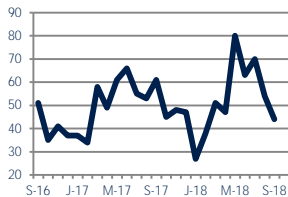


Zip Code(s): 23235

Units Sold

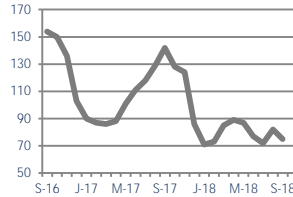
44



Down -28%
Vs. Year Ago

Active Inventory

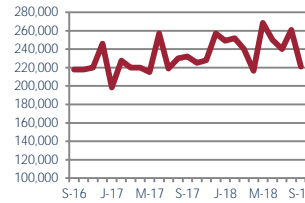
75



Down -47%
Vs. Year Ago

Median Sale Price

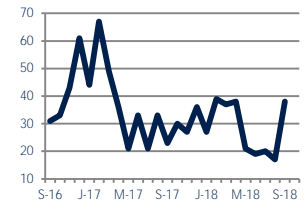
\$220,842



Down -5%
Vs. Year Ago

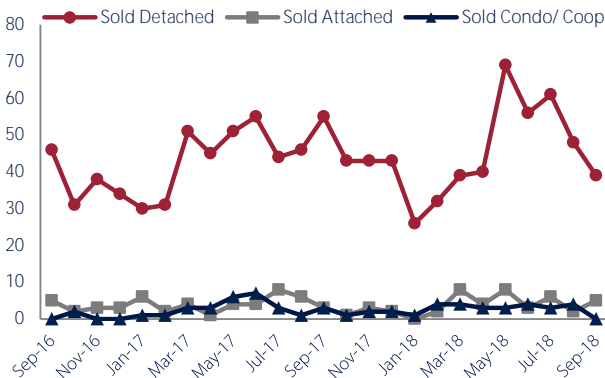
Days On Market

38



Up 65%
Vs. Year Ago

Units Sold*



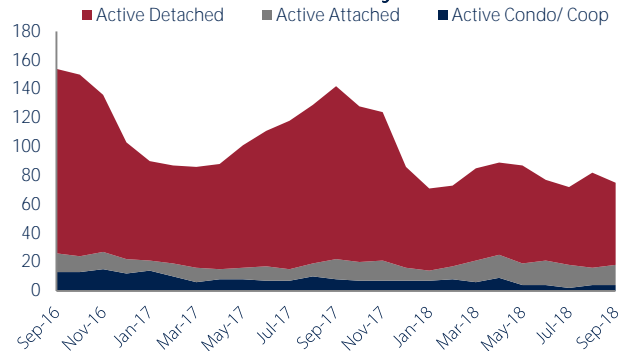
Units Sold

There was a decrease in total units sold in September, with 44 sold this month in Bon Air and Huguenot Farms versus 54 last month, a decrease of 19%. This month's total units sold was lower than at this time last year, a decrease of 28% versus September 2017.

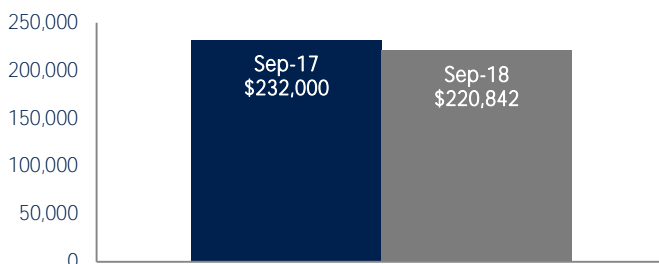
Active Inventory

Versus last year, the total number of homes available this month is lower by 67 units or 47%. The total number of active inventory this September was 75 compared to 142 in September 2017. This month's total of 75 is lower than the previous month's total supply of available inventory of 82, a decrease of 9%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Bon Air and Huguenot Farms Homes was \$232,000. This September, the median sale price was \$220,842, a decrease of 5% or \$11,158 compared to last year. The current median sold price is 15% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Bon Air and Huguenot Farms are defined as properties listed in zip code/s 23235.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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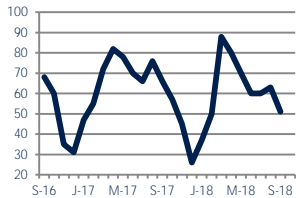
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 23235

