

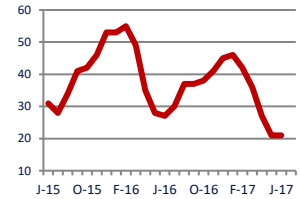
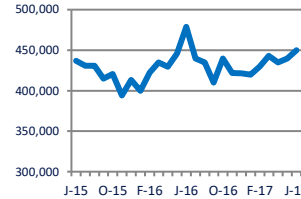
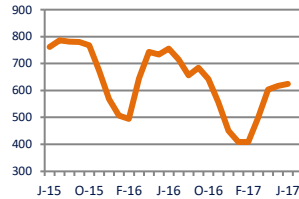
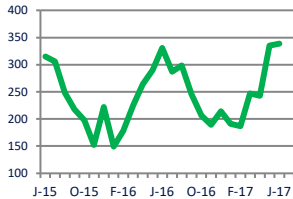


Focus On: Alexandria Housing Market

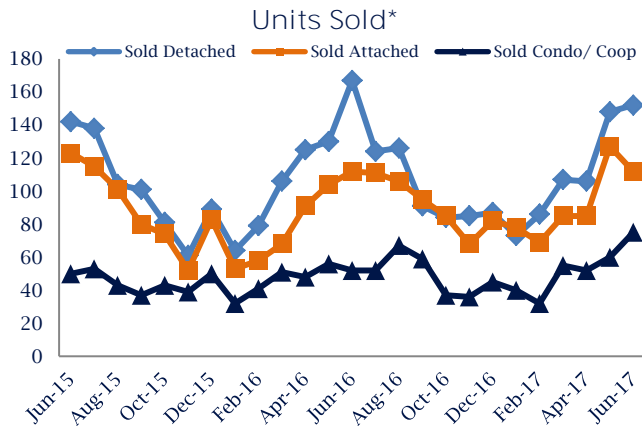
June 2017

Zip Code(s): 22303, 22306, 22307, 22308, 22309, 22310, 22312 and 22315

Units Sold 339	Active Inventory 624	Median Sale Price \$450,000	Days On Market 21
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Up 2% Vs. Year Ago	Down -17% Vs. Year Ago	Down -6% Vs. Year Ago	Down -22% Vs. Year Ago
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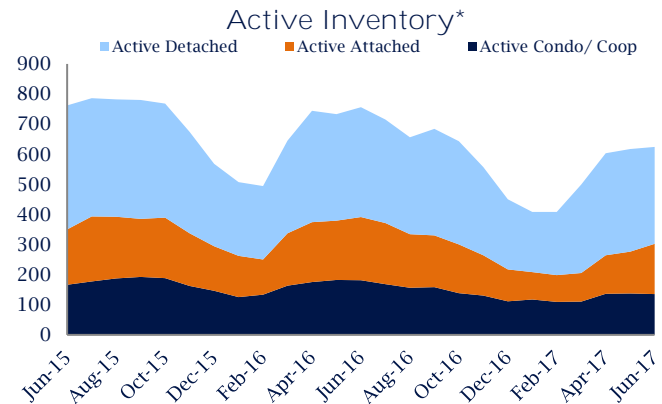


Units Sold

There was an increase in total units sold in June, with 339 sold this month in Alexandria versus 335 last month, an increase of 1%. This month's total units sold was higher than at this time last year, an increase of 2% versus June 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 132 units or 17%. The total number of active inventory this June was 624 compared to 756 in June 2016. This month's total of 624 is higher than the previous month's total supply of available inventory of 617, an increase of 1%.



