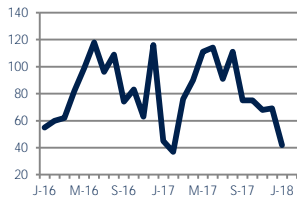


Zip Code(s): 20148

Units Sold

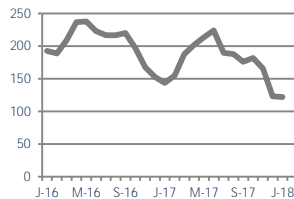
42



Down -7%
Vs. Year Ago

Active Inventory

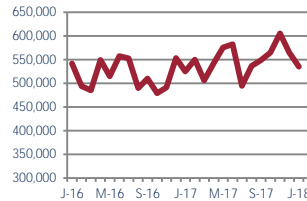
122



Down -15%
Vs. Year Ago

Median Sale Price

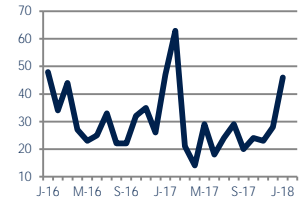
\$535,041



Up 2%
Vs. Year Ago

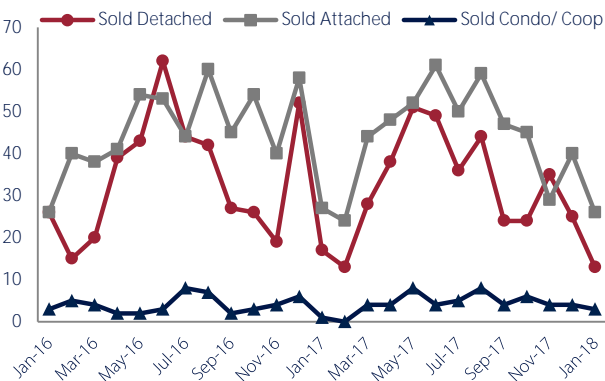
Days On Market

46



Down -2%
Vs. Year Ago

Units Sold*



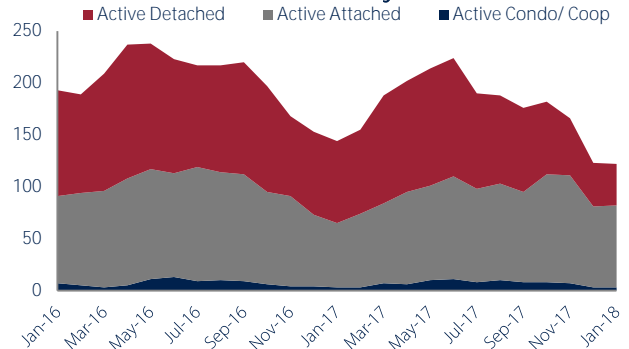
Units Sold

There was a decrease in total units sold in January, with 42 sold this month in Broadlands and Brambleton. This month's total units sold was lower than at this time last year.

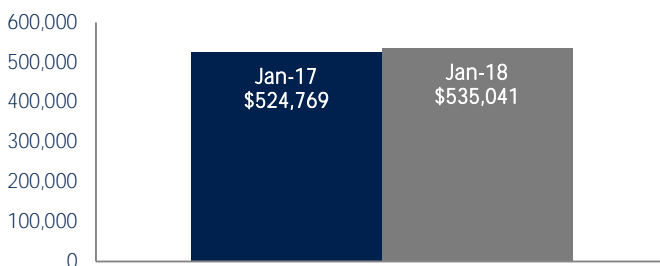
Active Inventory

Versus last year, the total number of homes available this month is lower by 22 units or 15%. The total number of active inventory this January was 122 compared to 144 in January 2017. This month's total of 122 is lower than the previous month's total supply of available inventory of 123, a decrease of 1%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Broadlands and Brambleton Homes was \$524,769. This January, the median sale price was \$535,041, an increase of 2% or \$10,272 compared to last year. The current median sold price is 5% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Broadlands and Brambleton are defined as properties listed in zip code/s 20148.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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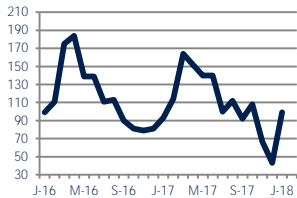
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 20148

