



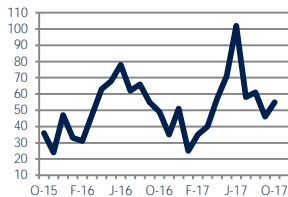
Focus On: Bristow Housing Market

October 2017

Zip Code(s): 20136

Units Sold

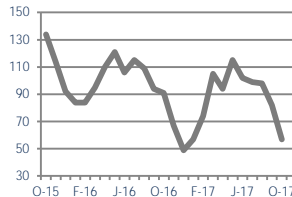
55



Up 12%
Vs. Year Ago

Active Inventory

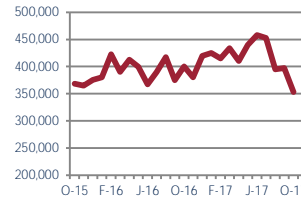
57



Down -37%
Vs. Year Ago

Median Sale Price

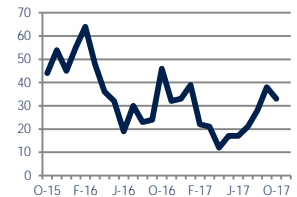
\$353,000



Down -12%
Vs. Year Ago

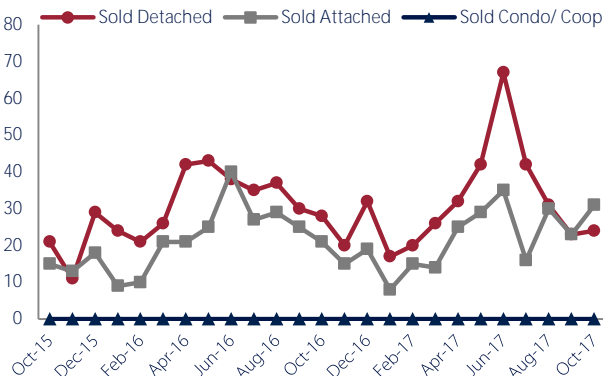
Days On Market

33



Down -28%
Vs. Year Ago

Units Sold*



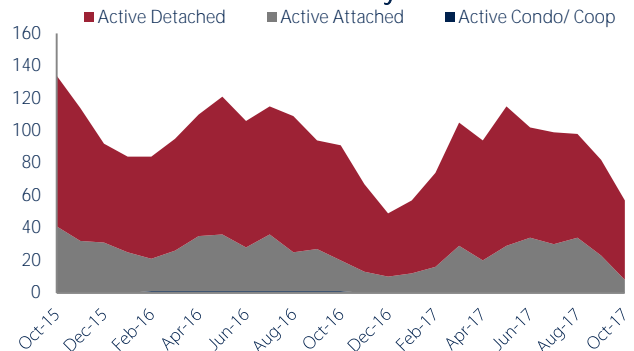
Units Sold

There was an increase in total units sold in October, with 55 sold this month in Bristow versus 46 last month, an increase of 20%. This month's total units sold was higher than at this time last year, an increase of 12% versus October 2016.

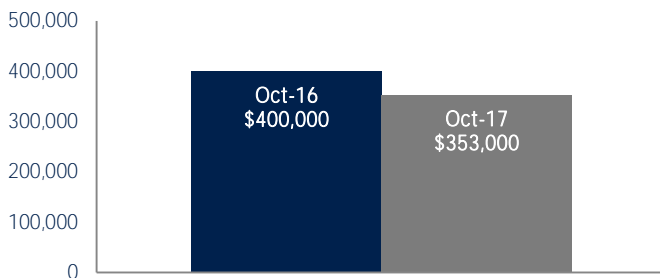
Active Inventory

Versus last year, the total number of homes available this month is lower by 34 units or 37%. The total number of active inventory this October was 57 compared to 91 in October 2016. This month's total of 57 is lower than the previous month's total supply of available inventory of 82, a decrease of 30%.

