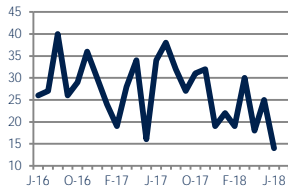


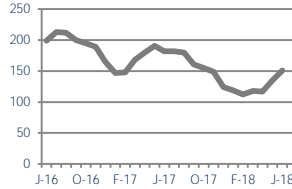


Units Sold 14



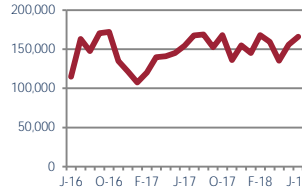
Down
Vs. Year Ago

Active Inventory 151



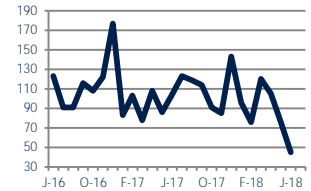
Down -17%
Vs. Year Ago

Median Sale Price \$165,950



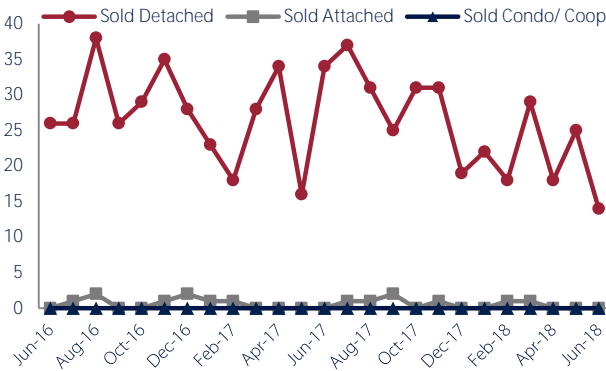
Up 7%
Vs. Year Ago

Days On Market 45



Down
Vs. Year Ago

Units Sold*



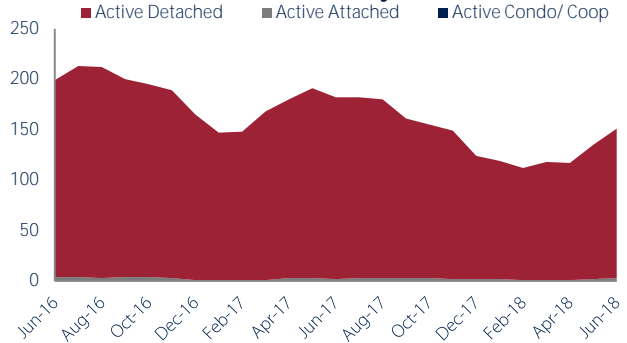
Units Sold

With relatively few transactions, there was a decrease in total units sold in June, with 14 sold this month in Amherst County. This month's total units sold was lower than at this time last year, a decrease from June 2017.

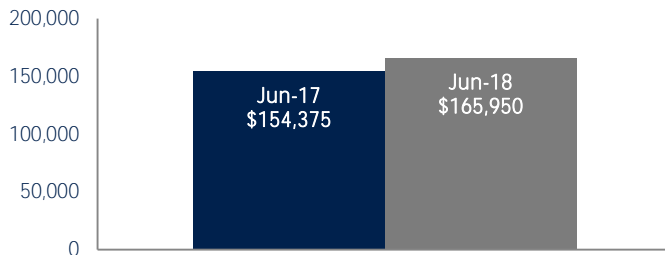
Active Inventory

Versus last year, the total number of homes available this month is lower by 31 units or 17%. The total number of active inventory this June was 151 compared to 182 in June 2017. This month's total of 151 is higher than the previous month's total supply of available inventory of 135, an increase of 12%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Amherst County Homes was \$154,375. This June, the median sale price was \$165,950, an increase of 7% or \$11,575 compared to last year. The current median sold price is 7% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



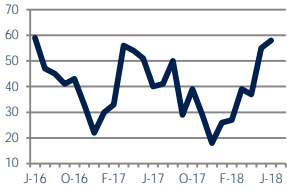
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.





New Listings

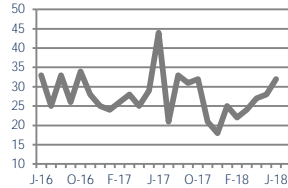
58



Up 45%
Vs. Year Ago

Current Contracts

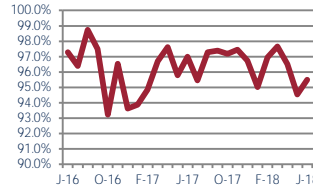
32



Down -27%
Vs. Year Ago

Sold Vs. List Price

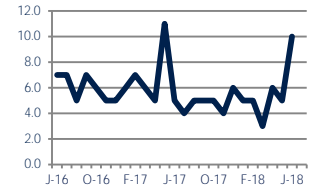
95.5%



Down -1.6%
Vs. Year Ago

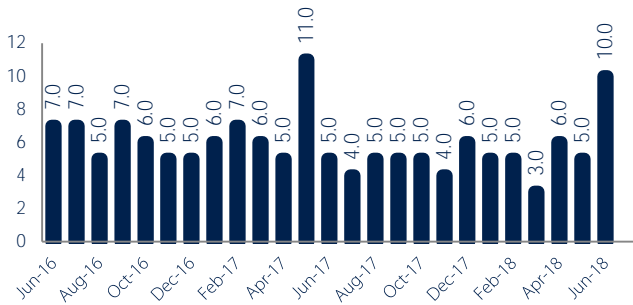
Months of Supply

10.0



Up
Vs. Year Ago

Months Of Supply



Months of Supply

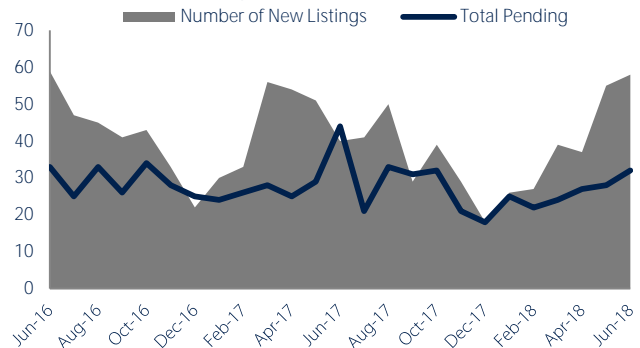
In June, there was 10.8 months of supply available in Amherst County, compared to 5.4 in June 2017. That is an increase versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

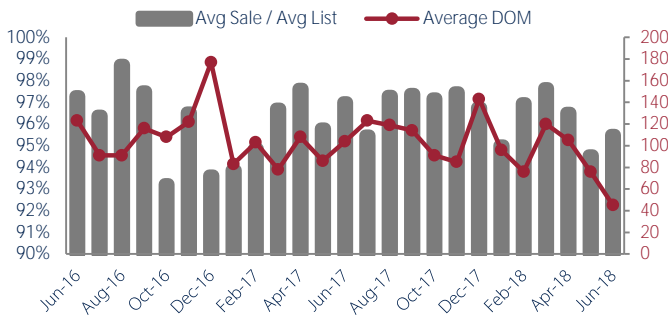
New Listings & Current Contracts

This month there were 58 homes newly listed for sale in Amherst County compared to 40 in June 2017, an increase of 45%. There were 32 current contracts pending sale this June compared to 44 a year ago. The number of current contracts is 27% lower than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Amherst County was 95.5% of the average list price, which is 1.5% lower than at this time last year.

Days On Market

This month, the average number of days on market was 45, lower than the average last year, which was 104. This decrease was impacted by the limited number of sales.



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