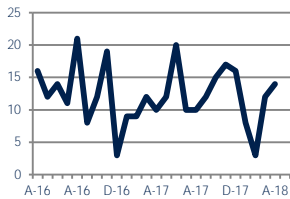




Units Sold

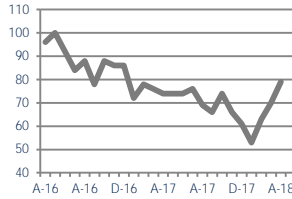
14



Up
Vs. Year Ago

Active Inventory

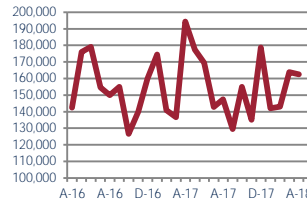
79



Up 7%
Vs. Year Ago

Median Sale Price

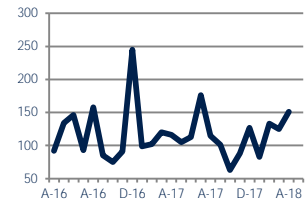
\$162,450



Down -16%
Vs. Year Ago

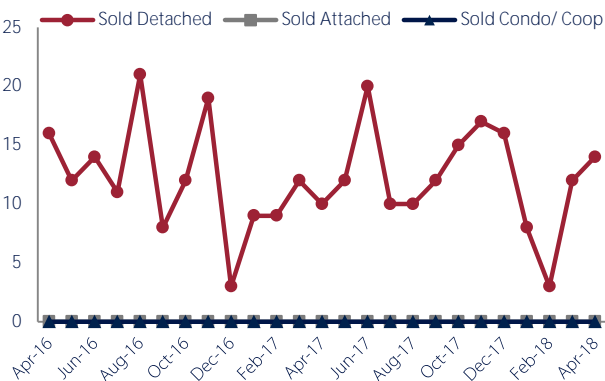
Days On Market

151



Up 30%
Vs. Year Ago

Units Sold*



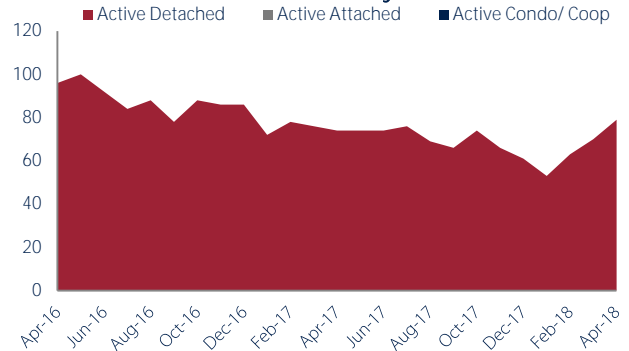
Units Sold

With relatively few transactions, there was an increase in total units sold in April, with 14 sold this month in Appomattox County. This month's total units sold was higher than at this time last year, an increase from April 2017.

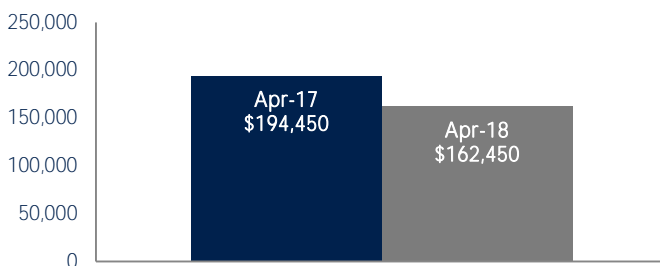
Active Inventory

Versus last year, the total number of homes available this month is higher by 5 units or 7%. The total number of active inventory this April was 79 compared to 74 in April 2017. This month's total of 79 is higher than the previous month's total supply of available inventory of 70, an increase of 13%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Appomattox County Homes was \$194,450. This April, the median sale price was \$162,450, a decrease of 16% or \$32,000 compared to last year. The current median sold price is 1% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

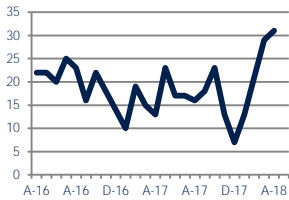


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.



