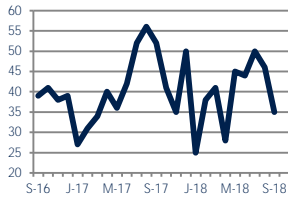


Units Sold

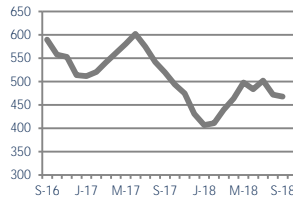
35



Down -33%
Vs. Year Ago

Active Inventory

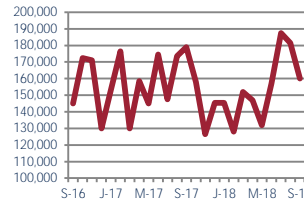
468



Down -10%
Vs. Year Ago

Median Sale Price

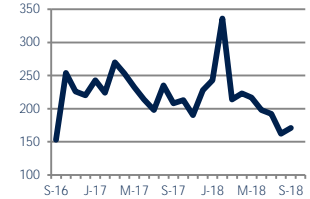
\$160,000



Down -11%
Vs. Year Ago

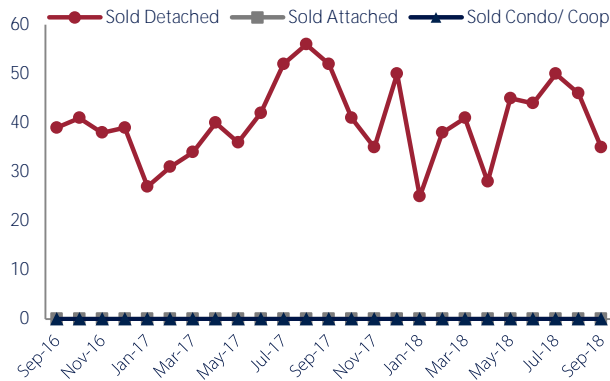
Days On Market

171



Down -18%
Vs. Year Ago

Units Sold*



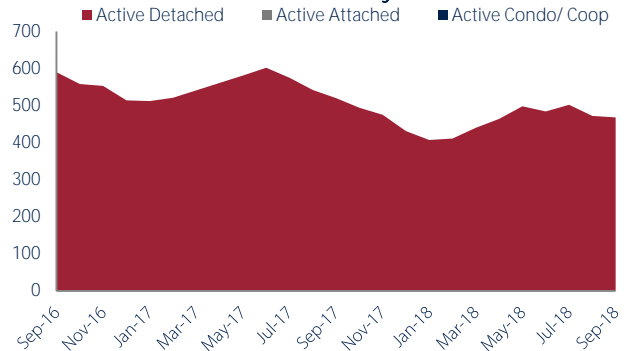
Units Sold

There was a decrease in total units sold in September, with 35 sold this month in Accomack County versus 46 last month, a decrease of 24%. This month's total units sold was lower than at this time last year, a decrease of 33% versus September 2017.

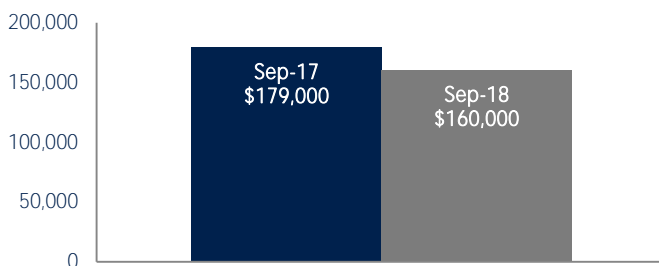
Active Inventory

Versus last year, the total number of homes available this month is lower by 52 units or 10%. The total number of active inventory this September was 468 compared to 520 in September 2017. This month's total of 468 is lower than the previous month's total supply of available inventory of 472, a decrease of 1%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Accomack County Homes was \$179,000. This September, the median sale price was \$160,000, a decrease of 11% or \$19,000 compared to last year. The current median sold price is 12% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

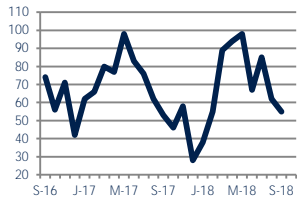


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by ESAOR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of ESAOR or Long & Foster Real Estate, Inc.



