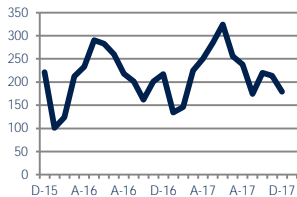




Units Sold

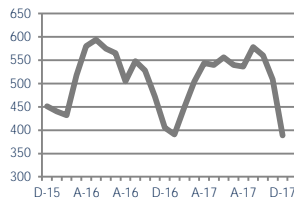
179



Down -18%
Vs. Year Ago

Active Inventory

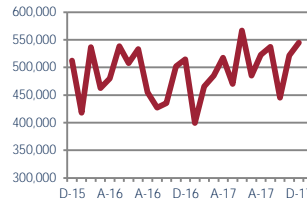
389



Down -4%
Vs. Year Ago

Median Sale Price

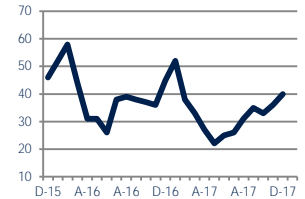
\$545,000



Up 6%
Vs. Year Ago

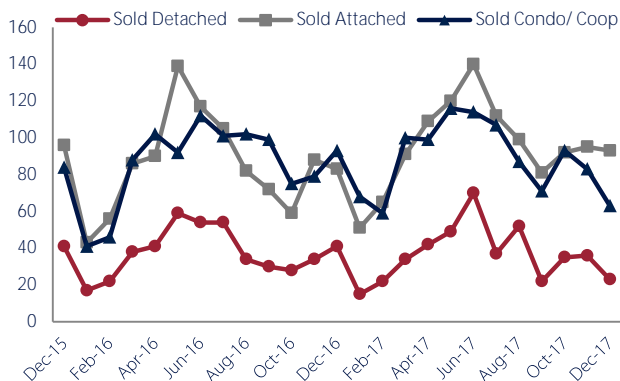
Days On Market

40



Down -11%
Vs. Year Ago

Units Sold*



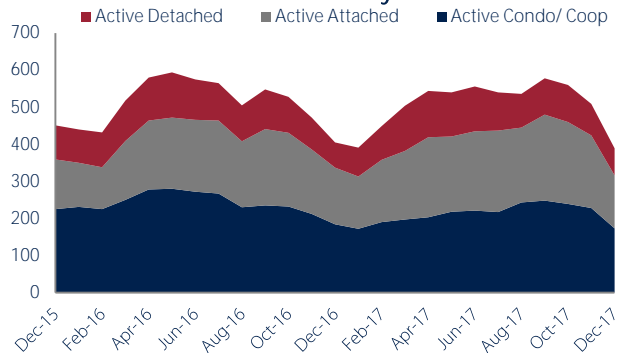
Units Sold

There was a decrease in total units sold in December, with 179 sold this month in Alexandria City versus 214 last month, a decrease of 16%. This month's total units sold was lower than at this time last year, a decrease of 18% versus December 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 16 units or 4%. The total number of active inventory this December was 389 compared to 405 in December 2016. This month's total of 389 is lower than the previous month's total supply of available inventory of 509, a decrease of 24%.

Active Inventory*

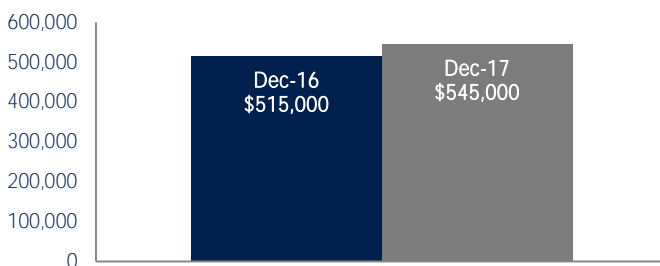


Median Sale Price

Last December, the median sale price for Alexandria City Homes was \$515,000. This December, the median sale price was \$545,000, an increase of 6% or \$30,000 compared to last year. The current median sold price is 4% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Median Sale Price