New Listings

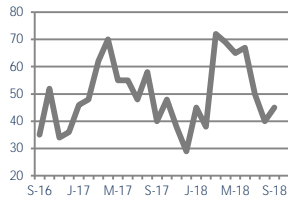
51



Down -23%
Vs. Year Ago

Current Contracts

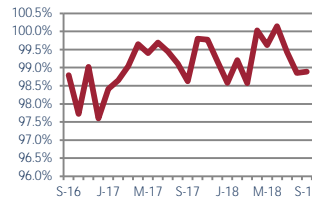
45



Up 13%
Vs. Year Ago

Sold Vs. List Price

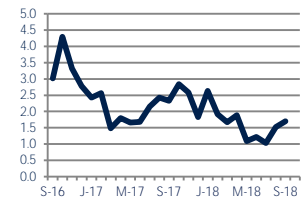
98.9%



No Change
Vs. Year Ago

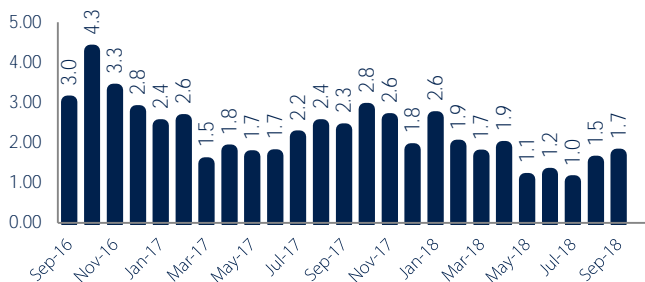
Months of Supply

1.7



Down -27%
Vs. Year Ago

Months Of Supply



Months of Supply

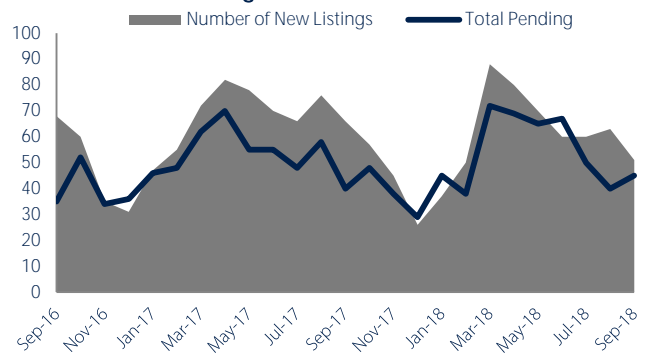
In September, there was 1.7 months of supply available in Bon Air and Huguenot Farms, compared to 2.3 in September 2017. That is a decrease of 27% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

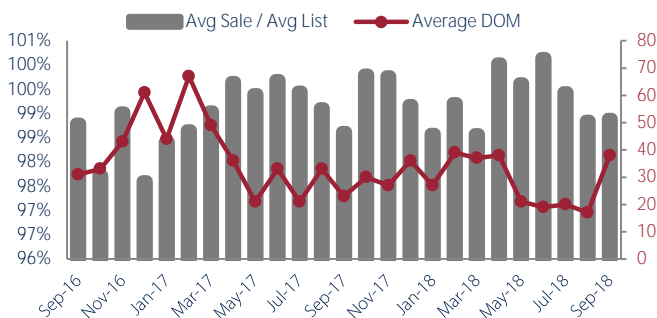
New Listings & Current Contracts

This month there were 51 homes newly listed for sale in Bon Air and Huguenot Farms compared to 66 in September 2017, a decrease of 23%. There were 45 current contracts pending sale this September compared to 40 a year ago. The number of current contracts is 13% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Bon Air and Huguenot Farms was 98.9% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 38, higher than the average last year, which was 23, an increase of 65%.



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