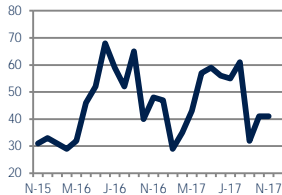




Units Sold

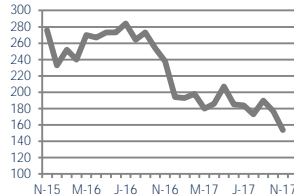
41



Down -15%
Vs. Year Ago

Active Inventory

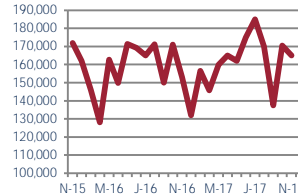
154



Down -35%
Vs. Year Ago

Median Sale Price

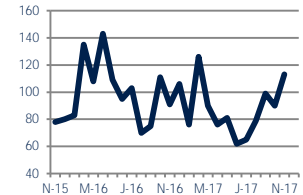
\$165,000



Up 8%
Vs. Year Ago

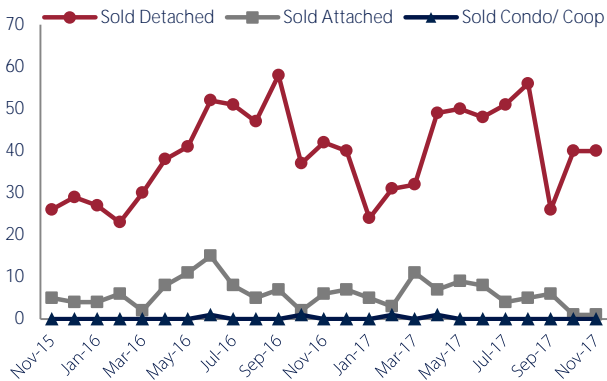
Days On Market

113



Up 24%
Vs. Year Ago

Units Sold*



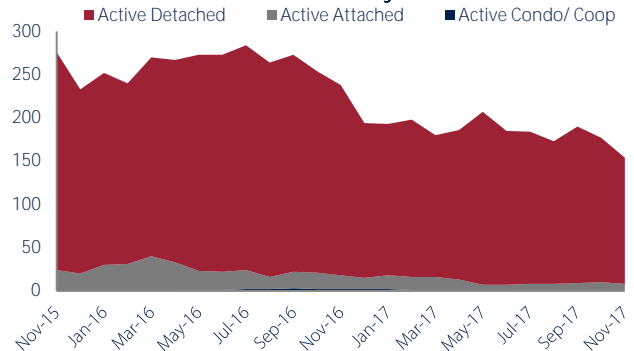
Units Sold

The number of units sold remained stable in November, with 41 sold this month in Campbell County. This month's total units sold was lower than at this time last year, a decrease of 15% versus November 2016.

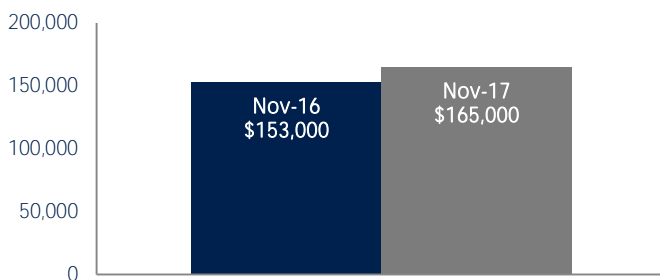
Active Inventory

Versus last year, the total number of homes available this month is lower by 84 units or 35%. The total number of active inventory this November was 154 compared to 238 in November 2016. This month's total of 154 is lower than the previous month's total supply of available inventory of 177, a decrease of 13%.

