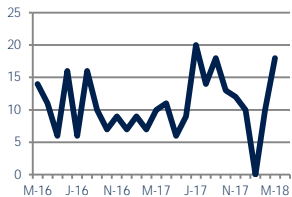




### Units Sold

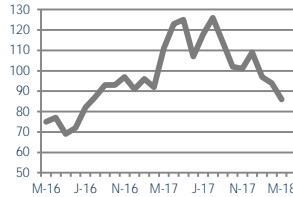
18



Up  
Vs. Year Ago

### Active Inventory

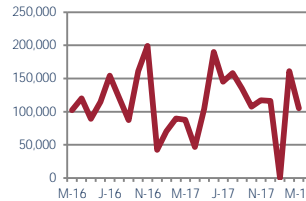
86



Down -23%  
Vs. Year Ago

### Median Sale Price

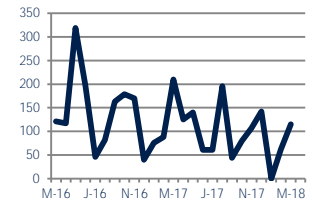
\$105,000



Up  
Vs. Year Ago

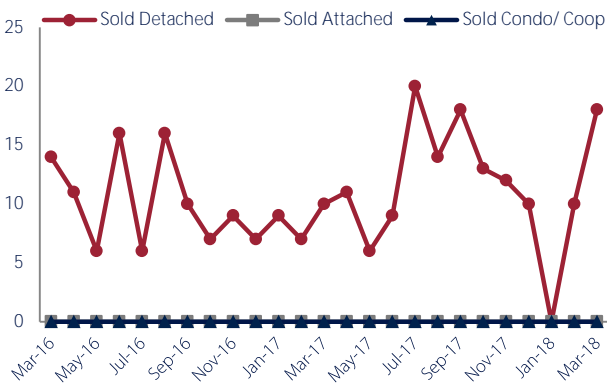
### Days On Market

115



Down -45%  
Vs. Year Ago

### Units Sold\*



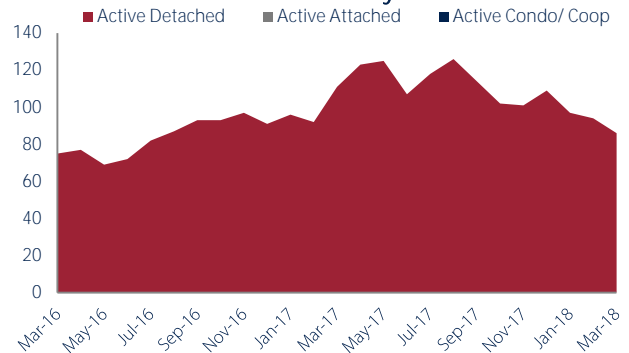
### Units Sold

With relatively few transactions, there was an increase in total units sold in March, with 18 sold this month in Buckingham County. This month's total units sold was higher than at this time last year, an increase from March 2017.

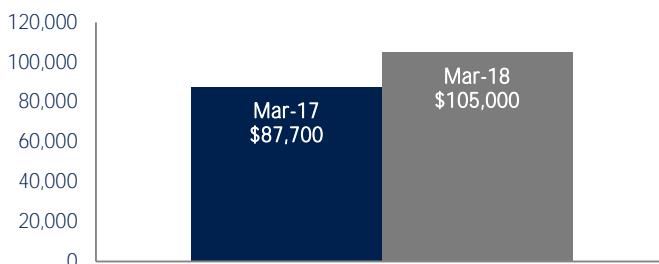
### Active Inventory

Versus last year, the total number of homes available this month is lower by 25 units or 23%. The total number of active inventory this March was 86 compared to 111 in March 2017. This month's total of 86 is lower than the previous month's total supply of available inventory of 94, a decrease of 9%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last March, the median sale price for Buckingham County Homes was \$87,700. This March, the median sale price was \$105,000, an increase of \$17,300 compared to last year. The current median sold price is lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

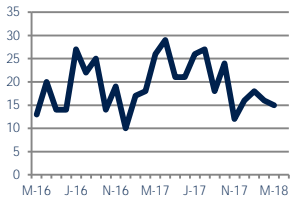


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by SCAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of SCAR or Long & Foster Real Estate, Inc.



