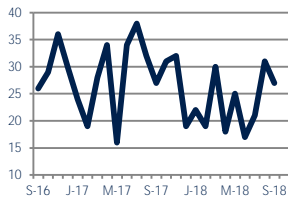


Units Sold

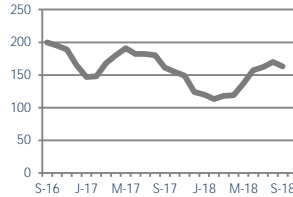
27



No Change
Vs. Year Ago

Active Inventory

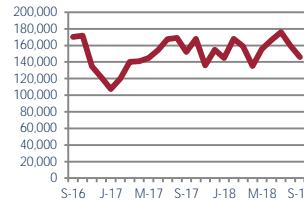
163



Up 1%
Vs. Year Ago

Median Sale Price

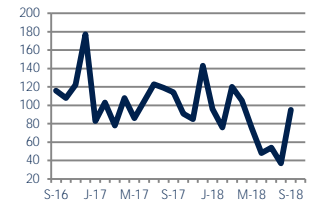
\$145,900



Down -4%
Vs. Year Ago

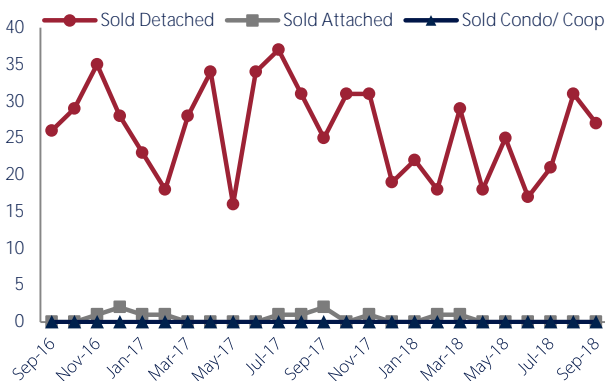
Days On Market

95



Down -17%
Vs. Year Ago

Units Sold*



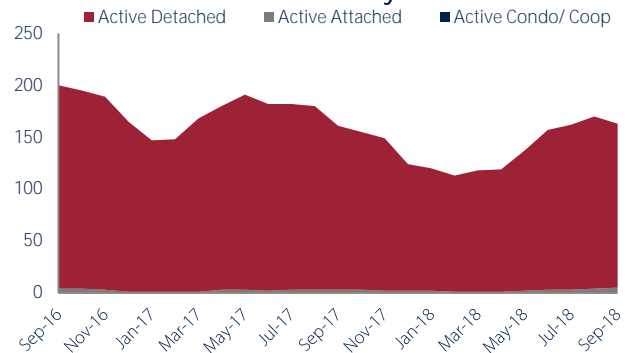
Units Sold

There was a decrease in total units sold in September, with 27 sold this month in Amherst County, a decrease of 13%. This month's total units sold is similar compared to a year ago.

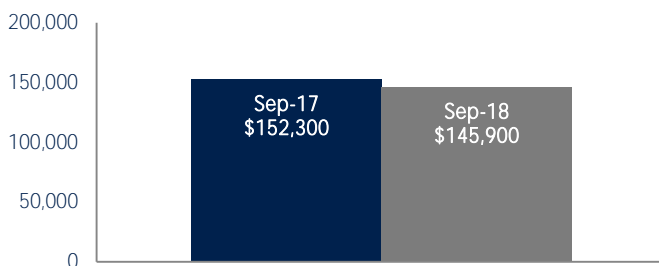
Active Inventory

Versus last year, the total number of homes available this month is higher by 2 units or 1%. The total number of active inventory this September was 163 compared to 161 in September 2017. This month's total of 163 is lower than the previous month's total supply of available inventory of 170, a decrease of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Amherst County Homes was \$152,300. This September, the median sale price was \$145,900, a decrease of 4% or \$6,400 compared to last year. The current median sold price is 9% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

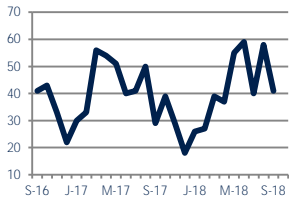


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.



