

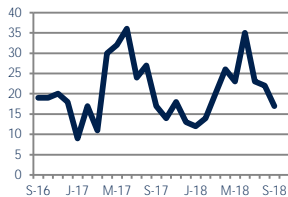
Focus On: Chantilly Housing Market

September 2018

Zip Code(s): 20151 and 20153

Units Sold

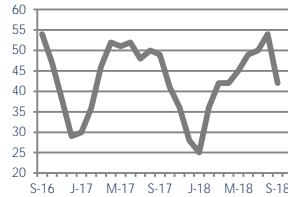
17



No Change
Vs. Year Ago

Active Inventory

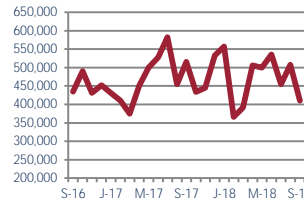
42



Down -14%
Vs. Year Ago

Median Sale Price

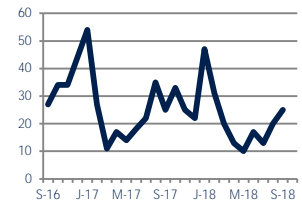
\$410,000



Down -20%
Vs. Year Ago

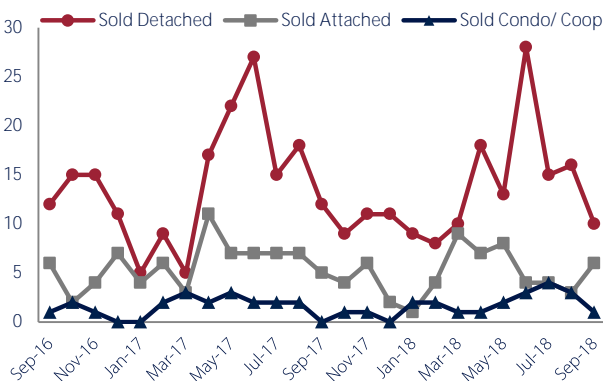
Days On Market

25



No Change
Vs. Year Ago

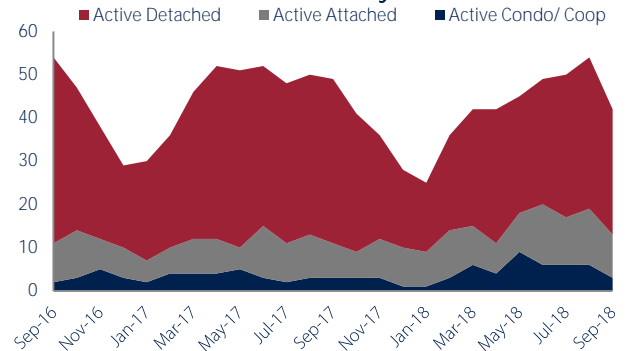
Units Sold*



Units Sold

There was a decrease in total units sold in September, with 17 sold this month in Chantilly, a decrease of 23%. This month's total units sold is similar compared to a year ago.

Active Inventory*



Active Inventory

Versus last year, the total number of homes available this month is lower by 7 units or 14%. The total number of active inventory this September was 42 compared to 49 in September 2017. This month's total of 42 is lower than the previous month's total supply of available inventory of 54, a decrease of 22%.

Median Sale Price



Median Sale Price

Last September, the median sale price for Chantilly Homes was \$515,000. This September, the median sale price was \$410,000, a decrease of 20% or \$105,000 compared to last year. The current median sold price is 19% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Chantilly are defined as properties listed in zip code/s 20151 and 20153.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



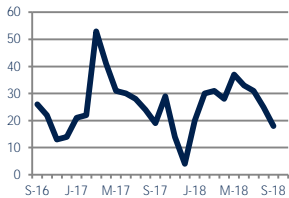
Focus On: Chantilly Housing Market

September 2018

Zip Code(s): 20151 and 20153

New Listings

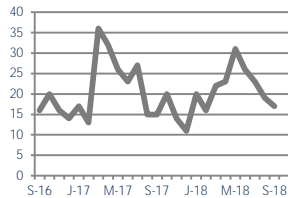
18



Down -5%
Vs. Year Ago

Current Contracts

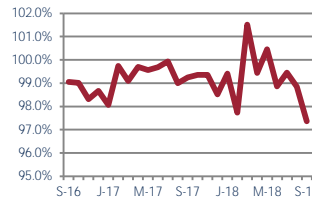
17



Up 13%
Vs. Year Ago

Sold Vs. List Price

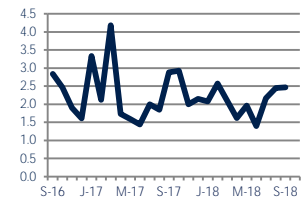
97.4%



Down -1.9%
Vs. Year Ago

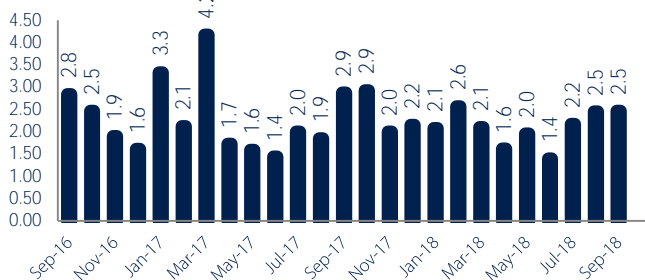
Months of Supply

2.5



Down -14%
Vs. Year Ago

Months Of Supply



Months of Supply

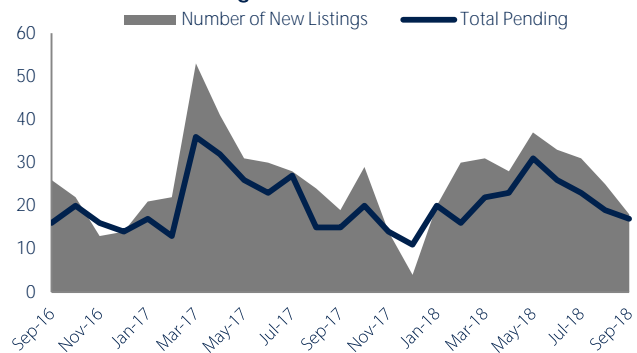
In September, there was 2.5 months of supply available in Chantilly, compared to 2.9 in September 2017. That is a decrease of 14% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

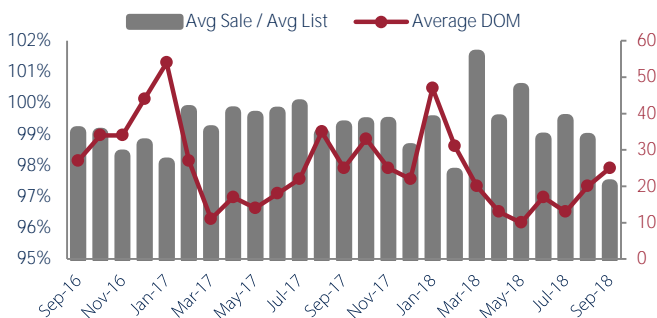
New Listings & Current Contracts

This month there were 18 homes newly listed for sale in Chantilly compared to 19 in September 2017, a decrease of 5%. There were 17 current contracts pending sale this September compared to 15 a year ago. The number of current contracts is 13% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Chantilly was 97.4% of the average list price, which is 1.9% lower than at this time last year.

Days On Market

This month, the average number of days on market was 25, which is similar compared to a year ago.



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