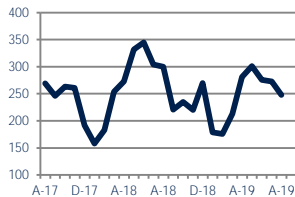


### Units Sold

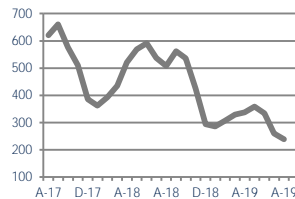
248



Down -17%  
Vs. Year Ago

### Active Inventory

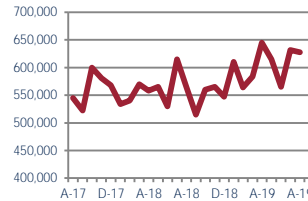
239



Down -53%  
Vs. Year Ago

### Median Sale Price

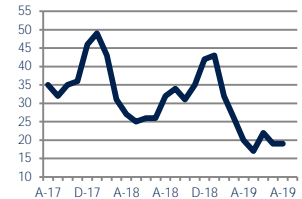
\$627,500



Up 11%  
Vs. Year Ago

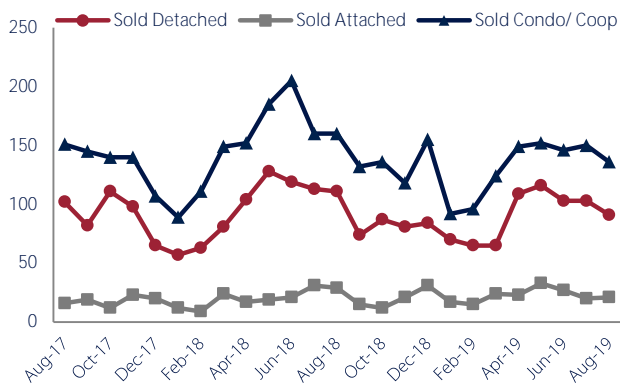
### Days On Market

19



Down -41%  
Vs. Year Ago

### Units Sold\*



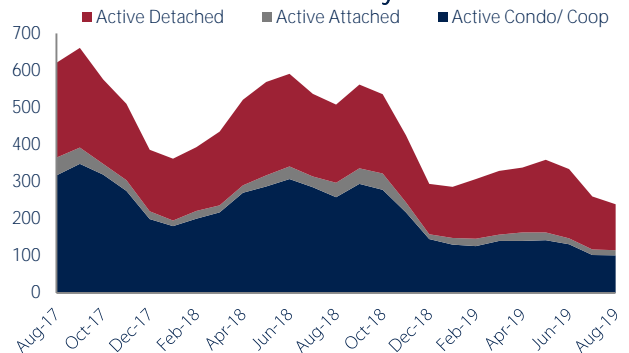
### Units Sold

There was a decrease in total units sold in August, with 248 sold this month in Arlington County versus 273 last month, a decrease of 9%. This month's total units sold was lower than at this time last year, a decrease of 17% versus August 2018.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 269 units or 53%. The total number of active inventory this August was 239 compared to 508 in August 2018. This month's total of 239 is lower than the previous month's total supply of available inventory of 260, a decrease of 8%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last August, the median sale price for Arlington County Homes was \$564,900. This August, the median sale price was \$627,500, an increase of 11% or \$62,600 compared to last year. The current median sold price is 1% lower than in July.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

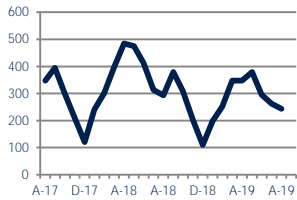


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



### New Listings

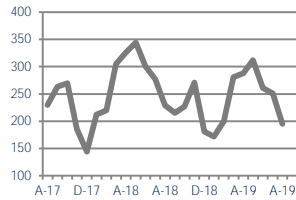
244



Down -17%  
Vs. Year Ago

### Current Contracts

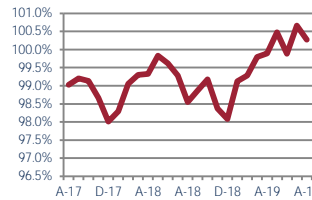
195



Down -15%  
Vs. Year Ago

### Sold Vs. List Price

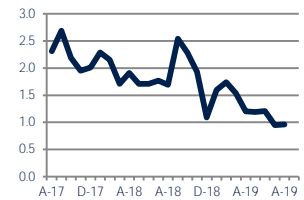
100.3%



Up 1.7%  
Vs. Year Ago

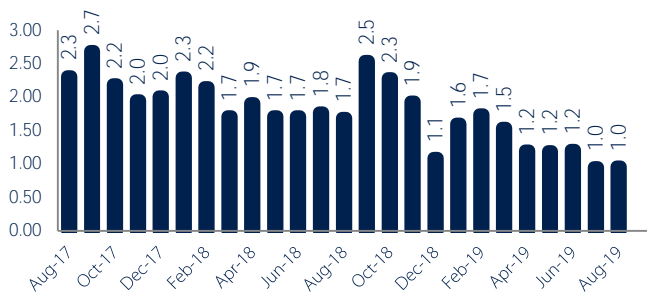
### Months of Supply

1.0



Down -43%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

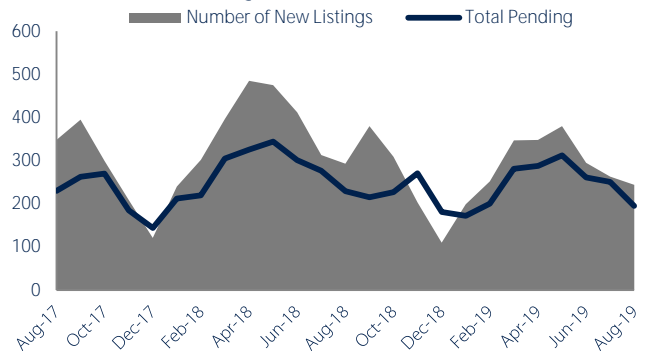
In August, there was 1.0 months of supply available in Arlington County, compared to 1.7 in August 2018. That is a decrease of 43% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

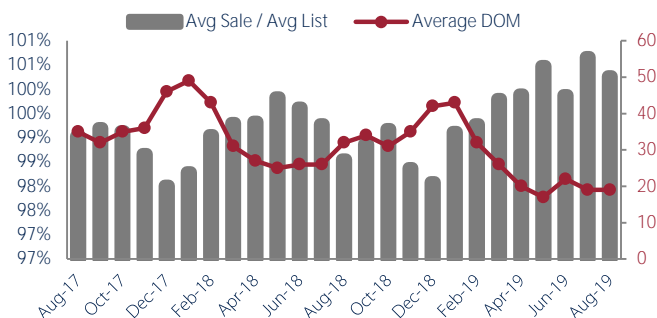
### New Listings & Current Contracts

This month there were 244 homes newly listed for sale in Arlington County compared to 293 in August 2018, a decrease of 17%. There were 195 current contracts pending sale this August compared to 229 a year ago. The number of current contracts is 15% lower than last August.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In August, the average sale price in Arlington County was 100.3% of the average list price, which is 1.7% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 19, lower than the average last year, which was 32, a decrease of 41%.



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