New Listings

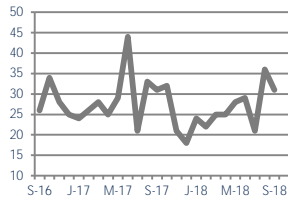
41



Up 41%
Vs. Year Ago

Current Contracts

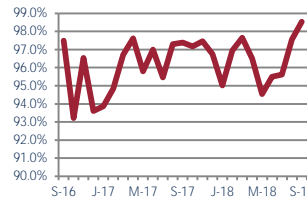
31



No Change
Vs. Year Ago

Sold Vs. List Price

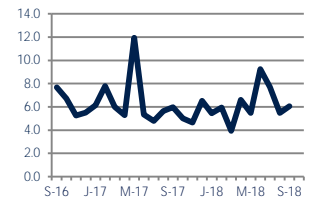
98.5%



Up 1.2%
Vs. Year Ago

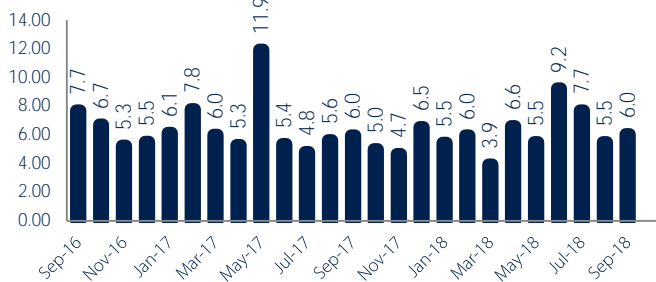
Months of Supply

6.0



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

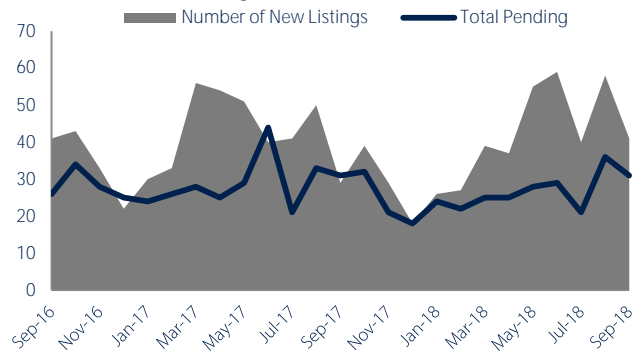
In September, there was 6.0 months of supply available in Amherst County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

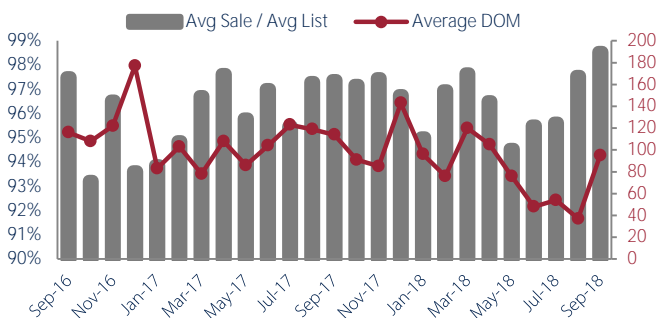
New Listings & Current Contracts

This month there were 41 homes newly listed for sale in Amherst County compared to 29 in September 2017, an increase of 41%. There were 31 current contracts pending sale this September, consistent with the volume a year ago. The number of current contracts is 14% lower than last month.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Amherst County was 98.5% of the average list price, which is 1.2% higher than at this time last year.

Days On Market

This month, the average number of days on market was 95, lower than the average last year, which was 114, a decrease of 17%.



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