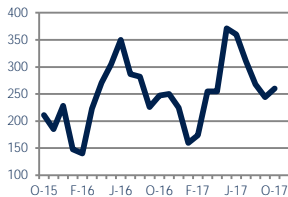




Units Sold

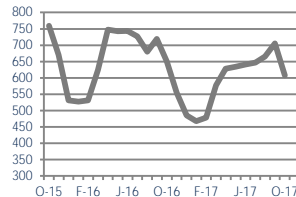
260



Up 5%
Vs. Year Ago

Active Inventory

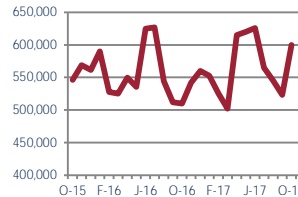
608



Down -7%
Vs. Year Ago

Median Sale Price

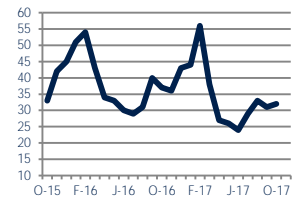
\$600,000



Up 18%
Vs. Year Ago

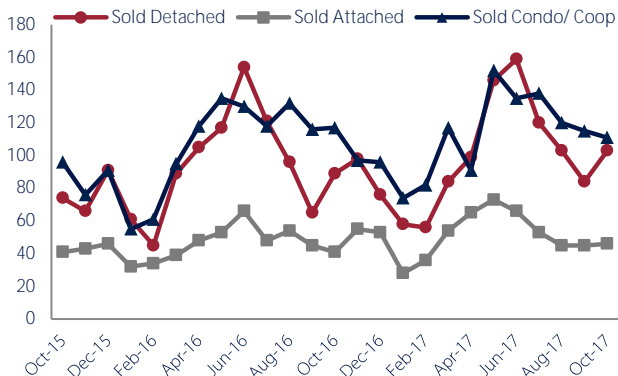
Days On Market

32



Down -14%
Vs. Year Ago

Units Sold*



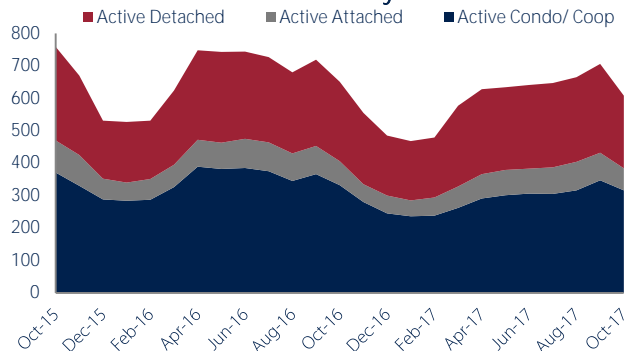
Units Sold

There was an increase in total units sold in October, with 260 sold this month in Arlington County versus 244 last month, an increase of 7%. This month's total units sold was higher than at this time last year, an increase of 5% versus October 2016.

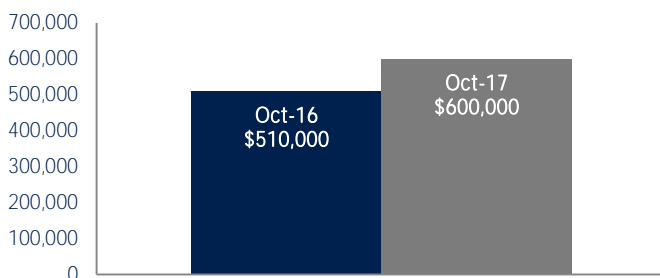
Active Inventory

Versus last year, the total number of homes available this month is lower by 43 units or 7%. The total number of active inventory this October was 608 compared to 651 in October 2016. This month's total of 608 is lower than the previous month's total supply of available inventory of 706, a decrease of 14%.

