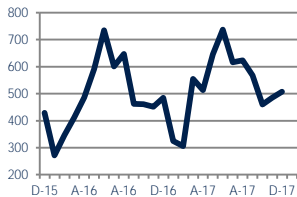




### Units Sold

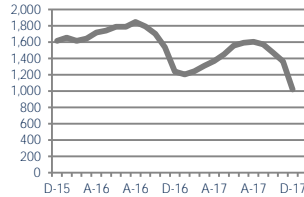
507



Up 5%  
Vs. Year Ago

### Active Inventory

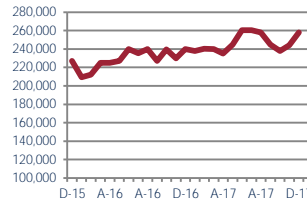
1,020



Down -18%  
Vs. Year Ago

### Median Sale Price

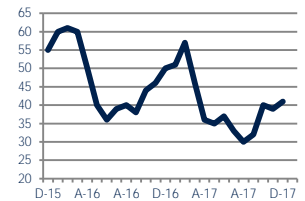
\$257,916



Up 7%  
Vs. Year Ago

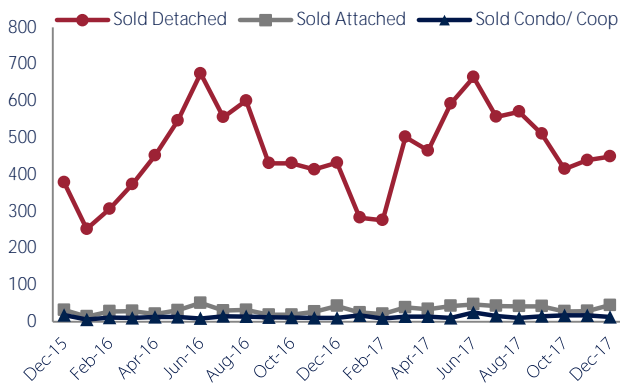
### Days On Market

41



Down -18%  
Vs. Year Ago

### Units Sold\*



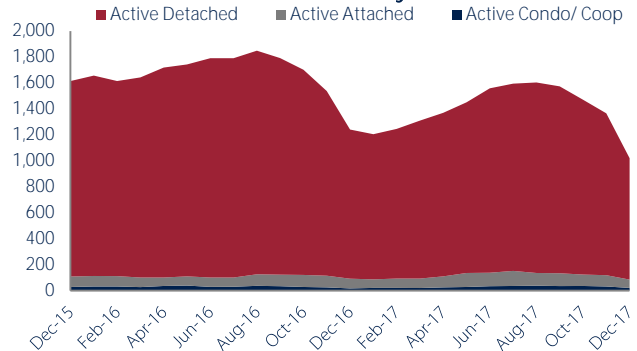
### Units Sold

There was an increase in total units sold in December, with 507 sold this month in Chesterfield County versus 485 last month, an increase of 5%. This month's total units sold was higher than at this time last year, an increase of 5% versus December 2016.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 221 units or 18%. The total number of active inventory this December was 1,020 compared to 1,241 in December 2016. This month's total of 1,020 is lower than the previous month's total supply of available inventory of 1,366, a decrease of 25%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last December, the median sale price for Chesterfield County Homes was \$239,950. This December, the median sale price was \$257,916, an increase of 7% or \$17,966 compared to last year. The current median sold price is 6% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

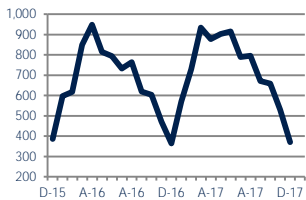


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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**New Listings**

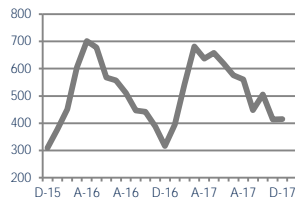
370



Up 2%  
Vs. Year Ago

**Current Contracts**

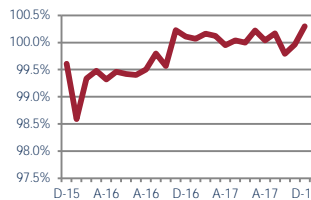
415



Up 31%  
Vs. Year Ago

**Sold Vs. List Price**

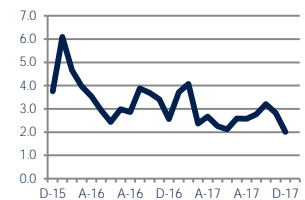
100.3%



No Change  
Vs. Year Ago

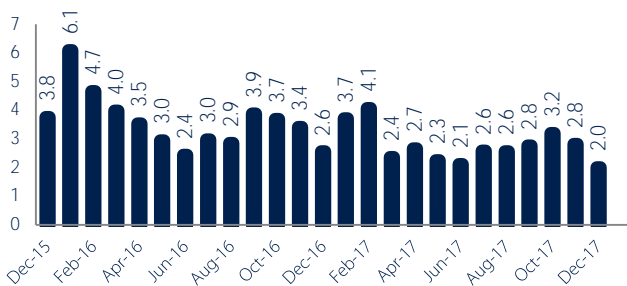
**Months of Supply**

2.0



Down -21%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

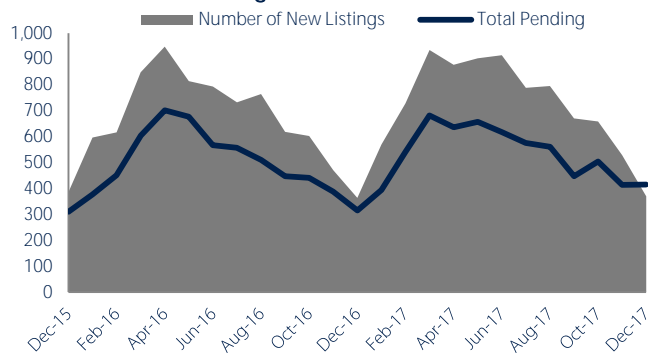
In December, there was 2.0 months of supply available in Chesterfield County, compared to 2.6 in December 2016. That is a decrease of 21% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

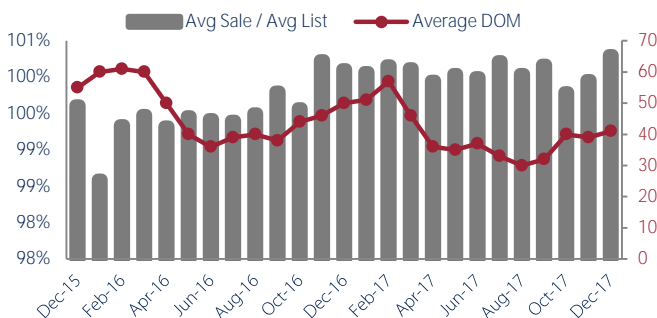
**New Listings & Current Contracts**

This month there were 370 homes newly listed for sale in Chesterfield County compared to 364 in December 2016, an increase of 2%. There were 415 current contracts pending sale this December compared to 316 a year ago. The number of current contracts remained stable as compared to last December.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In December, the average sale price in Chesterfield County was 100.3% of the average list price, which is similar compared to a year ago.

**Days On Market**

This month, the average number of days on market was 41, lower than the average last year, which was 50, a decrease of 18%.



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