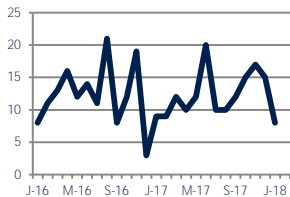




Units Sold

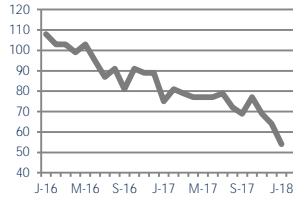
8



Down
Vs. Year Ago

Active Inventory

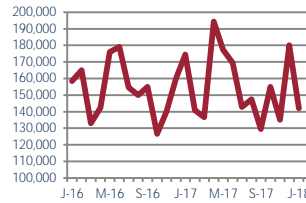
54



Down -28%
Vs. Year Ago

Median Sale Price

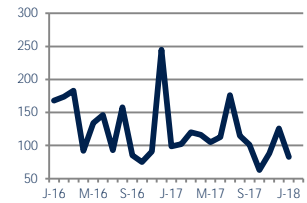
\$142,000



Down -19%
Vs. Year Ago

Days On Market

83



Down -16%
Vs. Year Ago

Units Sold*



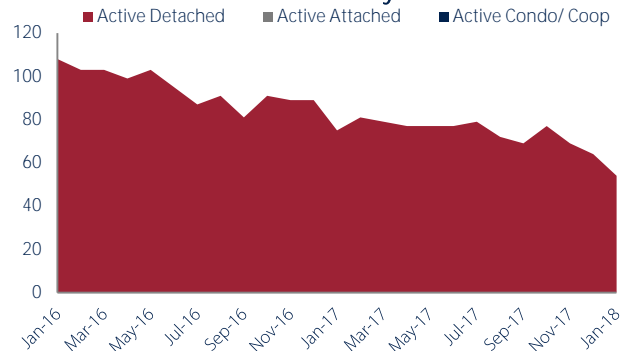
Units Sold

With relatively few transactions, there was a decrease in total units sold in January, with 8 sold this month in Appomattox County. This month's total units sold was lower than at this time last year, a decrease from January 2017.

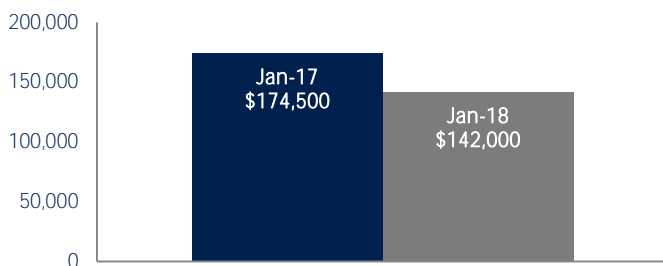
Active Inventory

Versus last year, the total number of homes available this month is lower by 21 units or 28%. The total number of active inventory this January was 54 compared to 75 in January 2017. This month's total of 54 is lower than the previous month's total supply of available inventory of 64, a decrease of 16%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Appomattox County Homes was \$174,500. This January, the median sale price was \$142,000, a decrease of 19% or \$32,500 compared to last year. The current median sold price is 21% lower than in December.

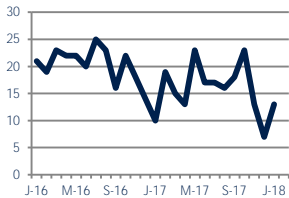
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.

New Listings

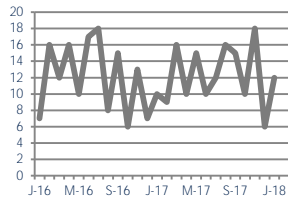
13



Up 30%
Vs. Year Ago

Current Contracts

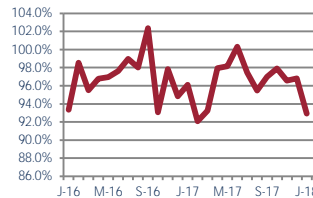
12



Up 20%
Vs. Year Ago

Sold Vs. List Price

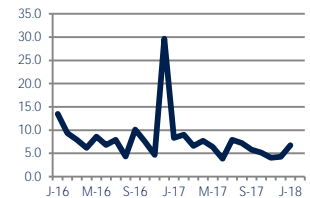
92.9%



Down -3.3%
Vs. Year Ago

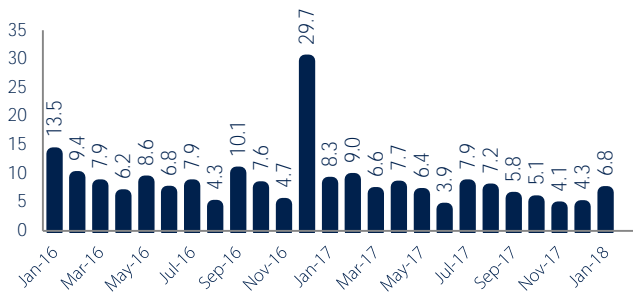
Months of Supply

6.8



Down -19%
Vs. Year Ago

Months Of Supply



Months of Supply

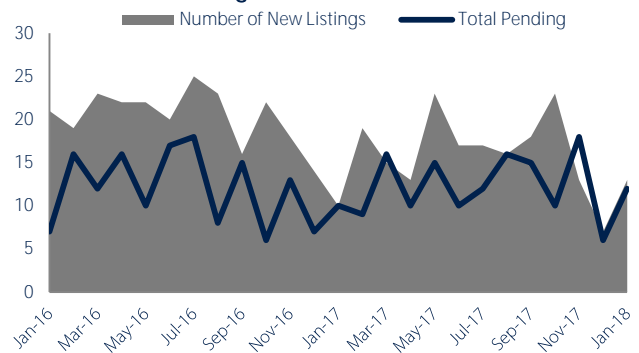
In January, there was 6.8 months of supply available in Appomattox County, compared to 8.3 in January 2017. That is a decrease of 19% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

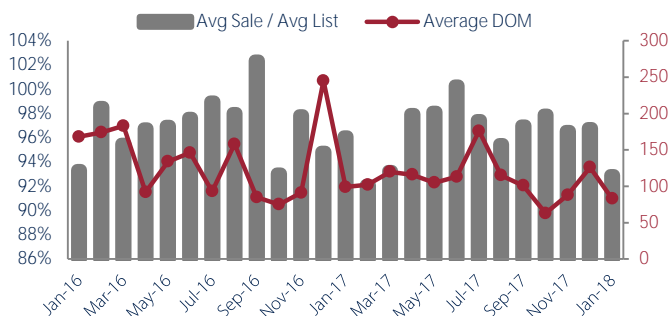
New Listings & Current Contracts

This month there were 13 homes newly listed for sale in Appomattox County compared to 10 in January 2017, an increase of 30%. There were 12 current contracts pending sale this January compared to 10 a year ago. The number of current contracts is 20% higher than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Appomattox County was 92.9% of the average list price, which is 3.2% lower than at this time last year.

Days On Market

This month, the average number of days on market was 83, lower than the average last year, which was 99, a decrease of 16%.



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