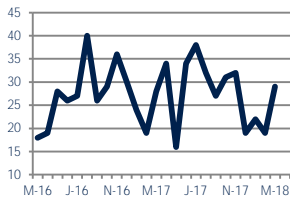




Units Sold

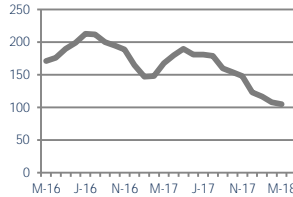
29



Up
Vs. Year Ago

Active Inventory

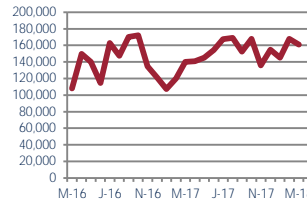
105



Down -38%
Vs. Year Ago

Median Sale Price

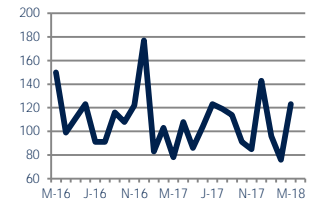
\$161,000



Up 15%
Vs. Year Ago

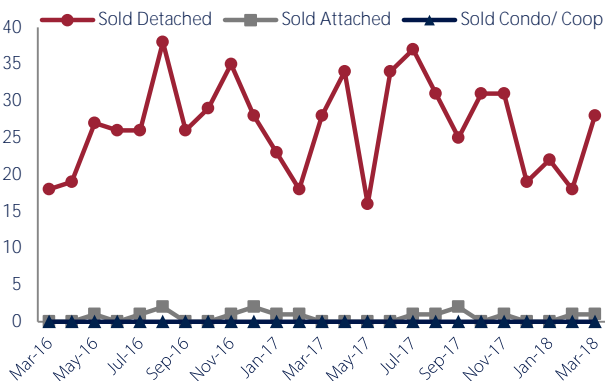
Days On Market

123



Up
Vs. Year Ago

Units Sold*



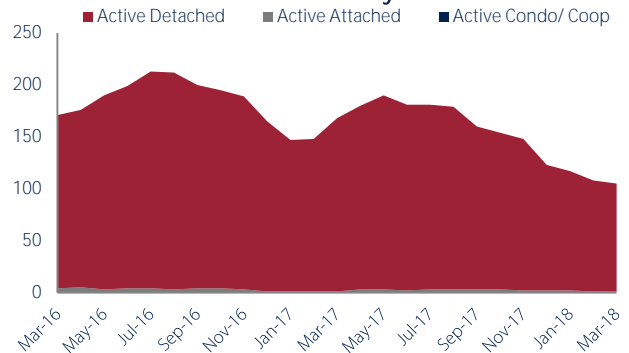
Units Sold

With relatively few transactions, there was an increase in total units sold in March, with 29 sold this month in Amherst County. This month's total units sold was higher than at this time last year, an increase from March 2017.

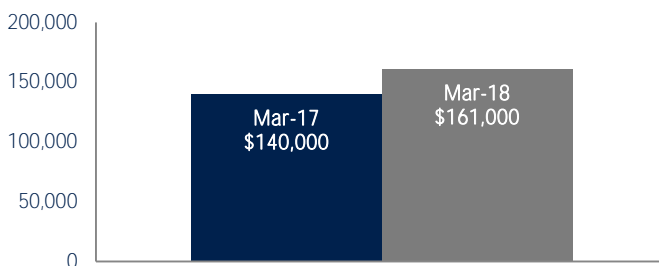
Active Inventory

Versus last year, the total number of homes available this month is lower by 63 units or 38%. The total number of active inventory this March was 105 compared to 168 in March 2017. This month's total of 105 is lower than the previous month's total supply of available inventory of 108, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last March, the median sale price for Amherst County Homes was \$140,000. This March, the median sale price was \$161,000, an increase of 15% or \$21,000 compared to last year. The current median sold price is 4% lower than in February.