New Listings

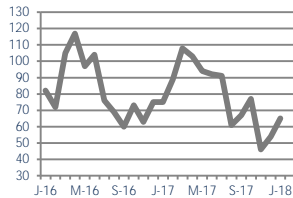
99



Up 6%
Vs. Year Ago

Current Contracts

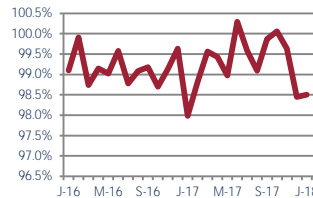
65



Down -13%
Vs. Year Ago

Sold Vs. List Price

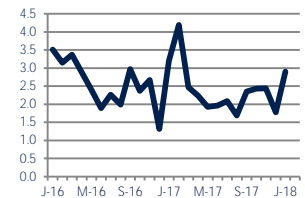
98.5%



Up 0.5%
Vs. Year Ago

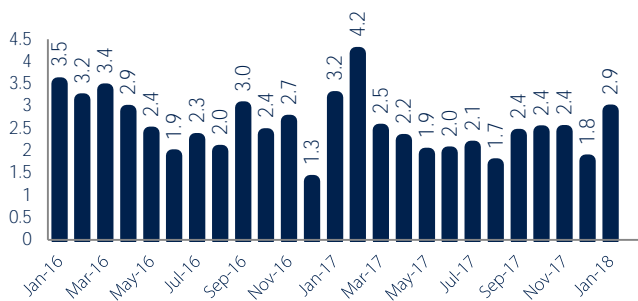
Months of Supply

2.9



Down -9%
Vs. Year Ago

Months Of Supply



Months of Supply

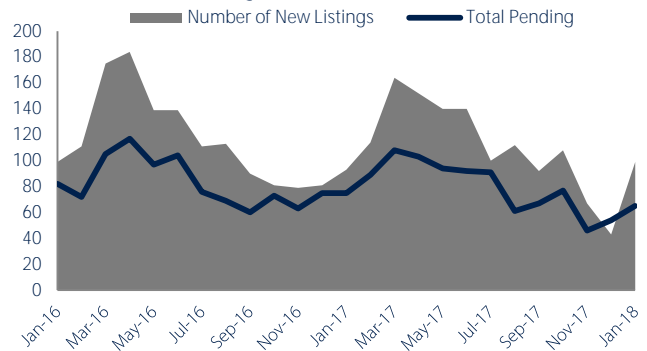
In January, there was 2.9 months of supply available in Broadlands and Brambleton, compared to 3.2 in January 2017. That is a decrease of 9% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

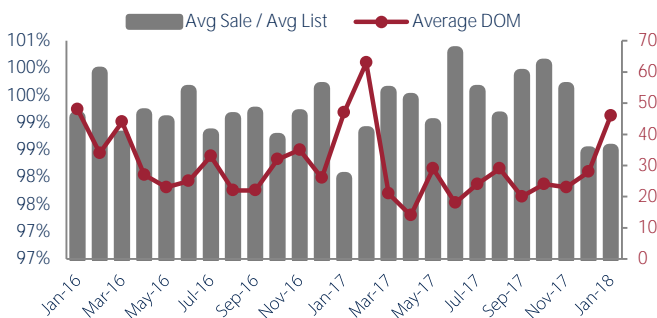
New Listings & Current Contracts

This month there were 99 homes newly listed for sale in Broadlands and Brambleton compared to 93 in January 2017, an increase of 6%. There were 65 current contracts pending sale this January compared to 75 a year ago. The number of current contracts is 13% lower than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Broadlands and Brambleton was 98.5% of the average list price, which is 0.5% higher than at this time last year.

Days On Market

This month, the average number of days on market was 46, lower than the average last year, which was 47, a decrease of 2%.



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