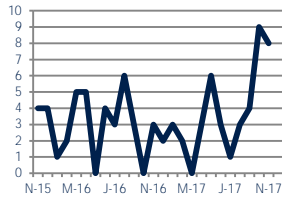




### Units Sold

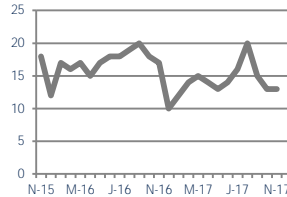
8



Up  
Vs. Year Ago

### Active Inventory

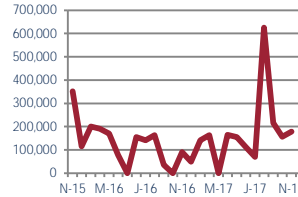
13



Down -24%  
Vs. Year Ago

### Median Sale Price

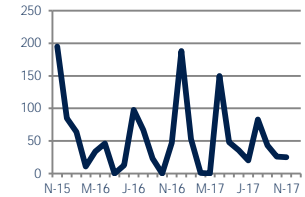
\$178,725



Up  
Vs. Year Ago

### Days On Market

25



Down -47%  
Vs. Year Ago

### Units Sold\*



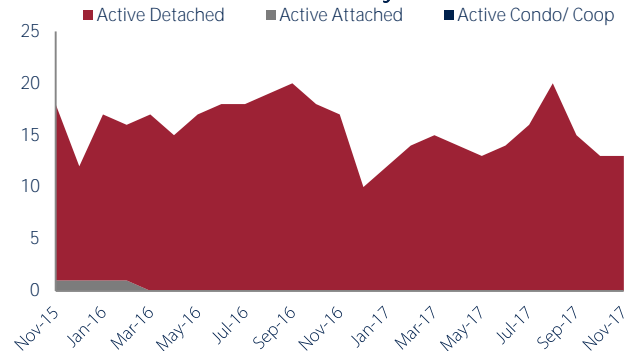
### Units Sold

With relatively few transactions, there was a decrease in total units sold in November, with 8 sold this month in Charles City County. This month's total units sold was higher than at this time last year, an increase from November 2016.

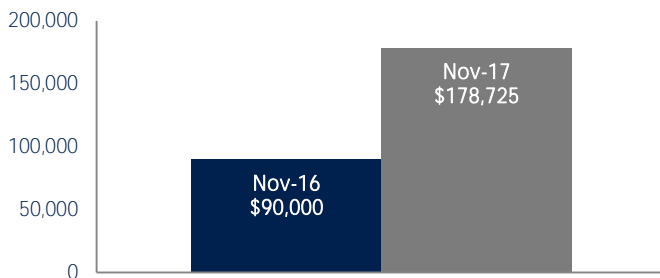
### Active Inventory

Versus last year, the total number of homes available this month is lower by 4 units or 24%. The total number of active inventory this November was 13 compared to 17 in November 2016. This month's supply remained stable as compared to last month.

### Active Inventory\*



### Median Sale Price



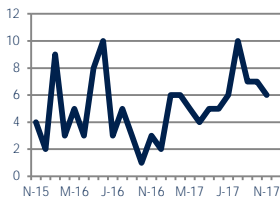
### Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last November, the median sale price for Charles City County Homes was \$90,000. This November, the median sale price was \$178,725, an increase of \$88,725 compared to last year. The current median sold price is higher than in October.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

**New Listings**

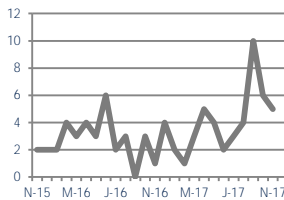
6



Up 100%  
Vs. Year Ago

**Current Contracts**

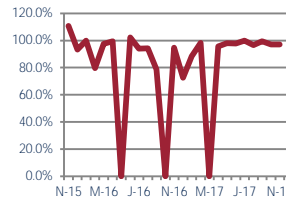
5



Up 400%  
Vs. Year Ago

**Sold Vs. List Price**

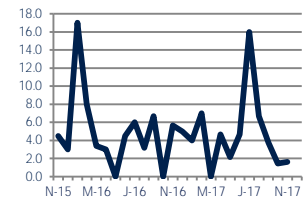
97.2%



Up 2.5%  
Vs. Year Ago

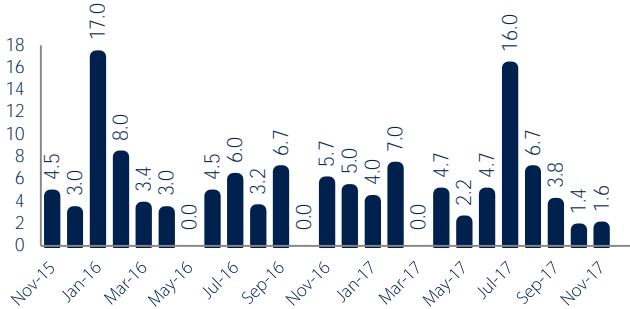
**Months of Supply**

1.6



Down -71%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

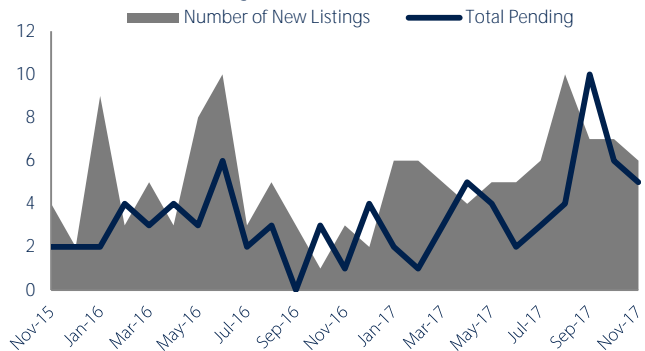
In November, there was 1.6 months of supply available in Charles City County, compared to 5.7 in November 2016. That is a decrease of 71% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

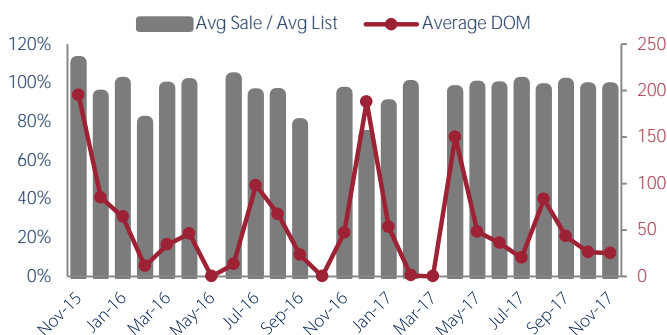
**New Listings & Current Contracts**

This month there were 6 newly listed for sale in Charles City County compared to 3 in November 2016, an increase of 100%. There were 5 current contracts pending sale this November compared to 1 a year ago. The number of current contracts is 400% higher than last November.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In November, the average sale price in Charles City County was 97.2% of the average list price, which is 2.4% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 25, lower than the average last year, which was 47, a decrease of 47%.