



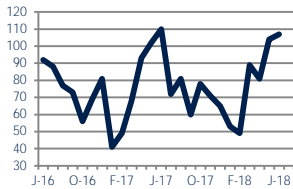
# The Long & Foster Market Minute™

Focus On: Alexandria West and Landmark Housing Market

June 2018

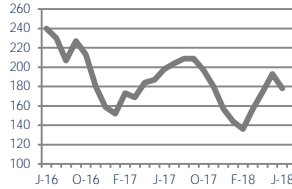
Zip Code(s): 22304, 22311

**Units Sold**  
107



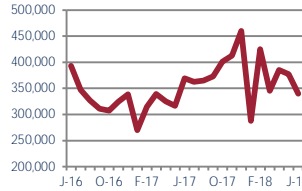
Down -3%  
Vs. Year Ago

**Active Inventory**  
178



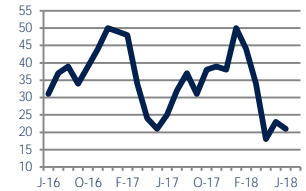
Down -10%  
Vs. Year Ago

**Median Sale Price**  
\$340,000



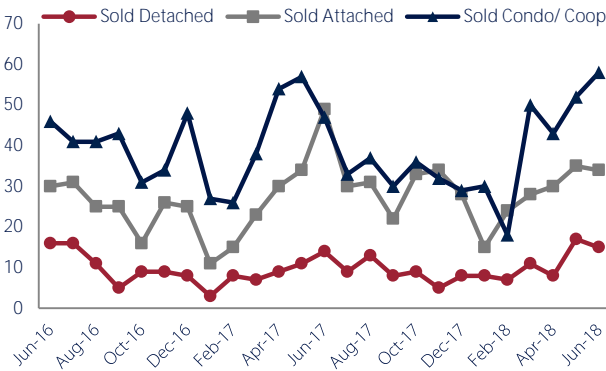
Down -8%  
Vs. Year Ago

**Days On Market**  
21



Down -16%  
Vs. Year Ago

## Units Sold\*



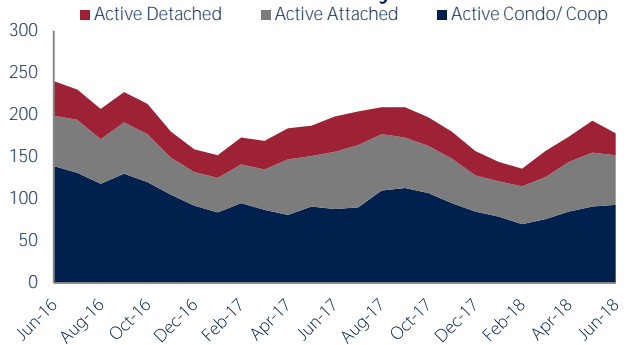
## Units Sold

There was an increase in total units sold in June, with 107 sold this month in Alexandria West and Landmark versus 104 last month, an increase of 3%. This month's total units sold was lower than at this time last year, a decrease of 3% versus June 2017.

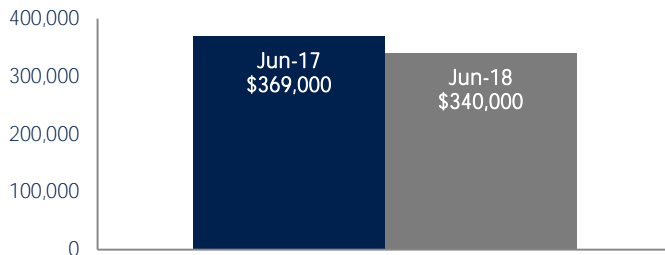
## Active Inventory

Versus last year, the total number of homes available this month is lower by 20 units or 10%. The total number of active inventory this June was 178 compared to 198 in June 2017. This month's total of 178 is lower than the previous month's total supply of available inventory of 193, a decrease of 8%.

