

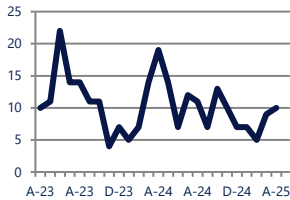
# THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: **BEVERLY HILLS HOUSING MARKET**

APRIL 2025

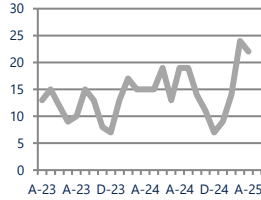
Zip Code(s): 22305

**Units Sold**  
10



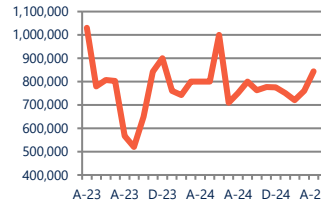
**Down**  
Vs. Year Ago

**Active Inventory**  
22



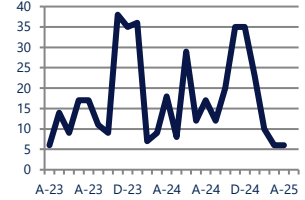
**Up 47%**  
Vs. Year Ago

**Median Sale Price**  
\$844,250



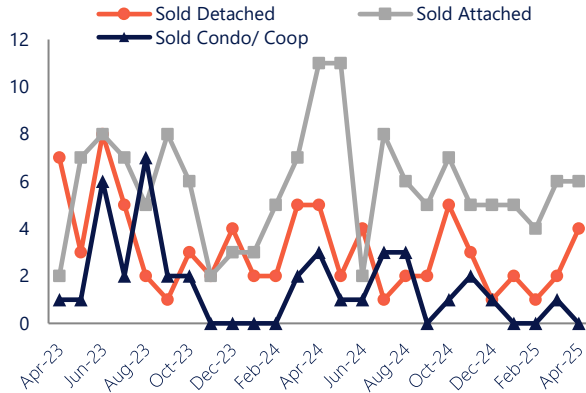
**Up 6%**  
Vs. Year Ago

**Days On Market**  
6



**Down**  
Vs. Year Ago

## Units Sold\*



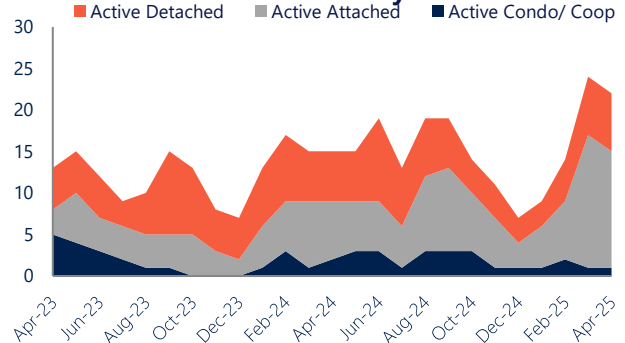
## Units Sold

With relatively few transactions, there was an increase in total units sold in April, with 10 sold this month in Beverly Hills. This month's total units sold was lower than at this time last year, a decrease from April 2024.

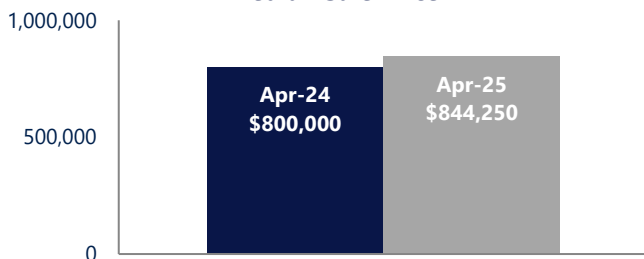
## Active Inventory

Versus last year, the total number of homes available this month is higher by 7 units or 47%. The total number of active inventory this April was 22 compared to 15 in April 2024. This month's total of 22 is lower than the previous month's total supply of available inventory of 24, a decrease of 8%.