Active Inventory*



Median Sale Price



Median Sale Price

Last October, the median sale price for Bristow Homes was \$400,000. This October, the median sale price was \$353,000, a decrease of 12% or \$47,000 compared to last year. The current median sold price is 11% lower than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



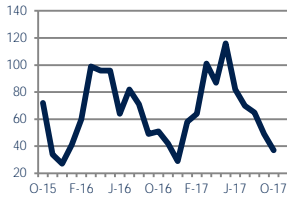
Focus On: Bristow Housing Market

October 2017

Zip Code(s): 20136

New Listings

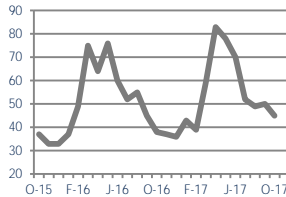
37



Down -27%
Vs. Year Ago

Current Contracts

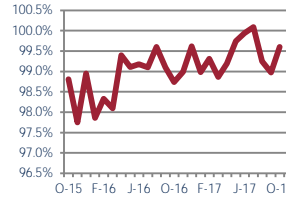
45



Up 18%
Vs. Year Ago

Sold Vs. List Price

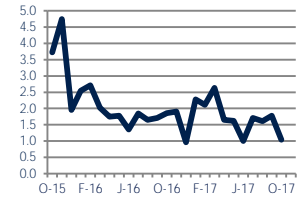
99.6%



Up 0.9%
Vs. Year Ago

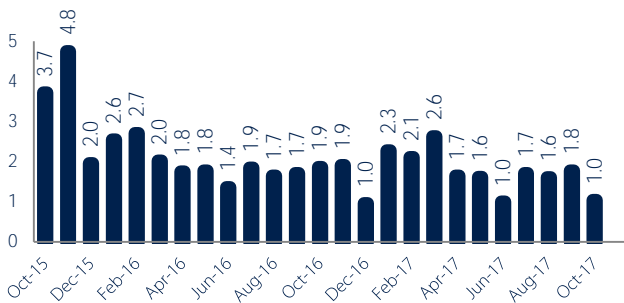
Months of Supply

1.0



Down -44%
Vs. Year Ago

Months Of Supply



Months of Supply

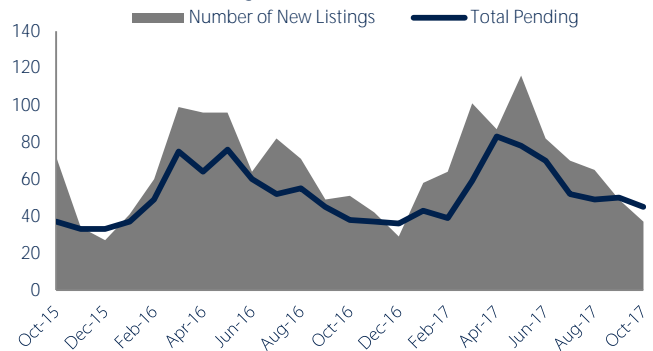
In October, there was 1.0 months of supply available in Bristow, compared to 1.9 in October 2016. That is a decrease of 44% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

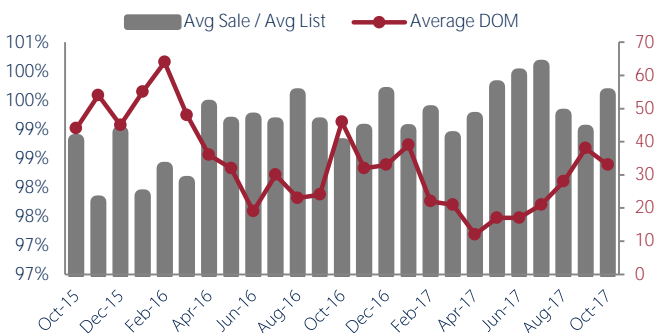
New Listings & Current Contracts

This month there were 37 homes newly listed for sale in Bristow compared to 51 in October 2016, a decrease of 27%. There were 45 current contracts pending sale this October compared to 38 a year ago. The number of current contracts is 18% higher than last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Bristow was 99.6% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 33, lower than the average last year, which was 46, a decrease of 28%.