Active Inventory*



Median Sale Price



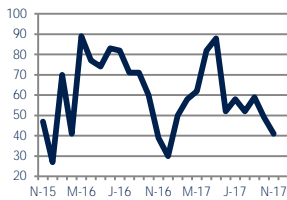
Median Sale Price

Last November, the median sale price for Campbell County Homes was \$153,000. This November, the median sale price was \$165,000, an increase of 8% or \$12,000 compared to last year. The current median sold price is 3% lower than in October.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

New Listings

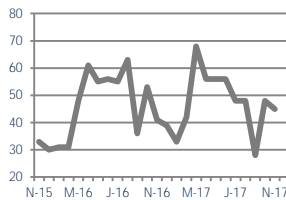
41



Up 5%
Vs. Year Ago

Current Contracts

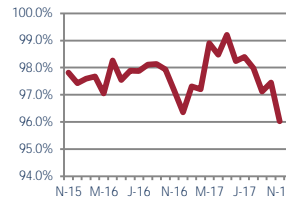
45



Up 10%
Vs. Year Ago

Sold Vs. List Price

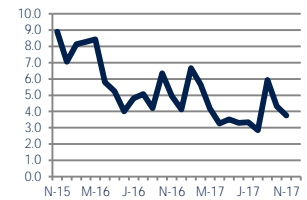
96.0%



Down -1.2%
Vs. Year Ago

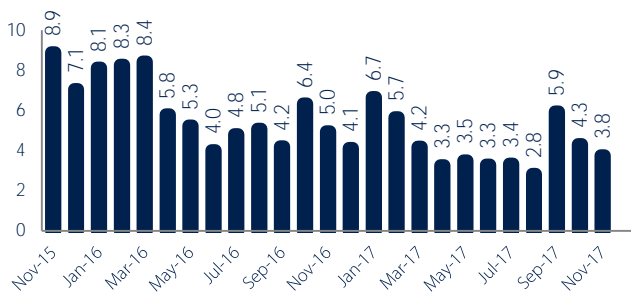
Months of Supply

3.8



Down -24%
Vs. Year Ago

Months Of Supply



Months of Supply

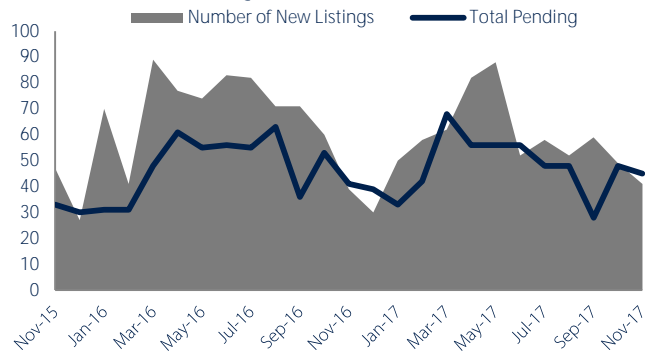
In November, there was 3.8 months of supply available in Campbell County, compared to 5.0 in November 2016. That is a decrease of 24% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

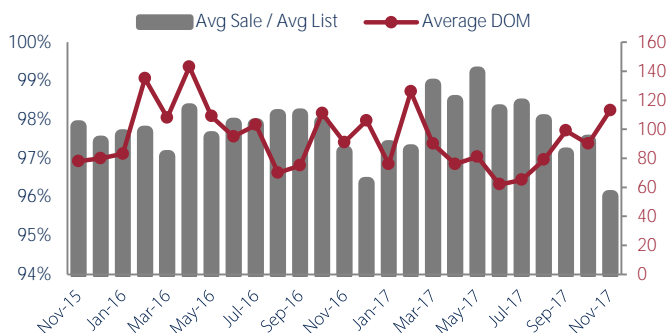
New Listings & Current Contracts

This month there were 41 homes newly listed for sale in Campbell County compared to 39 in November 2016, an increase of 5%. There were 45 current contracts pending sale this November compared to 41 a year ago. The number of current contracts is 10% higher than last November.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In November, the average sale price in Campbell County was 96.0% of the average list price, which is 1.2% lower than at this time last year.

Days On Market

This month, the average number of days on market was 113, higher than the average last year, which was 91, an increase of 24%.