## Active Inventory\*



## Median Sale Price



## Median Sale Price

Last April, the median sale price for Beverly Hills Homes was \$800,000. This April, the median sale price was \$844,250, an increase of 6% or \$44,250 compared to last year. The current median sold price is 11% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Beverly Hills are defined as properties listed in zip code/s 22305.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

# THE LONG & FOSTER MARKET MINUTE™

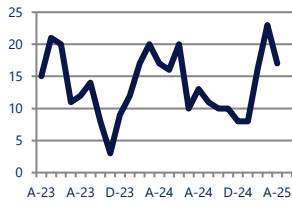
FOCUS ON: **BEVERLY HILLS HOUSING MARKET**

APRIL 2025

Zip Code(s): 22305

### New Listings

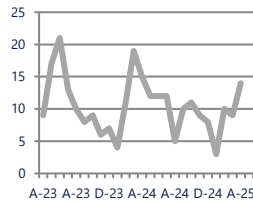
17



**No Change**  
Vs. Year Ago

### Current Contracts

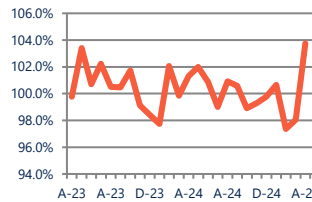
14



**Down -7%**  
Vs. Year Ago

### Sold Vs. List Price

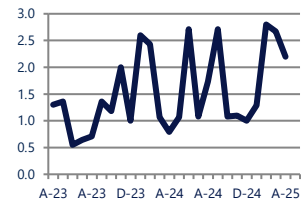
103.8%



**Up 2.4%**  
Vs. Year Ago

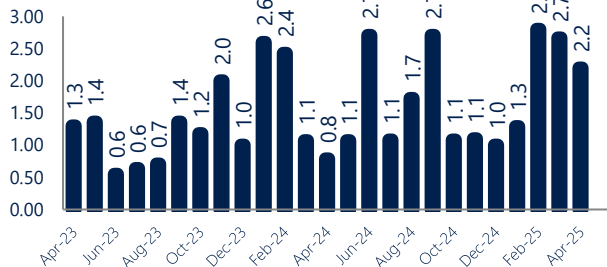
### Months of Supply

2.2



**Up 178%**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

In April, there was 2.2 months of supply available in Beverly Hills, compared to 0.8 in April 2024. That is an increase of 179% versus a year ago.

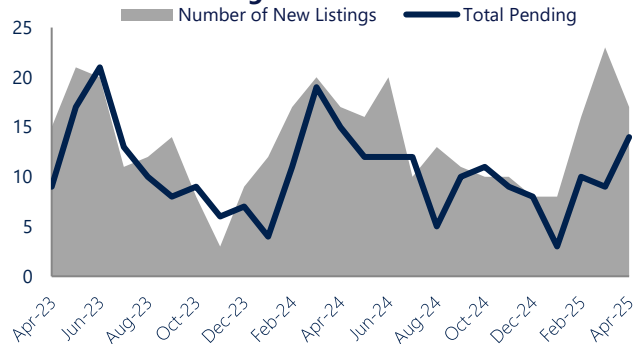
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts

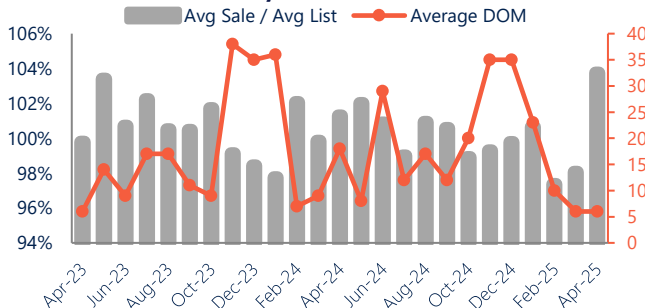
This month there were 17 homes newly listed for sale in Beverly Hills, which is similar to the amount in April 2024.

There were 14 current contracts pending sale this April compared to 15 a year ago. The number of current contracts is 7% lower than last April.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In April, the average sale price in Beverly Hills was 103.8% of the average list price, which is 2.5% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 6, lower than the average last year, which was 18. This decrease was impacted by the limited number of sales.

Beverly Hills are defined as properties listed in zip code/s 22305.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.