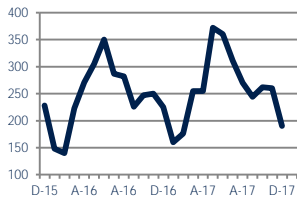




Units Sold

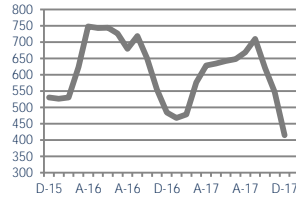
190



Down -16%
Vs. Year Ago

Active Inventory

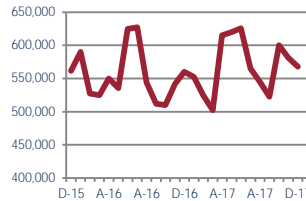
415



Down -14%
Vs. Year Ago

Median Sale Price

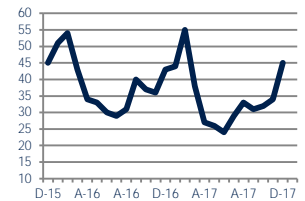
\$568,000



Up 1%
Vs. Year Ago

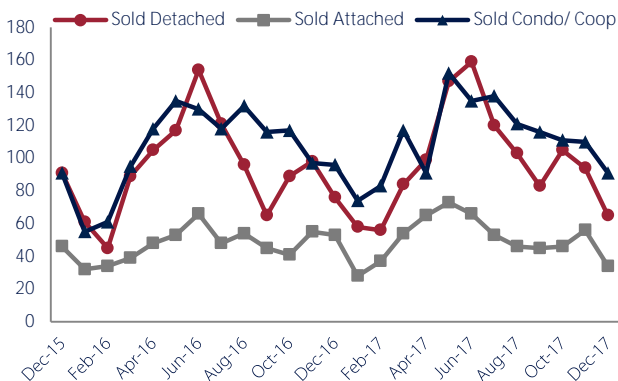
Days On Market

45



Up 5%
Vs. Year Ago

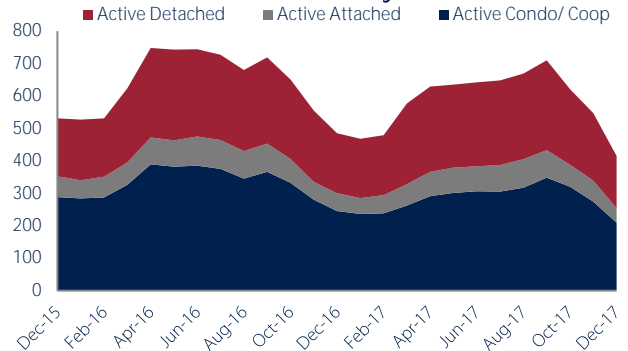
Units Sold*



Units Sold

There was a decrease in total units sold in December, with 190 sold this month in Arlington County versus 260 last month, a decrease of 27%. This month's total units sold was lower than at this time last year, a decrease of 16% versus December 2016.

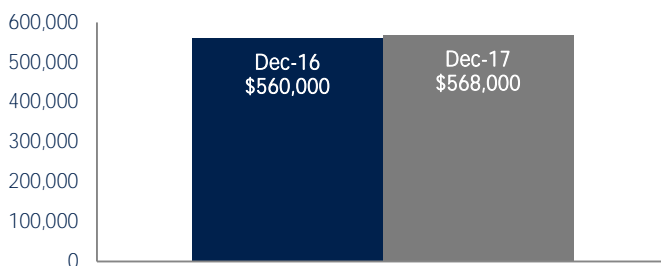
Active Inventory*



Active Inventory

Versus last year, the total number of homes available this month is lower by 70 units or 14%. The total number of active inventory this December was 415 compared to 485 in December 2016. This month's total of 415 is lower than the previous month's total supply of available inventory of 547, a decrease of 24%.