## Active Inventory\*



## Median Sale Price



## Median Sale Price

Last June, the median sale price for Alexandria West and Landmark Homes was \$369,000. This June, the median sale price was \$340,000, a decrease of 8% or \$29,000 compared to last year. The current median sold price is 10% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Alexandria West and Landmark are defined as properties listed in zip code/s 22304, 22311.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S  
INTERNATIONAL REAL ESTATE

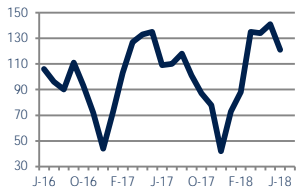




Zip Code(s): 22304, 22311

### New Listings

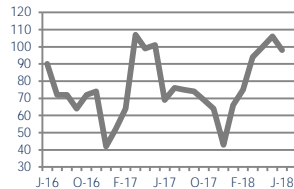
121



Up 11%  
Vs. Year Ago

### Current Contracts

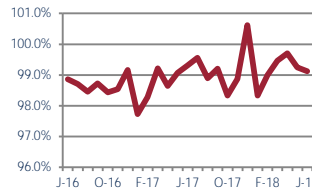
98



Up 42%  
Vs. Year Ago

### Sold Vs. List Price

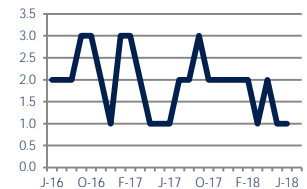
99.1%



No Change  
Vs. Year Ago

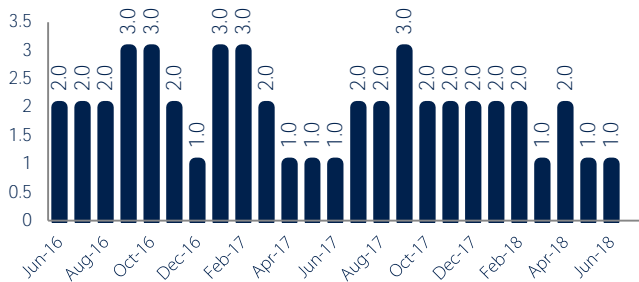
### Months of Supply

1.0



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

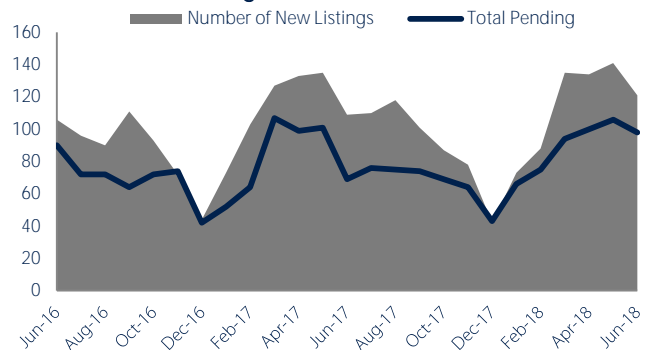
In June, there was 1.7 months of supply available in Alexandria West and Landmark, compared to 1.8 in June 2017. That is a decrease of 8% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

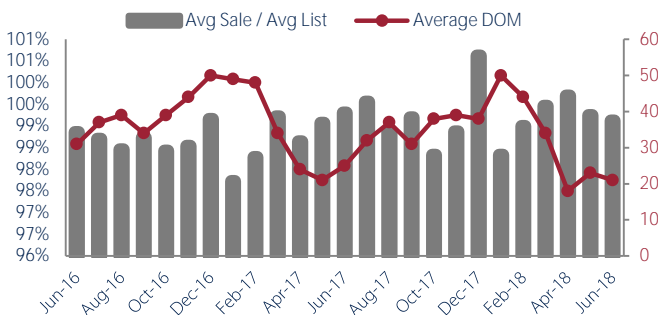
### New Listings & Current Contracts

This month there were 121 homes newly listed for sale in Alexandria West and Landmark compared to 109 in June 2017, an increase of 11%. There were 98 current contracts pending sale this June compared to 69 a year ago. The number of current contracts is 42% higher than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Alexandria West and Landmark was 99.1% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 21, lower than the average last year, which was 25, a decrease of 16%.



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