Active Inventory*



Median Sale Price



Median Sale Price

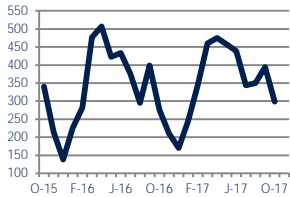
Last October, the median sale price for Arlington County Homes was \$510,000. This October, the median sale price was \$600,000, an increase of 18% or \$90,000 compared to last year. The current median sold price is 15% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



New Listings

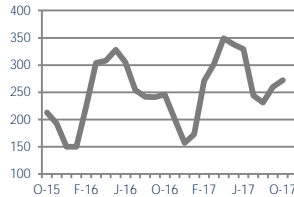
299



Up 8%
Vs. Year Ago

Current Contracts

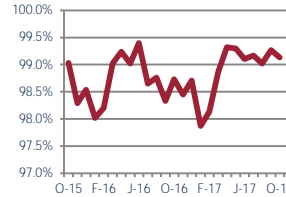
272



Up 11%
Vs. Year Ago

Sold Vs. List Price

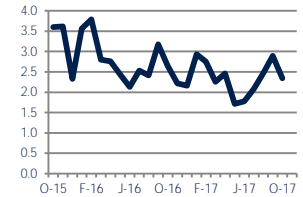
99.1%



No Change
Vs. Year Ago

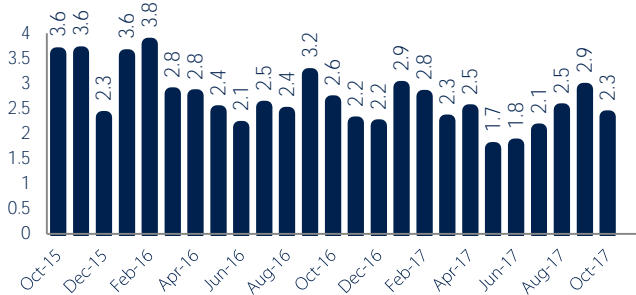
Months of Supply

2.3



Down -11%
Vs. Year Ago

Months Of Supply



Months of Supply

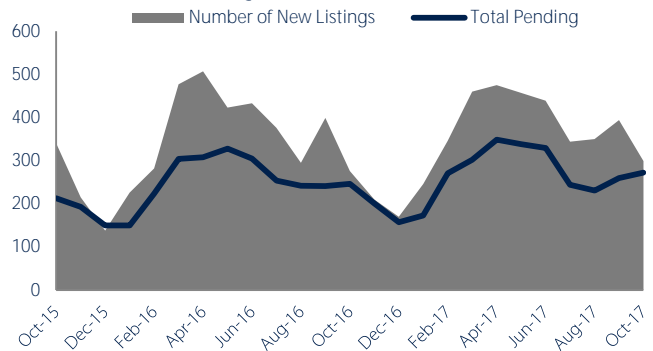
In October, there was 2.3 months of supply available in Arlington County, compared to 2.6 in October 2016. That is a decrease of 11% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

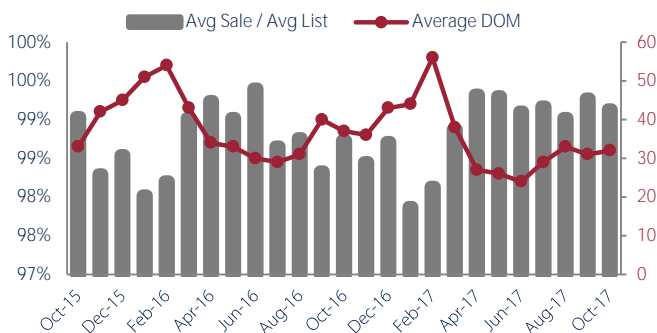
New Listings & Current Contracts

This month there were 299 homes newly listed for sale in Arlington County compared to 276 in October 2016, an increase of 8%. There were 272 current contracts pending sale this October compared to 246 a year ago. The number of current contracts is 11% higher than last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Arlington County was 99.1% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 32, lower than the average last year, which was 37, a decrease of 14%.