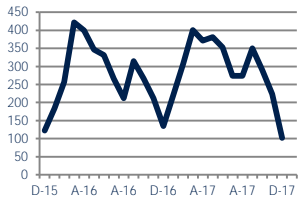
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





New Listings

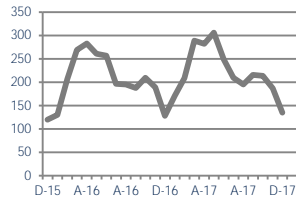
102



Down -24%
Vs. Year Ago

Current Contracts

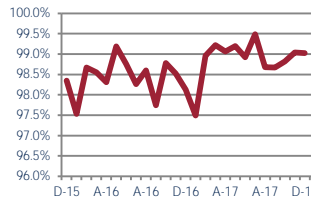
135



Up 5%
Vs. Year Ago

Sold Vs. List Price

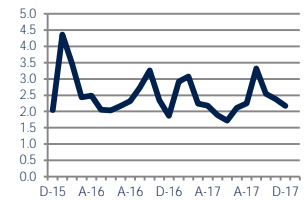
99.0%



Up 0.9%
Vs. Year Ago

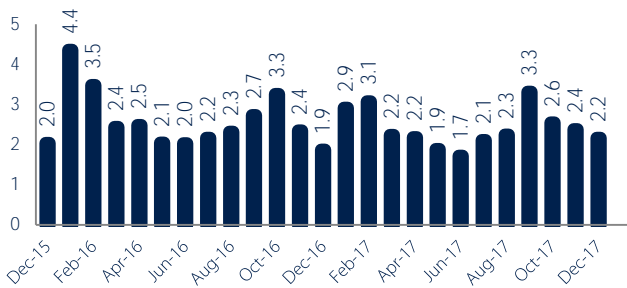
Months of Supply

2.2



Up 16%
Vs. Year Ago

Months Of Supply



Months of Supply

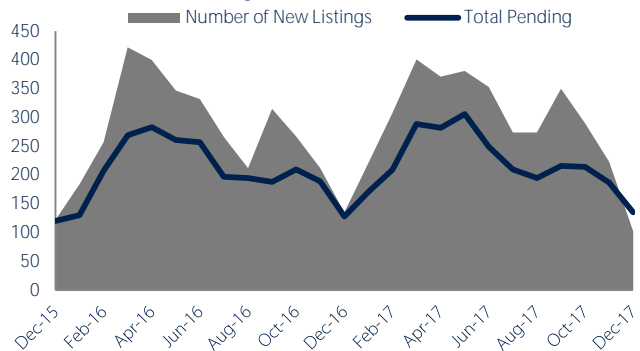
In December, there was 2.2 months of supply available in Alexandria City, compared to 1.9 in December 2016. That is an increase of 16% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

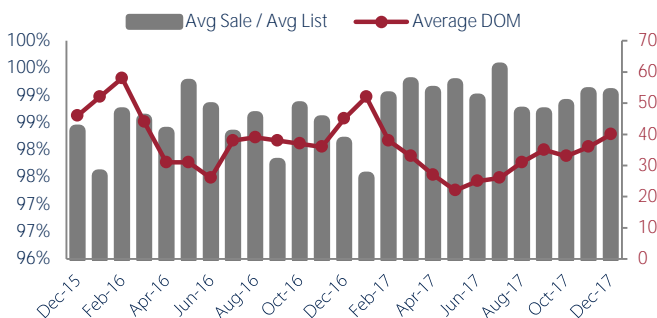
New Listings & Current Contracts

This month there were 102 homes newly listed for sale in Alexandria City compared to 135 in December 2016, a decrease of 24%. There were 135 current contracts pending sale this December compared to 128 a year ago. The number of current contracts is 5% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Alexandria City was 99.0% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 40, lower than the average last year, which was 45, a decrease of 11%.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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