New Listings

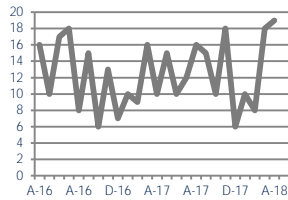
31



Up 138%
Vs. Year Ago

Current Contracts

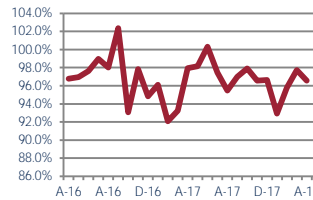
19



Up 90%
Vs. Year Ago

Sold Vs. List Price

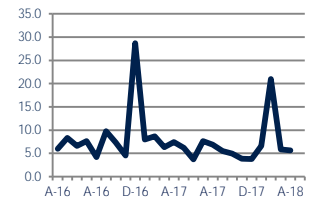
96.6%



Down -1.4%
Vs. Year Ago

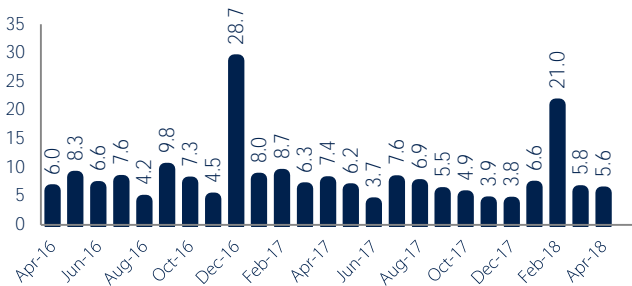
Months of Supply

5.6



Down -24%
Vs. Year Ago

Months Of Supply



Months of Supply

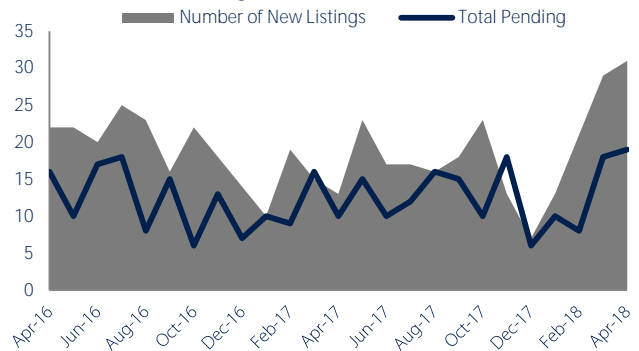
In April, there was 5.6 months of supply available in Appomattox County, compared to 7.4 in April 2017. That is a decrease of 24% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

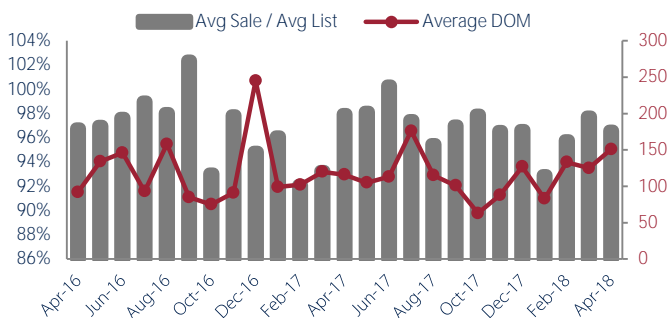
New Listings & Current Contracts

This month there were 31 homes newly listed for sale in Appomattox County compared to 13 in April 2017, an increase of 138%. There were 19 current contracts pending sale this April compared to 10 a year ago. The number of current contracts is 90% higher than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Appomattox County was 96.6% of the average list price, which is 1.4% lower than at this time last year.

Days On Market

This month, the average number of days on market was 151, higher than the average last year, which was 116, an increase of 30%.



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