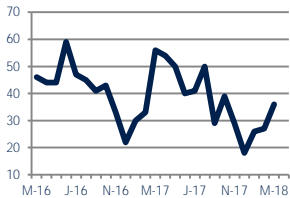
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.

New Listings

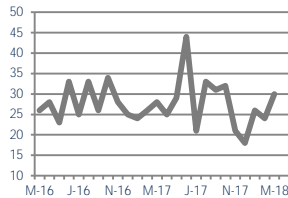
36



Down -36%
Vs. Year Ago

Current Contracts

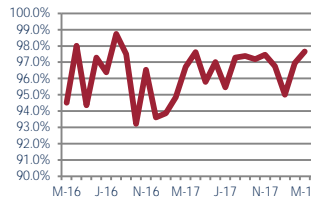
30



Up 7%
Vs. Year Ago

Sold Vs. List Price

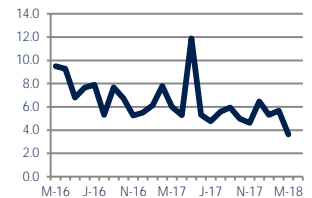
97.7%



Up 1%
Vs. Year Ago

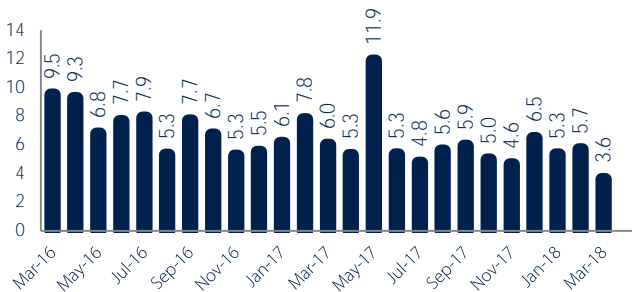
Months of Supply

3.6



Down -40%
Vs. Year Ago

Months Of Supply



Months of Supply

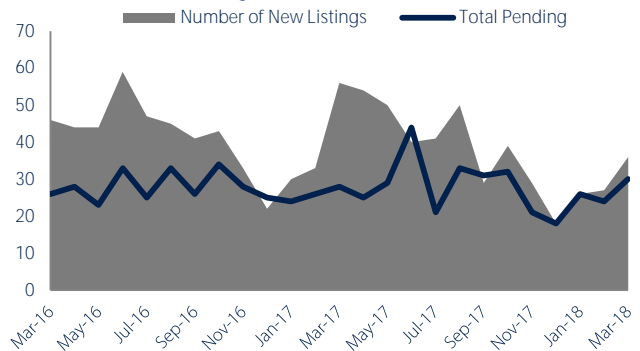
In March, there was 3.6 months of supply available in Amherst County, compared to 6.0 in March 2017. That is a decrease of 40% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

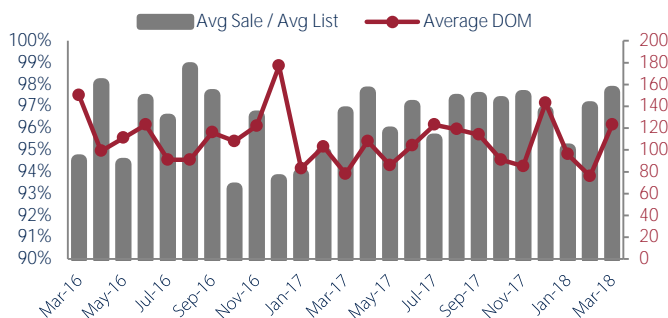
New Listings & Current Contracts

This month there were 36 homes newly listed for sale in Amherst County compared to 56 in March 2017, a decrease of 36%. There were 30 current contracts pending sale this March compared to 28 a year ago. The number of current contracts is 7% higher than last March.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Amherst County was 97.7% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 123, higher than the average last year, which was 78. This increase was impacted by the limited number of sales.



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