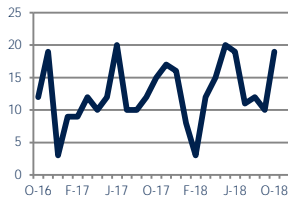


Units Sold

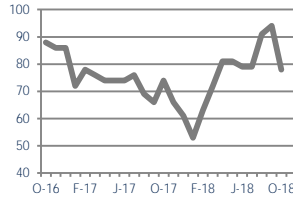
19



Up
Vs. Year Ago

Active Inventory

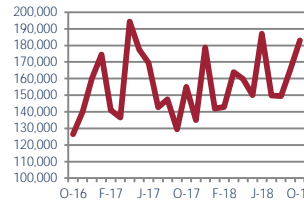
78



Up 5%
Vs. Year Ago

Median Sale Price

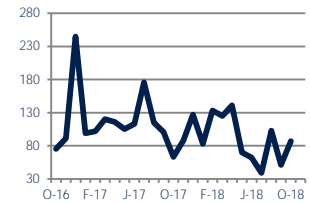
\$183,000



Up 18%
Vs. Year Ago

Days On Market

87



Up 38%
Vs. Year Ago

Units Sold*



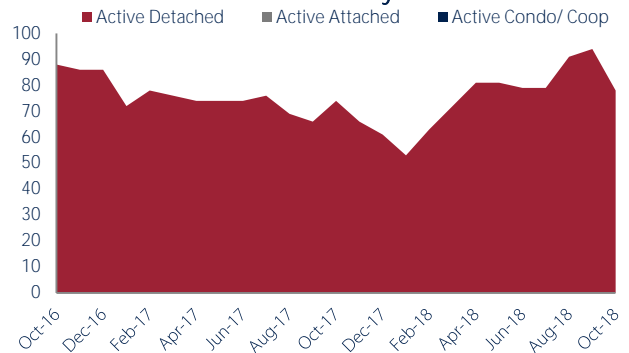
Units Sold

With relatively few transactions, there was an increase in total units sold in October, with 19 sold this month in Appomattox County. This month's total units sold was higher than at this time last year, an increase from October 2017.

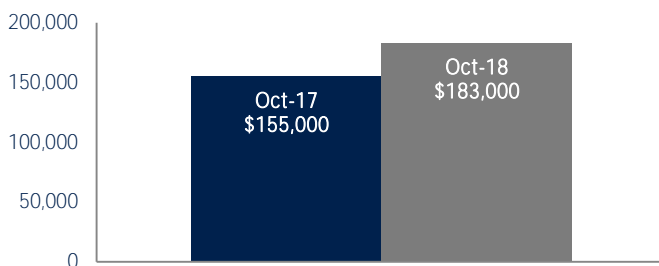
Active Inventory

Versus last year, the total number of homes available this month is higher by 4 units or 5%. The total number of active inventory this October was 78 compared to 74 in October 2017. This month's total of 78 is lower than the previous month's total supply of available inventory of 94, a decrease of 17%.

Active Inventory*



Median Sale Price



Median Sale Price

Last October, the median sale price for Appomattox County Homes was \$155,000. This October, the median sale price was \$183,000, an increase of 18% or \$28,000 compared to last year. The current median sold price is 11% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



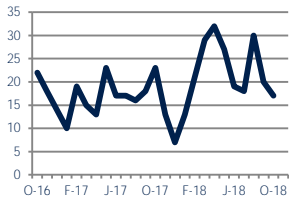
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.





New Listings

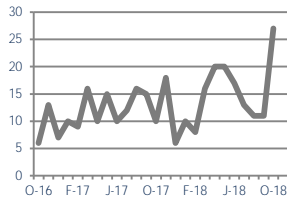
17



Down -26%
Vs. Year Ago

Current Contracts

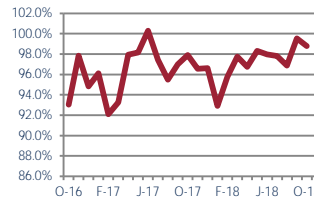
27



Up 170%
Vs. Year Ago

Sold Vs. List Price

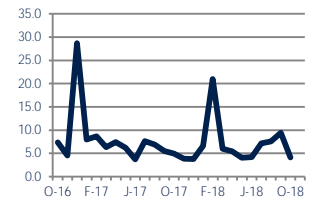
98.8%



Up 0.9%
Vs. Year Ago

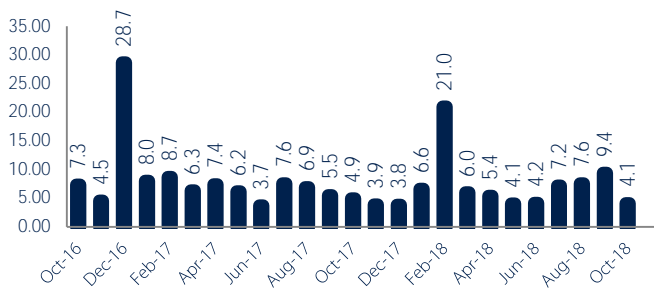
Months of Supply

4.1



Down -17%
Vs. Year Ago

Months Of Supply



Months of Supply

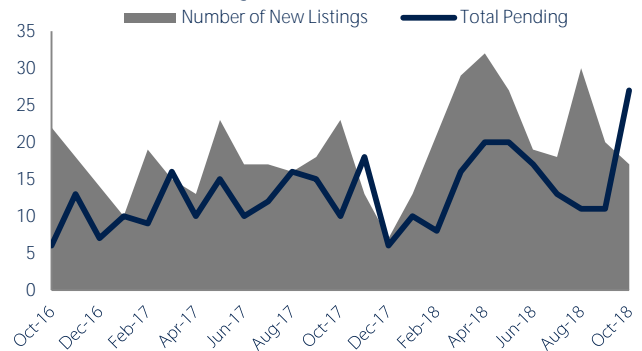
In October, there was 4.1 months of supply available in Appomattox County, compared to 4.9 in October 2017. That is a decrease of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

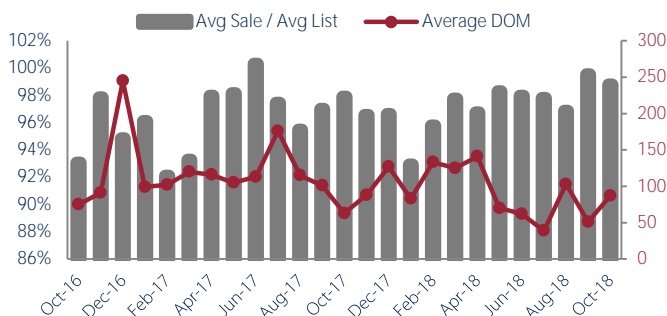
New Listings & Current Contracts

This month there were 17 homes newly listed for sale in Appomattox County compared to 23 in October 2017, a decrease of 26%. There were 27 current contracts pending sale this October compared to 10 a year ago. The number of current contracts is 170% higher than last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Appomattox County was 98.8% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 87, higher than the average last year, which was 63, an increase of 38%.



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