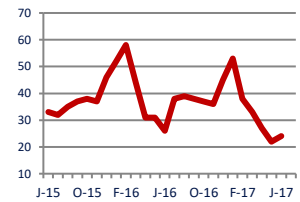
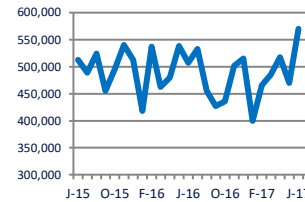
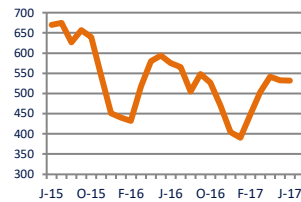
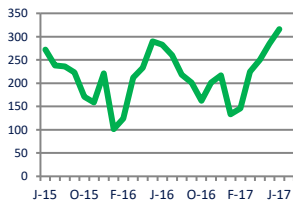




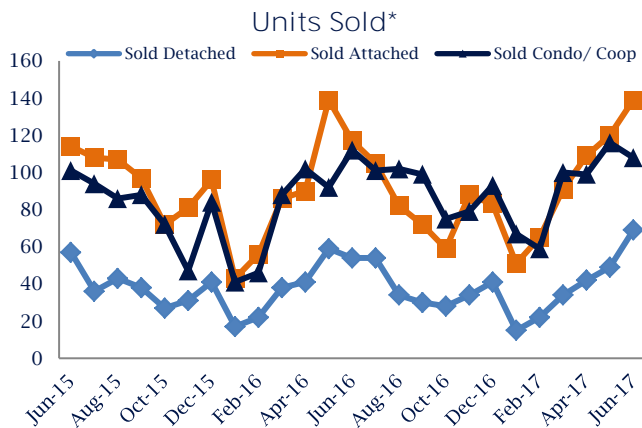
Focus On: Alexandria City Housing Market

June 2017

Units Sold 316	Active Inventory 532	Median Sale Price \$569,950	Days On Market 24
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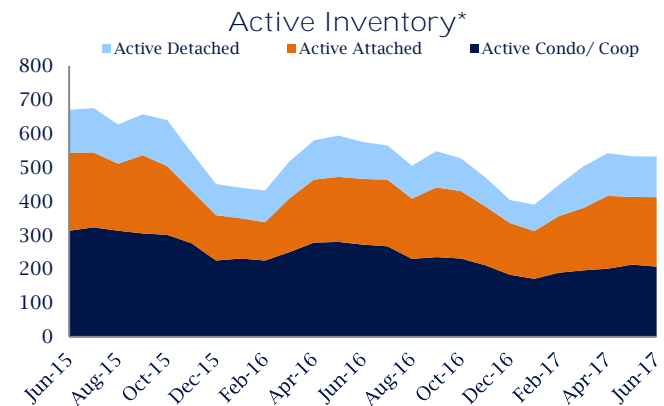


Up 12% Vs. Year Ago	Down -7% Vs. Year Ago	Up 12% Vs. Year Ago	Down -8% Vs. Year Ago
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Units Sold

There was an increase in total units sold in June, with 316 sold this month in Alexandria City versus 285 last month, an increase of 11%. This month's total units sold was higher than at this time last year, an increase of 12% versus June 2016.

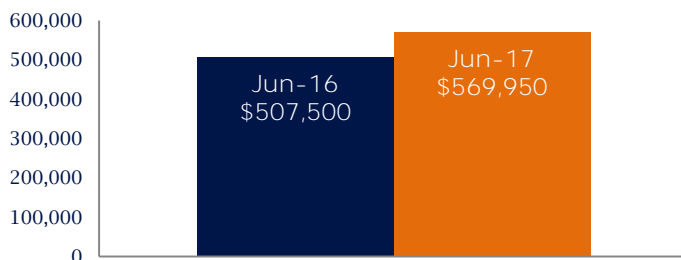


Active Inventory

Versus last year, the total number of homes available this month is lower by 43 units or 7%. The total number of active inventory this June was 532 compared to 575 in June 2016.

This month's supply remained stable as compared to last month.

Median Sale Price



Median Sale Price

Last June, the median sale price for Alexandria City Homes was \$507,500. This June, the median sale price was \$569,950, an increase of 12% or \$62,450 compared to last year. The current median sold price is 21% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



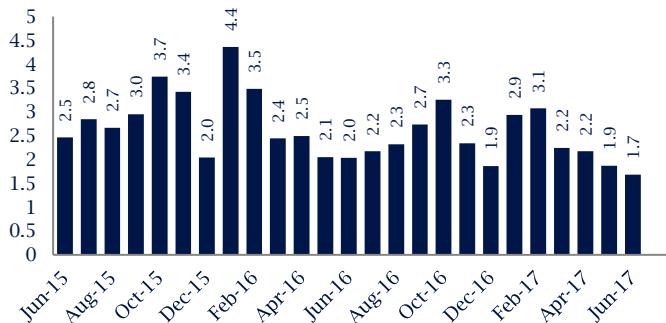


Focus On: Alexandria City Housing Market

June 2017

New Listings 349	Current Contracts 251	Sold Vs. List Price 98.9%	Months of Supply 1.7
Up 5% Vs. Year Ago	Down -2% Vs. Year Ago	No Change Vs. Year Ago	Down -17% Vs. Year Ago

Months Of Supply



Months of Supply

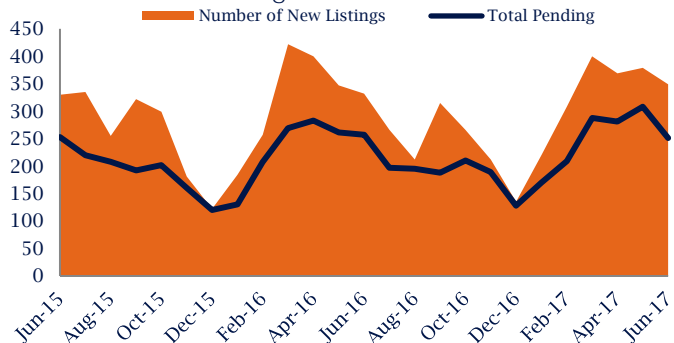
In June, there was 1.7 months of supply available in Alexandria City, compared to 2.0 in June 2016. That is a decrease of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

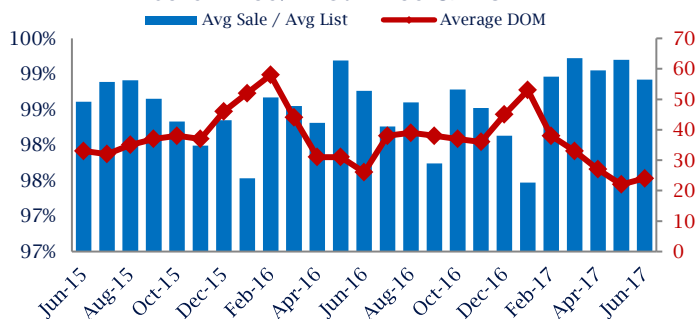
New Listings & Current Contracts

This month there were 349 homes newly listed for sale in Alexandria City compared to 332 in June 2016, an increase of 5%. There were 251 current contracts pending sale this June compared to 257 a year ago. The number of current contracts is 2% lower than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Alexandria City was 98.9% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 24, lower than the average last year, which was 26, a decrease of 8%.

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