

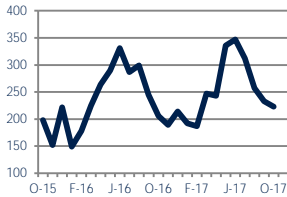


**Focus On: Alexandria Housing Market**

October 2017

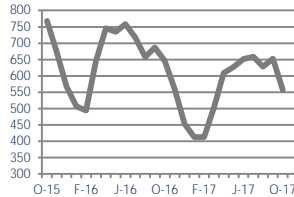
Zip Code(s): 22303, 22306, 22307, 22308, 22309, 22310, 22312 and 22315

**Units Sold**  
223



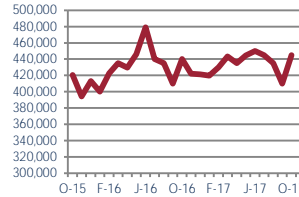
**Up 8%**  
Vs. Year Ago

**Active Inventory**  
557



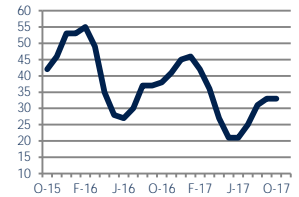
**Down -14%**  
Vs. Year Ago

**Median Sale Price**  
\$445,000



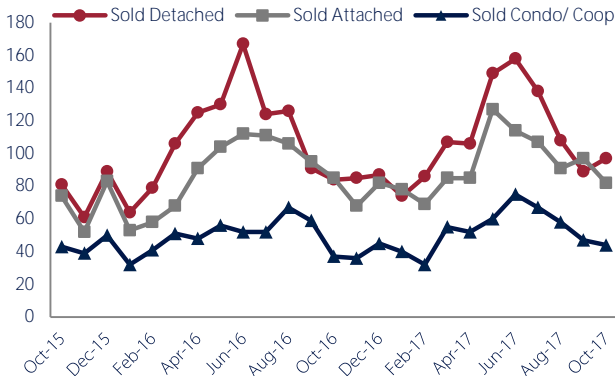
**Up 1%**  
Vs. Year Ago

**Days On Market**  
33



**Down -13%**  
Vs. Year Ago

**Units Sold\***



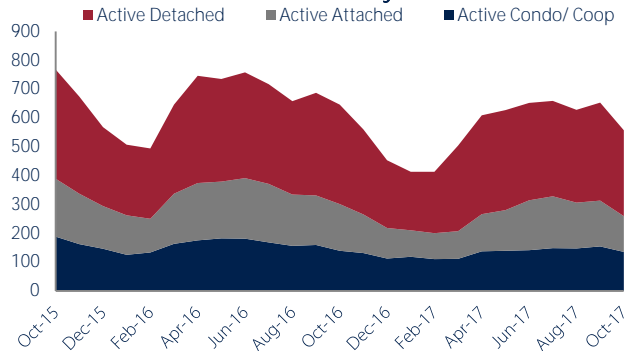
**Units Sold**

There was a decrease in total units sold in October, with 223 sold this month in Alexandria versus 233 last month, a decrease of 4%. This month's total units sold was higher than at this time last year, an increase of 8% versus October 2016.

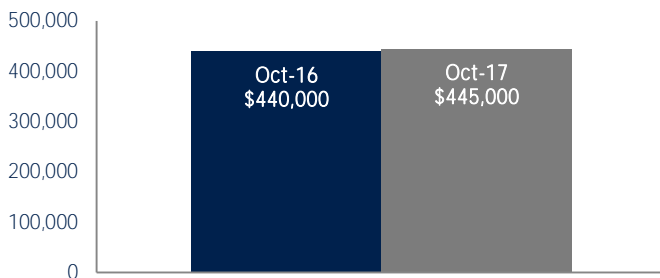
**Active Inventory**

Versus last year, the total number of homes available this month is lower by 89 units or 14%. The total number of active inventory this October was 557 compared to 646 in October 2016. This month's total of 557 is lower than the previous month's total supply of available inventory of 653, a decrease of 15%.

