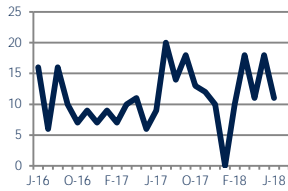


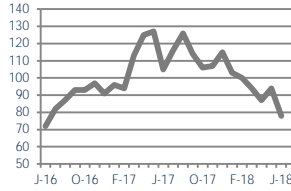


**Units Sold**  
11



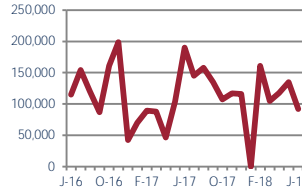
**Up**  
Vs. Year Ago

**Active Inventory**  
78



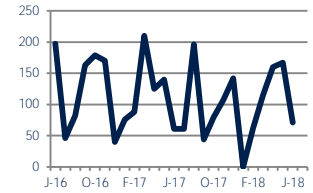
**Down -26%**  
Vs. Year Ago

**Median Sale Price**  
\$92,000



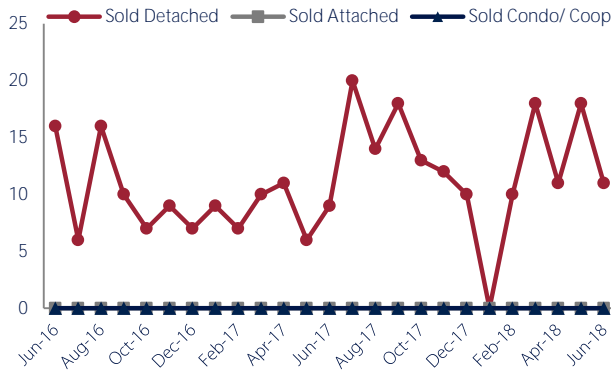
**Down**  
Vs. Year Ago

**Days On Market**  
71



**Up 16%**  
Vs. Year Ago

### Units Sold\*



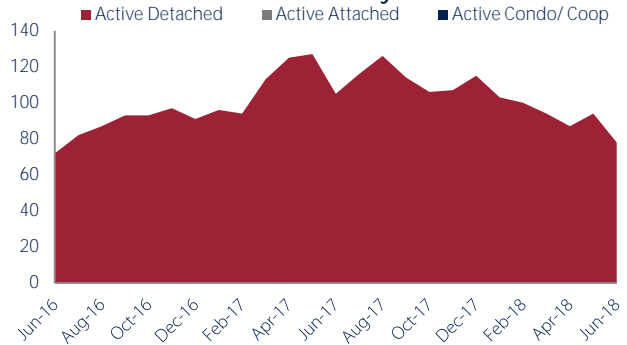
### Units Sold

With relatively few transactions, there was a decrease in total units sold in June, with 11 sold this month in Buckingham County. This month's total units sold was higher than at this time last year, an increase from June 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 27 units or 26%. The total number of active inventory this June was 78 compared to 105 in June 2017. This month's total of 78 is lower than the previous month's total supply of available inventory of 94, a decrease of 17%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last June, the median sale price for Buckingham County Homes was \$189,900. This June, the median sale price was \$92,000, a decrease of \$97,900 compared to last year. The current median sold price is lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



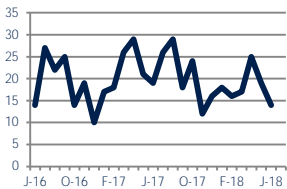
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by SCAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of SCAR or Long & Foster Real Estate, Inc.





### New Listings

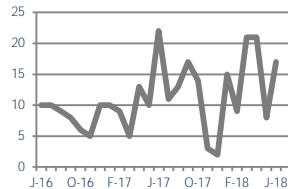
14



Down -26%  
Vs. Year Ago

### Current Contracts

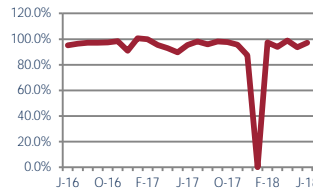
17



Down -23%  
Vs. Year Ago

### Sold Vs. List Price

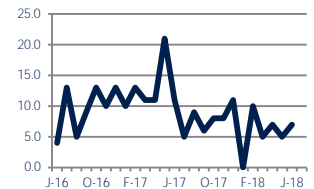
97.2%



Up 1.8%  
Vs. Year Ago

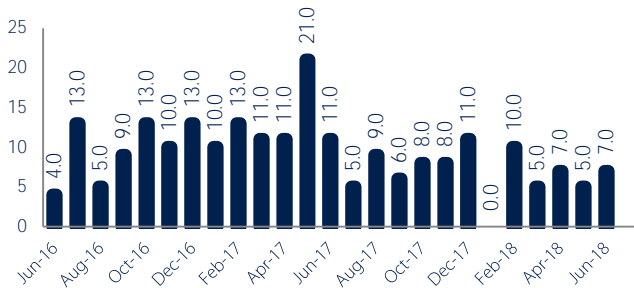
### Months of Supply

7.0



Down -36%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

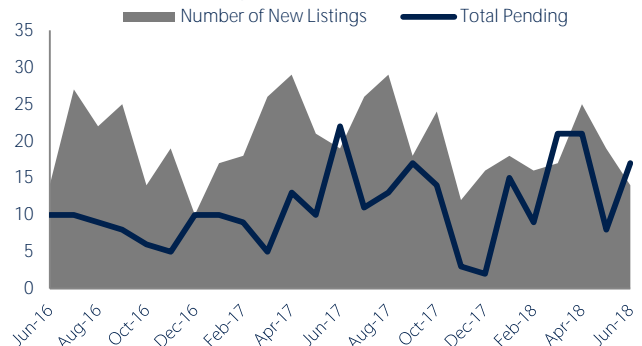
In June, there was 7.1 months of supply available in Buckingham County, compared to 11.7 in June 2017. That is a decrease of 39% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

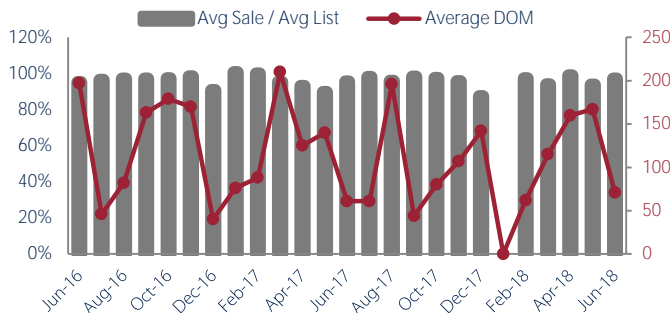
### New Listings & Current Contracts

This month there were 14 homes newly listed for sale in Buckingham County compared to 19 in June 2017, a decrease of 26%. There were 17 current contracts pending sale this June compared to 22 a year ago. The number of current contracts is 23% lower than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Buckingham County was 97.2% of the average list price, which is 1.7% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 71, higher than the average last year, which was 61, an increase of 16%.



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