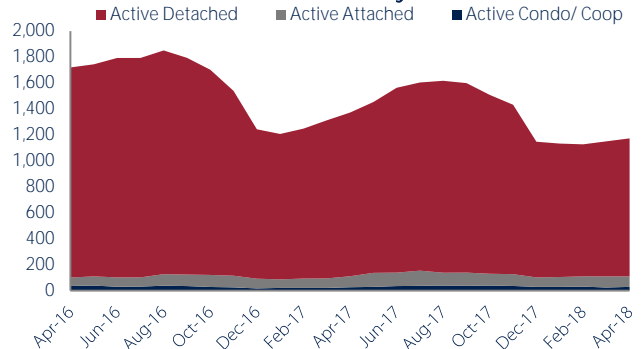
### Units Sold

There was an increase in total units sold in April, with 528 sold this month in Chesterfield County versus 523 last month, an increase of 1%. This month's total units sold was higher than at this time last year, an increase of 3% versus April 2017.

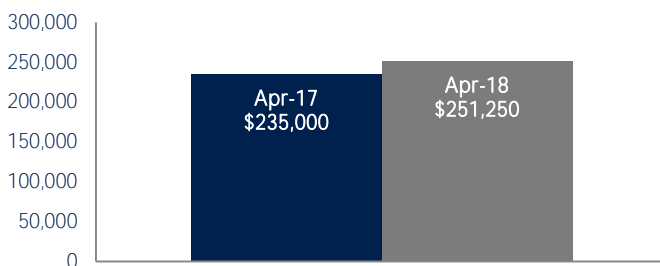
### Active Inventory

Versus last year, the total number of homes available this month is lower by 199 units or 15%. The total number of active inventory this April was 1,173 compared to 1,372 in April 2017. This month's total of 1,173 is higher than the previous month's total supply of available inventory of 1,150, an increase of 2%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last April, the median sale price for Chesterfield County Homes was \$235,000. This April, the median sale price was \$251,250, an increase of 7% or \$16,250 compared to last year. The current median sold price is 1% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

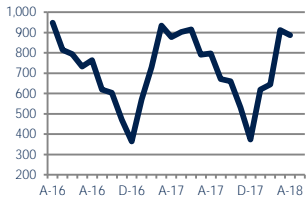


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.  
Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.



**New Listings**

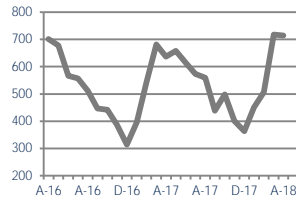
887



Up 1%  
Vs. Year Ago

**Current Contracts**

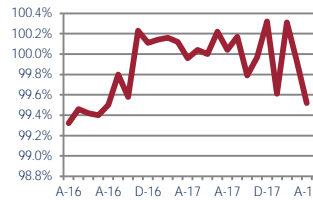
714



Up 12%  
Vs. Year Ago

**Sold Vs. List Price**

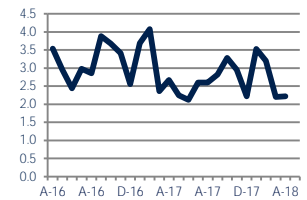
99.5%



No Change  
Vs. Year Ago

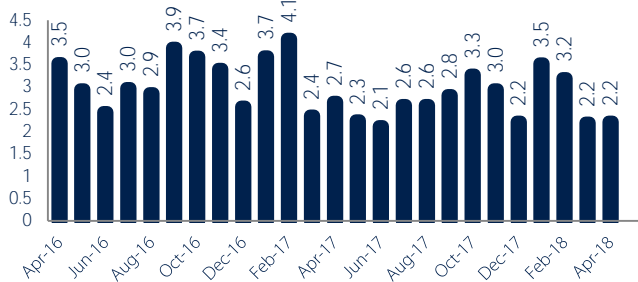
**Months of Supply**

2.2



Down -17%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

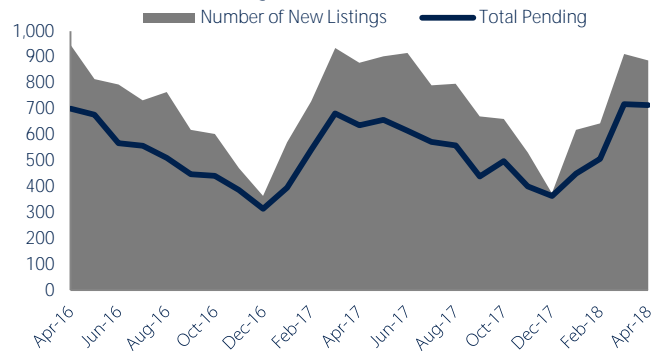
In April, there was 2.2 months of supply available in Chesterfield County, compared to 2.7 in April 2017. That is a decrease of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

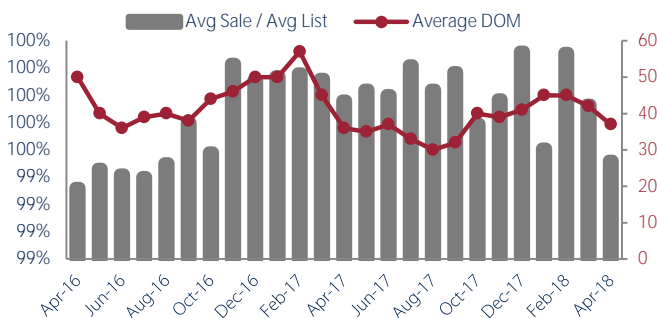
**New Listings & Current Contracts**

This month there were 887 homes newly listed for sale in Chesterfield County compared to 878 in April 2017, an increase of 1%. There were 714 current contracts pending sale this April compared to 637 a year ago. The number of current contracts is 12% higher than last April.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In April, the average sale price in Chesterfield County was 99.5% of the average list price, which is similar compared to a year ago.

**Days On Market**

This month, the average number of days on market was 37, higher than the average last year, which was 36, an increase of 3%.



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