**Active Inventory\***



**Median Sale Price**



**Median Sale Price**

Last October, the median sale price for Alexandria Homes was \$440,000. This October, the median sale price was \$445,000, an increase of 1% or \$5,000 compared to last year. The current median sold price is 9% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

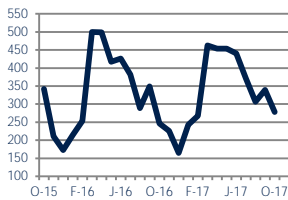
## Focus On: Alexandria Housing Market

October 2017

Zip Code(s): 22303, 22306, 22307, 22308, 22309, 22310, 22312 and 22315

### New Listings

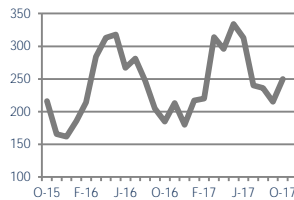
278



Up 13%  
Vs. Year Ago

### Current Contracts

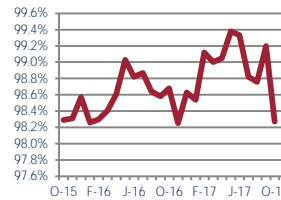
250



Up 35%  
Vs. Year Ago

### Sold Vs. List Price

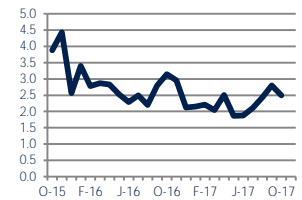
98.3%



No Change  
Vs. Year Ago

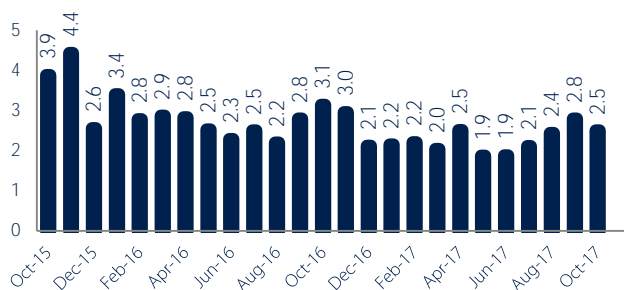
### Months of Supply

2.5



Down -20%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

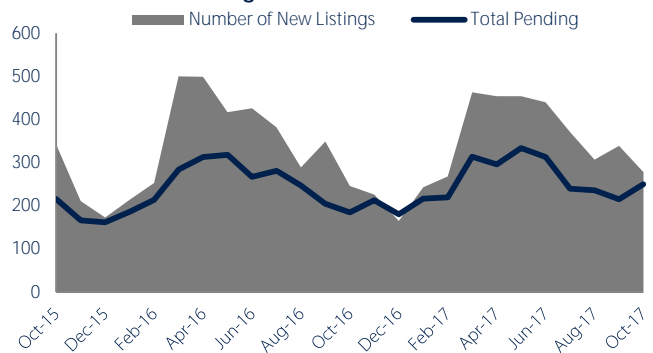
In October, there was 2.5 months of supply available in Alexandria, compared to 3.1 in October 2016. That is a decrease of 20% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

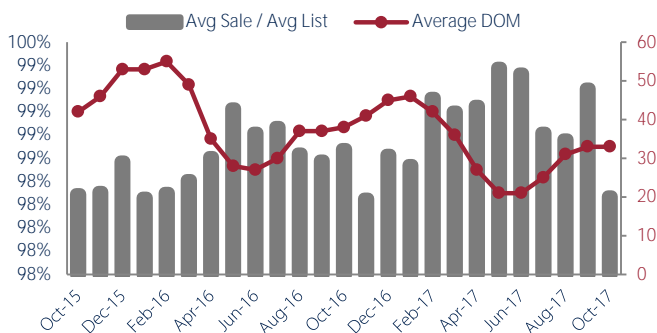
### New Listings & Current Contracts

This month there were 278 newly listed for sale in Alexandria compared to 246 in October 2016, an increase of 13%. There were 250 current contracts pending sale this October compared to 185 a year ago. The number of current contracts is 35% higher than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Alexandria was 98.3% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 33, lower than the average last year, which was 38, a decrease of 13%.