Median Sale Price



Median Sale Price

Last December, the median sale price for Arlington County Homes was \$560,000. This December, the median sale price was \$568,000, an increase of 1% or \$8,000 compared to last year. The current median sold price is 2% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

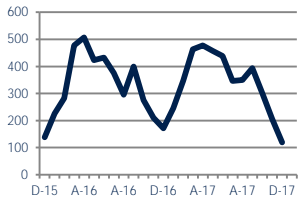


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



New Listings

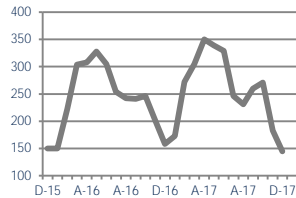
120



Down -30%
Vs. Year Ago

Current Contracts

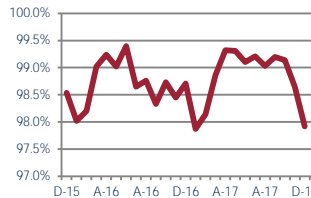
145



Down -8%
Vs. Year Ago

Sold Vs. List Price

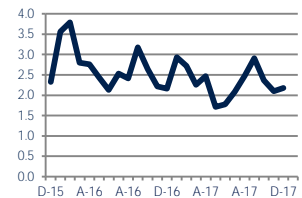
97.9%



Down -0.8%
Vs. Year Ago

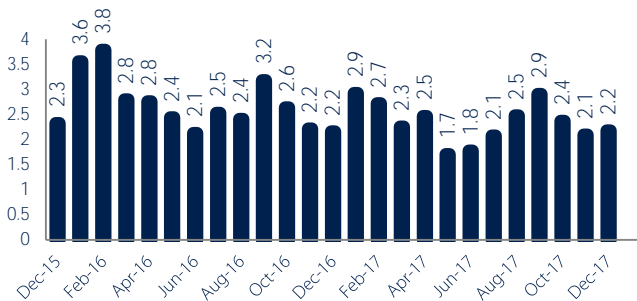
Months of Supply

2.2



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

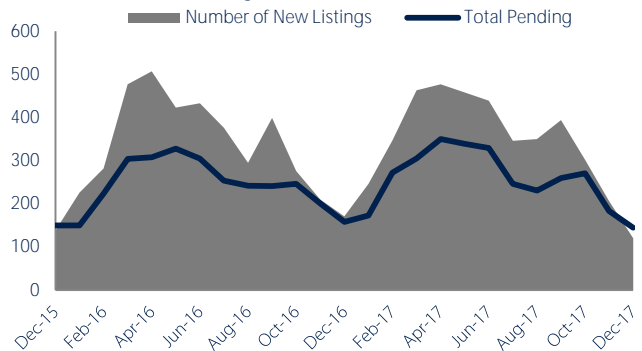
In December, there was 2.2 months of supply available in Arlington County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

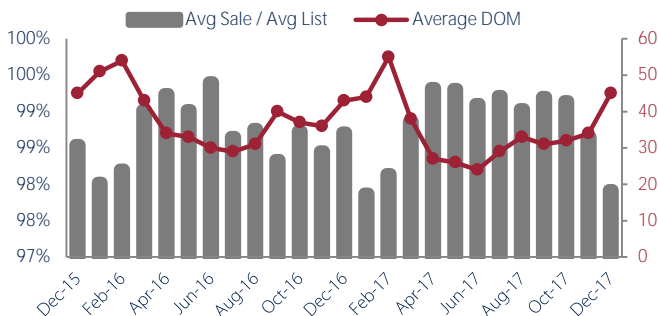
New Listings & Current Contracts

This month there were 120 homes newly listed for sale in Arlington County compared to 171 in December 2016, a decrease of 30%. There were 145 current contracts pending sale this December compared to 158 a year ago. The number of current contracts is 8% lower than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Arlington County was 97.9% of the average list price, which is 0.8% lower than at this time last year.

Days On Market

This month, the average number of days on market was 45, higher than the average last year, which was 43, an increase of 5%.



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