New Listings

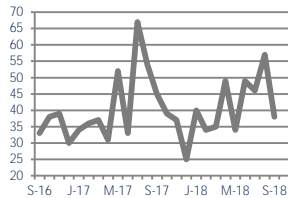
55



Up 4%
Vs. Year Ago

Current Contracts

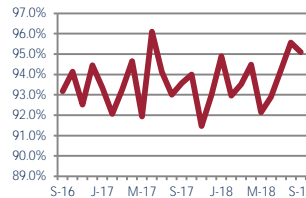
38



Down -16%
Vs. Year Ago

Sold Vs. List Price

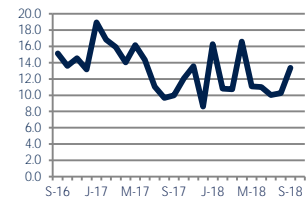
95.1%



Up 1.6%
Vs. Year Ago

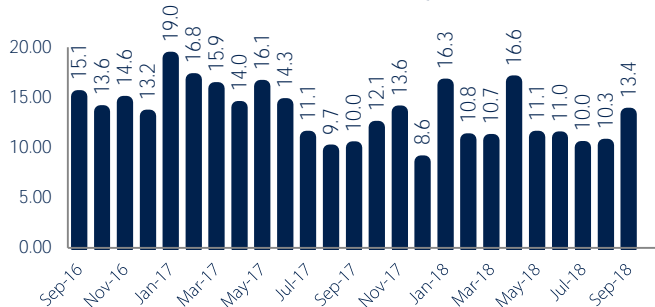
Months of Supply

13.4



Up 34%
Vs. Year Ago

Months Of Supply



Months of Supply

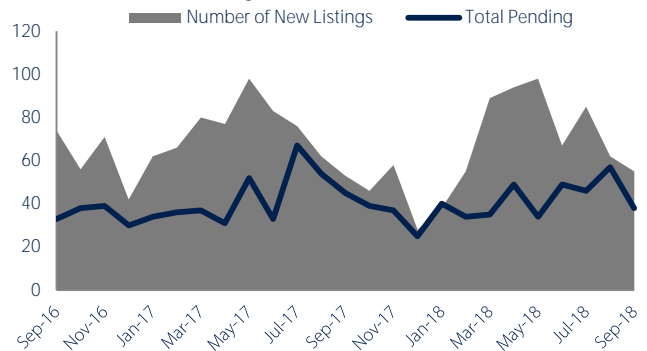
In September, there was 13.4 months of supply available in Accomack County, compared to 10.0 in September 2017. That is an increase of 34% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

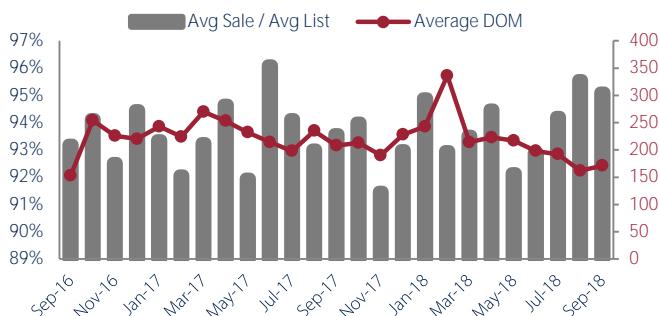
New Listings & Current Contracts

This month there were 55 homes newly listed for sale in Accomack County compared to 53 in September 2017, an increase of 4%. There were 38 current contracts pending sale this September compared to 45 a year ago. The number of current contracts is 16% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Accomack County was 95.1% of the average list price, which is 1.5% higher than at this time last year.

Days On Market

This month, the average number of days on market was 171, lower than the average last year, which was 208, a decrease of 18%.



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