**New Listings**

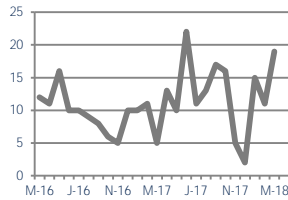
15



**Down -42%**  
Vs. Year Ago

**Current Contracts**

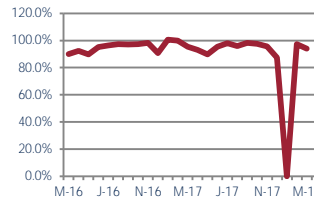
19



**Up 280%**  
Vs. Year Ago

**Sold Vs. List Price**

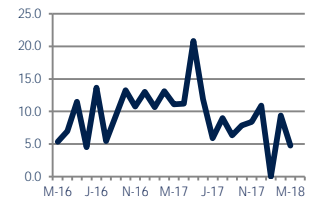
93.9%



**Down -1.6%**  
Vs. Year Ago

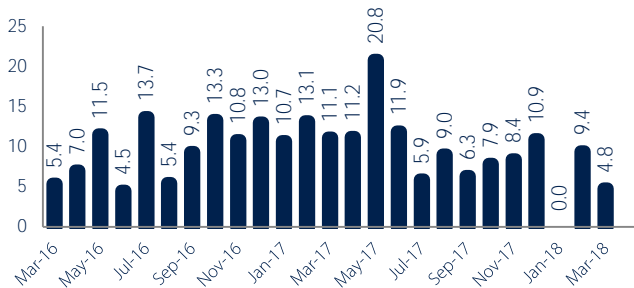
**Months of Supply**

4.8



**Down -57%**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

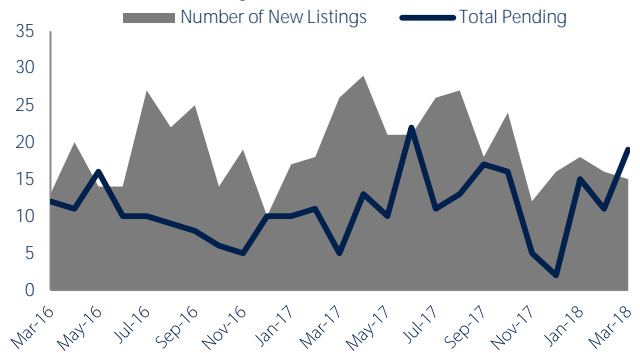
In March, there was 4.8 months of supply available in Buckingham County, compared to 11.1 in March 2017. That is a decrease of 57% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

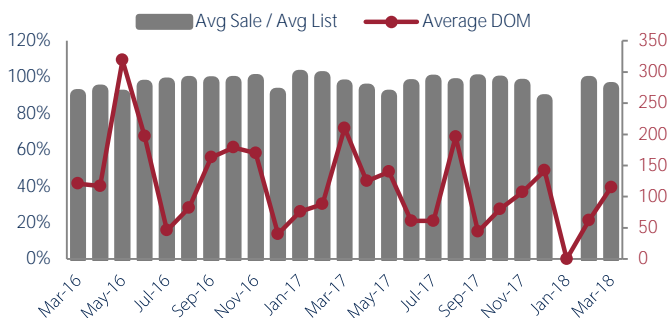
**New Listings & Current Contracts**

This month there were 15 homes newly listed for sale in Buckingham County compared to 26 in March 2017, a decrease of 42%. There were 19 current contracts pending sale this March compared to 5 a year ago. The number of current contracts is 280% higher than last March.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In March, the average sale price in Buckingham County was 93.9% of the average list price, which is 1.5% lower than at this time last year.

**Days On Market**

This month, the average number of days on market was 115, lower than the average last year, which was 210, a decrease of 45%.



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