Median Sale Price



Median Sale Price

Last June, the median sale price for Alexandria Homes was \$479,000. This June, the median sale price was \$450,000, a decrease of 6% or \$29,000 compared to last year. The current median sold price is 2% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Alexandria are defined as properties listed in zip code/s 22303, 22306, 22307, 22308, 22309, 22310, 22312 and 22315.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



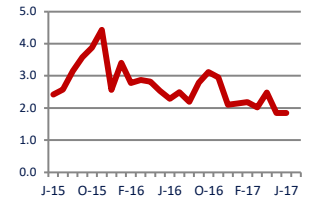
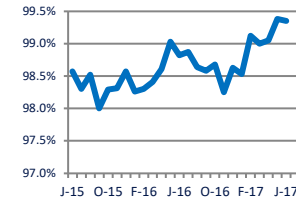
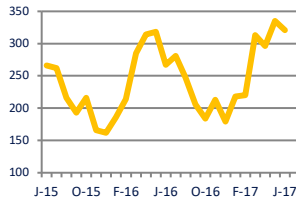
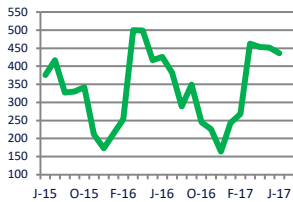


Focus On: Alexandria Housing Market

June 2017

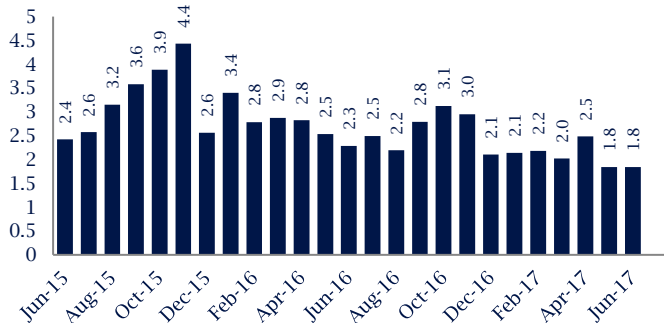
Zip Code(s): 22303, 22306, 22307, 22308, 22309, 22310, 22312 and 22315

New Listings 436	Current Contracts 321	Sold Vs. List Price 99.4%	Months of Supply 1.8
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Up 2% Vs. Year Ago	Up 20% Vs. Year Ago	Up 0.5% Vs. Year Ago	Down -19% Vs. Year Ago
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Months Of Supply



Months of Supply

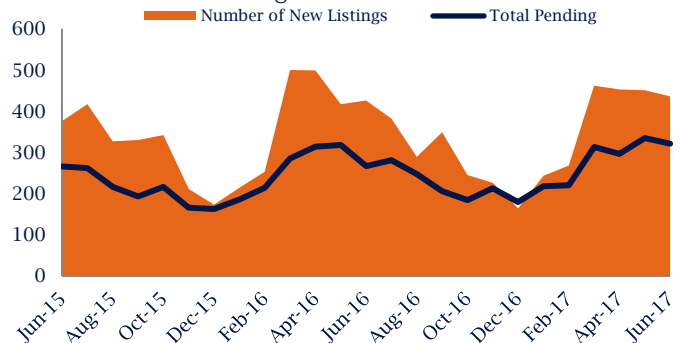
In June, there was 1.8 months of supply available in Alexandria, compared to 2.3 in June 2016. That is a decrease of 19% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

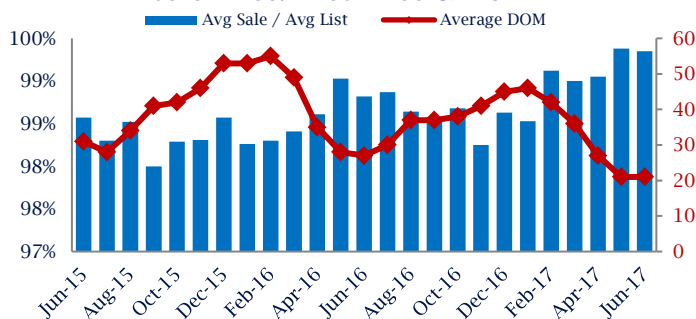
New Listings & Current Contracts

This month there were 436 homes newly listed for sale in Alexandria compared to 426 in June 2016, an increase of 2%. There were 321 current contracts pending sale this June compared to 267 a year ago. The number of current contracts is 20% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Alexandria was 99.4% of the average list price, which is 0.5% higher than at this time last year.

Days On Market

This month, the average number of days on market was 21, lower than the average last year, which was 27, a decrease of 22%.

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