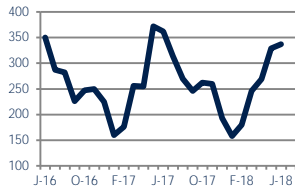


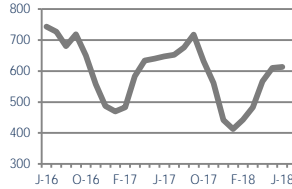


**Units Sold**  
337



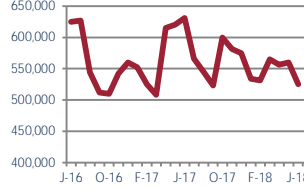
Down -7%  
Vs. Year Ago

**Active Inventory**  
613



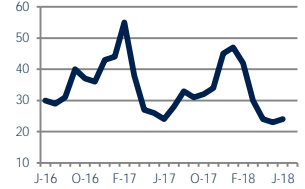
Down -5%  
Vs. Year Ago

**Median Sale Price**  
\$525,000

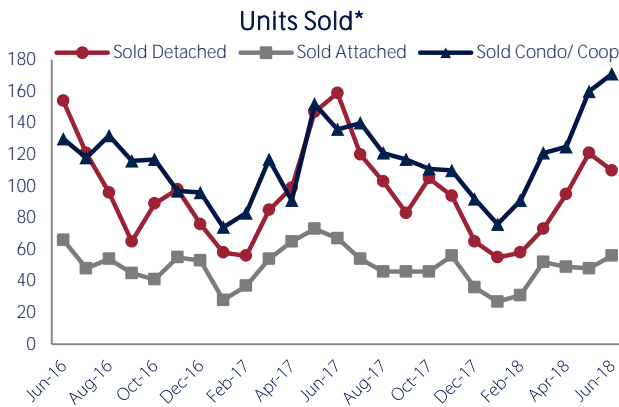


Down -17%  
Vs. Year Ago

**Days On Market**  
24



No Change  
Vs. Year Ago

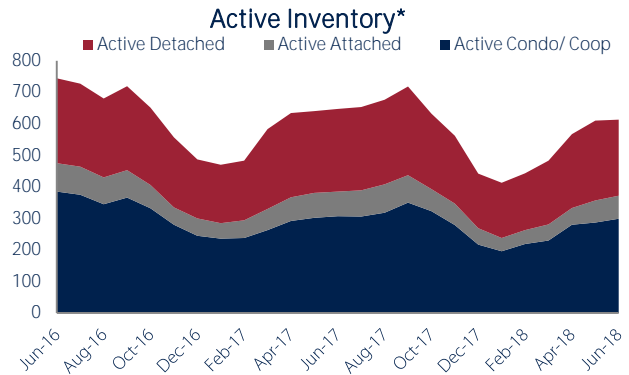


### Units Sold

There was an increase in total units sold in June, with 337 sold this month in Arlington County versus 329 last month, an increase of 2%. This month's total units sold was lower than at this time last year, a decrease of 7% versus June 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 34 units or 5%. The total number of active inventory this June was 613 compared to 647 in June 2017. This month's supply remained stable as compared to last month.



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Arlington County Homes was \$630,950. This June, the median sale price was \$525,000, a decrease of 17% or \$105,950 compared to last year. The current median sold price is 6% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



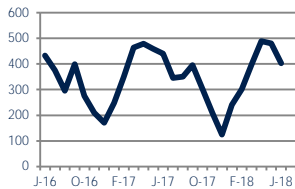
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

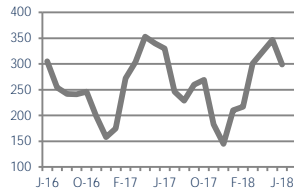
403



Down -8%  
Vs. Year Ago

### Current Contracts

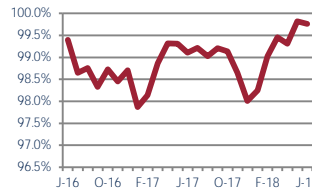
299



Down -9%  
Vs. Year Ago

### Sold Vs. List Price

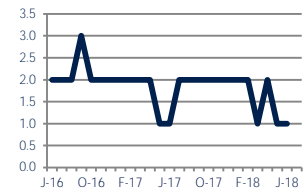
99.8%



Up 0.7%  
Vs. Year Ago

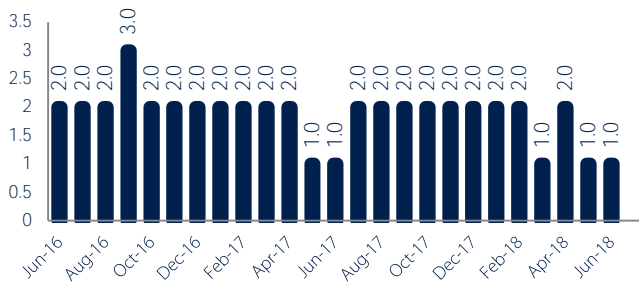
### Months of Supply

1.0



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

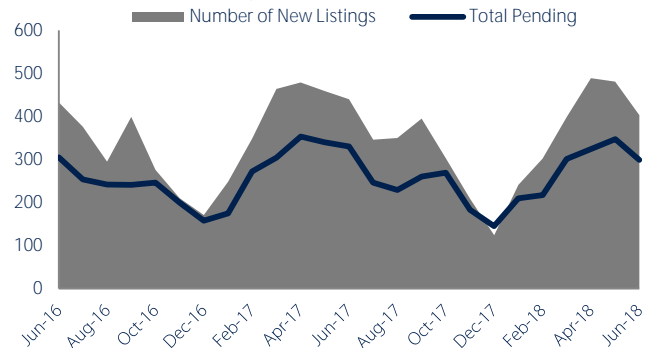
In June, there was 1.8 months of supply available in Arlington County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

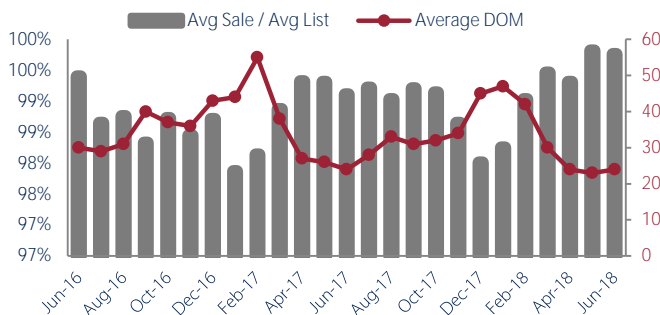
### New Listings & Current Contracts

This month there were 403 homes newly listed for sale in Arlington County compared to 440 in June 2017, a decrease of 8%. There were 299 current contracts pending sale this June compared to 330 a year ago. The number of current contracts is 9% lower than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Arlington County was 99.8% of the average list price, which is 0.7% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 24, which is similar compared to a year ago.



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